LUFKIN
DECEMBER 1982
ROUNDUP

R.E. (Mutt) Barr
One of a Kind

A Message From The

R.L. Poland reviews the year during his

The 12th Annual Service Awards Banquet was held December 4 at the Lufkin Civic Center. Employees who retired during the year, or those who have been with the company for 5, 10, 15, 20, 25, 30, 35, 40 and 45 years were honored.

Each year R.L. Poland, president, speaks on the company and its future plans. For employees not marking an anniversary in the prescribed five-year increments, some of his remarks follow.

". . . an exciting year but of a different nature . . ."

President

annual speech to employees.

Every year at this time, for the last 15 years, I have been able to come before you and tell you about what an exciting and progressive year this has been at Lufkin Industries. Well, this year has been no exception with regard to being exciting, but of a different nature.

The year 1982 started off with the largest backlog of orders in the history of the company, having approximately $100 million in firm orders for the first two quarters. In the month of March, we shipped 1,060 pumping units, amounting to approximately $50 million, which was the largest month of shipments in the history of Lufkin Industries.

Within one month's time, cancellations of orders reduced our backlog to a handful of orders, and shipments dropped to less than 50 per week. We were caught with the largest inventory in history, for we had been working six and seven days a week to take care of these supposedly firm orders.

It was necessary, then, to bring this inventory to a screeching halt and curtail production drastically. Outside purchase orders for material and supplies amounted to approximately $50 million, and it became necessary for our purchasing department to issue emergency cancellations to our suppliers to bring this inventory under control.

Since production had to be slowed, we were forced to reduce our work force. As you know, we were compelled to lay off approximately 1,650 employees, both from the bargaining unit and the salaried group, bringing our work force down to approximately 2,500 people. This was the hardest task that I have had to face during my 37 years with LUFKIN. Next, we cut our work days back to three days a week in almost every production department and eliminated some night shifts. Finally, after approximately three months' operation and after closing down both our Little Rock foundry and our fabricating plant in Cushing, we were able to bring down our inventory to an acceptable level.

We had to take these drastic measures for the good of the entire company and the remaining employees. You can understand what would have happened if this had been allowed to continue. We would have built so much more equipment than we could have shipped and would have tied up our cash money in unmarketable equipment.

We were able to avoid this only at the expense of 1,650 jobs of some good employees and a cutback in work days on the remaining ones.

Also, we had under construction approximately $30 million in new construction and expansion outlined for the year 1982. Most of this was curtailed immediately or phased out, with the exception of the new foundry construction which was underway already.

Although we were caught in a bind with what proved to be surplus inventory, we were financially strong enough to withstand these cancellations and curtail our production without serious effects. Many of our competitors were not so fortunate.

Our growth has been phenomenal for the last 15 years, with about $40 million sales in 1967, up to $360 million sales in 1981. We have invested during this period $120 million in new tools and construction, financing all of it from our cash flow and incurring no long-term debt.

We have seen business fluctuate in the past, usually on a five to ten year cycle, but we have never seen such a drastic change as occurred in April 1982. Fortunately, our management team was strong enough to grasp the situation immediately and turn it around without serious harm. This is one reason why I believe that LUFKIN will "weather the storm" better than any other pumping unit manufacturer.

This has not been all bad even though a lot of people lost their jobs. We were becoming somewhat overly optimistic, and did not think the recession would even hit us. We were hiring employees and becoming over-staffed in certain departments because we were making every effort to get more and more units shipped even though it was costing us con-


DAILY NEWS

RIDAY, JUNE 11, 1982 A COX NEWSPAPER. PRICE 20¢

Unemployment
10.5 Seasonally Adjusted Percent of Work Force
10.0
9.5
9.0
8.5
8.0
7.5
7.0

Industry dismisses 57 workers

More Lufkin Industries employees out of work

Lufkin Industries lays off four more

"We were compelled to lay off approximately 1,650 employees . . . the hardest task I have had to face during my 37 years with LUFKIN."

siderably in overtime and inefficiency.

We now are on an austerity program and are watching our costs closer than ever, because of necessity. We will be stronger and tougher when this recession is over.

Looking back now, we see that business had to slow down even though predictions indicated that more wells were being drilled than ever before, and also because there were too many manufacturers building pumping units. It is estimated that there are some 12,000 surplus pumping units in the United States today, and most of these, by necessity, will have to be used up before many new ones will be bought.

Our industrial gear business remained fairly good during the summer months, but we have worked through our backlog now, and are anxiously waiting to see what the gear market will do after the first of the year. Our Industrial Supplies Division has maintained a steady supply of orders during most of the recession. The trailer business already was depressed before the recession in pumping units. However, our trailer plant was kept busy building smaller pumping units in addition to its normal run of trailers. But about the time we moved pumping unit fabricating over to the new Buck Creek plant, the trailer industry as a whole was hit severely with a loss of business as a result of the slump in automotive and truck manufacturing.

The export business has been strong since April, and has amounted to approximately 30 percent of our business during this recession.

We are proceeding on many of our long-range plans but on a slower scale. We have moved into our new corporate office building, and have consolidated all of the manufacturing and plant engineering in the old main office. We have completed and moved into the new structural shop adjacent to the trailer plant this year, but we have delayed construction on the truck shop.

We have constructed our sewage and water treatment system at the new plant location at Buck Creek, and we will be able to handle any future expansion that is needed with all utilities available on the site.

We are proceeding with the new foundry expansion on Trout Street which was started in January. When it is completed in 1983, we will be able to supply all of our castings from our foundry here and in addition sell iron castings as a product.

The company is very strong financially, and we can continue to operate for many months from cash flow and internally-generated funds without incurring any long-term debt, even continuing our expansion program.

Our Industrial Supplies business will continue to be good, and we hope our industrial and marine gear business will be strong through 1983. We expect pumping unit sales to improve

"When the foundry expansion is completed in 1983, we will be able to supply all of our castings from our foundry here and in addition sell iron castings as a product."

"We are strong in good, dedicated people; we have the best equipment and facilities money can buy . . ."

after January 1, 1983, and become stronger as surplus units are used up.

The sale of new trailers may be depressed for several months, or even years, but we believe that business will improve as old trailers need to be replaced, especially in the piggy-back type. In the meantime, we are considering other products for the Trailer Division during this slack period.

We believe our pumping unit export business will remain steady in South America and the East, but Canadian sales will continue slow for several years.

As most everyone knows, during this year we have been observing the 80th anniversary of the founding of our company. It was in 1902 that a small foundry began business in Lufkin for the purpose of making repairs on sawmill machinery since timber was the big industry at that time. That little foundry with a handful of employees is now Lufkin Industries of which you are a vital part.

To acknowledge this 80th anniversary, the company has published a book to chronicle our history. It is a good-looking book about the same size as the books published by Time-Life and National Geographic. It is a handsome book filled with lots of black-and-white and color photographs of our people, our facilities and our products. Although the book sells at retail for $24.95 plus tax, it is available to employees, retirees and stockholders for five dollars.

It is interesting reading; it is entertaining and it is factual. Already some 2,000 books have been distributed, and 50 to 100 copies are being sold each day through the public relations offices. It is gratifying to know that many of our younger employees as well as our old-timers are purchasing this book.

You also know that the city of Lufkin has been celebrating its centennial this year, and we have participated in that observance in several ways throughout the year, including the publishing of our history book as our project during the centennial observance.

Lufkin Industries and its people always have been an integral part of the city of Lufkin. The management of this company has supported and been proud of the role its employees play in the welfare and betterment of our community.

We are strong in good, dedicated people; we have the best equipment and facilities money can buy; and we are well-off financially. Our future can be as good as we want to make it. With the cooperative management team we have, I see no way to go but forward. I am predicting continued growth and good things for LUFKIN in the years to come.

And now, I take great pride in wishing you and your families a most joyous holiday season and a happy and prosperous new year.

THE DEEPEST

A LUFKIN pumping unit was selected to take part in a history-making event

History has been made in the oil patch again, and Lufkin Industries was there.

In September, Shell Oil Company installed a LUFKIN M-912D-365-168 pumping unit on a well and set the rod pump at 14,500 feet. The well located in the foothills of Wyoming became the deepest rod-pumped well in the world.

For some time, 10,000 feet has been considered by many in the oil industry as the maximum depth a rod pumping system could lift oil successfully. But the recent Shell Oil venture is rapidly changing that belief.

"New developments in sucker rod and pump design have extended depth limitations," says Milton Walther, chief engineer for oilfield products. "Rod pumping is now a viable alternative in deep well production."

The pumping unit replaced a hydraulic lift system that had been used on the well since it was drilled in May, 1957. In the past seven years, the Rocky Mountain Division of Shell Oil Company has removed 135 hydraulic lift installations because of their high operating costs.

"Hydraulic pumps are so called because they are operated by a hydraulic motor in the unit at the bottom of the well," explains Walther. "The fluid used to drive the motor is the oil from the well itself. The motor, in turn, drives a pump that moves the oil to the surface."

Shell Oil officials were servicing the hydraulic lift system on the Wyoming installation at the rate of 14 times annually. Those repairs alone cost the company $25,000 last year, and that figure did not include lost production time and supervisory time. The pumping unit could save on costly down time, and it was more energy efficient, saving up to $1,100 a month on electrical costs.

"The installation is unique," continues Walther. "It features many advanced concepts in beam pumping, such as an improved polished rod, a high-strength rod string, a specially-designed downhole pump powered by the Mark II unit with an ultra high-slip electric motor. Shell has access to some of the best design capabilities in the industry which is evidenced by the installation."

And Shell officials are convinced that by using similar equipment they can go another thousand feet deeper with a rod pumping system. If others follow their lead of rod-pumping deep wells, it could be a boon for pumping unit sales.

"There are many companies that have wells that are declining to flow at such depths as the Shell installation, and they are seeking a method to produce these wells," says Ben Queen, vice president and manager of machinery sales. "Certainly with the success of such deep well installations, they will consider rod pumping."

He adds that LUFKIN was extremely flattered that Shell Oil selected the company's equipment for such a bold venture. "I believe it is proof of our standing in the oil industry. We are recognized as the leader in pumping unit manufacturing, and the sucker rod pumping unit continues to be the most reliable artificial lift method."

The Shell installation is further proof of that reliability. Since the changeover to the rod pumping system, there have been no problems at the well site. The industry's deepest rod-pumped well is simply and dependably producing oil. L


LUFKIN

R.E. "Mutt" Barr:

One of a Kind

Executive vice president retires after 47 years.

Robert Earl Barr is a competitor. He is a man who thrives on challenges and loves to win—but not at the expense of others. He is a man who came up through the ranks—learned the business from the bottom up. At a machine, at a negotiating table, or at an executive's desk—he was himself—Mutt Barr—one of a kind.

His competitive spirit, especially as a sportsman, developed early in his childhood days. Barr was born in Hemphill on July 20, 1917. During his youth, he spent his summers fishing and hunting in a remote area on the Sabine River. He lived in Beaumont for a short time, and acquired the nickname that would remain with him throughout his life. While the circumstances that prompted his brother to start calling him Mutt have faded with the passing years, his tenacious nature was reason enough for the nickname. When he was about 10 years old, his family moved to Lufkin.

He finished Central Ward Grammar School and went to Lufkin High School in 1930. Athletics highlighted his high school years during the Depression. His competitive nature helped him excel as he ran on the track team and played in the backfield on the Lufkin Panther football team.

Ghent Smelley, a LUFKIN retiree who worked with Barr for 42 years, played on the line that blocked for Barr when he carried the ball. "Mutt was just like he is today," Smelley recalls. "He was a dedicated player and did his best. If a hole didn't open up where he was supposed to carry the ball, he always told us what he thought about the line."

When Barr finished high school in 1934, he had no money for college and was too small to get an athletic scholarship. Jobs were at a premium. For several months, Barr worked for a sheet metal business. Then in 1935, Charlie McLane, plant superintendent, put him to work

as a helper in the structural and welding shop. McLane had been a fan of Barr's as a high school athlete, and had made Mutt a set of starting blocks (a novelty at that time) to use when he ran hurdles on the high school track team.

Barr remembers McLane as an excellent shop man, one of the three best shop men he ever knew. The other two were Guy Croom and Bobo Hayes. "I was taught by three of the best," he says.

Another influence in Barr's early career was W.C. Trout, the second president of the company. "Mr. Trout believed in taking care of our old customers first," Barr recalls. "He always told us that if we had an old customer whose equipment was broken down, and the part he needed was ready to be shipped to a new customer, to send that part to the old customer to repair his equipment." Then he added, "We still take care of our old customers."

Two years after he started working for the company, Barr was in charge of a crew on the second shift. In 1939, he was transferred to the routing and scheduling department, which became the production control department. Two years later, he headed that department. In 1944 when he was 27 years old, he was promoted to general foreman of the machine shop. From that time on, Barr was instrumental in the purchase of new machine tools that have modernized shop work.

Five years after Barr became general foreman, organized labor came to the shop. Barr worked with Ed Trout, chief negotiator, as a member of the company's first negotiating team and continued to serve on the team until 1968 when Trout retired. At that time, Barr became chief negotiator, a position he has held until his retirement.

When Guy Croom, Barr's boss for 24 years, retired as plant superintendent in 1963, Barr was promoted to that position and became responsible for the machine shop, welding and structural, final assembly, sub-assembly and heat treat departments.

Croom characterizes his successor as a natural leader with an extraordinary talent to get along with people. "He has a magnetic personality. He is a fellow that once you meet him, you never forget him. He has good judgment and seldom makes mistakes."

Mutt Barr through the years, (Left) as a football player for Lufkin High School in 1934, (Center) as general foreman of the machine shop during World War II, (Above) and as plant superintendent in the 1960s.

Barr has served since 1964 as a trustee of the Lufkin Industries Foundation which awards college scholarships to employees' children. He has served as president of the foundation since 1973.

In 1966, Barr was named vice president. In 1975 he became executive vice president and director of manufacturing. His new position necessitated a move to the corporate office, but Barr's heart remained in the shop where he had worked for 40 years. "I prefer the shop operation because it's an environment that I feel at home in," Barr says.

When he first moved to the front office, Barr spent as much time in the shop as he did behind his desk. But his management responsibilities never interfered with his friendships in the plant. When problems with his knees prevented him from walking through the shop as he once did, he kept in contact with old friends and acquaintances through short visits and messages.

If you ask people who have worked with Barr through the years what his outstanding characteristics are, you hear many of the same responses. "He is a man of his word." . . . "He answers questions honestly and completely." . . . "You always know exactly where you stand with Mutt Barr."

Barr was responsible for selecting many of the company's present supervisors, and he was instrumental in developing their leadership skills. Some of the people who have worked with Barr through the years reflect on what kind of person he is:

*Travis Stone, general foreman of the machine shop, has worked directly and indirectly for Barr for 32 years. "I've never been afraid to ask him a question or to disagree with him," says Stone. "He's flexible and doesn't mind changing his mind if he sees that he is wrong or if there is a better way to do a job. He's a good fellow to deal with. He will be sorely missed."

*Mike Penn, vice president, manager, machining and assembly operations, Machinery Division, wishes he could be more like Barr. "He is my idol," says Penn. "I wish I had more of his ability to question an individual about a subject to get all of the information. His other outstanding characteristic is his rapport with workers. He's so down to earth. There's no show about him; he's Mutt no matter what he is."

*Frank Stevenson, senior vice president, manager of manufacturing, Machinery Division, recognized Barr as a leader in 1951. Barr was general foreman of the machine shop when Stevenson came to work for the company. "Mutt has a tremendous spirit and sense of humor," says Stevenson. "And he has a wonderful ability to talk to people on any level. He always has been an extremely hard worker and a true

(Left) Barr stops by for a visit with I.D. Curry (left) and John Riley O'Quinn (right), two of his many friends in the machine shop. (Right) At home, Mutt and Boadine Barr relax with their dog, Joy. Barr also has a new bird dog, an early Christmas gift from his wife. He hopes to devote much of his retirement time to hunting, fishing and golfing.

company man."

*R.L. Poland, president of the company, reported to Barr in 1945 as a young engineer starting his six-months training period in the shop. "I have a high regard for Mutt," says Poland. "In our long relationship, I've never worked with anyone I respected more or enjoyed working with more than Mutt."

*Johnny Long, personnel director, has learned hundreds of negotiating tips during the 16 years on the negotiating team with Barr. "I observed at the outset," Long says, "that fairness to employees as well as to the company were always Mutt's chief concerns at the negotiating table. Patience, a must in bargaining situations, is another one of Mutt's strong points."

*Barbara Fowler, Barr's secretary for 25 years, says, "I never saw him refuse to see anybody who came in to see him. It didn't matter who it was. He always had time to talk to them. And he always did what he said he would do."

Barr and his wife, Boadine, were married in 1941. The couple had one daughter, Betty, who was killed in a car accident in 1969.

An avid hunter and fisherman from an early age, Barr spent many weekends fishing, hunting, or golfing with customers and friends. "Oh gosh, I was raised hunting and fishing," he commented. "It goes way back. I delivered papers when I was 11 or 12 yeras old. After I paid my father the $8 I borrowed to buy a Western Union bicycle, the next thing I bought was a single-barrel 16-gauge shotgun. I knew every squirrel's nest in the area where I lived, which is near where I live now."

Barr has a reputation as an excellent marksman. Poland ranks him at the best shot with a shotgun that he has ever seen. "When we used to entertain customers at our Piney Ridge clubhouse," Poland says, "Mutt would show what a good skeet shooter he was by putting three shells in his shotgun and shooting at three targets at a time. He rarely missed a target."

Two of Barr's favorite hunting buddies were the late Dude Schuller, vice president and manager of the Trailer Division; and the late Robert Lang, vice president and manager of the foundry. All three of these men started in the shop as helpers and worked up through the ranks to become vice presidents of the company. They shared a common bond and greatly influenced each other's lives.

Barr influenced numerous lives during his years at LUFKIN. He helped many people advance in their careers and assisted them in their personal lives.

On December 4 at the annual awards banquet, Barr received his retirement watch for 47 years of service with the company. Officially, he is retired—but he has not left us. His mark on Lufkin Industries remains with us always. There never will be another Mutt Barr. L

Machine Shop Employee Retires

When Lewis Stubblefield came to work for the company in 1967, he planned to stay until he retired. And he did.

After working 18 years for Angelina County Lumber Company, Stubblefield was employed by LUFKIN to clean up and help the machinists in the jig shop. "I carried parts all over the plant and got to know a lot of people while I was in the jig shop," Stubblefield said.

After seven years, he was transferred to the pumping unit gear cutting area. His last years with the company were spent in heat treat.

After signing up for early retirement at age 62, Stubblefield

Lewis Stubblefield

had some second thoughts about his decision. "I dreaded it," he said. "When something is coming to an end, you get a little nervous. But I had worked for so long, and I wanted to enjoy life while my health was still good."

Stubblefield was born in San Augustine County, and his father followed sawmill work. In 1929 after his father was killed in an automobile accident, Stubblefield came to live with his grandmother in Lufkin. He started farming when he was 13 years old.

"We farmed until 1942," he recalls. Stubblefield married in 1943. Two of the couple's six children still live with them. They also have four grandchildren living with them.

His retirement has given him an opportunity to relax and do a few odds and ends around his home. Stubblefield plans to work his four-acre farm next year. In the meantime, he hopes to do some fishing and enjoy life.

REMINISCENCES

by Guy Croom

A Look At 30 Years Ago

A few more notes about happenings during the years 1949-1952.

I bought a Chrysler New Yorker on October 31, 1951. It was a good car but too big for us. It was just before power steering was adopted.

On Thanksgiving Day, November 29, 1951, Texas A&M beat Texas 22 to 21.

Virginia Henderson and John Winston, Jr. were married March 3, 1952.

Eisenhower was nominated for president of the United States on the Republican ticket. Richard Nixon was chosen as his vice-presidential candidate. The Democrats nominated Adali Stevenson for president on July 24, 1952.

If you will tolerate a personal opinion, and I could be wrong, being president of the U.S. was not in Eisenhower's plan for the remainder of his life. After he led the Allies to a military victory over Germany during World War II, it was his intention to retire to his Gettysburg estate, take it easy and play golf (which was his hobby). But since the people practically drafted him, he accepted the nomination as his patriotic duty. But, I believe, his heart was not in it.

He did change the lifestyle of the American people when he appointed Earl Warren as Chief Justice of the Supreme Court. Warren was a very influential man. He persuaded the court to rule that our old law concerning our public schools, separate but equal, was unconstitutional. And then it started this bussing children from one school to another to achieve integration of the races. We had lived under that old law since the end of the Civil War. Neither the whites nor the blacks liked this integration enforcement. If you don't agree with me, I am sorry.

Mr. Samp Peavy died November 27, 1951. By the way, I heard a fictitious story about Mr. Scamp Peavy's brother, Jasper. Jasper Peavy went from a poor farm boy to become a very

Employees Aid Organization

Working as MS volunteers this year are employees (l-r) Gerry Poulan and David Saucier, industrial supplies; Bob Boynton, material control; Jim Hudiburgh and Wayne Saucier, industrial supplies. Not pictured is Mary Miller, Jean Hohimer and Pat Saucier, corporate offices. Pat Saucier serves as vice president of the Lufkin chapter of the East Texas branch.

Several Lufkin Industries employees are volunteering their time and services to the Lufkin chapter of the East Texas branch of the National Multiple Sclerosis Society this year. The group recently held a meeting to learn more about the disease.

Multiple sclerosis (MS) is a chronic often disabling disease of the central nervous system which strikes mainly young adults. The cause of the disease is undetermined and there is, as yet, no specific treatment that will completely arrest the disease.

The goal of the city's chapter is to raise local funds for continued research to discover the cause and a cure for MS. Persons interested in working as a volunteer in the organization are urged to call Pat or Wayne Saucier at 632-4632.

wealthy sawmill owner and operator. The story goes that he started to town in a wagon drawn by an ox and a mule. About half way to town, the ox lay down and refused to go any further. So Mr. Peavy loosened the ox and continued with the mule. When he returned home, he found the ox already in the lot. After he had loosened the mule and went into the house, the ox asked the mule, "What did the old man say after he left me laying down?" The mule replied, "He did not say anything. But I did see him talking to the butcher."

Mr. W.C. Trout told this story in one of his periodical talks to his employees. It is easy to understand the implication of the story.

Gilbert Simmons had bought the Palace Barber Shop from Bob Kain and Bill Lawless on March 26, 1951. He moved it from its original place on First Street behind Burke's Drug Store to a place on Lufkin Avenue. There it died when the long hair was brought to this country by the Beatles.

On March 3, 1951, the price of a hair cut went up to one dollar.

E.H. Bounds had a heart attack on September 28, 1952, and subsequently, died. Bounds was a man Mr. Trout leaned on pretty heavily. "A fine man was Bounds."

Eisenhower was elected president November 4, 1952. The electoral vote was 447 to 87.

The United States touched off its first H-bomb November 6, 1952.

American Federation of Labor president William Green died November 21, 1952.

On December 2, 1952, I paid $3,451.44 plus our Chrysler for a Cadillac. It was the sorriest car I would ever own.

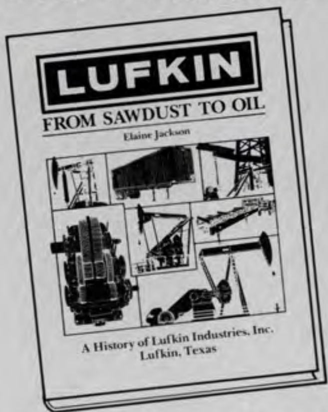
Abe Martin, one-time high school football coach here, was named head football coach at Texas Christian University on December 5, 1952. The University of Texas beat Tennessee in the Cotton Bowl 16-0 January 1, 1953.

Leslie Tatum, traffic manager for the company, died of a heart attack on December 10, 1952.

Lufkin's new telephone dial system went into effect January 24, 1953.

On February 4, 1953, I bought a new suit of clothes for $60 and a new overcoat for $35.

History Of Company Now Available



Copies of the book, *LUFKIN... From Sawdust to Oil,* a history of Lufkin Industries, are now available from the public relations offices. The company is offering the book to its employees, retirees and stockholders at the special price of five dollars which includes tax and postage. The book retails for $24.95 plus tax. (If mailing is required, the cost is $27.70 to include tax and postage.)

The hardback book features 128 full-color photographs and numerous black and white photographs dating back to the early days of the company. The history was written to celebrate the company's 80 years in business and the city of Lufkin's centennial.

The books may be purchased between the hours of 8 a.m.-5 p.m. The public relations department is located next door to personnel offices on the corner of Jefferson and Raguet.

Company Announces Promotion

Ron Smith has been named manager of all structural steel plant and final assembly and shipping department operations. A 17-year employee of the company, Smith previously served as mechanical maintenance supervisor for the two areas.

A graduate of Hemphill High School, he attended Stephen F. Austin State Univesity and Massey Business College. He and his wife, Linda, are the parents of two children, Deanna and Darren.

Ron Smith

Anniversaries

STRUCTURAL STEEL OPERATIONS

	Employment Date	Years With Co.
Joe Storey	December 19, 1936	46
William Thompson	December 14, 1950	32
Morris Hodges	December 18, 1956	26
Carl Barnes	December 4, 1961	21
Henry Schoubroek	December 6, 1961	21
Charles Anderson	December 13, 1961	21
Prentice Coleman	December 26, 1961	21
Otis Jenkins	December 14, 1964	18
Tommy Reynolds	December 4, 1969	13
Milton Houck	December 31, 1969	13
Frank Robinson	December 4, 1973	9
Paul Taylor	December 11, 1973	9
James Dalahite	December 4, 1974	8
Lottie Williams	December 9, 1974	8
Oswell Smith, Jr.	December 18, 1974	8
Perry Dixon	December 22, 1975	7
Linda Lamas	December 20, 1976	6
Tommy Skinner	December 20, 1976	6
Robby Williams	December 19, 1977	5
Wayland Clark	December 6, 1978	4
Michael Devereaux	December 6, 1978	4
Jerry Walker	December 14, 1978	4
Lupita Lerma	December 5, 1979	3
Billy Raney	December 10, 1979	3
Dale Staten	December 11, 1979	3
John Freeman	December 2, 1980	2
Obie Havard	December 10, 1981	1
Larry Ward	December 11, 1981	1
Michael Edwards	December 31, 1981	1

FINAL ASSEMBLY AND SHIPPING

	Employment Date	Years With Co.
Edward Ridgeway	December 2, 1955	27
Ide Russell	December 11, 1961	21
Eugene King	December 11, 1973	9
Earl Thomas	December 12, 1978	4
Gary Crustner	December 14, 1978	4
Arthur Back	December 3, 1979	3

MACHINERY MANUFACTURING ADMINISTRATION

	Employment Date	Years With Co.
Gene Stewart, Jr.	December 18, 1972	10
Tim Stacy	December 21, 1981	1
Herb Green	December 31, 1981	1

FOUNDRY OPERATIONS

	Employment	Years
Arthur Moye	December 18, 1961	21
Ben Sallas	December 29, 1969	13
Herman Horace	December 15, 1970	12
Leroy Reed	December 27, 1972	10
David Allen	December 8, 1975	7
Danny Martin, Jr.	December 8, 1975	7
Scott Semlinger	December 30, 1975	7
Donald Coutee	December 13, 1976	6
Curtis Grigsby	December 21, 1981	1
Ronald Hopson	December 28, 1981	1

MACHINERY OPERATIONS

	Employment Date	Years With Co.
Riley Webb	December 2, 1946	36
A.G. Black	December 17, 1946	36
Norman Arnold	December 7, 1950	32
Floyd Jones	December 11, 1961	21
Bryant Matthews	December 12, 1961	21
Darrel Powers	December 14, 1961	21
Franklin Kegler	December 9, 1963	19
Ervin Reynolds	December 9, 1963	19
Linwood Havard, Jr.	December 18, 1964	18
Andrew Peoples	December 4, 1967	15
Harry Seale	December 9, 1968	14
John Brittain	December 21, 1970	12
Betty Kee	December 15, 1971	11
Jerry McGuire	December 4, 1972	10
Robert Phillips	December 6, 1972	10
Ira Jones	December 11, 1973	9
Harold Vaughn	December 4, 1974	8
Bill Pitman	December 11, 1974	8
Langston Martines	December 17, 1975	7
Kenneth Crawford	December 16, 1976	6
Johnny Armstrong	December 27, 1976	6
Vernon Whiteley	December 1, 1977	5
Dietrich Schoennagel	December 4, 1978	4
R.L. McGuire, Jr.	December 8, 1978	4
James Ward	December 14, 1978	4
J.A. Wofford	December 15, 1978	4
Russell Hornbuckle	December 18, 1978	4
Johnny Knaus	December 4, 1979	3
Dixon Barnes	December 10, 1979	3
David Hammac	December 10, 1979	3

Retirees Tour Corporate Offices

Members of the Lufkin Industries Retired Employees Club visited new corporate offices during their November monthly meeting. R.L. Poland, company president, hosted the group of some 75 persons.

The club toured the newly completed building which houses data processing, accounting, machinery sales and executive offices. Afterwards, the visitors viewed an audio-visual slide presentation commemorating the company's 80th anniversary.

The Lufkin Industries Retired Employees Club is open to all retirees of the company. The group meets at 9 a.m. the first Wednesday of each month at Lufkin Bar-B-Q.

Company retirees took time out from their corporate office tour to pose for a photograph in the building's atrium area.

Samuel Hughes	December 11, 1979	3
Donald Avant	December 13, 1979	3
Danny Morris	December 13, 1979	3
Simon Aguilar	December 14, 1979	3
Charles Maggard, Jr.	December 14, 1979	3
Wellborn Gafford	December 17, 1979	3
Samuel Reneau	December 17, 1979	3
Roy Burns	December 18, 1979	3
Danny Hartsfield	December 19, 1979	3
James Porter	December 26, 1979	3
John Freeman	December 2, 1980	2

MATERIAL CONTROL

	Employment Date	Years With Co.
Jacob Meek	December 18, 1961	21
W.H. Crager	December 8, 1970	12
James Stuckey	December 15, 1975	7
Larry Caples	December 2, 1976	6
Jimmy Humbert	December 13, 1976	6
Gary Underwood	December 20, 1976	6
Jonny Eoff	December 4, 1978	4
Gene Williams, Jr.	December 18, 1979	3

CORPORATE OFFICES

	Employment Date	Years With Co.
R.L. Poland	December 1, 1945	37
Jim Massingill	December 1, 1956	26
Fern Basey	December 28, 1959	23
Ethel English	December 27, 1965	17
Liz McDonald	December 20, 1966	16
Fern Athey	December 1, 1969	13
Pam White	December 19, 1978	4
Pat Saucier	December 18, 1978	4
Janice Kupec	December 19, 1980	2
Scott Griffith	December 14, 1981	1

INDUSTRIAL SUPPLIES

	Employment Date	Years With Co.
Tom Squyres	December 1, 1972	10
James Curry	December 1, 1980	2

MACHINERY SALES AND SERVICE

	Employment Date	Years With Co.
Lyle Carpenter	December 9, 1960	22
Charles Skinner	December 11, 1961	21
Chuck Davis	December 5, 1966	16
Louis Miceli	December 15, 1975	7
Rick Hughes	December 16, 1976	6
Rick Schlabach	December 26, 1978	4

PRODUCT DESIGN ENGINEERING

	Employment Date	Years With Co.
James Mewbourn	December 17, 1962	20
Art Nelson	December 15, 1971	11
Ted Slemmons	December 26, 1978	4
Midge Cooney	December 14, 1981	1

PERSONNEL

	Employment Date	Years With Co.
Thomas Murphy	December 20, 1976	6
Leelana Orr	December 4, 1978	4
Jon Pennington	December 4, 1979	3

TRAILER PLANT

	Employment Date	Years With Co.
John Short	December 7, 1945	37
Edgar Mills	December 3, 1956	26
J.W. Watson	December 4, 1961	21
Raymond Redd	December 3, 1963	19
Hoy Oliver	December 13, 1971	11
Thomas Windham	December 13, 1971	11
Vernon Morton	December 20, 1971	11
Clevon Harper	December 11, 1972	10
Larry Havard	December 11, 1972	10
Curley Jenkins	December 17, 1973	9
Ethel McClendon	December 17, 1973	9
Garvis Edwards	December 17, 1973	9
Essie Jenkins	December 17, 1973	9
Cloteal Malone	December 18, 1973	9
Polly Deason	December 18, 1973	9
David Jackson	December 12, 1977	5
Robert Waddell	December 19, 1977	5
Eugene Huntsman	December 23, 1977	5
Kenneth Williams	December 1, 1978	4
Stanley Lindahl	December 29, 1978	4
Roland McGee	December 3, 1979	3
Maebelle Hearn	December 5, 1979	3
Richard Graham	December 17, 1981	1

TRAILER SALES AND SERVICE

	Employment Date	Years With Co.
John Schaeffer	December 7, 1945	29
Lynda Coleman	December 9, 1981	1

LUFKIN INDUSTRIES, INC.
P. O. Box 849 Lufkin, Texas 75901

Address Correction Requested

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INSIDE

LUFKIN ROUNDUP
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COVERS

Front: Executive vice president R.E. (Mutt) Barr is retiring after 47 years with the company. For the story on his unique career, see page 7. Illustration by Ken Burke.

Back: Each Christmas season, the company transforms one of its pumping units into the famous reindeer, Rudolph. This year Rudolph is a M-1280D-427-216 unit, towering some 40 feet into the sky and weighing more than 100,000 pounds. The holiday attraction can be seen at the intersection of U.S. Highway 59 and Loop 287.

—Photo by David Freeze