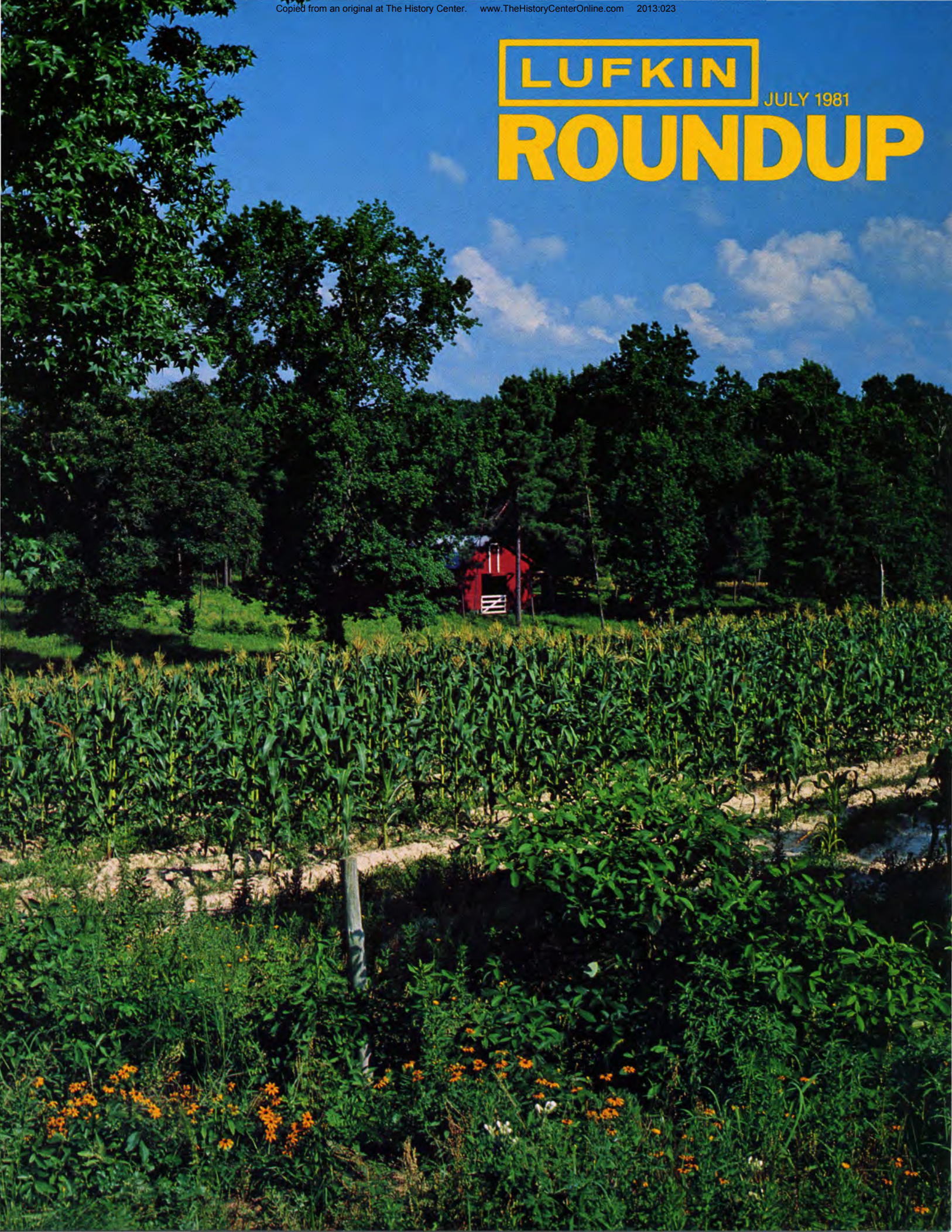


LUFKIN

JULY 1981

ROUNDUP





FROM THE PRESIDENT'S DESK...

FELLOW EMPLOYEES:

The stars and stripes—our United States flag—is the greatest symbol in the world to us Americans. It makes no difference where we go, whether it be to the darkest continent of Africa, the South Pole, or communist China, when we see "Old Glory" we get a new lease on life.

It is, to us, a symbol of freedom and independent way of life, to do what we wish so long as we respect the rights of others.

At one time, it was a flag that was respected the world over, and no one dared to tread on her. It is still the most respected flag in the free world. Only the communist countries have a fear of the democratic principles which it represents.

Democracy and "Old Glory" have a strong affinity, because both were born of man's everlasting crusade for freedom, and both symbolize the best in mankind.

Wherever our flag is displayed, it is a silent spokesman for a mighty world power, but even more so, for a mighty idea of a way of life that is still a rainbow of hope for all mankind.

As we celebrate this July 4, 1981, the 205th year of our nation's birth, let us renew our personal pledge to patriotism. Let us revere the flag, that supreme emblem of America, and so teach others to favor it with equal dignity and respect. Salute the flag. Render it a fitting homage, and speak with sincere commitment the pledge of allegiance.

"I pledge allegiance to the flag of the United States of America and to the Republic for which it stands, one nation under God, indivisible, with liberty and justice for all."

A handwritten signature in dark ink, which appears to be "D. Eisenhower", written in a cursive style.

ALL-IN-ONE

Machining center combines several operations in a single work cell — saving time and effort

4 + 1 = 1. Wrong? Not in this case. Four operations that once required three machines have been combined into one machine—the Cincinnati HC series Cim-X numerically-controlled machining center.

The machine shop is utilizing four of the centers to bore, drill and tap holes, and to mill surfaces on a variety of pumping unit parts. The concept of a single work cell housing several different operations is not new—LUFKIN purchased its first machining center almost 13 years ago—but the HC series is considered by industrial engineers “the state of the art” in high-speed, precision machining centers.

“The advantages of such a center are innumerable,” says Joe Simmons, assistant manager of manufacturing engineering. “We are seeing significant increases in productivity, from 30 to 40 percent. The combination of operations into one machine creates a greater ease in scheduling, reduces the amount of material handling and requires less in-process product inventory.”

The machining center normally produces a higher quality part, too. Once a part is hydraulically clamped on the center, it remains stationary until all metal cutting operations are completed. The reduction in manual manipulation improves accuracy in machining.

“The centers are saving floor space, too,” adds Simmons. “If we were to purchase separate machines for each operation, as



has been done in the past, we would have to significantly increase the physical size of the plant to meet our increased production demands.”

But how do the machine operators feel about the machining centers? The general consensus is favorable. Operator Glenn Youngblood feels the centers “take more of the workload from the machinist and put it on the machine.” Operator Arthur Prejean likes the hydraulic clamping fixture that saves time and energy during setup.

As the company continues to modernize, machining centers will become a more familiar sight in the machine shop. The concept of several machining operations in a single machine unit is the trend of the future, and another effort by LUFKIN to improve working conditions while increasing productivity. □



(Top photo) Kara Porter, second shift machine operator, removes a work piece from the machining center. The center bores, drills and taps holes, and mills surfaces—functions that used to require several machines.

(Bottom photo) This Cincinnati HC series Cim-X numerically-controlled machining center was purchased six months ago. Several of the centers are in operation in the machine shop. Pictured is Glenn Youngblood, first shift operator.

The Future is Bright

The Lufkin Industries Foundation awarded \$50,400 in college scholarships to high school graduates this spring

High school graduation marks a turning point in the life of a young man or woman. It is a time of choices, a time to look to the future and plan today for tomorrow.

But for 15 high school seniors, the choices have been made easier. These students are the recipients of Lufkin Industries Foundation scholarships. During spring graduation exercises and awards day assemblies, the foundation presented nine four-year college scholarships valued at \$4,800 each and six two-year Angelina College scholarships valued at \$1,200 each to students whose parents are LUFKIN employees.

Selections were based on academic achievement, character and citizenship. The winners were chosen by a committee disassociated with Lufkin Industries. Children of officers of the company were ineligible to compete.

The Lufkin Industries Foundation was established in 1965 to emphasize the company's continuing interest in the higher education of the sons and daughters of its employees. Since that time, the foundation has awarded 154 scholarships for a total value of \$382,000.



JENNIFER LEIGH ESTES—Four-Year Scholarship

Estes is a graduate of Lufkin High School. She is the daughter of Mr. and Mrs. Robert Estes of 519 Jefferson, Lufkin. Her father is employed as an engineering coordinator in the machinery engineering department. He joined the company in 1970.

She plans to attend Sam Houston State University in the fall and major in business. R. L. Poland, foundation trustee and company president, presented her with the award.



DEBRA DeNIECE SAXON—Four-Year Scholarship

Saxon is a graduate of Corrigan-Camden High School. Her parents are Mr. and Mrs. Billy Saxon of Rt. 1, Box 938, Corrigan. Her father is employed in the molding department of the foundry and joined the company in 1966.

She is planning to attend Angelina College in the fall to major in data processing. E. G. Pittman, foundation trustee and vice-president of foundry operations, presented her with the scholarship.



LEE ALLEN MILLER— Four-Year Scholarship

A graduate of Lufkin High School, Miller is the son of Mr. and Mrs. Truitt Miller of 720 Hoskins, Lufkin. His mother, Mary Lea Miller, is a three-year employee in the cost accounting department.

He will attend Stephen F. Austin State University in the fall and major in music. R. L. Poland presented him with the scholarship.



TAMMY JO BROOKS—Four-Year Scholarship

Brooks graduated from Central High School. She is the daughter of Mr. and Mrs. Jesse Myrle Brooks of Rt. 8, Box 1710, Lufkin. Her father works in the belt cover department located at the trailer plant and has been with the company since 1975.

She plans to attend Stephen F. Austin State University in the fall and major in human services. Dick McKay, foundation trustee and vice-president and manager of the Trailer Division, presented her with the scholarship.



SUSAN LYNN SATTERWHITE—Four-Year Scholarship

Satterwhite is a graduate of Nacogdoches High School and the daughter of Mr. and Mrs. Jesse (Bo) Satterwhite of 4611 Old Lufkin Road, Nacogdoches. Her father has been employed in the electrical department of the machine shop since 1974.

She plans to major in business administration at Stephen F. Austin State University. Johnny Long, foundation trustee and personnel director, presented her with the award.



STEVAN REAGAN TULLOS—Four-Year Scholarship

A graduate of Apple Springs High School, Tullos is the son of Mr. and Mrs. Campbell Tullos of Centralia. His father has been employed as a truck driver in the traffic department since 1953.

He will attend Sam Houston State University in the fall and major in geology. Frank Stevenson, foundation trustee and vice-president of the Machinery Division, presented him with the award.



STACEY DIANE McWILLIAMS—Four Year Scholarship

McWilliams is a graduate of Lufkin High School. She is the daughter of Mr. and Mrs. Hugh McWilliams of 1301 Shady Lane, Lufkin. Her father is second shift general foreman of the machine shop and has been with the company for 12 years.

She is planning to attend the University of Texas to major in mechanical engineering. R. L. Poland presented her with the scholarship.



DARRYL WAYNE SKINNER—Four-Year Scholarship

A graduate of Kennard High School, Skinner is the son of Mr. and Mrs. Jefferson Skinner of Rt. 1, Box 64-A, Kennard. His father is a 16-year employee of the welding & structural shop.

He is undecided about where he will attend college in the fall but plans to major in electronics. Bill Pennington, foundation trustee and vice-president of structural operations, presented the award.



**JOE ANDREW WILLIAMS—Four-Year Scholarship
(Out-of-Town)**

Williams is a graduate of Mustang High School in Mustang, Oklahoma. He is the son of Mr. and Mrs. Joe Williams of Route 3, Yukon, Oklahoma. His father is employed as a sales representative in the Oklahoma City trailer sales and service branch and has been with the company since 1972.

He will attend Oklahoma State University in the fall and major in industrial engineering. His high school principal, Jim Middaugh, presented the award.



**ANGEL LYNETTE ROSS—Angelina College
Scholarship**

A graduate of Kennard High School, Ross is the daughter of Elmo Ray Scott of 1712 Sayers Street, Lufkin. Her father has been employed in the foundry department for 17 years.

She will attend Angelina College in the fall to major in business. Bill Pennington presented her with the award.



CLAYTON CHRISTIE—Angelina College Scholarship

A graduate of Lufkin High School, Christie is the son of M. P. Christie of 2916 Freeman, Lufkin. His father works as a welder in the welding & structural shop and has been employed with the company for 26 years.

He will attend Angelina College in the fall and major in business. R. L. Poland presented him with the scholarship.



SAM RAYFORD TURNER—Angelina College Scholarship

Turner graduated from Huntington High School. His parents are Mr. and Mrs. Sam Turner of Rt. 1, Box 202, Huntington. His father has been employed in the industrial gear department of the machine shop for 19 years.

He will enter Angelina College in the fall to major in electronics. W. W. Trout, Jr., foundation trustee and vice-president and assistant to the president, presented him with the award.



BONNIE SUE HARRIS—Angelina College Scholarship

A graduate of Diboll High School, Harris is the daughter of Mr. and Mrs. Robert Harris of Rt. 1, Box 458, Diboll. Her father is employed in the utility maintenance department of the machine shop and joined the company in 1962.

She will attend Angelina College and major in accounting. Don Robbins, Diboll Independent School District superintendent, presented her with the award.



RONALD SISSON—Angelina College Scholarship

Sisson, the son of Mr. and Mrs. G. W. Sisson of 811 McMullen, Lufkin, is a graduate of Hudson High School. His father has been employed in the mechanical maintenance department of the machine shop since 1979.

He will attend Angelina College in the fall. Johnny Long presented him with the scholarship.



DeDe DEASON—Angelina College Scholarship

Deason is a graduate of Lufkin High School. She is the daughter of Polly Deason of 906 North Avenue, Lufkin. Her mother has been employed as a welder in the trailer plant since 1973.

She will major in medical technology at Angelina College. R. L. Poland presented her with the award. □



Red Martin has leased the same space at the First Monday Trade Days for ten years. The city of Canton does not permit live animals inside the trade grounds, so bird dealers trade on private property outside the entrance to grounds. The dog grounds are located on three acres of land across from the main trading area. (Inset) Just watching the world go by. Martin takes a break from business to enjoy a cup of coffee and observe the crowds. The flea market has become famous throughout Texas and the South and attracts more than 500,000 people annually.

Red Martin spends one weekend of every month doing what he likes best—trading birds at the world's largest flea market

A Trader's Paradise

Old-timers claim that the trading came about when two men took a liking to each other's wives and swapped them on the square. The history books report that the trading began the first Monday the district judge convened his court. While he dealt with horse thieves and the like, a crowd of onlookers swapped lies and livestock.

Red Martin is not sure which version he believes about the origin of First Monday Trade Days.

He does know it has become a tradition in the small East Texas town of Canton and in the Martin household.

The weekend preceding the first Monday of each month, he loads some 50 to 100 exotic birds, his wife, the children and their children in the family's travel trailer and heads for the world's largest flea market. "Some people go fishing and some go hunting to relax," grins the 19-year employee

of the utility maintenance department. "We go to Canton."

For ten years, Martin has leased a booth outside the Canton trade groups to sell and swap "fancy fowl." His collection of birds includes 27 different varieties of bantam chickens and an assortment of ducks, turkeys, geese, peacocks and guineas.

"I bring a trailer load of birds every month," he says, "and the only time I carry any home is when

Dallas

20

Canton

Longview

Distance from Lufkin to Canton
is approximately 138 miles.

69

Tyler

Lufkin

I buy some for myself. I specialize in quality birds. Like I tell my customers, if I can't tell you the truth, I won't tell you a lie."

He categorizes his customers into three groups. There are the collectors, the hobbyists and the "ones who buy'em just to buy'em." The cost can be expensive, geese running as high as \$800 a pair and peacocks selling for as much as \$500 a pair.

But it is not only business that attracts Martin to the First Monday Trade Days. It is the event itself. Each month the town of Canton with a population nearing 4,000 is transformed into a bustling city of merchants and shoppers numbering more than 40,000. They come to bicker and bargain, each seeking their own private treasure. It is a mixture of giant garage sale, antique show, state fair, farmer's market and animal sideshow.

"You can see anything you want to see in Canton," he laughs, "and a lot you don't want to see. I could sit here all day and do nothing but watch the people go by. They come in all shapes, fashions and forms. And, boy, are there some characters out there!"

A comradery also develops among the dealers or as they call themselves "the peddlers." They become neighbors and then friends. "For me, it is like a family reunion," he says. "Some of us have been coming to the Trade Days together for so long, we almost feel kin. I reckon I would keep coming if I didn't have anything to sell—it is like a vacation." □

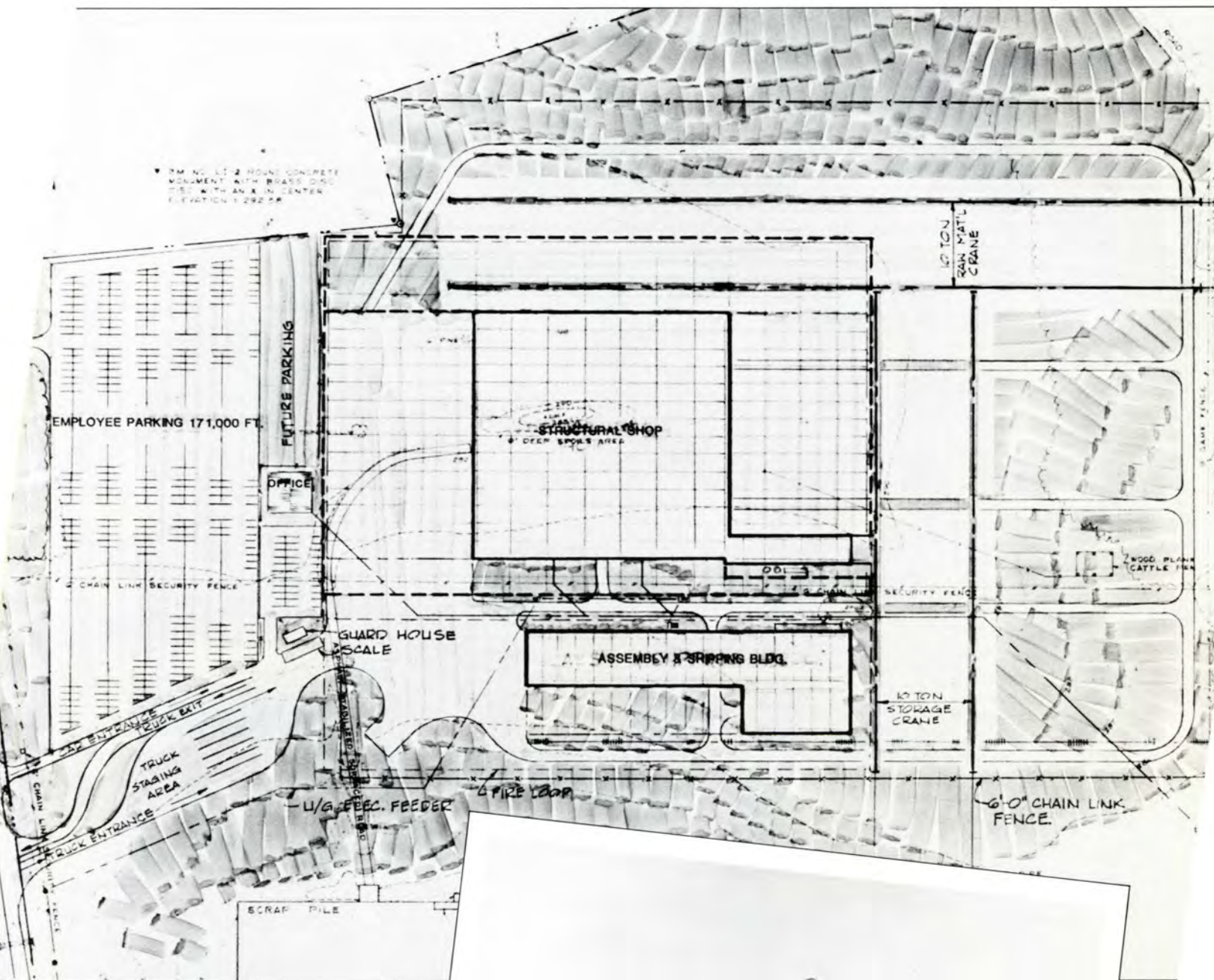


There is always a crowd gathered around Martin's cages of birds. He estimates his sales run around \$1,000 each Trade Day. His customers usually purchase the birds to show at different fowl competition.



There is something for everyone at Canton. The trading grounds cover some 50 acres, and that does not include the rented spaces along streets and highways which belong to private parties.





Construction began on the new structural shop and final assembly & shipping building located west of the trailer plant in late spring. Foundation preparation alone cost more than one million dollars.



Construction has begun on a new structural and final assembly & shipping plant that will house the most sophisticated equipment available

Growing Again

Expansion... modernization... renovation... the words have become synonymous with Lufkin Industries today. The company is growing at an unprecedented rate—the completion of new industrial gear facilities, the renovation of the foundry main bay, the erection of new corporate offices—the list of construction projects goes on and on.

And now, another project has been added to the ever-growing list. Construction is underway on a structural shop and a final assembly & shipping building located off U. S. Highway 69, west of the trailer plant. General contractor for the \$7 million project is Temple Associates. The buildings are the first phase of a plan that eventually will move all structural, final assembly & shipping operations from the downtown plant.

"If we are to meet our 1982 production goals of 12,000 pumping units," explains R. L. Poland, company president, "our foundry must be expanded into areas that the structural shop and final assembly & shipping department now use for storage. Moving these operations will alleviate crowded conditions and insure plenty of room for all areas to grow in the future."

The 41-acre construction site is part of the 400-acre tract of land purchased by the company in the early 1960s. Access to the plant will be off F. M. Road 326, and offices will be located at the entrance of the plant. The structural shop will contain seven bays covering 122,500 square-feet, while the final assembly & shipping department will be housed in a 33,730 square-foot building. An 11,250 square-foot storage building will be used for material control.

"The structural shop is slightly smaller than our existing facility," says Bill Pennington, vice-president of structural operations, "but it is designed for further expansion as we begin to move more of our operations to the new plant. The final assembly & shipping area is a bit larger than our present building, but it is 100 feet shorter in length. Since our export shipping will remain at its current location for some time, we should have plenty of room."

Plans call for the buildings to be occupied the first of December, and production to begin as early as January. The new structural shop will fabricate crank balance pumping unit structures, while the existing shop will fabricate structural parts for Mark II, air



The present final assembly & shipping building was built in 1957. Export operations will remain at that location for some time into the future.

balance units and commercial gear fabrications.

"The vast majority of equipment must be purchased for the new facility," continues Pennington. "If we are to continue to operate at two locations, we have no other choice. Our equipment expenditures over the next few years will run \$5-6 million, but the equipment will be the most modern and efficient on the market."

Later phases of the gradual move of the two operations from the downtown plant will be less costly. Groundwork and concrete for further expansion already will be completed, and equipment will be transferred from the present structural shop.

Such continued growth of plant facilities is indicative of the company's growing importance in the oil field equipment industry. The construction of a new structural and final assembly & shipping plant is another phase in an expansion, modernization and renovation program that will prepare Lufkin Industries for the future. □

IN FOCUS

Retirees Look to Future

Two employees with a total of 50 years of service to the company have retired. In the foundry, Jim Price has retired after 16 years with the company. Harley Graham has retired after 34 years in the final assembly and shipping department.

Most people spend their lives pursuing one career—not Jim Price. After 21 years in the Army, he retired to begin a second career in the foundry department of Lufkin Industries. Sixteen years later, he retires again to begin yet another career. This time he will serve as pastor of two area churches.



Jim Price

"Actually, I have been preaching for ten years, the past six years at these two churches," he explains, "but now I can devote more of my

time to my duties as pastor. Of course, I will follow the doctor's orders and take it easier, too."

An injury he received during his military service in Korea prevents him from continuing his job as a molder in the side bay of the foundry, a task he performed for the past seven years. It will not interfere, however, with his work from the pulpit.

"I love to preach," he says, "but the doctor says to keep the sermons short. That may be good news for the congregation because I can get carried away when I am speaking of the Lord."

The father of three sons and two daughters, he also plans to spend more time with his family. There even may be an occasional fishing trip. "It has been so long since I have been fishing I don't know if I will remember how," he laughs, "but I bet it will come back to me the first afternoon I spend on the river. Some things you just can't forget!"

Retirement will be a change of pace for Harley Graham. The 34-year employee in the final assembly and shipping department says he has been working all his life.

"Since I was a boy growing up on a farm, I have worked," he explains. "There never has been a time I could sit back and relax. Well, I am going to make up for lost time. I am going to take it easy."

He joined the company after



Harley Graham

completing his military service during World War II. He spent almost six years in the Army, visiting six different states and ten foreign countries.

"I got enough of traveling then," he laughs. "I came back and settled in East Texas, outside of Huntington. I don't plan to get too far from home anymore."

He is the father of five daughters and one son. His children live throughout the East Texas area. If he does any traveling, it will be to visit his family.

"The years have slipped up on me," he says. "It seems like yesterday that I came to work for LUFKIN. The years passed by so quickly. It is hard to believe I am retiring. It is time to read and watch TV, maybe I'll even sleep late."

Trailer Division Announces Promotions

Six promotions have been announced by company officials in the Trailer Division.

Glynn Smiley has been promoted to purchasing and inventory control specialist. A graduate of Dodson High School in Dodson, Louisiana, he was

employed by the company last year. Prior to his promotion, he worked as a material handler.

He and his wife, Rita, are the parents of three children, Michelle, Jessica and Jana. Smiley is a member of the Purchasing Management Association

of Texas.

Betty Wilson has been promoted to chief purchasing clerk. A seven-year employee of the company, she had worked as a purchasing clerk. She is a graduate of Missoula High School.

She and her husband, Jackie,

are the parents of two children, Greg and Jody.

Charles Kilgore has been promoted to first shift foreman of pumping unit structures in the trailer plant. A graduate of Diboll High School, he has been employed by the company since 1964. Previously, he had served as second shift foreman of pumping unit structures in the trailer plant.

He and his wife, Linda, are the parents of three children, Dennis, Jeff and Delisa.

L. G. Teer has been promoted

to foreman of the painthouse in the trailer plant. He replaces Allen Repp who retired after 35 years of service to the company. Teer has been employed by the company for 26 years. He is a graduate of Corrigan High School.

He and his wife, Juanita, are the parents of two sons, Dan and Jerry.

Robert Thigpen has been promoted to foreman of pumping unit assembly, west bay. Employed by the company in 1964, he is a graduate of Central High School.

He worked as a trailer builder before his promotion.

He and his wife, Linda, are the parents of two sons, Michael and Brian.

Raymond Redd has been promoted to foreman of sub-assembly in the float department. He attended Wells High School and was employed by the company in 1963. He worked previously as assistant foreman of the area.

He and his wife, Sylvia, are the parents of three children, Stephanie, Clifford and Jennifer.



Glynn Smiley



Betty Wilson



Charles Kilgore



L. G. Teer



Robert Thigpen



Raymond Redd



(l-r) The team of David Bowers and Stanley Beck took first place honors in first flight competition at the annual employee golf tournament. The pair defeated Jack Walker and Johnny Purvis in a sudden death playoff for the title.

Playoff Highlights Employee Golf Tourney

A sudden death playoff for first place honors highlighted the annual LUFKIN employee golf tournament. For the second year in a row, the team of Stanley Beck, plant engineering, and David Bowers, manufacturing engineering, won the championship in first flight competition. Trailer retirees Herman Hellberg and Ed Root took first place in second flight competition. Members of the first place teams were awarded \$35 each and a plaque.

A total of 26 teams participated in the two-man scramble tournament. Rules governing a two-man scramble permit both team members to shoot and then play the best of two shots. The top five

teams in each flight were awarded cash and prizes. Flights were determined on the basis of percentage after play was completed.

Jack Walker, machine shop, and Johnny Purvis, industrial supplies, won second place in first flight competition. The team received \$25 each and one dozen golf balls. The teams of Phillip Kee, engineering, and Scott Semlinger, foundry offices, and Doug Williams and Ray Stephens, both material control, tied for third place honors. Each team member was awarded \$17.50 and one-half dozen golf balls. Fifth-place winners were Slim Williams, final assembly and shipping, and Charles Collins, foundry maintenance. They received \$10 each.

In the second flight of competi-

tion, welding & structural employees Charles Lambert and Ralph Cartwright won \$25 each and one dozen golf balls for their second place showing. Amando Ramirez and Ino Reyes from the Houston machinery sales and service office received \$20 each and one dozen golf balls. James Parish, the husband of Donna Parish, material control, and Bobby Hambrick, engineering, finished in fourth place and won \$15 each. The team of John Havard, personnel, and Kelley Griffin, industrial supplies, took fifth place and \$10 each.

(Right) It's in! Trailer retiree Herman Hellberg sinks a putt during second flight competition of the tournament. He and partner Ed Root won first place in the flight.



Company Donates Steel

A company donation of structural steel to Lufkin High School has been used to build training modules for the auto mechanics program. The engine models serve as teaching aids for students.

In spring competition of the Vocational Clubs of America (VICA), the high school club chapter won 17 district awards and 15 state awards in engine analysis and repair. It was the largest number of awards won by any school in the state.

Karl Grimes, the son of Charles Grimes, industrial gears, is president of the local chapter. Jerry Green is auto mechanics instructor and sponsor of the chapter.



Jerry Green, auto mechanics instructor, uses an engine model to explain mechanical procedures to students Donald Brown, Jeff Nungester and Karl Grimes. The company donated structural steel to build the teaching aids for the high school program.



Everyone was all smiles during the ribbon cutting ceremonies of the grand opening of the new Houston sales and service branch of LUFKIN Trailers. Representatives from the Lufkin home office and local customers attended the April 24 open house. The offices replace facilities that had been used by the branch since the 1940s.



Tonya Denise Sanford, the granddaughter of Joe Allen Thomas, foundry-core room, was born February 27. Her parents are Vernon and Christine Sanford. She has one brother, John.



LaTasha Comeal LaTrese is the five-month-old granddaughter of Otis Jenkins, welding & structural, first shift.



REMINISCENCES by Guy Croom

Prominent Men of 1920

Pardon me for a moment while I stray from the subject at hand . . . On Wednesday, May 6, Ghent Smelley came by for me, and we went to the monthly meeting of the retired employees of the company. Here are the men that signed the register. Lee Gibbs, Bob Butler, Elmer Williams, Carl Williams, Calvin Stevens, P. B. Largent, Tilman Martin, Seymour Curtis, Hubert Dorsett, Joe Burnett, Jake Ross, W. M. Higdon, Henry Steele, Sylvester Donahoe, Calvin Crain, Pierce Allbritton, Weldon Largent, Ernie Willhite, Maurice Malone, Jesse Neal, Leroy Lord, J. J. McDougald, Ray Wofford, Leamon Bullock, Acie Cobb, M. M. Fontenot, Raymond Willmon, Fate Johnson, Jim Odom, Cooper Richards, Mack Frazier, Henry Lewis, Lee Deggs, Willis Spencer, Ellsworth Parker, Preston Weatherly, Lee Rhodes, Johnnie Stewart, Pat Hartman and G. C. Starrett.

I attend all these meetings that I can because I enjoy the fellowship with old friends and the carefree atmosphere that prevails. It makes me feel good. Most of these men were part of my life for a long time, and I feel grateful that I had the privilege of working with them for so many years.

However, this is not the crew that I first worked with because those men have crossed the great divide, all except Luke Parrish. Luke lives on the shores of Dam B lake and has a little shop in conjunction with his home. Incidentally, I recently made a trip to Woodville and there I learned from one of my first cousins that Luke had the tragedy of losing his wife in recent weeks. Lee Deggs and Red Lewis came to work for the company soon after I did, and they are still in good shape physically.

The retired employees meet the first Wednesday morning of each month at Sambo's Restaurant. I hope to tell you next month about the fish fry we had at Piney Point.

Now back to the subject of prominent men in Lufkin in 1920 . . . In my previous dissertations, I am reminded that I have overlooked some men that should be mentioned.

Delbert Adams and Aubry Jones were the meat market men here at the time. They kept their shop open on Sunday till noon. It is said that Mr. Adams phone rung about mid-morning and he answered and said, "Yes, Mrs. X., that meat should have been there an hour ago." Then he turned to the delivery boy and said, "By God, it should have been there an hour ago! Get yourself in the saddle with that meat and have no mercy on the horse until you have made the delivery!"

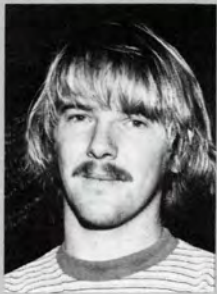
Mr. Phillips owned the ice plant. He was an elderly gentleman, very exacting and he built for the future as if he was going to live another lifetime. There were hardly any, if any, mechanical refrigerators in the home. Practically everybody in the summer was waiting for the ice wagon. At that time, the wagon was especially built enclosed and pulled by a pair of big mules. The delivery man stood on a platform at the back of the wagon, and the lines or reins were long enough for him to direct the mules from his station on the platform.

Dr. E. T. Clarke was a fine Christian gentleman. I believe he had an office here in town and one at Keltys. His main concern was that of employees of Angelina County Lumber Co. You have heard that "man's limitation is God's opportunity." Dr. Clarke believed this, and when he had exhausted his efforts with a patient, he would call on the great physician, the Almighty God.

Dr. Tenney was the mill doctor at Lufkin Land and Lumber Co. I knew Dr. Tenney only when I saw him. He was active in the Masonic Lodge, and at that time, I attended regularly.

ANNIVERSARIES

3-9 YEARS



DONALD BAKER
Welding & Structural
6 years



JAMES PALMER
Foundry—Heat Treat
3 years



MICHAEL BELLAMY
Foundry—Core Room
4 years



DAVID CRAVEN
Trailer-Vans
3 years



LEONARD SWEAT
Foundry—Side Bay
4 years



RONALD BROWN
Machine Shop
8 years



JAMES HODGES
Welding & Structural
4 years



GERALD COUTEE
Foundry—Main Bay
6 years



JAMES BELL
Machine Shop
8 years



MATTIE WILSON
Foundry—Side Bay
7 years



MILTON BROCK
Final Assembly & Shipping
9 years



HARRY MEWBOURN
Mechanical Maintenance
7 years



MARGIE LEE
Foundry—Heat Treat
7 years



RALPH McCLAIN
Electrical Department
3 years



GARY SELMAN
Pattern Shop
8 years



J. R. BURRELL
Welding & Structural
6 years



NOEL MARSHALL
Welding & Structural
6 years



RICHARD RUSHER
Foundry—Maintenance
9 years



ROGELIO REYES
Welding & Structural
4 years



JESSE BROOKS
Brass Foundry
6 years



BOBBY COLBERT
Final Assembly & Shipping
9 years



RAY MANLEY
Pumping Unit Gear Box
Assembly
3 years



TROY SMITH
Foundry—Core Room
8 years



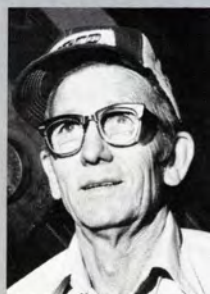
KEN BECKMAN
Engineering
9 years



STEPHEN SIMCOE
Welding & Structural
7 years



VERNON BLUFORD
Lathe Shop
3 years



ALBERT LANE
Trailer—Machines
3 years



EDWARD BUTLER
Commercial Gears
8 years



JERRY WIGLEY
Manufacturing Engineering
9 years



BETTY HARRIS
Machine Shop
3 years



LORINZO TATUM
Commercial Gears
3 years



GEORGIA BRYAN
Foundry—Main Bay
Shake Out
7 years



CECIL MALONE
Trailer—Machines
4 years



ROBERT FOLEY
Utility Maintenance
4 years



AARON CLINTON
Machine Shop
8 years



JOHNNY MELTON
Engineering
3 years



DAVID WILLMON
Public Relations
5 years



EDDIE FOWLER
Gear Cutters
5 years



WYATT HIGHT
Gear Cutters
6 years



WILLIAM MASSINGILL
Welding & Structural
4 years



JOHN NELSON
Truck Shop
3 years



MARTHA CALCOTE
Trailer Offices
8 years



BILLY FERGUSON
Foundry—Core Room
3 years



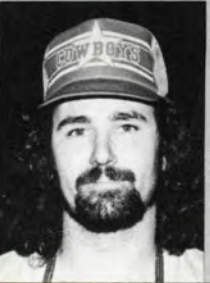
JOSEPHINE PATTON
Foundry—Cleaning Room
7 years



TONY ELLINGTON
Machine Shop
3 years



JOHN HALSELL
Lathe Shop
6 years



LESTER ENER
Welding & Structural
7 years



MELBA PARKER
Engineering
4 years

L. J. LOVING
Industrial Supply
4 years



LUTHER PATTON, JR.
Welding & Structural
5 years



ELBERT MAIDEN
Machine Shop
6 years

3-9 YEARS



LYNN LOCKHART
Welding & Structural
6 years



JOYCE WEST
Personnel
3 years



JIMMY MARSHBURN
Pumping Unit Gear Box
Assembly
6 years



PEEDIKAYIL JOSEPH
Final Assembly & Shipping
5 years



ROY ELLIOTT
Foundry—Counterweight
Melting
3 years



HOUSTON DAVIDSON
Foundry—Core Room
3 years



LOUIS DUNHAM, JR.
Foundry—Maintenance
3 years



JACK GASTON
Gear Cutters
8 years



GLENN BROCK
Commercial Gears
8 years



TIMOTHY PENICK
Final Assembly & Shipping
3 years



CHARLES ANDERSON
Machine Shop
7 years



GEORGE ROACH
Personnel
4 years



BILLY KITTRELL
Mechanical Maintenance
5 years



JAMES GOOLSBY, JR.
Welding & Structural
4 years



DANIEL SALAS
Foundry—Melting
3 years



DAVID LEE
Gear Cutters
6 years



CHARLENE CORTINES
Industrial Supply
9 years



BESSIE ALVERS
Gear Cutters
3 years



DAVID FREDERICK
Machine Shop
4 years



CHARLES WATTS
Industrial Supply
3 years



CHARLES CALHOUN
Welding & Structural
6 years



ODIS HAMILTON
Foundry—Core Room
5 years



JOHN HALL
Welding & Structural
4 years



KENNETH SPIVEY
Gear Cutters
7 years

WELDING & STRUCTURAL

	Employment Date	Years With Co.
John A. McCarty	July 19, 1950	31
Johnnie Jones	July 21, 1950	31
Thomas Alexander	July 19, 1956	25
Ronald Smith	July 20, 1965	16
Clarence Owens	July 29, 1971	10
Stephen Simcoe	July 29, 1974	7
Lester Ender	July 29, 1974	7
Donald Baker	July 1, 1975	6
Lynn Lockhart	July 1, 1975	6
Noel Marshall	July 14, 1975	6
J. R. Burrell	July 21, 1975	6
Charles Calhoun	July 31, 1975	6
Luther Patton, Jr.	July 19, 1976	5
James Goolsby, Jr.	July 5, 1977	4
James Hodges	July 7, 1977	4
Rogelio Reyes	July 20, 1977	4
John Hall	July 21, 1977	4
Timothy Teel	July 17, 1978	3
Charles Lambert	July 2, 1979	2
Arnold Parker	July 2, 1979	2
Samuel Taylor	July 3, 1979	2
Kerry Scarborough	July 5, 1979	2
Terry Davis	July 18, 1979	2
Homer Olivarez	July 19, 1979	2
Gerald Ward	July 20, 1979	2
Vernell Randle	July 23, 1979	2
Louis Neese	July 23, 1979	2
Jimmy Releford, Jr.	July 26, 1979	2
William Lambright	July 30, 1979	2
Patricia Smith	July 31, 1979	2
Debra Criswell	July 1, 1980	1
James Patton	July 2, 1980	1
Juan Morales	July 7, 1980	1
Sarah Mangan	July 7, 1980	1
Jerri Gilbert	July 8, 1980	1
Willie Shepard	July 9, 1980	1
Cathy Gilder	July 10, 1980	1
Teresa Florez	July 11, 1980	1
Ralph Cartwright	July 13, 1980	1
Richard Havard	July 14, 1980	1
Donald Eischlager	July 14, 1980	1
Juan Cruz	July 14, 1980	1
Frank Oder	July 15, 1980	1
Ricardo Crockett	July 15, 1980	1
Lance Daddow	July 17, 1980	1
Booker Washington II	July 30, 1980	1

CUSHING STRUCTURAL PLANT

	Employment Date	Years With Co.
Jeffery Barnhart	July 16, 1979	2
James Williams	July 16, 1979	2
Larry Baxter	July 16, 1979	2

MATERIAL CONTROL

	Employment Date	Years With Co.
Richard Golembiewski	July 24, 1980	1
Jimmy Little	July 28, 1980	1

INDUSTRIAL SUPPLIES

	Employment Date	Years With Co.
Howard Richards	July 20, 1954	27
William Morgan	July 16, 1970	11
Charlene Cortines	July 3, 1972	9
L. J. Loving	July 5, 1977	4
Charles Watts	July 3, 1978	3

ENGINEERING

	Employment Date	Years With Co.
Keri Beckman	July 17, 1972	9
Meiba Parker	July 25, 1977	4
Johnny Melton	July 24, 1978	3
Ellis Gorman	July 23, 1979	2

FOUNDRY OPERATIONS

	Employment Date	Years With Co.
Joe Little	July 5, 1950	31
Willie Birden	July 6, 1950	31
James Basham	July 20, 1951	30
Jimmie Audrey	July 20, 1951	30
James Larue	July 19, 1954	27
John Norman	July 16, 1962	19
Leroy Patton	July 23, 1962	19
Billy Saxon	July 14, 1966	15
James Gilcrease	July 18, 1966	15
Larry Vann	July 21, 1966	15
Ralph Jones	July 17, 1967	14
Jerry Palmore	July 17, 1968	13
William Austin	July 14, 1970	11
George Martin	July 14, 1970	11
Jerome Thompson	July 14, 1970	11
Troy Smith	July 9, 1973	8
Gary Selman	July 25, 1973	8
Dorothy Luman	July 9, 1974	7
Mattie Wilson	July 9, 1974	7
Josephine Patton	July 18, 1974	7
Georgia Bryan	July 19, 1974	7
Jesse Brooks	July 2, 1975	6
Gerald Coutee	July 28, 1975	6
Odis Hamilton	July 6, 1976	5
Michael Bellamy	July 19, 1977	4
Willie Deckard	July 19, 1977	4
Leonard Sweat	July 27, 1977	4
Daniel Salas	July 17, 1978	3
Louis Dunham	July 21, 1978	3
Roy Elliott	July 24, 1978	3
Houston Davidson	July 24, 1978	3
Billy Ferguson	July 26, 1978	3

LePorter Davis	July 1, 1979	2
Jack Russell	July 6, 1979	2
Martin Castro	July 10, 1979	2
Freddy Wyatt	July 16, 1979	2
Francisco Sanchez	July 23, 1979	2
Anselmo Rodriguez	July 26, 1979	2
Charles Mark	July 27, 1979	2
Ronald Camp	July 30, 1979	2
Marrell Johnson	July 1, 1980	1
Charlie Lewis	July 6, 1980	1
Lloyd Gruber	July 7, 1980	1
Christopher Wortham	July 17, 1980	1
Alfredo Hidalgo	July 17, 1980	1
Bobby Salinas	July 18, 1980	1
Dorothy Brown	July 22, 1980	1
Jerry Douglas	July 25, 1980	1
Roger Coleman	July 29, 1980	1

LITTLE ROCK FOUNDRY

	Employment Date	Years With Co.
Willie Crockett	July 12, 1978	3
Beldon Golatt	July 3, 1979	2
Claybourn Brooks	July 2, 1980	1
James Shinault	July 23, 1980	1
Larry Johnson	July 23, 1980	1

ORDER ENTRY DEPARTMENT

	Employment Date	Years With Co.
James Huntress	July 24, 1950	31

PUBLIC RELATIONS

	Employment Date	Years With Co.
David Willmon	July 6, 1976	5

PERSONNEL

	Employment Date	Years With Co.
Elie Smith, Jr.	July 13, 1955	26
George Roach	July 1, 1977	4
Joyce West	July 31, 1978	3
Carl Christopher	July 24, 1979	2
Wayne Palmer	July 8, 1980	1
James McGee	July 14, 1980	1

TRAILER PLANT

	Employment Date	Years With Co.
Luther Whitehead	July 6, 1950	31
Dalford Allen	July 18, 1950	31
William Miles	July 25, 1951	30
Wilson Green	July 27, 1951	30
Harold Newson	July 6, 1954	27
Ruby Gilbert	July 3, 1961	20
Winfred Molandes	July 19, 1961	20
Ray Kuehl	July 19, 1961	20
Joe Jumper	July 19, 1961	20
Robert Adams	July 17, 1967	14
Don Wier	July 16, 1968	13
Samuel Alfred	July 7, 1969	12
Charles Warrick	July 16, 1969	12
Martha Calcote	July 9, 1973	8
Cecil Malone	July 25, 1977	4
Joseph Bevil	July 13, 1978	3
David Craven	July 19, 1978	3
Albert Lane	June 26, 1978	3
Wayne Kimball	July 16, 1979	2
Jack C. Brooks	July 3, 1980	1
Martin Pool	July 9, 1980	1
Mark McCoy	July 15, 1980	1
Danny Lock	July 28, 1980	1
Charles Allen	July 28, 1980	1
Michael Molandes	July 29, 1980	1
Ronald Tate	July 30, 1980	1

TRAILER SALES & SERVICE

	Employment Date	Years With Co.
Floyd Bailey	July 14, 1969	12
Freddy Drury	July 20, 1970	11
Ernest Watkins	July 17, 1972	9
Olney Dupeire	July 16, 1973	8
Bobby Watkins	July 22, 1974	7
Henry Apkins, Jr.	July 3, 1975	6
Craig Walker	July 12, 1978	3
Luther Mayfield	July 17, 1978	3
Patricia Tyler	July 20, 1978	3
William Oswalt	July 2, 1979	2
Miriam Stovall	July 18, 1979	2
Billie Byrd	July 14, 1980	1
Eloy Perez	July 14, 1980	1
Benjamin Raney	July 14, 1980	1
Steven Hazard	July 21, 1980	1
Nestor Hernandez	July 21, 1980	1
Jon Monzingo	July 25, 1980	1

CORPORATE OFFICES

	Employment Date	Years With Co.
Clifford Trevathan	July 16, 1948	33
Rudolph Fuller	July 6, 1950	31
Edgar Davis	July 16, 1956	25
Frank Stevenson	July 30, 1956	25
William Trout, Jr.	July 25, 1957	24
Charles Smith	July 6, 1979	2
Rebekah Whisenant	July 9, 1979	2
Freddie Teal	July 16, 1979	2

MACHINERY SALES & SERVICE

	Employment Date	Years With Co.
John Rouse	July 8, 1974	7

MACHINE SHOP

	Employment Date	Years With Co.
Bona Dixon, Jr.	July 31, 1941	40
Woodrow Wilson	July 5, 1950	31
Travis Stone	July 27, 1950	31
Charlie McLain	July 21, 1951	30
Marion Ferguson	July 26, 1954	27
Albert Jumper	July 30, 1954	27
Charles Chamblee	July 19, 1961	20
Robert Harris	July 23, 1962	19
Billy Gardner	July 29, 1963	18
Dennis Flowers	July 15, 1964	17
Phillip Lowery, Jr.	July 20, 1964	17
Larry Arnold	July 27, 1964	17
Morgan Flournoy	July 27, 1965	16
Mike Penn	July 27, 1965	16
Charles R. Smith	July 18, 1967	14
Chester Mitchell	July 19, 1967	14
Harold Rogers	July 11, 1968	13
Charles Cole	July 8, 1970	11
Joe Grimes	July 13, 1970	11
Tanseal Yarbrough	July 17, 1970	11
Jerry Sandlin	July 19, 1971	10
Robert McQuilkin	July 26, 1971	10
Jerry Wigley	July 31, 1972	9
James Bell	July 3, 1973	8
Glenn Brock	July 9, 1973	8
Aaron Clinton	July 16, 1973	8
Edward Butler	July 19, 1973	8
Ronald Brown	July 19, 1973	8
Jack Gaston	July 30, 1973	8
Chester Attaway	July 30, 1973	8
Kenneth Spivey	July 8, 1974	7
Linda Russell	July 8, 1974	7
Harry Mewbourn	July 15, 1974	7
Charles Anderson	July 21, 1974	7
Margie Lee	July 24, 1974	7
Elbert Maiden	July 7, 1975	6
Wyatt Hight	July 8, 1975	6
Jimmy Marshburn	July 10, 1975	6
John Halsell	July 21, 1975	6
David Lee	July 21, 1975	6
Billy Kittrell	July 12, 1976	5
Eddie Fowler	July 20, 1976	5
David Frederick	July 10, 1977	4
Robert Foley	July 11, 1977	4
Ralph McClain	July 3, 1978	3
Vernon Bluford	July 7, 1978	3
John Nelson	July 14, 1978	3
James Palmer	July 17, 1978	3
Betty Harris	July 19, 1978	3
Lorinzo Tatum	July 19, 1978	3
Tony Ellington	July 24, 1978	3
Ray Manley	July 26, 1978	3
Bessie Alvers	July 28, 1978	3
Jose Morales	July 3, 1979	2
Lance Dickens	July 10, 1979	2
Glenda Faircloth	July 12, 1979	2
Donald Wolfe	July 11, 1979	2
Joe Pierce	July 16, 1979	2
Garvin Cannon	July 16, 1979	2
Don Wall	July 16, 1979	2
Franklin Robinson	July 17, 1979	2
Floyd Dickerson	July 23, 1979	2
David Lowry	July 24, 1979	2
Willie Bryant	July 24, 1979	2
Curtis Massingill	July 24, 1979	2
Vicente Segura, Jr.	July 26, 1979	2
Virginia Garza	July 30, 1979	2
Rayford Roberts	July 30, 1979	2
Phillip Williams	July 31, 1979	2
Wilber Williams	July 1, 1980	1
Steven Taylor	July 6, 1980	1
Lewis Hodges	July 6, 1980	1
Billy Stein	July 7, 1980	1
Stephen Beam	July 8, 1980	1
James Martin	July 13, 1980	1
Steven Phillips	July 14, 1980	1
Horace Moultrie	July 15, 1980	1
Larry Mettlen	July 17, 1980	1
Timothy McCarver	July 21, 1980	1
Gerald Patrick	July 22, 1980	1
James Goodwin	July 27, 1980	1
Jack Clayton	July 28, 1980	1
Ernest Frazier	July 28, 1980	1

FINAL ASSEMBLY & SHIPPING

	Employment Date	Years With Co.
Jimmy Ramey	July 26, 1967	14
William Curl	July 10, 1968	13
David Rivers	July 15, 1969	12
Bobby Colbert	July 5, 1972	9
Milton Brock	July 11, 1972	9
Feedikayil Joseph	July 8, 1976	5
William Massingill	July 6, 1977	4
Timothy Penick	July 27, 1978	3
Danny Elliott	July 2, 1979	2
Jerry Karlson	July 5, 1979	2
Earline Walker	July 30, 1979	2
Frances Bryan	July 31, 1979	2
James Scott	July 7, 1980	1
Jeffery Hofacker	July 7, 1980	1
Baron Wheeler	July 8, 1980	1
Barry Killingsworth	July 9, 1980	1
Danny Mackey	July 13, 1980	1
Doris Haskett	July 15, 1980	1
Robert Brazzel	July 16, 1980	1
Charles Doggett, Jr.	July 17, 1980	1
William Dunnam	July 17, 1980	1
Mark Andrews	July 21, 1980	1

LUFKIN INDUSTRIES, INC.
P. O. Box 849 Lufkin, Texas 75901

Address Correction Requested

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LUFKIN ROUNDUP
Volume 38, Number 7, 1981

Published monthly by Lufkin Industries, Inc., for active and retired employees and their families. Produced by the Public Relations Department: Virginia Allen, Director, P. O. Box 849, Lufkin, Texas 75901.

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The Covers

Front: A farm with a field of ripening corn, such as this one on Highway 7 between Nacogdoches and Center, is a familiar sight to summer travelers in East Texas.

—Photo by Tom Johnston

Back: For a decade, Red Martin has been buying and selling his "fancy fowl" at the world-famous First Monday Trade Days. For the story, see page 6.

—Photo by David Freeze