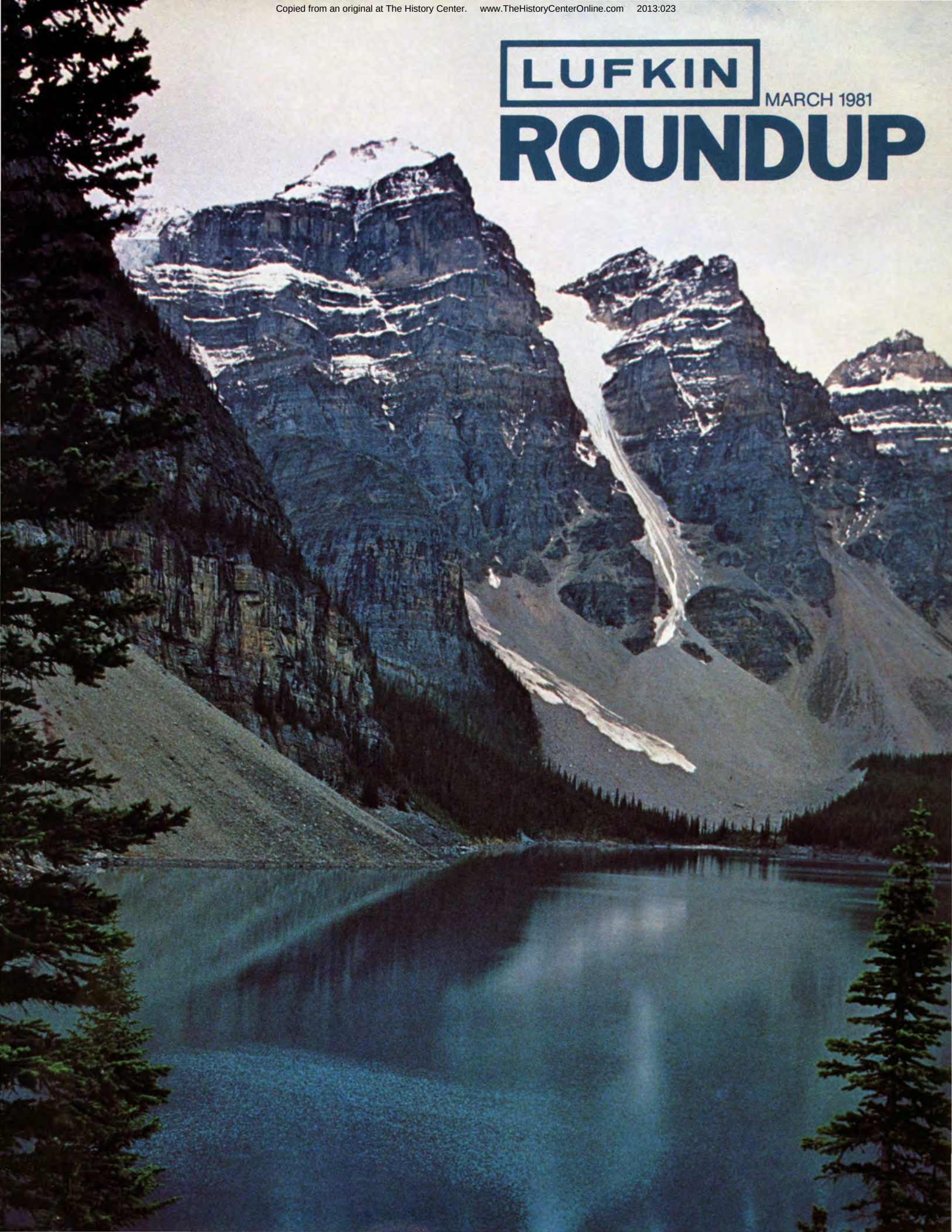


LUFKIN

MARCH 1981

ROUNDUP





FROM THE PRESIDENT'S DESK...

FELLOW EMPLOYEES:

One way to really appreciate life in America, and the free enterprise system we enjoy, is to spend a few weeks in Red China, where the communist form of government prevails. I spent three weeks there during November.

This vast country with a billion people has opened its doors to outside tourists within the last two years. It is virtually a land of agriculture, with industry limited to essential manufacturing, for the survival of its people.

I saw more poverty and backwardness during the time I was in China than I have seen in a lifetime; however, the people have plenty to eat, are healthy, and seem happy.

Everyone works for the government, whether it be on a farm, in industry, politics, army or whatever type work it might be, and the pay is uniform. There is not much initiative for a person to work any harder than is necessary, because there is no incentive to improve his standard of living. Everyone dresses alike and eats about the same food, and rice is a staple commodity.

There are very few private automobiles, but their railroads and buses are very good. Ninety percent of the people travel by bicycle or walk, and the bicycles are all alike, painted black.

Every home in China has a sewing machine, manually operated, and the wife makes all the clothes. None of the houses have heat, even in the colder northern part, and the kitchen or bath, if any, is usually shared with one or more families.

Every male must serve three years in the army. Their uniforms are the same material as the clothes worn by civilians, except they are green with a red star on the cap. China has one of the largest armies in the world and their discipline is superb.

When a young couple marries, they can have one child without penalty. After the first child, an abortion is usually performed at government expense, or the couple is penalized in pay and government services. All medical services are free, if they can be obtained, since they are furnished by the government.

The people in China are very friendly, truthful and honest. They respect their elders and they never take advantage of anyone unjustly. Your hotel room can be unlocked with jewelry, money and valuables left out, and it will never be taken by anyone. I felt safer on the streets at 12 o'clock midnight in Shanghai, a city of 11 million people, than I would in Houston, Texas or New York City.

The people of China are eager to learn about Americans and want our technology. They now realize how Japan used it following World War II, and their new government wants to do more for its people.

Since China has no abundance of money, the market for American goods will be limited for several years. They probably will buy certain items, copy the design, and then produce them in China, similar to the policy of Japan after World War II.

We can see no ready market for pumping units in China, but as exploration continues, and oil production justifies their use, we can see a good market in the future. We will be prepared to pursue it when the time comes.

Visiting China was a unique experience. Everybody works and people seem happy. Yet, I am strongly convinced that our political, economic and free enterprise system despite all its imperfections, is still the best and produces the highest standard of living in the world.



On a recent visit to Lufkin, Elton and Theda Fenley discussed their life in Canada. Also pictured is their son, David.

A Long Way From Home

A Lufkin family adjusts
to living in a different country.

What is it like to move 2,000 miles away from home to another country? Elton and Theda Fenley describe it as "an adventure."

Elton is manager of the company's new manufacturing plant outside Edmonton, Alberta, Canada. Since he accepted the job, the lifestyle of his family has undergone several changes.

"The move has not been a difficult adjustment for us," says Elton, "but it has been an adjustment. Alberta is very Americanized because of the oil industry. English is the predominant language,

although, French is still spoken. There remains a strong European influence."

The couple lives in the small community of Leduc 20 miles south of Edmonton. They are the parents of two children, Crystal, 12 years old and David, two years old. Both are native Texans, and neither of them had lived in a northern climate before the move.

"Our first winter was an experience," recalls Theda. "After a visit to Lufkin, we left the Houston airport with the temperature at 70 degrees. When we arrived in Edmonton, the

temperature was 40 degrees below zero. Now that was an adjustment!"

The spring and summer seasons, however, compensate for the icy winters. Temperatures average between 60 and 70 degrees, and summer days are filled with outdoor activities.

"The sun does not set till 11 p.m. in the summer and everyone stays outdoors until dark," says Theda. "The last weekend in May is the signal winter is over, and the whole neighborhood begins spring planting. The yards and gardens are something to see then—there are flowers everywhere."

Camping is very popular in the summer, and a camper sits in almost every driveway. The family has discovered hiking and fishing in the nearby Canadian Rockies, and they have learned such winter sports as snowskiing and tobogganing.

"Crystal made the transition from Texan to Canadian schools without any problems," continues Theda. "She is learning French which is required in the elementary grades. She even speaks with a Canadian accent, a very short, clipped speech. I still have my Texas drawl. The neighbors think I take forever to say something."

The family's home differs from their home in Texas. Brick homes are a rarity, and most homes are built of stucco or aluminum siding. All houses have basements. Bungalows, houses with several levels, are common because of the high price of land.

"Yes, there's inflation in Canada too," laments Elton. "The inflation rate was 10.6 percent last year, and home mortgages have to be renegotiated to the current interest rate every five years."

The family confesses they miss their family and friends. "We could not have made it those first few weeks without the Goshko family (Nester Goshko is the LUFKIN district sales manager)," says Theda. "He and his family opened up their home to us. When any company personnel from Lufkin visit, we always put out the welcome mat. It is so good to hear news from home." □

Made In Canada

The month of March marks the first anniversary of production for the Canadian plant.

It was only one year ago this month that the LUFKIN trademark was placed on the company's first Canadian-built pumping unit. Lufkin Industries' newest manufacturing venture, Lufkin Machine Company, Ltd., was open for business.

The \$2 million facility is located near Edmonton, Alberta, Canada, in the Nisku Industrial Park. The plant produces structures for a

variety of conventional pumping units. During its first year of operation, the plant produced 380 units, and this year, the plant's goal is 700 units.

"The desire to better serve our Canadian market was the primary reason for our moving to Canada," says Ben Queen, vice-president and manager of machinery sales. "Savings on transportation costs and export costs allows us to offer

a more competitive price to our Canadian oilfield customer."

LUFKIN is by no means a new name in Canada. The company opened its first Canadian sales and service office in Edmonton 32 years ago. A sales office in Calgary, Alberta was established in 1965, and when the manufacturing plant opened last year, the Edmonton sales office moved its offices to the Nisku location.



The plant is located 20 miles south of Edmonton, Alberta, Canada in the Nisku Industrial Park. LUFKIN is the park's largest industry.

"The name Lufkin Machine Company, Ltd. was derived from the company's former name, Lufkin Foundry and Machine Company," continues Queen. "The term limited is used in Canada instead of the term incorporated."

In 1980, Canada was the company's top export customer, and the Nisku plant built and shipped one-third of the company's total Canadian sales. The province of Alberta where the plant is located is considered the capital of the Canadian oil industry.

"There are differences between the Canadian oil industry and the oil industry in the United States," explains Len Ruzicki, manager of the Canadian Division and sales representative in Calgary. "The government owns PetroCanada, a national oil company. There is currently an effort to Canadianize the oil industry, and present law requires by 1990 50 per cent of the nation's oil holdings be owned by Canadians. Mineral rights are owned by the government of each province."

Ruzicki adds that Canadian customers prefer dealing with a company that manufactures locally, and the plant is definitely a sales asset. "Our customers are very pleased with what we are doing in Canada. I received an order just today that I know was a direct result of our move to manufacturing in Canada."

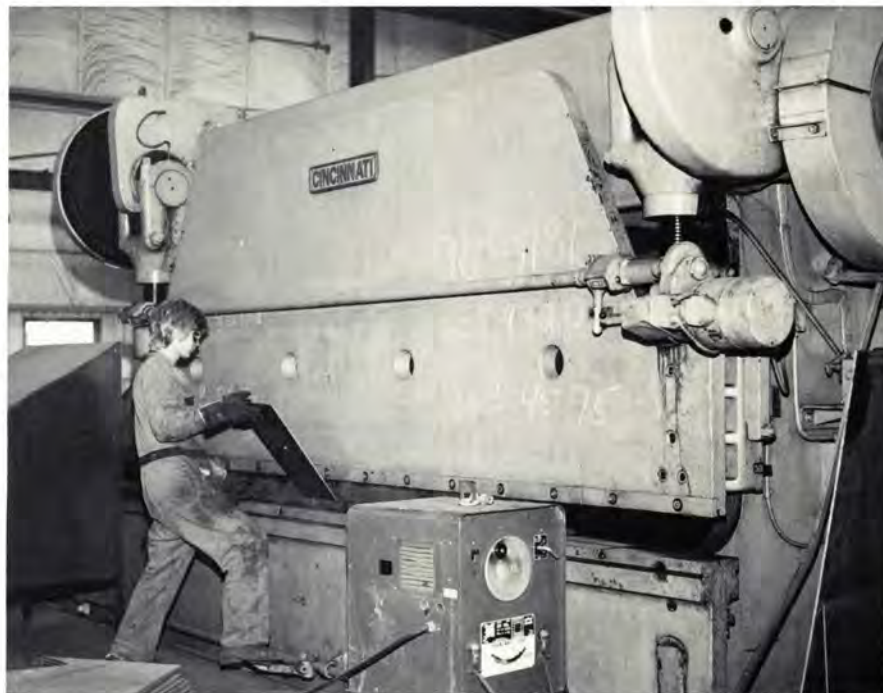
The Nisku plant is located on a 10-acre site within the industrial park. The 22,000-square-foot building was completed in October, 1979, but production was delayed several months for completion of work stations and installation of heavy machinery.

"We had to start from scratch," says Elton Fenley, manager of manufacturing, "and it was a lengthy process. Bob Ferguson, our plant superintendent, was in charge of setting up the shop and he did an outstanding job."

Ferguson, a native Albertan and a licensed journeyman with 12 years of welding experience, visited the Lufkin plant for two weeks before returning to Nisku to set up the Canadian shop. He not only was responsible for installing and positioning machinery but also



This Pettibone mobile crane, no longer used at the Lufkin plant, was shipped to Canada to assist with material handling. Ray Hachey is in charge of machinery maintenance.



The Cincinnati brake press shown here was originally used in the welding & structural department at the Lufkin plant. Luke Peters operates the machine.

was in charge of building the jib cranes and work tables for the work stations.

"As work stations were completed, we would hire the personnel to fill them," continues Fenley. "During the entire moving in process, we structured crankguards and engine bases. We were fully operational in January, and our first unit was shipped in March."

The plant's production machines include welders, iron workers, a brake press, a shear, a shape burner, welding positioners, and other specialized equipment. Most of the steel used at the facility is purchased from Canadian steel mills, and a local foundry casts the counterweights for all of the Canadian-built units.

Although the plant is little more than a year old, there has been a need for expansion. A 7,000 square-foot, three-bay addition was completed in December. "The new expansion will house our warehouse operations and a paint storage area," explains Fenley. "During the winter months, freshly painted units must remain indoors for a minimum of four hours before they can be carried outdoors in zero degree weather. Future plans call for a repair facility for units in the field."

The Nisku plant presently employs some 40 persons. Besides Elton, other office personnel are Yolanda McLeod and Betty McIver, plant secretaries; Tony Colangelo, purchasing and material control; and Brent Gray, yard and warehouse supervisor. The sales staff consists of two LUFKIN veterans, Nester Goshko, six-year company employee and district sales manager, and Victor Halwa, employed in 1967 and in charge of sales and service.

The anniversary of the first year of production for Lufkin Machine Company, Ltd. represents another milestone for Lufkin Industries. For the third time in the past five years, the company has successfully opened manufacturing facilities away from the home plant. LUFKIN is growing again, but this time in a different direction—2,000 miles north in the heart of Canadian oil country. □



The Nisku plant utilizes essentially the same manufacturing systems as the Lufkin plant. The facility covers almost two acres of land.



Jack Singh operates the plant's shape burner which is used to shape structures from patterns or templates. The machine was purchased from a firm in Colorado.



Edmonton, the capital of Alberta and Canada's fifth largest city, is known as "Gateway to the North." Situated on the banks of the North Saskatchewan River, the city was the gathering point for the great fur trade routes to the north and west. Today, explorers go in search of oil, gas and minerals.

Alberta: Canadian Oil Capital

Within a century, the province of Alberta has grown from a frontier trading post to an energy center.

Since the discovery of oil in the small community of Leduc in 1947, the province of Alberta, Canada has become the undisputed oil capital of Canada, and its two major cities, Edmonton and Calgary, have become economic centers for the oil industry.

More than 80 percent of Alberta's producing oil wells are in the Edmonton area. Of the 600 oil and gas related companies registered in Canada, some 82 percent are headquartered in Calgary. Potential

reserves from the Alberta Oil Sands alone are equivalent to more than half of the world's total conventional oil reserves. During 1978, the energy industry spent \$7 billion in Alberta.

The heritage of Alberta is rooted in the traditions of the Old West. Both Edmonton and Calgary were founded as fur trading posts in the 1790s. In 1869, the Canadian government purchased the territory from the Hudson Bay Company. Twenty years later, the

railroads crossed the prairies and mountains of Western Canada. Free homesteads to settlers brought an influx of farmers, as well as prospectors heading for the gold fields of the Klondike. Ranchers discovered lush grasslands and abundant waters, and a ranching industry was developed. In 1905, the province of Alberta was created by the Canadian government, and the city of Edmonton was selected as the provincial capital.



More than 80 percent of Alberta's producing oil wells are in the Edmonton market area, and energy and petrochemicals are the city's largest industries.

Oil was discovered in the province in 1885, but petroleum development was sporadic until the first boom in the Turner Oilfield in 1914. When the field's potential began to wane in the 1940s, the search for reserves stepped up. With the Leduc oil strike in 1947, the future prosperity of Alberta was insured.

Alberta is a province of striking contrasts. The vast prairies of the east lead to the dramatic skylines of cosmopolitan cities. Centers of finance and industry are the western gateways to the scenic wonders of the Canadian Rockies. To the south lie farms and extensive cattle ranches, while the northlands remain a wilderness frontier.

The province offers a virtually endless variety of outdoor attractions. The Rockies and their foothills are the home of five national parks with rivers and streams that are a fisherman's dream. Outside the parks are hunting lands with such big-game species as the moose, elk, grizzly bear and the mountain goat. In spring and summer, there is camping, hiking, riding and backpacking; in winter, there is

skiing, sledding and other winter sports.

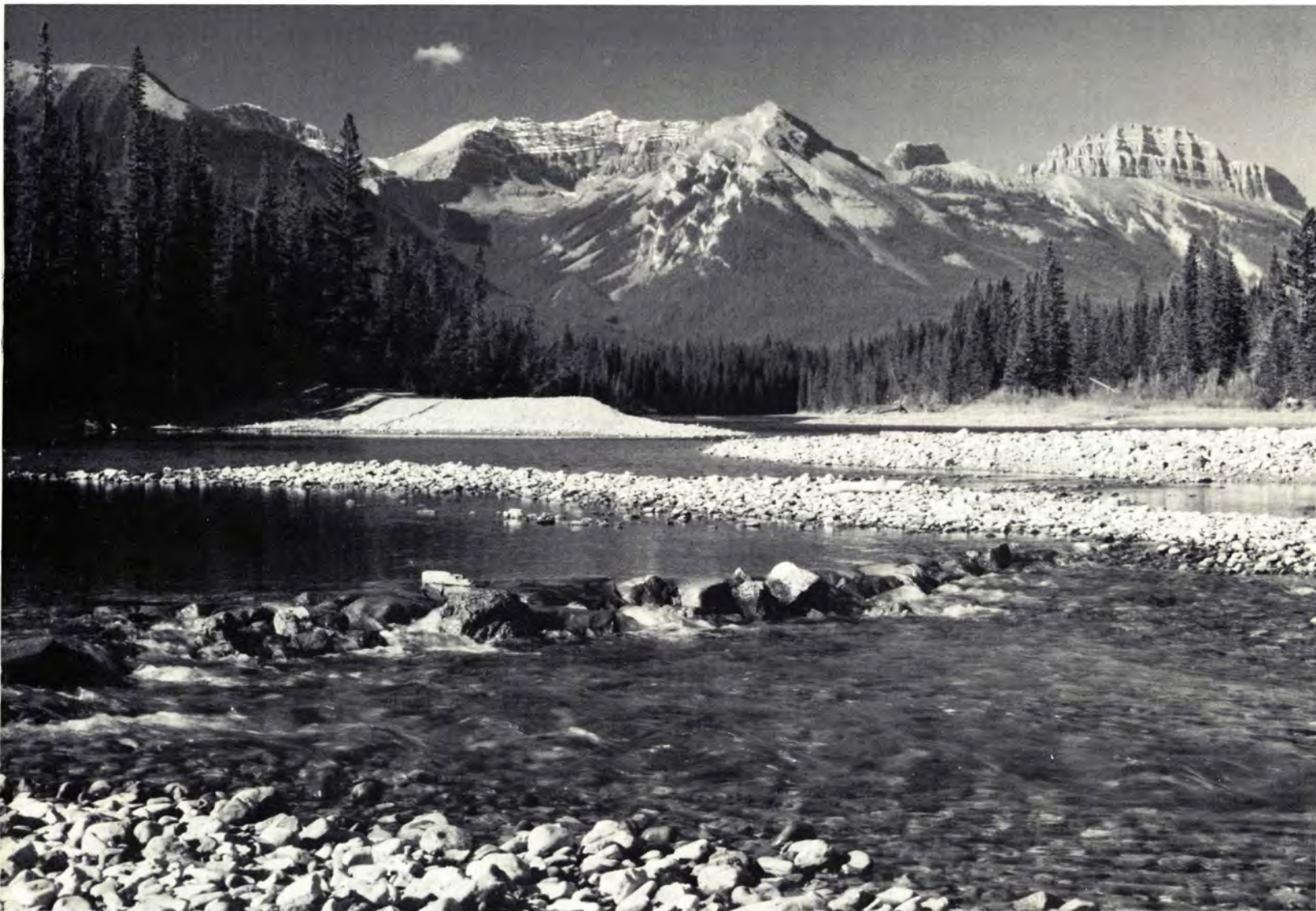
Alberta is a melting pot of nationalities. Everyone in the province seems to have come from somewhere else. Over half of the population is of British stock, with a sizeable amount of German and Scandinavian minorities. There is a large colony from the United States, especially the state of Texas, because of the growing oil industry.

Edmonton is the largest city of the province and a thriving metropolis. It is a curious mixture of modern urban living with a western environment and attitude. Calgary bills itself as a colorful, cultural cowtown, and the city's annual Calgary Exhibition and Stampede brings the Old West alive again each year.

In less than a century, the province of Alberta has been transformed from a sleepy western frontier to a hub of activity for an expanding energy industry. The land is its blessing—from the towering peaks of the Rockies, to the treeless grasslands of the prairies, to the riches of the black gold below. □



When drillers struck oil in the community of Leduc, a new era began in Alberta's history. The province is the center for Canada's oil and energy industries.



Alberta is known for its natural resources and its natural beauty. Banff National Park is only an hour's drive from the city of Calgary. The park encompasses 2,600 acres of the Canadian Rockies.



The LUFKIN trademark can be seen in many of Alberta's oilfields. This 114-D unit owned by Husky Oil Ltd. was one of the first Canadian-built units sold.



The Chateau Louise overlooks the greenish-blue crystal waters of Lake Louise in Banff Park. Alberta is considered the gateway to the Canadian Rockies.

IN FOCUS

Retirements Mark 65 Years of Service

Charles (Preacher) Weeks—30 years

When Charles Weeks was born, his father leaned over his crib and said, "Here's my little preacher!" From that day forward, Charles was "Preacher" to family and friends.

After 30 years in the machine shop, Preacher retired in January. Of those years, he spent 26 of them in the pipehouse, running a drill press and stenciling machine. On his last day on the job, his fellow employees surprised him with a retirement party and cash gift.

"It was a nice thing to do," says Preacher, "and I thank them for it. I am spending the money on some fishing gear. As soon as the weather warms up, I am headed for the river."

His retirement plans also include farming. He owns a farm near Beulah, and this spring, he hopes for a bigger and better garden. He enjoys hunting and traveling. His first trip is to the Big Bend Country.

"I don't think anyone plans to stay on a job for 30 years," he says. "It just happens. I was born and raised in Lufkin. I never wanted to live anywhere else. I'm going to take retirement just like I have the rest of my life—one day at a time."



John Elijah—35 years

Foundry retiree John Elijah tells the story of how LUFKIN pioneer W. C. Trout promised to build a foundry so clean that you could wear a white shirt to work.

"I don't think I'm ready to wear a white shirt to the foundry yet," laughs John, "but working conditions have improved. The foundry is much cleaner than when I first started to work 35 years ago, and it is getting better everyday."

John was part of the foundry maintenance team that prepared the cupola each night for melting iron the next day. It was a job he has performed nightly since he hired on with LUFKIN in 1945 for 55¢ an hour.

"I've been through six cupolas," he says. "I figured it was time to retire when they started talking about buying this new cupola system. Boy, it's a dandy! It will eliminate much of the work we did each night—and I don't think anyone will miss it!"

John looks forward to a busy retirement. Active in his church, he is planning a trip to a national church meeting in Memphis, Tennessee. In the future, he hopes to find part-time work as a carpenter.

"No more binding jobs for me," John says. "When I see the new cupola, I'm going to be wearing a visitor's hardhat. I'm retired."



Scholarship Deadline Nears

Applications Due April 1

Students of LUFKIN employees applying for a Lufkin Industries Foundation Scholarship must complete their applications and return them before April 1, 1981.

Applications for the four-year and Angelina College scholarships are available at the personnel and public relations departments, sales branch offices, company manufacturing facilities, and at the principal's office in Lufkin and surrounding high schools.

"We encourage students to apply for both scholarships," says R. E. Barr, president of the Foundation. "However, if a member of a student's family has received a four-year scholarship in the past, the student is ineligible to apply for the four-year scholarship but can apply for the Angelina College scholarship. If a member of the family has received a past Angelina College scholarship, the student is ineligible to apply for the Angelina College scholarship but can apply for a four-year scholarship."

Scholarship applications must include a transcript from grades 9-11 and the first semester of grade 12. Lufkin High School students only should request that a transcript be sent to the Lufkin Industries Founda-

tion, Public Relations Department, P.O. Box 849, Lufkin, Texas 75901. Four-year scholarship applications must include the student's report from the Admissions Testing Program of the College Board containing the Scholastic Aptitude Test (SAT) scores. All applications must be on file with Virginia Allen, secretary of the Foundation, in the public relations department.

An unmarried, high school senior with an overall high school grade average of 80 or more, whose parent was employed by the company at least one year immediately prior to the date the student registered for his senior year, is eligible to apply for a scholarship.

Last year, the Foundation awarded nine \$4,800 four-year scholarships to children of employees and six \$1,200 two-year Angelina College scholarships. Since 1965, the Lufkin Industries Foundation has awarded 139 scholarships valued at \$331,600.



Company Announces Promotions

Four promotions have been announced by company officials during the month of February.

In the data processing department, three promotions have been announced. Jackie Weaver, Jr., Jeannie Reese and Jimmy Byrd have been promoted to entry level programmers.

Weaver is a graduate of Jacksonville State University, in Jacksonville, Alabama and was employed by the company in 1979. He and his wife, Valerie, are the parents of one daughter, Elizabeth.

Reese is a two-year employee of the company. She

graduated from Stephen F. Austin State University.

Byrd is a graduate of Lufkin High School and has been employed with the company for one year. He and his wife, Lou, are the parents of two children, Toshia and Christopher.

In the material control department, R. G. Gray has been promoted to working foreman, second shift. A 19-year employee of the company, he attended Massey Business College.

He and his wife, Edith, are the parents of three children, Glenda, Wanda Bass and Lanell Day.



Jackie Weaver, Jr.



Jeannie Reese



Jimmy Byrd



R. G. Gray

Machinery Sales Conference Held



(far left) R. L. Poland, president, congratulates machinery sales personnel who received service awards during banquet ceremonies, (l-r) Dave Remich, district manager, Northeastern Division, Cleveland, Ohio, 10 years; Billy Mac Anderson, Lufkin machinery sales, 25 years; John Finney, division manager, Northeastern Division, 25 years; Don Stanley, Far East manager, International Division, 15 years; G. W. Nichols, division manager, North Central Division, 30 years; John Fincher, Europe-Africa-Middle East manager, International Division, 25 years; Lyle Carpenter, Lufkin machinery sales, 20 years.

The annual Machinery Division Sales Conference was held January 5-7 at the Lufkin Civic Center. More than 50 sales personnel from the company's 23 machinery sales branch offices throughout the United States attended the meeting along with some 70 home office personnel.

Theme for the 1981 conference was "The Year of the Gear," and ways to improve industrial gear sales and production were examined. Presentations also included reports from sales offices regarding business

for the past year and sales forecasts for 1981, and reports from various departments of the home office.

An awards banquet was held Tuesday, January 6, at the Lufkin Civic Center to honor sales personnel receiving company service awards. Oscar Newton, vice-president of public relations for American General Life Insurance, was speaker for the occasion.

The Machinery Division sales of oilfield pumping units and industrial and marine gears account for roughly 80 percent of the company's annual sales.

Credit Union Holds Annual Meeting

The annual meeting of officers and members of the LFM Federal Credit Union was held January 17 at the Angelina County Courthouse. A total of 125 persons gathered to hear financial reports and approve officers for the year.

Austin Freeman, credit union secretary-treasurer, presented a statement of financial condition. As of December 31, the credit union showed assets of \$3,465,692.26, with a total of \$2,854,880.67 in outstanding loans. Total shares on deposit amounted to \$2,633,322.79.

Directors elected for two-year terms were James Thomas, pumping unit gear box assembly; Billy Ray Harris, foundry offices; Hubert Lankford and John O'Quinn, both gear cutters, first shift.

Hold-over directors are Leonard Avery, gear cutters, first shift; Lil Etheridge, engineering; and Austin Freeman, security.

Officers for the coming year are Leonard Avery, president; John O'Quinn, vice-president; and Austin Freeman, secretary-treasurer.

Elected to serve a two-year term on the credit committee was Billy Gardner, machine shop, first shift. Hold-over members are R. N. Smith, foundry, first shift, and Cletis Fuller, engineering.

A drawing for 18 door prizes and 8 cash prizes was held after the meeting. Winners of door prizes were James Etheridge, electric iron; Katherine Freeman, heating pad; Melvin Powell, radio; Dorothy Oates, lady's watch; Christie Havard, man's watch; Jack

Brooks, wood basket; Jimmy E. Jones, calculator; Carl Ross, lantern; Jennifer Johnson, lantern; Edward Oates, television; Fran Nixon, camera; Aubrey Fuller, cologne; J. J. McDougald, make-up mirror; Terry Baird, smoke detector; Deana Baird, clock; James Thomas, lady's watch; Rene Tompkins, electric heater;

Leonard Avery, toaster.

Winners of \$25 cash prizes were Sue Phillips, Mrs. A. E. Green, Ellsworth Parker and Betty Westbrook. Other winners included Janice Molandes, W. M. Higdon and Mrs. Leamon Bullock.



Leonard Avery, credit union president, discusses plans for 1981 during the annual meeting of the LFM Federal Credit Union. Seated are (l-r) Katherine Freeman, credit union employee; Lil Etheridge, credit union director; and Cletis Fuller, credit union credit committee member.

Retiree Club Hosts Supper

The Lufkin Industries Retired Employees Club hosted a barbecue supper for company retirees and their spouses, Saturday, January 17 at Lufkin Bar-B-Q. A total of 91 persons attended the annual event.

Special guests from LUFKIN included R. E. Barr, executive vice-president, and Mrs. R. E. Barr; W. W. Trout, Jr., vice-president and assistant to the president, and Mrs. W. W. Trout, Jr.; and Virginia Allen, director of public relations.

Some 40 retirees representing more than 1,200 years of service with the company were in attendance. The club is open to all LUFKIN retirees and meets at 9:30 a.m. the first Wednesday of each month at Sambo's Restaurant. There are no membership dues.

For further information on the club, contact G. C. (Cowboy) Starrett at 634-7003, T. J. Selman at 634-9277 or Elmer Williams at 634-5970.

(l-r) Avery Lee, machine shop retiree, and Hubert Dorsett, industrial supplies retiree, were among two of 40 company retirees who attended the barbecue supper.





REMINISCENCES *by Guy Croom*

Prominent Men of 1920

In my past few columns, I have discussed the men of prominence that I knew in Lufkin in 1920. O. J. Lang was postmaster and, too, secretary of the Masonic Lodge. He was the father of our late foundry superintendent, Robert Lang. At that time, Arch Percy was the foundry superintendent and a very good friend of Mr. Lang. When Mr. Lang died (at an early age), Mr. Percy took Mr. Lang's oldest son Robert, who was then just a kid of a boy, under his wing in the foundry.

J. E. (Jim) Peavy was head of Peavy Brothers Dry Goods Company, and the father of our long-time, valued employee in the material control department, Tom Peavy. Tom is now retired. Mr. Peavy's bookkeeper was a Mr. Cauthan. I don't remember his initials but he had two sons. The older son, the late J. B. Cauthan, was an insurance man. The younger son, Baker James Cauthan, dedicated himself to religious service early in life. He was educated at the Baptist Theological Seminary and went into foreign mission service. He spent several years as a missionary in China, and was later elected secretary of the Southern Baptist Foreign Missions Board. J. B. is now teaching at Golden Gate Seminary in California.

W. P. (Pink) Berry was a building contractor. He was a man of no formal education, but he had a head full of common sense. Some of the buildings that are a monument to his memory are the Old Central Ward School building recently razed to make room for the Lufkin Civic Center, the old Lufkin National Bank building, the First Street auditorium of the First Baptist Church, the Angelina Hotel plus many dwelling houses.

Pete Allbritton was a realtor and a square shooter. L. I. Frank was a dry goods merchant and the father of the late Morris Frank, who, as most of you know, became quite famous in amateur sports (as a

promoter). He later became a sportswriter for the Houston Post, and at last, a columnist for the Houston Chronicle. His column had the title "Cabbage and Kings." Mr. L. I. Frank was not noted for quality merchandise, but he was long on putting on sales.

Bob Cain and Bill Lawless owned and operated the Palace Barber Shop. In those days, high school football was the topic of conversation wherever men got together. Bill took no part in it, and he thought they had little to talk about. But eventually, Bill had a grandson that played football on the Lufkin High School team, and Bill Lawless was Lufkin's most ardent fan.

Jake Marcus was a wealthy Jew who made his money in the saloon business before Lufkin went dry. Jake would loan any amount of money if you had proper security. It is said that Lufkin Foundry and Machine Company once borrowed money from Jake in order to meet the payroll.

Bill Bonner owned a palatial home on the ground where Cavanaugh Peden Drugstore is now. I heard it said that a candidate for county office had a hard time being elected without the support of Bill Bonner.

H. A. (Henry) Maas (pronounced Moss) was general superintendent for Angelina County Lumber Company, and was the "go-between" for his company and ours. Mr. Maas furnished us a lot of nice work from Kelty's. He was a fine man to deal with and was active in civic affairs.

Charlie Harrell had a livery stable on the corner of Second Street and Lufkin Avenue, the corner once occupied by Noble Drug. Ellie (Elliot) Leach was his bookkeeper and business manager.

Directly across Second Street, M. Monroe Smith was in the same business. In the summer of 1919, I drove a service car for Mr. Smith for a short time.

ANNIVERSARIES

3-9 YEARS



THOMAS BURNETT
Welding & Structural
3 years



EMORY KENNIDY
Machine Shop
4 years



PATRICIA SCOGIN
Trailer—Paint House
3 years



LOUIS BROCK
Final Assembly & Shipping
7 years



CHARLEY MARTIN
Foundry—Core Room
4 years



WALTER CULPEPPER
Foundry—Core Room
4 years



WINFRED WATSON
Gear Cutters
6 years



NORMAN BARLOW
Trailer—Machines
8 years



DAVID HENSARLING
Lathe Shop
6 years



PALMER ARNOLD
Mechanical Maintenance
6 years



WILLIAM HOWARD
Final Assembly & Shipping
8 years



RANDALL PHILLIPS
Security
3 years



WILLIAM REDD
Utility Maintenance
7 years



DENNIS JUSTUS
Pumping Unit Gear Box
Assembly
4 years



PAUL TUSCANA
Material Control
6 years



ARTHUR YOUNG, JR.
Welding & Structural
4 years



JIMMY WALKER
Final Assembly & Shipping
4 years



JAMES WOLFE
Gear Cutters
9 years



GERALD GERMANY
Heat Treat
4 years



MARY SMITH
Purchasing
8 years

ANNIVERSARIES

3-9 YEARS



AUTRY TENNYSON
Foundry—Main Bay
6 years



JERRY ACOSTA
Machine Shop
4 years



PHYLLIS DANIEL
Data Processing
3 years



PAT MERRIWETHER
Accounting
4 years



WOODROW LEWIS, JR.
Jig Shop
4 years



CARL COUTEE
Welding & Structural
3 years



JAMES BRYANT
Industrial Gears
4 years



EARL RANDOLPH
Trailer—Float Finish-Off
5 years



LOYD FROR
Final Assembly & Shipping
6 years



DeLOYCE DODD
Trailer—Pumping Unit
7 years



SHIRLEY HADNOT
Trailer—Dumps
7 years



WILLIAM REDD, JR.
Material Control
4 years



DEBRA CHUNN
Order Entry
3 years



ROBERT EVANS
Gear Cutters
4 years



JAMES SOWELL
Final Assembly & Shipping
9 years



BOBBY ALLEN
Trailer—Belt Covers
8 years



JERRY FERGUSON
Trailer—Vans
9 years



EDDIE MASK
Final Assembly & Shipping
8 years



CHARLES McMAHAN
Welding & Structural
3 years



HENRY MACK
Foundry—Main Bay
6 years



CHARLES BOVE
Industrial Gears
4 years



JOSEPH C. WALLER
Trailer—Purchasing
4 years



CECIL PRIMROSE
Electrical Department
8 years



AUGUST KULMS
Machine Shop
8 years



ERNEST YOUNG
Machine Shop
5 years



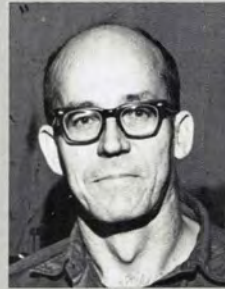
THOMAS NASH
Final Assembly & Shipping
8 years



JACK ESSARY
Final Assembly & Shipping
4 years



SHARYN GREEN
Trailer—Pumping Unit
7 years



TOMMY HARWELL
Gear Cutters
4 years



CHARLES HODGES
Heat Treat
4 years



LEROY MOONEY, JR.
Shaft Shop
6 years



WILBUR BRUTON
Machine Shop—Yard Crew
8 years



TRUMAN FUSSELL
Foundry—Electrical
6 years



MARK WRIGHT
Material Control
3 years



JAMES BURSE
Welding & Structural
8 years



JAMES CHIMELEWSKI
Utility Maintenance
4 years



ELMER ANDERSON
Welding & structural
3 years



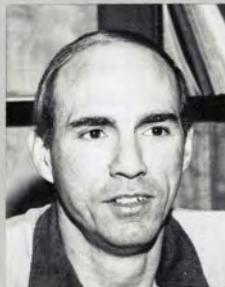
ANDREW SHOFFITT
Welding & Structural
4 years



GARY BOYD
Quality Control
9 years



JOSE JIMENEZ
Belt Covers
4 years



JOHN HAVARD
Personnel
7 years



EDNA JONES
Trailer—Dumps
7 years



WALTER ODER
Foundry—Core Room
4 years



JAMES ADAMS
Welding & Structural
4 years

ANNIVERSARIES

MACHINERY DIVISION

	Employment Date	Years With Co.
Grady Campbell	March 12, 1941	40
Tom Treadwell	March 3, 1947	34
Andy Modisette, Jr.	March 1, 1948	33
Robert Chapmon	March 19, 1951	30
J. V. Nash	March 20, 1952	29
Anthony Christina	March 2, 1953	28
John Temple	March 16, 1954	27
Rex Berry	March 22, 1954	27
Gayland Wallace	March 24, 1954	27
Doyle Lunsford	March 2, 1959	22
George Montes	March 2, 1959	22
Ross Nash	March 6, 1959	22
Sam Turner	March 23, 1962	19
A. G. Hollis	March 30, 1962	19
Hubert Lankford, Jr.	March 4, 1963	18
Rayford Wright	March 20, 1963	18
Charles Steele	March 27, 1963	18
Andrew Barge, Jr.	March 5, 1965	16
Jimmie Cole	March 22, 1966	15
Ira Brown	March 14, 1967	14
Royce Modisette	March 20, 1968	13
Edward Pillows	March 4, 1969	12
Billy Smith	March 10, 1969	12
Ivy Collins	March 11, 1969	12
Hugh McWilliams	March 25, 1969	12
Jesse Garcia, Jr.	March 25, 1969	12
Ray Yarbrough	March 25, 1969	12
James Joshua	March 12, 1970	11
Dale Wigley	March 26, 1970	11
May Hancock	March 31, 1970	11
Gary Boyd	March 28, 1972	9
James Wolfe	March 30, 1972	9
August Kulms	March 14, 1973	8
Wilbur Bruton	March 27, 1973	8
William Redd	March 8, 1974	7
Palmer Arnold	March 3, 1975	6
David Hensarling	March 11, 1975	6
Leroy Mooney, Jr.	March 26, 1975	6
Winfred Watson	March 30, 1975	6
Ernest Young	March 15, 1976	5
Jerry Acosta	March 1, 1977	4
Emory Kennidy	March 6, 1977	4
Robert Evans	March 9, 1977	4
Tommy Harwell	March 14, 1977	4
Gerald Germany	March 14, 1977	4
Woodrow Lewis	March 15, 1977	4
James Bryant	March 17, 1977	4
James Chmielewski	March 21, 1977	4
Dennis Justus	March 22, 1977	4
Charles Bove	March 22, 1977	4
Charles Hodges	March 28, 1977	4
Sergio Rodriguez	March 1, 1979	2
Lee Bullock	March 6, 1979	2
Robert Harper	March 7, 1979	2
Carl Randolph	March 19, 1979	2
Charles Butler	March 19, 1979	2
Ronnie Bryan	March 20, 1979	2
Donna Hightower	March 26, 1979	2
David Landrum	March 2, 1980	1
Mark Schaeffer	March 3, 1980	1
Kerry Kendrick	March 3, 1980	1
Anderson Breed	March 5, 1980	1
Rodney Bivens	March 6, 1980	1
Wilbur Martinez	March 6, 1980	1
Arthur Ricks, Jr.	March 9, 1980	1
Jeff Park	March 10, 1980	1
James Sanford	March 12, 1980	1
Ivory Hollis	March 13, 1980	1
Ernesto Lopez	March 13, 1980	1
Emmanuel Fazzino	March 14, 1980	1
Melba Johnson	March 17, 1980	1
Joe Alexander	March 17, 1980	1
Reynaldo Torres	March 17, 1980	1
William Quimby	March 23, 1980	1
George Pillows	March 24, 1980	1
Neva Jones	March 24, 1980	1
Buford Frederick	March 25, 1980	1
Dennis Owens	March 25, 1980	1
John Daniels	March 27, 1980	1
Freddie Turner	March 27, 1980	1
David Amerson	March 30, 1980	1
Peter VanKirk	March 31, 1980	1

MACHINERY SALES & SERVICE

	Employment Date	Years With Co.
Jack Gissler	March 24, 1947	34
Keith Walters	March 1, 1973	8
Rick Dombrowski	March 7, 1977	4
Mike Oxford	March 6, 1978	3

PERSONNEL

	Employment Date	Years With Co.
Austin Freeman	March 1, 1950	31
Joe Perkins	March 16, 1954	27
Jesse Ray, Jr.	March 24, 1971	10
Randall Phillips	March 13, 1978	3

FOUNDRY OPERATIONS

	Employment Date	Years With Co.
Noble Stringer	March 20, 1947	34
Lessie Roberson	March 3, 1953	28
Steve McKinney	March 22, 1954	27
William Cole	March 18, 1963	18
Billy Reynolds, Sr.	March 11, 1968	13
James Horace	March 30, 1970	11
Terry Baird	March 9, 1971	10
Eugene Hodge	March 7, 1972	9
Elton Menefee	March 8, 1973	8
Cecil Primrose	March 15, 1973	8
Lee Alexander	March 25, 1974	7
Truman Fussell	March 3, 1975	6
Henry Mack	March 5, 1975	6
Autry Tennyson	March 10, 1975	6
Walter Culpepper	March 9, 1977	4
Walter Oder	March 14, 1977	4
Charley Martin	March 14, 1977	4
Eduardo Castillo	March 21, 1978	3
Johnny Ingram	March 5, 1979	2
Clinton Poole	March 22, 1979	2
Tommy Russell	March 26, 1979	2
Jose Luna	March 4, 1980	1
Jose Silva	March 4, 1980	1
Gill Barlow	March 4, 1980	1
Hector Moyeda	March 5, 1980	1
Rene Martinez	March 6, 1980	1
Emilio Lopez	March 10, 1980	1
Savino Quirino	March 16, 1980	1
Monte Ramsey	March 17, 1980	1
Armando Duran	March 18, 1980	1
Pedro Cruz	March 18, 1980	1
Basilio Pina	March 18, 1980	1
Jebneebdi Alaniz	March 20, 1980	1
Alfonso Mendoza	March 21, 1980	1
Edward Morton	March 24, 1980	1
John T. Pearson	March 25, 1980	1
Mario Garcia	March 25, 1980	1
Glenn Bolyard	March 30, 1980	1

MATERIAL CONTROL

	Employment Date	Years With Co.
Rufus Gray	March 8, 1962	19
Mike Champion	March 6, 1967	14
John Coffield	March 9, 1970	11
Paul Tusana	March 18, 1975	6
William Redd, Jr.	March 21, 1977	4
Mark Wright	March 9, 1978	3

FINAL ASSEMBLY & SHIPPING

	Employment Date	Years With Co.
Grady Due	March 23, 1966	15
James Sowell	March 14, 1972	9
Thomas Nash	March 20, 1973	8
William Howard	March 21, 1973	8
Louis Brock	March 27, 1974	7
Loyd Fror	March 24, 1975	6
David Harkness	March 7, 1977	4
Jack Essary	March 10, 1977	4
Jimmy Walker	March 21, 1977	4
Sandria Woods	March 26, 1979	2
Bobby Napier	March 27, 1979	2
Irma Barlow	March 4, 1980	1
Lloyd Day	March 17, 1980	1
Carlyle Jenner	March 19, 1980	1
George Napier	March 19, 1980	1
Daniel Massey	March 19, 1980	1
David Jasso	March 20, 1980	1
Benny Fajkus	March 20, 1980	1
David McClure	March 27, 1980	1
Jose Rodriguez	March 31, 1980	1
Rafael Guevara	March 31, 1980	1

WELDING & STRUCTURAL

	Employment Date	Years With Co.
Bennie Wallace	March 17, 1937	44
Donald Jones	March 28, 1955	26
Marlin Williams	March 3, 1959	22
Robert Mitchell	March 16, 1959	22
Freddie Sullivan	March 11, 1965	16
Joe Allen	March 30, 1965	11
Bobby Short	March 16, 1970	11
James Baker	March 27, 1970	11
Eddie Mask	March 6, 1973	8
James Burse	March 12, 1973	8
Thomas Flowers	March 3, 1975	6
Jose Jimenez	March 14, 1977	4
Andrew Shoffitt	March 17, 1977	4
Arthur Young, Jr.	March 28, 1977	4
James Adams	March 30, 1977	4
Thomas Burnett	March 14, 1978	3
Carl Coutee	March 20, 1978	3
Elmer Anderson	March 22, 1978	3
Charles McMahan	March 27, 1978	3
Ronald Klem	March 21, 1979	2
Hipolito Tierrablanca	March 22, 1979	2
Raymundo Espinoza	March 27, 1979	2
Daniel Smith	March 7, 1980	1
Robin Turney	March 7, 1980	1
Tommie Powell	March 10, 1980	1

Herbert Woods, Jr.	March 16, 1980	1
Samuel Cooper	March 18, 1980	1
Milton Warren	March 19, 1980	1
James W. Johnson	March 20, 1980	1
Jose Hernandez	March 20, 1980	1
Viel Cooper, Jr.	March 23, 1980	1
Pedro Rodriguez	March 24, 1980	1
Bobby Mosby	March 25, 1980	1
William Forsythe	March 26, 1980	1
Donald Wampler	March 26, 1980	1
Antonio Salar	March 28, 1980	1
Alvaro Alvarez	March 31, 1980	1

CUSHING PLANT

	Employment Date	Years With Co.
Danny Adkins	March 2, 1979	2
Rayford Birdwell	March 26, 1979	2
Alfred Davis	March 29, 1979	2

INDUSTRIAL SUPPLIES

	Employment Date	Years With Co.
Janice Brooks	March 29, 1971	10
Donald Minshew	March 1, 1979	2

CORPORATE OFFICES

	Employment Date	Years With Co.
Eulen Parrish	March 3, 1947	34
Martin Cortines	March 23, 1959	22
Mary Smith	March 19, 1973	8
Pat Merriwether	March 1, 1977	4
Phyllis Daniel	March 27, 1978	3
Jackie Weaver, Jr.	March 28, 1979	2
Jeffery Brandon	March 14, 1980	1
Jean Eager	March 24, 1980	1

ORDER ENTRY

	Employment Date	Years With Co.
Gene Vinson	March 26, 1962	19
Debbie Chunn	March 29, 1978	3

TRAILER PLANT

	Employment Date	Years With Co.
Coy Oliver	March 2, 1950	31
Elbert Bailey	March 2, 1950	31
Fred Nash	March 20, 1952	29
James Mainer	March 25, 1952	29
Fred Strait	March 1, 1954	27
George Brown, Jr.	March 14, 1956	25
James Horn	March 18, 1957	24
Bobby Mainar	March 7, 1962	19
Richard English	March 8, 1962	19
Orvell Molandes	March 8, 1962	19
Jesse Brooks	March 29, 1965	16
Ancle Armstrong	March 31, 1966	15
Ferris Sturrock	March 12, 1968	13
Bob Westbrook	March 3, 1969	12
Melvin Brock, Jr.	March 4, 1970	11
Jerry Ferguson	March 14, 1972	9
Norman Barlow	March 20, 1973	8
Bobby Allen	March 26, 1973	8
Sharyn Green	March 4, 1974	7
Deloyce Dodd	March 4, 1974	7
Marie Blackburn	March 4, 1974	7
Shirley Hadnot	March 4, 1974	7
Earl Randolph	March 8, 1976	5
Joseph C. Waller, Jr.	March 28, 1977	4
Patricia Scogin	March 30, 1978	3
David Bailey	March 15, 1979	2
Joseph D. Waller, Jr.	March 19, 1979	2
Larry Kellum	March 27, 1979	2
Kenneth Massey	March 3, 1980	1
Jackie Nichols	March 3, 1980	1
Ben Gonzales	March 3, 1980	1
Billy Bynum	March 4, 1980	1
Richard Graham	March 6, 1980	1
Charles Mack	March 10, 1980	1
JoAnn Davis	March 10, 1980	1
Jon Bunn	March 11, 1980	1
Jesus Garcia	March 13, 1980	1
Samuel Bell	March 17, 1980	1
Richard Beasley	March 18, 1980	1
Robert Polasek	March 24, 1980	1
David Kirksey	March 31, 1980	1
Stephen Harrison	March 31, 1980	1

TRAILER SALES & SERVICE

	Employment Date	Years With Co.
Joe Wade	March 29, 1965	16
Ronnie Jones	March 6, 1979	2
Kenny Jackson	March 12, 1979	2
Terry Blake	March 19, 1979	2

There was an Indian boy who was so good with electrical gadgets that his reservation decided to put aside some money to send him to school. He was so grateful after he got the ticket that he decided to do something special for the reservation.

He got a large moosehead which had belonged to the tribe for some time, attached it to a gate and wired it with brightly colored bulbs.

After having done this, he became famous as the first person to wire a head for a reservation.

Nothing increases your golf score like witnesses.

A woman and her teenage daughter were watching a typical, romantic movie of the Thirties on TV. After it had ended with usual kiss and fadeout, as most movies of those days did, the daughter turned to her mother and said, "Gee, Mom, your movies ended where ours begin."

A pedestrian is a man who has two cars, a wife, and one or more teenage children.

Monday is an awful way to spend one-seventh of your life.

One salesgirl in a candy store always had customers lined up waiting while other salesgirls stood around with nothing to do. The owner of the store noted her popularity and asked for her secret. "It's easy," she said. "The other girls scoop up more than a pound of candy and then start taking away. I always scoop less than a pound and then add to it."

A lot of people love their jobs. It's the work they hate.

ROUNDUP LAFFS

A diplomat is one who thinks twice before saying nothing.

The easiest way to figure the cost of living is to take your income and add ten percent.

Things turn green in spring, but when April 15th arrives, things turn black.

Boss: "Do you believe in life after death?"

Employee: "Yes, I do."

Boss: "Well, that's good, because when you took the day off to go to your uncle's funeral yesterday, he dropped in to see you."

And then there was the farmer who sent the Internal Revenue Service 25¢ with a note saying he understood he could pay by the quarter.

The joy of motherhood: What a woman experiences when all the children are finally in bed.

An old fisherman had been sitting patiently in the same place all day. An exuberant tourist came over and asked, "Well, are they biting?"

The fellow slowly turned around and said, "Well, if they are, they're biting each other."

You can know a great deal about a person by what he says about others.

A small boy asked his dad what "college-bred" meant. "Son," his father replied, "college-bred comes from the flour of youth and the dough of old age."

The exhausted husband put down the heavy suitcase and dejectedly looked down the road at the departing bus. "If you hadn't taken so long getting ready," he complained to his wife, "we would have caught that bus."

"Yes," she answered, "and if you had not rushed me so, we would not have to wait so long for the next one!"

It's too bad that more people are thoughtless than speechless.

If you tell a man there are 300 billion stars in the universe, he'll believe you. But if you tell him a bench has just been painted, he has to touch it to be sure.

Now I lay me down to snore
Insured for several thousand more.

If I should die before I wake
My wife would get her first real break.

But should I live for 20 years
My wife and I need shed no tears.
We can retire and fish and rest
Back come the bucks with interest.

In old age we can keep our house

And not live with our daughter's spouse

So, thank God for the great endurance

Of the man who sells you life insurance.

Some variations of the famous Murphy's Law: If something can go wrong, it will.

Any wire or tube cut to length will be too short.

Interchangeable parts won't.

After any machine or unit has been completely assembled, extra components will be found on the bench.

An order that can be misunderstood, will be misunderstood.

When in doubt, use a bigger hammer.

LUFKIN INDUSTRIES, INC.

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The Covers

Front: The province of Alberta is the gateway to the Canadian Rockies. It also is the home of the Canadian oil industry and a LUFKIN manufacturing plant.

Back: The prosperity the oil industry has brought to Alberta is displayed in the lights of one of its major cities, Calgary.

Photos by David Freeze

For more on LUFKIN in Canada, see page 2.