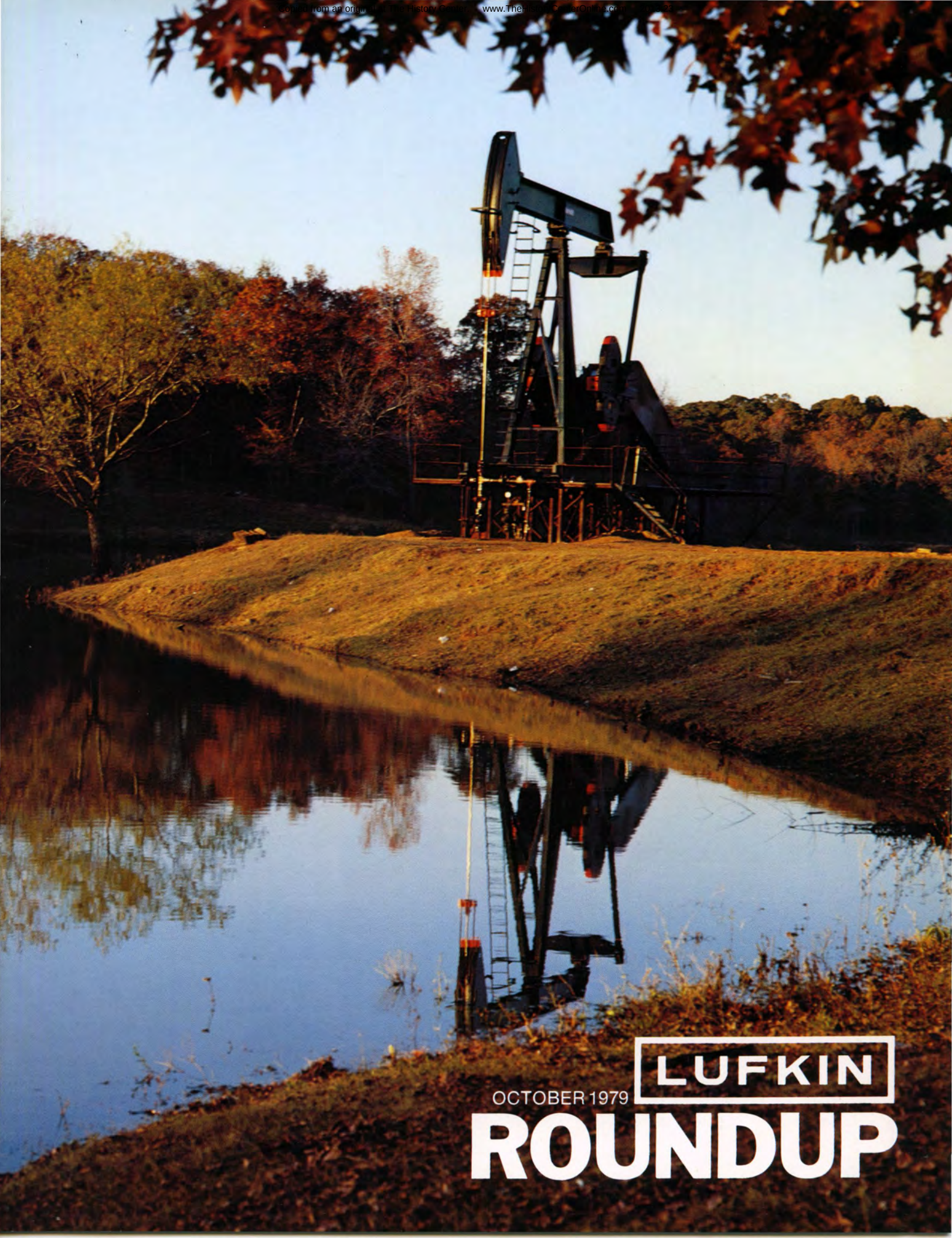




OCTOBER 1979

LUFKIN

ROUNDUP



FROM THE PRESIDENT'S DESK ...

FELLOW EMPLOYEES:

Recently, I returned from a two-week tour of Argentina and Brazil. While there, I had a first-hand view of the major oil field operations in these countries, and I had a chance to visit with top officials of the national oil companies, YPF in Argentina and PetroBras in Brazil.

In the past, most of the oil activity in each country has been controlled by these national oil companies in the same way that Pemex operates in Mexico. There has been no way for private or independent oil companies to explore or operate in Brazil.

Argentina now, with their new military government, or dictator, has opened up the country to private enterprise and everything is booming. Although PetroBras will allow private oil companies to explore in Brazil, they still retain control over any production. Therefore, no private company will risk the cost of exploration and then, if oil is found, give it up to PetroBras. Brazil is a big, rich, unexplored country but it never will be developed properly until it is opened to some type of free enterprise system like Argentina now has.

Every country in South America is striving to have its products made at home by its own people. This has forced most American industry to establish plants or license other plants to build and sell their equipment in South America.

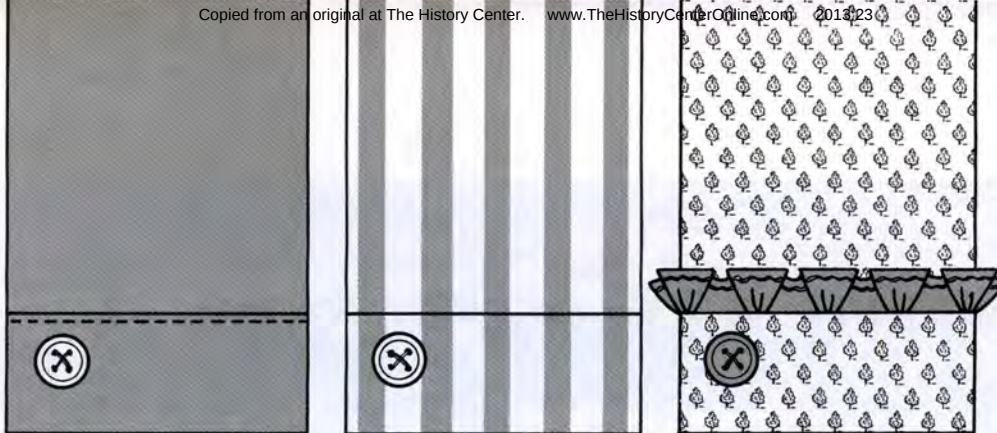
This year, we have licensed Hughes Tool Company, who has a plant in Argentina to build five sizes of LUFKIN pumping units in Argentina, and sell them in Brazil, Argentina, Peru and Chile. So far this year, we have shipped 165 units to Hughes in Argentina and have a substantial backlog on order at the present time.

We now ship the gear boxes on these five sizes and Hughes builds the structures, but eventually, they will build the complete units.

Hughes pays LUFKIN a royalty on every part made in Argentina, and each unit carries the LUFKIN designation, along with the same specifications and quality as furnished by LUFKIN.

There is no ownership connection between Lufkin Industries and Hughes Tool Company. It is merely a licensing agreement that is enabling us to sell more LUFKIN equipment in South America. We are dealing with a free enterprise American company when we deal with Hughes, and this makes a great deal of difference.

A handwritten signature in dark ink, appearing to read "J. Paul". The signature is stylized with a large, sweeping initial "J" and a long, horizontal stroke at the end.



ROLL UP YOUR SLEEVE... AND LIE DOWN ON THE JOB

BLOODMOBILE AT LUFKIN, WEDNESDAY, OCTOBER 17

More than 30,000 units of blood are used every day in the United States—over ten million units a year. This blood cannot be synthetically produced. The only source is the human body. Blood banks must rely on a constant stream of donors to meet the country's growing blood requirements.

As a result, blood units are expensive, usually \$45 each, and can quickly add hundreds of dollars to hospital bills should you or a member of your family need blood as a result of surgery, accident or sickness. But LUFKIN employees will have an opportunity to insure that they will have blood, at no cost, for themselves or their families.

They can become members of the Lufkin Industries Family Blood Plan, Wednesday, October 17. Membership in the plan is paid by donating one unit of blood to the Stewart Blood Center of Tyler. The Center supplies blood to 44 area hospitals serving approximately 800,000 East Texans.

To meet the area's increasing demand for blood, more than 1900 units per month, the Stewart Blood Center is

enlisting the support of local industries with a special offer. If ten percent of the full-time employees donate one unit of blood, the entire work-force is assured of blood at no cost. The only charge is a hospital service charge.

In return for the one unit of blood, the donor is automatically assured of unlimited blood replacement when and if a transfusion is needed for himself, spouse or any children under 23 years of age living at home. Dependent parents are also included under the plan for any units of blood not covered by the Medicare Program. One donation assures a single donor of unlimited blood replacement for two years.

For those who donate their blood and leave the company during the 12-month period following their donation, the membership in the family plan continues on an individual basis for the remainder of the year. For someone who is not a donor and leaves the company, the coverage ceases upon the date of departure.

Anyone in good health, weighing over 110 pounds, between the ages of 18 and 66, is an eligible donor. However, donors may not be acceptable who have had syphilis, cancer, diabetes, hepatitis, jaundice,

have had malaria in the last three years, have had ears pierced or have been exposed to hepatitis within the past six months.

Donors may be temporarily deferred if they have colds, flu or currently active allergies. Those who have had tooth extractions within 72 hours, recent major surgery or pregnancy within the past six weeks also are temporarily ineligible.

Nature makes it easy for the human body to give blood. An average person has about 10 to 12 pints of blood in his body. In a healthy donor, the blood volume is restored in several minutes to a few hours. The procedure for collecting the blood is safe and simple.

Participation in the Lufkin Industries Family Plan does much more than assure blood for LUFKIN employees and their families. It is an assurance for all the community that when blood is needed, it will be there. □

GIVE THE GIFT OF LIFE

Watch for details
on your departmental
bulletin board

One Year and 36,457 Parts Later

CUSHING PLANT

“Taking the work to the people”

When LUFKIN opened its first welding shop away from the home plant, no one was sure of the contribution the new facility might make. Now after a year of operation, company officials report the Cushing Plant has surpassed production expectations. Prospects for future contributions also are good.

“The Cushing Plant is definitely becoming more and more of an asset to LUFKIN,” says Bill Pennington, vice-president of structural operations. “As our production demands have increased, it has become impossible because of time and space to do all the work here.”

The shop fabricates bases, equalizers, side members, motor brackets, adjusting bolts, walking beams and hold-down clamps for the pumping unit structure. The plant is also involved in a number of in-house projects for the Lufkin plant.

Located on a five-and-a-half acre site that once made up the Cushing High School grounds, the plant is housed in a 7500-square-foot metal building. The building has been totally rewired to the latest

safety specifications and compressed air, gas and oxygen lines have been added. Additional work space was created by renovating the school's old band hall that remains on the grounds.

The plant began operation in August, 1978, under the direction of Larry Baker, plant manager, and Marvin Malnar, shop foreman. Both men were transferred from the Lufkin plant to Cushing. All other employees were hired locally.

“The plant was an effort to take the work to the people,” explains Pennington. “We had learned of a group of highly desirable individuals in the area interested in working for LUFKIN. We believed the venture could be beneficial for both of us.”

The idea of taking the work to the people is working. Larry Baker reports that of their average 26 employees, more than 80 percent live within a ten-mile radius of the plant.

“There are many small communities surrounding the plant,” Baker comments. “Before coming to LUFKIN, many of our employees were forced to leave the area to find work. Now they can work near their homes.”

The desire to stay close to home was the reason Don Penney, welder, began working at the Cushing Plant. Penney, a native of Cushing, was the first employee to hire on at the shop.

“The location of the job was

the first thing that attracted me to the plant,” recalls Penney, “and I also liked the hours and the benefits.”

Rusty Williams, burner, a new employee of the plant, tired of driving back and forth from Longview each day, a 128-mile round trip. “With the price of gasoline, it just makes more sense to find work closer to home.”

However, not all Cushing Plant employees are from the area. Mike Jefferies, a welder from Rusk, drives 40 miles a day to work at the plant. He chose the drive because he feels the new plant offers “room for growth.”

Growth is certainly in the Cushing Plant's future if current production is any indication. LUFKIN trucks are delivering from three to four truckloads of structural steel each week. In the past 12 months, the shop has fabricated a total of 36,457 pieces.

“The Cushing Plant has more than fulfilled our expectations,” concludes Pennington. “In fact, plants like Cushing may be part of the answer for the future.” □

—Janice Aston

Photos by Tom Johnston



(Above) The main bay of the plant is housed in this 7500-square-foot metal building. The building and an existing office building were completely remodeled by LUFKIN. An old gymnasium and ag shop still stand on the five-and-a-half acre plant site that once made up the Cushing High School grounds

(Left) Almost a daily occurrence at the plant is the delivery of structural steel from the Lufkin plant. The Cushing Plant fabricates easily transportable items of the pumping unit structure



United Way Contribution Does Work for All of Us

This month marks the 32nd Annual Angelina County United Way campaign. Once again, company volunteers will be contacting LUFKIN employees for contributions to the 1979-80 fund drive. For many employees, this will be a chance to renew last year's pledges. For others, it will be their first opportunity to give "the United Way."

This year's total United Way goal is \$222,200, a \$12,200 increase over last year. In order to attain this goal, United Way volunteers are asking employees to give one day's pay.

Why a day's pay?

The Angelina County United Way contributes to 16 different local organizations. One person's United Way contribution is actually 16 different contributions. By giving one day's wages, an employee is helping thousands of Angelina County residents.

Contributed dollars provide emergency food, medicine, and shelter, assist local youth and senior citizen organizations, and fund area libraries and treatment centers. One United Way donation is channeled throughout the community.

To make giving a day's pay easier on the family budget, LUFKIN employees may use payroll deductions to meet their United Way pledges. By completing a payroll deduction



(l-r) J. W. Watson accepts a LUFKIN Emergency Relief Fund check from Jim Riggs, head of trailer industrial engineering. J. W. was one of seven LUFKIN employees who lost his home to fire last year. Five percent of LUFKIN's United Way contributions make up the fund that assists employees during distressful situations

authorization, an employee may indicate the amount of the contribution and the number of months it is to be deducted.

For example, if an employee's pledge is \$32, he could have the amount deducted from his check over an eight month period of time. This would mean a \$4 a month United Way deduction. The payments could be extended over a twelve-month period if desired.

United Way payroll deductions for hourly employees are made on the fourth check of the month. Salaried employees see their payroll deduction on their second check of the month.

One aspect of United Way many employees do not realize

is that five percent of the company's total contribution is set aside for LUFKIN's Emergency Relief Fund.

This money is available to company employees who have been victims of distressing situations. This year, more than \$2500 was distributed to 20 different LUFKIN employees. Seven employees lost homes and belongings to fire. Thirteen others were the victims of extended illnesses.

One of these employees was J. W. Watson, trailer, 1st shift. Last November he and his family lost their home and all their personal belongings to fire. Though there were no injuries, the family was left homeless.

To help J. W. and his family recover from their loss, he was presented a \$200 check from the Emergency Relief Fund. He and his family received food, clothing, furniture from many people, although he was fully insured.

"It's when you're involved in an incident like this that you appreciate organizations like the United Way," J. W. says. "There's no way to repay such a kindness."

When you are contacted by a United Way volunteer, remember your United Way contribution works for you, your fellow employees and your community.

Thanks to you, it works for all of us. The United Way. □

United Way Contribution Works 16 Ways

1 SALVATION ARMY—
Services include family aid for medicine, clothing, shelter, religious services and home visit counseling

2 BOY SCOUTS—A year-round program building mental and physical fitness in 3,500 Angelina County youth

3 LUFKIN DAY CARE CENTER—Offers five-day-week care for low income families

4 GIRL SCOUTS—Teaches 887 Angelina County girls to be self reliant and responsible citizens

5 KURTH MEMORIAL LIBRARY—Services include a summer reading program, genealogy room, microfilm, records and cassettes

6 ANGELINA FOSTER HOME—Allocation to supplement the City-County Program for abused and neglected children

7 TEMPLE DAY CARE CENTER—Child care for working mothers five days a week

8 LUFKIN COUNCIL FOR RETARDED CHILDREN, INC.—Provides activities for the retarded including more than 600 speech therapy sessions

9 McMULLEN MEMORIAL LIBRARY—Offers reading material for both children and adults and is maintained by the school during school year

10 RED CROSS—Offers a wide variety of services including first aid, swimming, water safety, lifesaving, home nursing and disaster assistance

11 WILSON McKEWEN TREATMENT CENTER—Offers physical therapy, speech and hearing services and psychological evaluations to Angelina County residents

12 T.L.L. TEMPLE MEMORIAL LIBRARY—Offers Circulating Art Collection, video-cassettes, film strips and visual aid programs

13 EMERGENCY RELIEF—Assists hundreds of children and adults with emergency food, medicine, rent and utilities

14 LUFKIN WORKSHOP AND OPPORTUNITY CENTER—Provides services for handicapped individuals of Angelina County

15 ANGELINA-NACOG-DOCHES SENIOR NUTRITION & ACTIVITIES PROGRAM—Offers hot, nutritious meals to senior citizens five days a week

16 PLANNED PARENTHOOD CENTERS—Provide breast and pelvic examinations, venereal disease screening, pap smears, sickle cell screening, pregnancy confirmation and birth control supplies

Reminder for Lufkin Scholarship Applicants Fall SAT Dates Announced

Fall test dates for the Scholastic Aptitude Test (SAT) were announced last month by the Lufkin High School counselor's office. The SAT is a requirement for students who are going to apply for Lufkin Industries Foundation 4-Year Scholarships.

The SAT results must be attached to 4-Year Scholarship applications as well as the student's 9th, 10th, 11th and first semester 12th grade transcript. In order to meet the April 1, 1980, filing deadline for Lufkin Industries Foundation Scholarships, students must take one of the three fall tests.

The tests will be given Saturday, October 13, and

Saturday, December 1, at Lufkin High School and Saturday November 3, at Nacogdoches High School. Students can register for the examination at the counselor's office of their high school. There is a \$8.25 registration fee. The tests begin at 8:30 a.m. and usually last from three to four hours.

Children of LUFKIN employees in branch offices or plants away from Lufkin, should contact their local high school counselor for SAT test dates and test centers in their area.

An unmarried, high school senior with an overall high school grade average of 80 or more, and whose parents has been an employee of LUFKIN for

at least one year immediately prior to the date the student registers for his or her senior year is eligible to apply for the Lufkin Industries Foundation 4-year scholarship.

The Foundation awards eight \$4800 4-year scholarships to children of employees in the Lufkin area, one \$4800 4-year scholarship to a child of an out-of-town LUFKIN employee and six \$1200 2-Year scholarships to Angelina College. The Angelina College Scholarship application, also due on April 1, does not require SAT results. A student can apply for both scholarships.

Automotive & Industrial Supplies Employees Attend Training Sessions

Automotive & Industrial employees attended two evenings of sales training presented by a representative of American-Standard, Inc., the division's supplier for plumbing fixtures and supplies.

According to Tom Squyres, plumbing buyer, Bob Farnstahl, National Manager of Product and Sales Training for American-Standard, made a two-day visit to Lufkin during August and conducted a training session each night for the Automotive & Industrial employees and plumbing customers.

The first evening the group heard about American-Standard product lines, how they are manufactured and some recommended sales techniques.

According to Tom, local plumbers and several plumbing buyers were invited for the second session to hear about products that



are available this year and those planned for next year.

"I would like to compliment all of the employees who

attended. This was on their own time and we had a good turnout both evenings," said Tom. "Mr. Farnstahl was really impressed."

LUFKIN Employees take CPR classes

Cecil Hunt, commercial gears, and wife Carlotta, perform two-person cardiopulmonary resuscitation (CPR) as Sandra DiStefano, engineering, studies their technique during recent classes offered by the Angelina County Chapter of the American Heart Association.

The free classes taught by Angelina County volunteers, like Sandra, train a person to maintain life in a victim whose breathing and heart functions have stopped. Also participating in the course were Hugh McWilliams, machine shop, and wife Debra, Louis Lloyd, engineering, and wife Susan, and Chuck Stevenson, plant engineering, and wife Ginger.

More than 80 LUFKIN employees have signed up for future CPR classes.



Foundry Employees Adjusting To No-Bake And No-Construction

Several large blueprints are still taped to the paneling in the small conference room in LUFKIN's new foundry offices. They hang end-to-end along the length of one wall. Across the room, on the opposite wall, hangs another blueprint and a large clear piece of plexiglass.

Using different colors of tape, the plexiglass sheet has been divided into five sections, each representing a different type of construction in progress at various times during the last two years in LUFKIN's main bay foundry.

Each section was once filled with white, stick-on labels, with the appropriate bar of color across the top, naming a specific job that needed to be completed.

For Clayton Jircik, chief foundry engineer; Scott Semlinger, foundry engineer; Dewey Wells, coordinator for foundry construction projects; and others involved in the project, the chart was a means of visualizing the progress of the multi-million dollar modernization of the Main Bay Foundry that had begun June 20, 1977.

Soon after LUFKIN's \$3.7 million counterweight foundry began operation in 1975, foundry officials were



The new castings manipulator, one of two pieces of equipment specially designed to meet LUFKIN's needs, can reach 25 feet and lift 25,000 pounds. This speeds up removal of hot castings from shakeout station

impressed with the clean operation of the "no-bake" molding system in the new foundry. A well-known foundry engineering consulting firm was asked to make a study of the main bay foundry and design a modernization project that would convert its operation to the cleaner no-bake molding process.

According to Clayton Jircik, the Foundry Design Company, Inc. of Montvale, New Jersey, began the study in the latter

part of 1975. "The study was postponed during the strike in 1976, but after the strike, we gave them the final approval to complete their study."

E. G. Pittman, vice-president of foundry operations; Ernest Lord, foundry production manager and Jircik were responsible for reviewing the Foundry Design proposals. The three visited some of the most modern foundries in the nation to complete their research.

"We were making final equipment selections and layout of machines by February of 1977," recalled Jircik.

Final equipment selections and complete details of the project were also reviewed by state and federal pollution control authorities to determine if the project called for "the best available technology for controlling dust and fume emissions."

Temple Associates crews began some minor construction in June, but as Jircik remembers, the first involved construction was started during the foundry's annual July, 1977 shutdown.

"We started moving old dust collectors and other existing equipment at that time, to make room for some new equipment."

Foundations for sand silos, no-bake molding mixers, a 100-ton sand storage bin and other new equipment that would be placed outside the main bay building were completed during the remaining months of 1977. A new foundry office building was also completed by the end of the summer. But major construction work inside the main bay foundry was inevitable and threatened to drastically slow production.

"It certainly was one of the most difficult projects in the history of the foundry," said Pittman. "Construction had to take place in the middle of our most vital area in foundry operations. Our business was booming and putting extraordinary requirements on our production."

To offset the possible loss of production in the main bay foundry, the company purchased the Midwest Casting Corporation, a small foundry on the outskirts of Little Rock, Arkansas in September, 1977.

But major losses of production in the main bay foundry never happened. Or, at least, according to Foundry Production Manager Ernest Lord, production crews were able to make up losses.

"We could have dropped production as much as 15 percent, but we just had to put in a lot of overtime to make up for the losses. You can't work construction and production crews in there at the same time and not have them get in each other's way," Lord said.

But considering that the construction at one time required an 80-foot-long pit in the floor of the main bay,

construction crews should be commended for causing as little lost production as they did.

"It was the single biggest problem that we faced," added Jircik. "Constantly having to work around production and try to keep from hampering the production crews was always a problem."

Keeping up with the hundreds of separate jobs and their progress was vitally important. "Most of the jobs had to be done in a certain order," said Jircik. So the large plexiglass progress board was a big help during the project.

"We divided all the jobs up into different classifications and listed each specific job on these little stick-on labels," Jircik said. "This helped us get an idea of where the biggest volume of work would be."

There was a noticeably greater number of yellow tags around the board denoting electrical work.

"As you can see, there was more electrical work and that's where we ran into problems," he added.

In addition to running thousands of feet of conduit in foundations and overhead, and pulling miles of electrical wiring, Jircik explained that a new bank of power transformers was set and a complete repowering of the whole main bay was done during the project.

All the new equipment purchased for the renovation project represent the best available technology in the foundry industry. But LUFKIN's unusually large volume of big castings created problems for the engineers.

Most of the equipment that handled either the molds or castings, which are frequently





(Left) Huge pit in Main Bay Foundry for sand reclamation systems was 80 feet long and over 20 feet deep. "It was our single biggest headache during the whole project. It was so deep we really hit rock," said Clayton Jircik. "I hope we never have to dig another hole like that."

(Inset) Workmen began installation of large pieces of new equipment, such as these two no-bake sand mixers, in late 1977 and early 1978 (Bottom) During final weeks of construction, crews demolished old gas-fired baking ovens and installed remaining sections of conveyor systems and no-bake oven. In right foreground is LUFKIN's large roll-over machine which can handle castings weighing more than 12 tons



as long as 18 feet and weigh several tons, was simply not designed to handle a volume of such large work.

Both the large roll-over machine and casting manipulator installed during the project were specially designed for LUFKIN by the manufacturers.

"The roll-over machine is the largest ever built," Jircik explained, "In fact, our's is the first of two machines this large in existence."

The casting manipulator which will pick up red-hot castings off the shakeout station was specially designed on a track to allow the machine to spread the castings out.

"Our castings are so big, we would have a huge pile after only handling a few castings," said Jircik.

By the end of August, 1979, the project was substantially completed and foundry officials were anxious to see what results full production would bring.

Jircik expected the new system to produce better castings that would be easier to clean.

"The no-bake process is more precise. The mold is stable before the pattern is even removed. You have an exact reproduction of the pattern."



And once Temple Associates crews completed the single mold wash drying oven and installed the remaining conveyors, the no-bake system was underway. In addition to being a much cleaner operation and producing a better casting, the operation was faster.

"Before, it was a good day when we could pour 70 to 75 molds; now we can do 90-95 molds working the same hours and we're not at full efficiency yet," said Ernest Lord. "We're still learning every day."

And, according to Jircik, the main bay foundry's molding capacity will be faster now than the present cupola can melt iron.

Plans now are underway to replace the old cupola with a new one that can produce 35 tons of iron per hour.

"We are going to need more and more castings in the future," E. G. Pittman concluded. "Our company stays strong and remains a leader in the field because we keep our equipment and manufacturing processes up to date."

But for now, the plexiglass chart is still hanging in the conference room along with the blue prints. Most of the colored labels have been removed, most of them stuck around the border of the chart. Some of them, probably the last few jobs, still remain inside the chart as if they are still incomplete.

But most Temple Associates crews are gone, after a two-year stay. The blueprints and chart are still hanging. Maybe nobody has taken them down because they just can't believe that it's finished. □

—David Willmon

Photos by LUFKIN Photographers

Reminiscences

Sawmill towns I can remember

by Guy Croom



Warren. It is said that there have been so many sawmills at Warren that it is hard find a place where there is not an old foundation. But the original mill cut out in the early part of the century. My father worked there too, in about 1903.

Mashella. Mashella was a sawmill town located about where the railroad crosses the Angelina River. I think this mill belonged to W. M. Cameron & Co. It was cut out and gone before I came to this county, but I have fished at a place in the river called old Mashella.

Ratcliff. This was the biggest mill in Texas. There is still a town there and a few people live there. The place was off a trunk line railroad, but the old East Texas Railroad operated a daily run from Lufkin to Kennard, a distance of about 25 miles. The old railroad dump is the dam that makes Crawford Creek Lake, across the south end of the deer lease Lufkin Industries had at Piney Ridge. There is or was pine trees big enough for saw logs growing on this old railroad bed.

The Ratcliff mill was owned by a company known as Central Coal and Coke Company. It closed down in the early 1920s.

The steam engine that powered the planing mill at Ratcliff was bought by the mill at Slagle, Louisiana and used to power the mill. It was no toy, because I saw it in operation.

Walker County Lumber Company at Elmina bought two of the Ratcliff mill's locomotives that were used to haul logs. And they were honeys.

The modern steam locomotive was the most majestic throbbing, pulsating, inefficient machine ever conceived by mortal man. Over half the heat energy went out the smoke stack on the old steam locomotives. But on account of its inefficiency, it soon gave way to the internal combustion diesel locomotives that we have today.

Bronson. The mill was owned by Kirby Lumber Company and it was located a little north east of Hemphill in Sabine County. This mill cut out before 1920. My uncle, Mr. J. W. Lewis was general manager there and after the mill closed down, Mr. Lewis came to Lufkin. He bought an interest in the Martin Wagon Company and was executive secretary when it was bought out by Lufkin Foundry & Machine Company.

Hemphill. Knox Lumber Company at Hemphill was owned and operated by a man and his wife by that name. The story goes that she, Mrs. Knox,

was indeed the "ram rod" of the outfit and was quite a character.

Manning. In the twenties, this was a thriving little self-contained city owned by the Carter Kelley Lumber Company. As I remember, we (Lufkin Foundry & Machine Co.) did quite a bit of work, principally maintenance, for these people. The place was not on a railroad but operated its own line from Manning to Huntington.

A Mr. Gibbs was general manager at Manning. He died in a car while one of his sons was driving him to Lufkin. Mr. George Kelley lived here in Lufkin and his home is still on Raguet. Incidentally, Mr. Kelley was one of the founders of Lufkin Foundry & Machine Co.

New Millard. This was in Polk County a little west of Leggett. I don't know who owned this mill but I did know some of the men who worked there. Arthur Whitman was the planer mill foreman. Si Hicks was quite a baseball player after the mill closed down. Mrs. Whitman, Arthur's mother, ran a boarding house there. Her place was on the site where the Baptist church built their latest addition. I boarded there a short time before I married. There must have been an old Millard, but I don't know about it.

Benford. This was a small saw mill town east of Corrigan on the old M. K. & T. railroad. While Papa was working here for Lufkin Foundry & Machine Co., they sent him to Benford to set the valves on one of the locomotives at the mill. While he was there, they offered him a job as master mechanic and he took it. After I got out of the service, I visited him there but it was a pretty "punk" place. Papa did not stay there long. One thing peculiar about that place, they paid off in cash every night for work done the day before.

Wild Hurst. I believe the mill was owned by Chronister Lumber Company. Lee Dyer came here from Wild Hurst and so did a man named Dan Tolliver. Mr. Little John was general manager at the mill and he was a tough customer. For instance, we estimated a grate bar weighed a certain number of pounds, and billed them out to customers using the estimated weight as the basis for the charge. This was not satisfactory for Mr. Little John. He had them weighed himself and any discrepancy was called to our attention in no uncertain terms.

To be continued.

CELEBRATING AN ANNIVERSARY 3~9 YEARS

BARBARA SMITH
Welding & Structural
3 years



PAUL SMITH
Welding & Structural
6 years



BO SATTERWHITE
Electrical Department
5 years



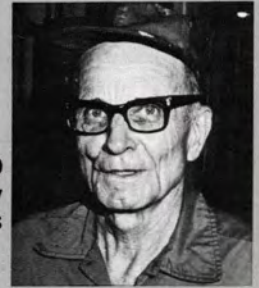
EDDIE LOCHE
Welding and Structural
6 years



JAMES LUNS福德
Machine Shop
5 years



NORMAN BAIRD
Sub-Assembly
7 years



WILLIE MAE SMITH
Trailer-Float Finish
6 years



LARRY MORELAND
Machine Shop
5 years



ROBERT THOMPSON
Automotive Division Sales
7 years



DAVID HENRY
Electrical Department
3 years



FLOYD HAMILTON
Material Control
4 years



CARL GOODING
Trailer-Maintenance
6 years



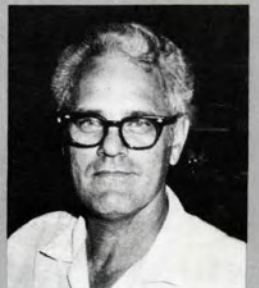
CURTIS BRYANT
Foundry-Cleaning Room
5 years



BOBBY WARD
Welding & Structural
6 years



KIRBY McADAMS
Trailer-Float Finish
7 years



WILLIAM SMITH
Trailer-Dumps
4 years



STERLING MACKEY
Automotive-Industrial
9 years



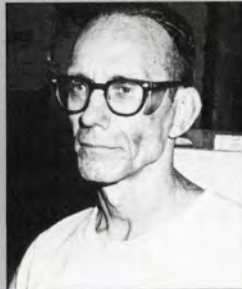
A. E. RICKS
Lathe Shop
4 years



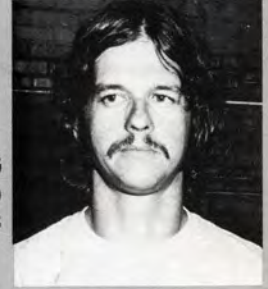
WILLIE HARTSFIELD
Foundry-Main Bay
5 years



JAMES GLASS
Machine Shop
5 years



THOMAS LOVING
Shaft Shop
4 years



LONNIE JOHNSON
Foundry-Side Bay
4 years



JAMES DAVIS, JR.
Foundry-Core Room
4 years



RONALD SMITH
Gear Cutters
7 years



PAUL CRYE
Security
6 years



HAROLD WALKER
Foundry-Side Bay
7 years



RAYMOND ADAMS
Final Assembly and Shipping
4 years



NOBLE JOHNSON
Foundry-Cleaning Room
4 years



WILLIAM SMITH
Security
3 years



COLLIS MODISETTE
Final Assembly and Shipping
5 years



MICHAEL PARRISH
Foundry-Maintenance
5 years



JIMMY SMITH
Foundry-Side Bay
4 years



STEWART TANKERSLEY
Security
4 years



RICHARD DENNIE
Electrical Department
7 years



CHESTER BENTON
Foundry-Melting
4 years



BONNER DAVIS
Foundry-Cleaning Room
4 years





EARL TOWERS
Electrical Department
3 years



SANDRA McMULLEN
Machine Shop Office
7 years



JIM BOWDEN
Foundry-Core Room
6 years



HAIL HAWKINS
Commercial Gears
8 years



DOLLIE GREEN
Accounting
5 years



JOE BURCH
Lathe Shop
5 years



JOHNNY BURRELL
Welding & Structural
7 years



HOWARD PRICE
Trailer-Pierce Rivet
6 years

LUFKIN IN FOCUS



Growing sunflowers seems to be LUFKIN retiree Carroll Eastepp's specialty. This year's crop stands more than ten feet tall, some grew to more than 14 feet. The stalks were about three inches in diameter and the flowers 18 to 20 inches across.



(l-r) Billy Holcombe, Larry Havard and Wayne Prestidge, trailer electricians, designed and built their own utility buggy. The vehicle can travel up to 15 miles per hour and needs recharging every four days.

The buggy was built from unusable parts around the plant. The motor is an old 24-volt DC motor powered by two previously discarded 12-volt batteries.

IN FOCUS (cont.)



(l-r) Marilyn Watson, Karen Watson, daughters of Pat Watson, machine shop, 1st shift; Myra Washington, trailer-painthouse; and Martha Cal-cote, trailer offices, show off trophies won by their softball team, the Lufkin Curves, during the Amateur Softball Association's Women's Open State Tournament. The team placed first in the three-day tournament to advance to the national play-offs in Nashville, Tennessee. Karen and Myra also took all-tournament honors.



(l-r) Smiling for the camera are one-year-old Melissa and five year old Kena Baker, daughters of Alan Baker, Cushing Plant.



Be Prepared for Unexpected Problems When Hunting

An often ignored part of basic hunting safety is proper preparation for survival in unexpected situations. Most hunting safety articles stress proper use and handling of firearms, but hunters never expect snake bite, twisted ankles, broken legs or simply getting lost to mar an afternoon hunting trip.

All the basic needs for unexpected emergencies can be assembled and easily carried in a small nylon or canvas backpack. This year, as a part of your pre-season preparations, put together a "survival kit" and make plans to take it with you on every trip.

A basic kit should include at least the following items but depending on length of trips or types of terrain, you may want to add other materials.

First Aid Kit: many different kits available, starting with basic kits with only small bandages and antiseptics, also recommend clean white cloth for larger bandages or slings.

Snake Bite Kit: any of several kits available commercially.

Good Flashlight

General Purpose Knife: Boy Scout type with spoon, fork, opener, screwdriver, etc., in addition to sharp hunting knife.

Nylon Rope: a necessity for successful deer hunters, but can be especially helpful in emergencies.

Matches: in small waterproof container or reliable butane cigarette lighter.

Salt and Salt Tablets

Small Mirror

Tissue Paper

Emergency Food: High protein/energy bars

Survival Booklet: tip on how to make splints, lean-to's, and other survival tactics, takes up

little space and could be very valuable.

Water purification tablets: drinking contaminated water could only worsen your situation so don't take chances. You need two to four quarts of water a day to survive, even if weather is cold.

Dedicated hunters who brave cold, rainy weather should always be prepared for survival in cold weather. Overexposure to the cold causes "hypothermia"—the number one killer of outdoor recreationalists.

If you find yourself lost or unable to travel in cold, wet weather, reserve your energy and find protection from the weather. **DO NOT WASTE BODY ENERGY EXERCISING TO STAY WARM.**



If Lannas (Bear) Bryant, commercial gears, first shift, seems happy about his broken safety glasses, it's because he's very glad he was wearing them. "I was buffing a gear unit for painting when a little ball of metal flew off," Lannas explained. "The safety glasses saved my eye."

East Texas Hunting Seasons



*Drawing by
David Jones,
engineering*

ANGELINA COUNTY: Squirrel: Oct. 1—Jan. 15; Dove: Sept. 22—Nov. 4 & Jan. 5—Jan. 20; Quail: Dec. 1—Jan. 31; Deer: Nov. 16—Dec. 31, Limit 2 bucks; dogs permitted if trailing wounded deer.

CHEROKEE COUNTY: Squirrel: Oct. 1—Dec. 31; Dove: Sept. 1—Oct. 21 & Jan. 5—Jan. 13; Quail: Dec. 1—Feb. 15; Deer: North of US Hwy 84 Nov. 16—Nov. 30 (regular) Oct. 1—Oct. 15 (archery), South of US Hwy 84 Nov. 16—Dec. 31 (regular) Oct. 1—Oct. 30 (archery), limit 2 bucks, all dogs prohibited.

HOUSTON COUNTY: Squirrel: Oct. 1—Jan. 15; Dove: Sept. 1—Oct. 21 & Jan. 5—Jan. 13; Quail: Nov. 17—Feb. 17; Deer: Nov. 16—Dec. 31 (regular) Oct. 1—Oct. 31 (archery), Limit 3 deer, antlerless deer in regular season with permit, all dogs prohibited.

JASPER COUNTY: Squirrel: Oct. 1—Jan. 15; Dove: Sept. 22—Nov. 4 & Jan. 5—Jan. 20; Quail: Nov. 17—Feb. 17; Deer: Nov. 17—Jan. 1 (regular) Oct. 1—Oct. 31 (archery) Limit 3 deer, antlerless deer in regular

season with permit, Dogs permitted in regular season only.

NACOGDOCHES COUNTY: same as Jasper County except Dove: Sept. 1—Oct. 21 & Jan. 5—Jan. 13; All dogs prohibited during deer season.

POLK COUNTY: Squirrel: Oct. 1—Jan. 15; Dove: Sept. 22—Nov. 4 & Jan. 5—Jan. 20; Quail: Nov. 17—Feb. 17; Deer: Oct. 1—Oct. 31 (archery), Nov. 22—Nov. 25 (special), Nov. 17—Nov. 21 & Nov. 26—Jan. 1 (regular), limit 3 deer, two bucks (archery: either sex, no permit required; special: either sex, no permit required; regular: buck or antlerless by permit) Dogs permitted in regular season.

TYLER COUNTY: same as Polk County.

TRINITY COUNTY: same as Houston County except Dove: Sept. 22—Nov. 4 & Jan. 5—Jan. 20.

SAN AUGUSTINE: same as Jasper County except All dogs prohibited in deer season.

DUCK SEASON: ALL COUNTIES: Nov. 10—Nov. 25; Dec. 8—Jan. 20.

WHO'S WHO AT LUFKIN



Charles Smith was promoted to Supervisor of the Gear Cutting department in the Machine Shop, second shift. Charles was employed by LUFKIN in 1967.



Jerry Taylor has been promoted to Supervisor of the Lathe Shop in the Machine Shop, third shift. Jerry was employed by LUFKIN in 1969.



Grady Campbell was promoted to Supervisor of Quality Control in the Machine Shop. Grady has been working for Lufkin Industries since 1941.

Continued on next page.

WHO'S WHO (cont.)



Glenn Cummings has assumed the duties of Foreman of the Melting department, first shift. Glenn was employed by Lufkin Industries in 1975.



W. J. Wilson has been promoted to Foreman in the Pumping Unit Gear Box Assembly area. He was employed by LUFKIN in 1950.



Artis Teal has assumed new responsibilities as Foreman in the Foundry on second shift. He

will be responsible for all cleaning room, shakeout and blast cleaning operations. He was employed by Lufkin Industries in 1969.



Ralph Jones has been promoted to General Foreman of all Main Bay Foundry operations on the first shift. He was employed by Lufkin Industries in 1967.



Johnny Arnold has been promoted to Supervisor of Pipe House operations in the Machine Shop, first shift. Johnny has been an employee of Lufkin Industries since 1961.



Lenard Anders has assumed the duties of Foreman of Main Bay molding operations, second shift. He has been working for LUFKIN since 1947.



Will Crain has assumed the duties of Foreman of Side Bay and Main Bay Shakeout operations, second shift. He was employed by LUFKIN in 1947.



Charley Martin has assumed the duties of Foreman in the Foundry Core Room, first shift. He has been working for LUFKIN since 1977.

MARKING AN ANNIVERSARY

MACHINE SHOP

Employment Date	Years with Co.
Floyd Vann October 14, 1946	33
Bill Luce October 26, 1950	29
Pete Yount October 11, 1951	28
Victor Stephano October 30, 1951	28
Fred Phillips October 27, 1955	24
James Elliot October 28, 1955	24
Thomas Nerren October 25, 1956	23
C. W. Foster October 10, 1961	18
Edward Gardner October 11, 1961	18
Johnny Arnold October 16, 1961	18
Billy Rice October 24, 1961	18
James Cates October 28, 1963	16
J. E. Youngblood October 2, 1964	15
John White October 14, 1964	15
James Cole October 22, 1964	15
Michael Shuell October 27, 1964	15
M. T. Wilson October 1, 1965	14
William Williams October 4, 1966	13
Robert Barbe October 10, 1967	12
Willie Holcombe October 30, 1967	12
Charles Jones October 2, 1969	10
Sugia Greer October 7, 1969	10
M. E. Atkinson October 8, 1969	10
Homer Smith October 28, 1969	10
Hail Hawkins October 26, 1971	8
Ronald Smith October 10, 1972	7
Bobby Epperly October 11, 1972	7
Sandra McMullen October 16, 1972	7
Norman Baird October 16, 1972	7
James Glass October 2, 1974	5
Joe Burch October 16, 1974	5
Larry Moreland October 24, 1974	5
James Lunsford October 29, 1974	5
Thomas Loving October 5, 1975	4
A. E. Ricks, Jr. October 7, 1975	4
John Greenwell October 21, 1975	4
Teresa Luce October 3, 1977	2
Denzel Harris October 3, 1977	2
Julian Cummings October 31, 1977	2
Pablo Solis October 3, 1978	1
Lawrence Harp October 10, 1978	1
Frank Yarborough October 18, 1978	1
James Williams October 18, 1978	1
Melvin Ehrhardt October 22, 1978	1
Douglas Harry October 23, 1978	1
Fredrick Lofton October 24, 1978	1
Eddie Peveto October 25, 1978	1
Cecelia Riley October 25, 1978	1
Theartis McKelvey October 26, 1978	1
Thomas Miller October 26, 1978	1
Ronald Chunn October 30, 1978	1

CUSHING PLANT

Employment Date	Years with Co.
C. H. Penney October 23, 1978	1
Anthony Rawlinson October 24, 1978	1

LITTLE ROCK FOUNDRY

Employment Date	Years with Co.
Marion Robinson October 2, 1977	2
Charlie Miles October 3, 1977	2
David Agee October 3, 1977	2
Kevin Jones October 3, 1977	2
Thomas Winfree October 3, 1977	2
Harry Hayes October 3, 1977	2
King D. Acker October 4, 1977	2
Phillip Holderfield October 5, 1977	2
Doug Kennedy October 13, 1977	2
John Wildmon October 18, 1977	2
Floyd Andrews October 24, 1977	2
Johnnie Denham October 27, 1977	2
Eric Logan October 31, 1977	2
Onvil Kirkendoll October 3, 1978	1
Richard Lee October 16, 1978	1

TRAILER PLANT

Employment Date	Years with Co.
Richard Winston October 14, 1946	33
Burnice Scarborough October 3, 1950	29
Hollis Burnett October 3, 1950	29
Robert Clark October 4, 1950	29
Elbert Kirk October 4, 1951	28
Oren Rice October 15, 1952	27
Brown Hays October 11, 1954	25
James McDuffie October 6, 1955	24
E. E. Dover October 24, 1955	24
Charles Gault October 26, 1964	15
Chester Hodge October 24, 1966	13
Ernest Jenkins October 14, 1968	11
R. B. Hensarling October 16, 1969	10
Albert Duffield October 29, 1969	10
Kirby McAdams October 9, 1972	7
Carl Gooding October 4, 1973	6
Howard Price October 18, 1973	6
Willie Mae Smith October 22, 1973	6
William J. Smith October 15, 1975	4
Arnie Adkins October 6, 1977	2
Mark Oliver October 20, 1977	2

Gerald Walker October 26, 1977	2
David Burris October 4, 1978	1
Ricky Haney October 16, 1978	1
Henry Alexander October 19, 1978	1
Leighton Lee October 24, 1978	1
Jerry Latham October 27, 1978	1
Patricia Adams October 27, 1978	1

PERSONNEL

Employment Date	Years with Co.
M. L. Lightfoot October 11, 1966	13
Paul Crye October 2, 1973	6
Stewart Tankersley October 20, 1975	4
William Smith October 18, 1976	3
Clifford Stephens October 8, 1977	2
Janice McLaughlin October 17, 1977	2
James Horton October 2, 1978	1
Baxter Stripling October 16, 1978	1

TRAILER SALES & SERVICES

Employment Date	Years with Co.
James Walker October 7, 1954	25
Ernest Dailey October 22, 1956	23
Bill Mayfield October 26, 1964	15
R. L. Watkins October 26, 1970	9
Larry Russell October 25, 1978	1
James Martinez October 30, 1978	1

TRAILER OFFICES

Employment Date	Years with Co.
C. E. Hicks October 19, 1938	41
Roy Brown, Jr. October 27, 1952	27
Ronald Jackson October 5, 1955	24
Lema Thompson October 17, 1977	2

MACHINERY SALES & SERVICE

Employment Date	Years with Co.
Jerry Mullen October 14, 1963	16
Jimmy Foster October 7, 1974	5
Harold Stevens October 7, 1974	5
Nester Goshko October 28, 1974	5
Regina Meyers October 1, 1977	2
Elaine Wright October 24, 1977	2
Mathew Conner October 1, 1978	1

ENGINEERING

Employment Date	Years with Co.
Cletis Fuller October 12, 1942	37
Jerry Taylor October 3, 1977	2
Tracy Cartwright October 23, 1978	1

FOUNDRY OPERATIONS

Employment Date	Years with Co.
R. C. Proctor October 12, 1942	37
John Elijah October 22, 1945	34
John Forney October 22, 1945	34
Odis Garner October 24, 1950	29
Kenneth Murrell October 25, 1950	29
Haywood Henderson October 14, 1952	27
Zephaniah Atkinson October 8, 1954	25
Lonnie Greer October 11, 1954	25
Steve English October 9, 1956	23
Lenard Anders October 22, 1962	17
Elmo Scott October 7, 1964	15
Jimmy Jones October 11, 1966	13
Harold Walker October 17, 1972	7
Jim Bowden October 26, 1973	6
Donald Criswell October 2, 1974	5
Michael Parrish October 7, 1974	5
Willie Hartsfield October 14, 1974	5
Julius Cox October 14, 1974	5
Curtis Bryant October 16, 1974	5
Jimmy Smith October 2, 1975	4
Chester Benton October 2, 1975	4
Lonnie Johnson October 7, 1975	4
James Davis, Jr. October 8, 1975	4
Bonner Davis October 14, 1975	4
Noble Johnson October 15, 1975	4
Gussie Robinson October 7, 1977	2
Leanell Blake October 7, 1977	2
Michael Cranford October 6, 1978	1
E. C. Gonzalez October 10, 1978	1
Antonio Fernandez October 11, 1978	1
Billy Reynolds October 13, 1978	1
Antonio Segura October 16, 1978	1
Nathaniel Logan October 24, 1978	1

PATTERN SHOP

Employment Date	Years with Co.
Larry Stringer October 13, 1966	13
James Lord October 6, 1971	8

MANUFACTURING ENGINEERING

Employment Date	Years with Co.
Calvin Scarbrough October 27, 1964	15

TRAFFIC

Employment Date	Years with Co.
Gary Hornbuckle October 20, 1977	2

UTILITY MAINTENANCE

Employment Date	Years with Co.
Leonard Grimes October 28, 1952	27
Wesley Cloudy October 7, 1963	16

PRINT SHOP

Employment Date	Years with Co.
T. C. McMullen October 25, 1957	22

AUTOMOTIVE & INDUSTRIAL

Employment Date	Years with Co.
Bob Taylor October 27, 1941	38
Barbara Pletcher October 18, 1949	30
Robert Burroughs October 15, 1952	27
Bill Myers October 1, 1957	22
Harvey Graham October 5, 1961	18
Nora Smith October 2, 1967	12
Sterling Mackey October 5, 1970	9
Robert Thompson October 20, 1971	7
Stephen Harrison October 21, 1977	2

FINAL ASSEMBLY AND SHIPPING

Employment Date	Years with Co.
Jack Lewis October 10, 1951	28
A. C. Hunt October 27, 1954	25
Sherman Farr October 15, 1962	17
Bud Allen October 17, 1962	17
James McCroan October 3, 1974	5
Collis Modisette October 7, 1974	5
Raymond D. Adams October 28, 1975	4
David Bowman October 13, 1977	2
Linda Hall October 21, 1977	2
Gary Murdock October 10, 1978	1
John Matthews October 11, 1978	1
Bueford Smiley October 12, 1978	1
Harold Donaldson October 30, 1978	1

ELECTRICAL

Employment Date	Years with Co.
Richard Bivin October 1, 1966	13
Richard Dennie October 2, 1972	7
Jewel Drake October 15, 1973	6
Bo Satterwhite October 7, 1974	5
Earl Towers October 11, 1976	3
David Henry October 13, 1976	3
George Edwards October 24, 1977	2
Robert Allen October 10, 1978	1

MATERIAL CONTROL

Employment Date	Years with Co.
Andrew White October 9, 1961	18
Gary Greening October 24, 1961	18
Floyd Hamilton October 29, 1975	4
Leon Amie October 25, 1977	2

CORPORATE OFFICES

Employment Date	Years with Co.
Leroy Willmon October 27, 1947	32
Lee Burnett October 24, 1951	28
Dollie Green October 7, 1974	5
Donna Stewart October 10, 1977	2
Jeannie Reese October 6, 1978	1
Tim Beamon October 30, 1978	1
Mary Miller October 30, 1978	1

WELDING & STRUCTURAL

Employment Date	Years with Co.
W. A. Hopson October 18, 1944	35
Jodie Gleen October 23, 1956	23
J. G. Stepherson October 6, 1964	15
David Kelsey October 1, 1965	14
Judy Talton October 10, 1966	13
Sam Swindle October 25, 1966	13
Craig Curry October 12, 1967	12
Jerry Williams October 29, 1969	10
Johnny Burrell October 10, 1972	7
Douglas Stanley October 23, 1974	5
Paul Smith October 19, 1973	6
Bobby Ward October 29, 1973	6
Eddie Loche October 30, 1973	6
Barbara Smith October 28, 1976	3
Lawrence Flournoy October 11, 1977	2
Thurman Davis October 31, 1977	2
Benny McGaughey October 5, 1978	1
Ruben Acevedo October 10, 1978	1
Gracie Wortham October 20, 1976	1
Junior Mosley October 23, 1978	1
Daisy Dearmon October 24, 1978	1
Isabel Villela October 26, 1978	1
Rhonda Lowe October 27, 1978	1
Mike Duke October 31, 1978	1
Linda Brantley October 31, 1978	1

LUFKIN INDUSTRIES, INC.
P. O. Box 849 Lufkin, Texas 75901

Address Correction Requested

BULK RATE
U.S. POSTAGE
PAID
Houston, Texas
Permit No. 5340

roundup laffs

A lot of people can't handle prosperity—but then, most people don't have to.

The great thing about credit cards is that you can be bankrupt for six months before you know about it.

Employee: "I'll have to have a raise, sir. There are three companies after me."

Boss: "Which three companies?"

Employee: "Light, telephone and water."

Having just escaped from his fifth bunker of the day, a businessman complained to his golf partner, "The traps on this course are sure annoying, aren't they?"

"Yeah," muttered the partner, muffing his putt. "Would you mind shutting yours?"

You know why drive-in banks were established, don't you? So the cars can see their real owners.

The coach walked up to the second string quarterback and said he was going to let him play in the last game of the season.

Then the coach said, "What would you do in a situation like this—4th and goal on the 2-yard line?"

The player replied quickly, "I'd get on the end of the bench so I could see better."

Success is not always final. If you build a better mousetrap, nature will breed a smarter mouse.

Some say women are to blame for most of the lies men tell. That's because they insist on asking questions.

One of the best ways to make your old car run better is to learn the price of the latest model.

Federal Aid: A system of making money taken from the people look like a gift when handed back.

For twenty-five years, Morris, a cutter in a garment factory had never been late for work. One morning, however, instead of checking in at seven he arrived at eight. His face was criss-crossed with court plaster and his right arm was in a sling.

When his boss demanded to know why he was late, Morris explained, "I leaned out a window after breakfast and fell three stories."

His boss shrugged, "That takes an hour?"

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IABC Member of International Association of Business Communicators

About the Cover

Although LUFKIN pumping units dot landscapes in almost every corner of the world, none can be found in as brilliant setting as this one in our own East Texas backyard. Owned by the 4-S Oil Company, this LUFKIN conventional pumping unit operates near Palestine, in Anderson County, Texas, out from a small town named Tennessee Colony.