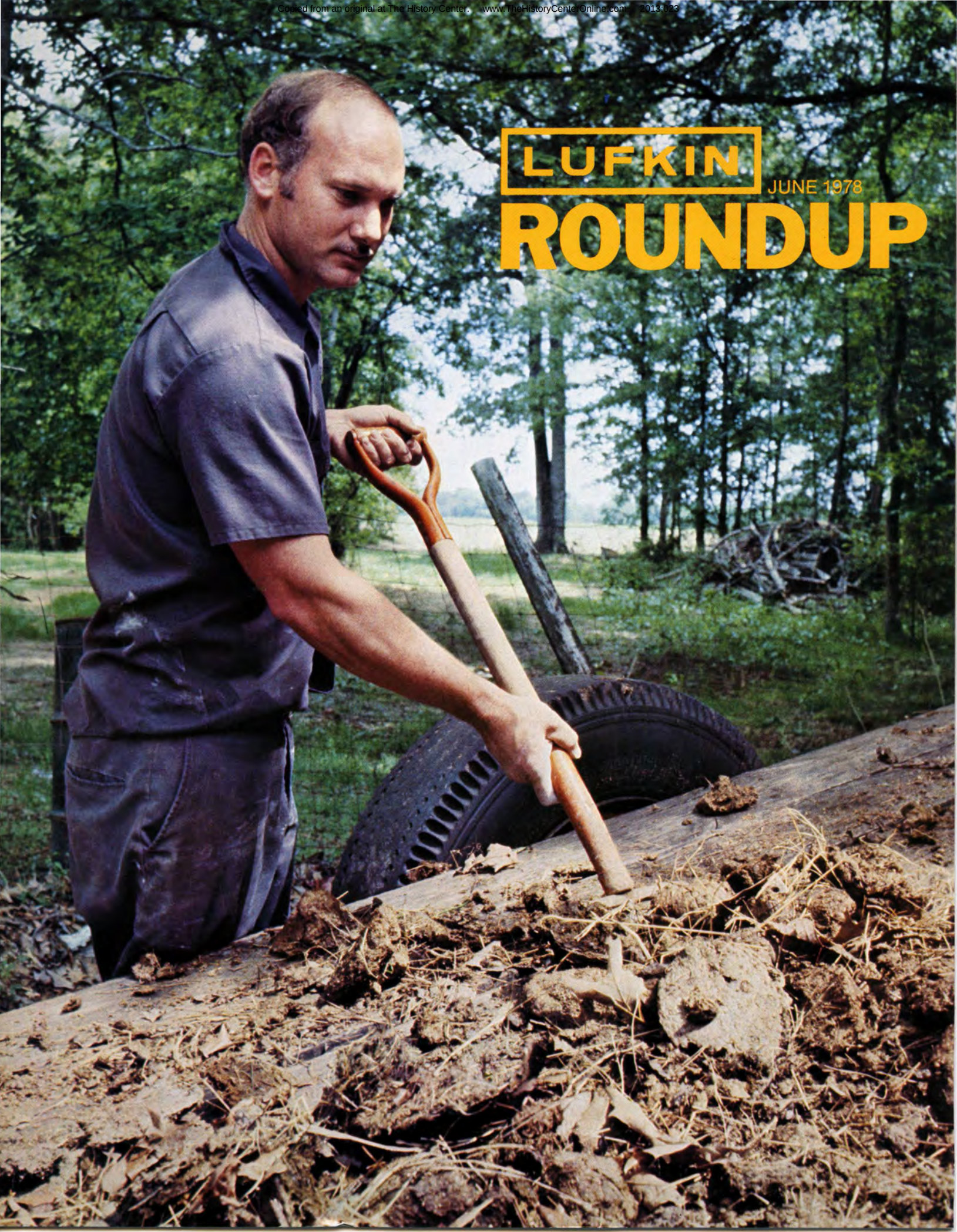


LUFKIN

JUNE 1978

ROUNDUP





FROM THE PRESIDENT'S DESK...

FELLOW EMPLOYEES:

Last year, Lufkin Industries celebrated its 75th anniversary. Such a milestone gave us a chance to reflect on what has been accomplished in the past. Just as imperative, we need to look ahead and consider what kind of company LUFKIN may become in the next 75 years, or even 25 years, or maybe five years.

Many factors influenced the company's past, and many factors will determine its future achievements. But the most important of these, I believe, will be the character of its people; the ones who own, manage, and work at Lufkin Industries.

There are many things that make up character, like honesty, integrity, etc., but one of the key ingredients here is willingness to take risks, or stick your neck out if you believe in it strong enough.

Another key trait of the LUFKIN character is individual initiative and dedication. The drive is to get ahead of the competition by finding a better way, or developing a better product. This has made LUFKIN a pioneer in the production and marketing of oil field pumping units, and maintaining our leadership in these fields.

Yet, there is another aspect of LUFKIN character that, in my opinion, stands out over some of the others, and that is teamwork. The ability of people to work together toward common objectives has been one of the foundations of our past, and will be very vital to the success of our company in the future.

Right now, we are attempting to put together some data on future forecasts for our company, for next year, and even five years hence. With high inflation, uncertain economic conditions, government regulations, and rising costs of material and labor, it will be a guess, but we will try to make it an educated one.

Regardless of the forecast, it will take as great an effort of teamwork as ever before to meet the challenges of the future.

Seventy-five years from now, others undoubtedly will look back and examine just how well the company met its challenges and opportunities. If we can maintain the LUFKIN character, I'm confident that LUFKIN people of the future will be like people of the past, and our record will be a good one.

R. L. Poland

LUFKIN SUPPORTS VOCATIONAL CLUB

"That's American free enterprise," said LUFKIN Vice President Dick McKay when talking about LUFKIN's role in the Vocational and Industrial Clubs of America project of two local high school students.

"Those boys had an idea and set about acquiring what was needed to fulfill that idea," Dick explained. "They sold themselves to me just like they would if they had gone to a bank."

Danny Minshew and Greg Blanton, both juniors at Lufkin High School, approached Dick in January seeking support for their project.

The boys asked for material to build a project which would be entered in local and state competitions. After the project had been entered in the various competitions, the boys agreed to sell the project to repay LUFKIN for the needed material.

"Without the help of business people in the community," said Jerry Taylor, welding instructor at Lufkin High School, "we would have a really tough time with this program."

Jerry explained that the need for vocational education is being recognized in school districts throughout the country. However, these vocational programs are only beginning to catch up with the needs of the students.

"Even though the need has been recognized by the schools, the budget necessary to carry off a program like this just isn't here," he said.

Jerry believes today's kids see that college isn't the only answer to a career decision.



Greg Blanton, left, and Danny Minshew, both Lufkin High School students are cutting angle iron for use in the trailer

"Many more kids today know that they can lead useful lives without a college career," he said. "And, they're smart enough to know that they still have to have training of some sort before they can get a good job."

Greg and Danny received a first place award for their trailer in the district competition in Plano. This gave them the chance to move on to the state competition in San Antonio last April.

Out of approximately 300-500 welding projects judged in San Antonio, the boys received

one of about 20 second place citations.

According to Taylor, something as minor as some welding splatter kept them from getting one of the first place citations.

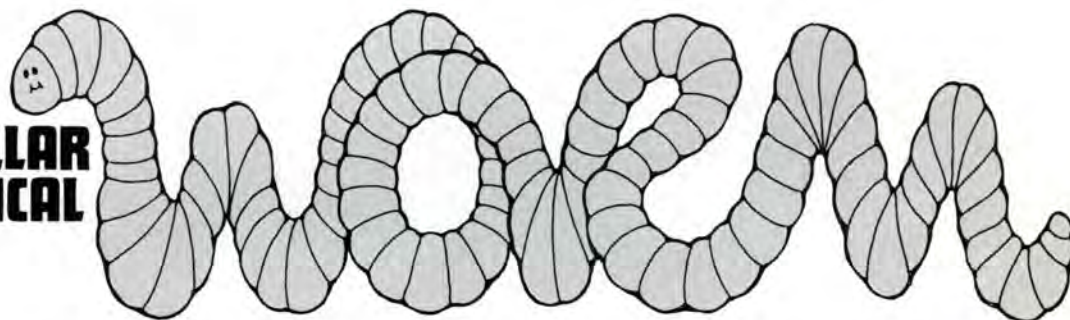
Overall, Lufkin High School brought home five, first place finishes in the state competition.

"Finishing as well as we did in the state competition really has helped our program tremendously," Jerry said. "We're already getting a lot of feedback from interested high school and junior high students."

Jerry said Greg and Danny also are really pumped up.

"They're already planning their project for next year," he said.—MICKEY MARK

THE BILLION DOLLAR TECHNOLOGICAL



The buying and selling of earthworms is a billion dollar business.

The caring and nurturing of earthworms is now called worm technology.

Take another look at that fish bait and think about some of these other profit-making uses for earthworms.

Zoos buy earthworms to feed exotic birds and fishes.

Eight U.S. cities buy earthworms to dump in organic trash. This worm dumping is called analytic consumption of trash because after the worms eat, digest, and eliminate trash for 70 days, it turns into high yield fertilizer. This fertilizer, in turn, is sold to greenhouses.

The earthworm has a high protein content. This kind of protein normally is not found in other protein sources. Because of this protein content, earthworms are used in pet food.

So strike up the American band for that great American science, technology. Let the drummer beat his drum to the earthworm crawl.

The technological earthworm has arrived.

Becoming a worm technologist is all it takes to

cash in on the earthworm's profit-making bandwagon.

Such a technologist, who prefers the homelike title of worm farmer, is Kenneth Hanks, machine shop, 2nd shift.

"When I first heard about all the different uses for earthworms, I couldn't believe it," he said.

While driving through Palestine, Texas, Ken saw a huge sign: "World's leader in worm technology."

"I had to check it out," laughed Ken. "Whoever heard of worm technology?"

Ken stopped laughing when he realized that worm growing is a billion dollar industry. Within a few months, Ken would be using this Palestine firm as his dealer.

"Finding a reputable dealer to buy back your worms is the secret to success in this business," he said. "There's a lot of con people who will sell worms to start a farm but later won't buy them back."

With his worm farm, Ken adds \$600 or more to his monthly income.

His \$700 contract with a dealer to raise earthworms is like a McDonald's franchise.

In signing that contract, he agreed to sell his worms to that dealer for \$2 per pound.

The dealer, in turn, gave Ken a worm farm survival kit. The kit had instructions on how to raise earthworms and 100,000 worms, enough to start one bed. Also, the dealer agreed to replace any of the original 100,000 worms that might die, and to market his worms.

"I lost my first bed of worms which the dealer replaced," Ken said. "This company has



Before joining LUFKIN, Ken, who has a B.S. degree in Chemistry, was plant superintendent at another company. However, he always has been interested in mechanical engineering. He described his job of machine operator as being "interesting artwork"



(Left) In another year, Ken hopes to double the 32 beds which would add an extra \$1,000 dollars to his monthly income

(Below) Worm bed soil consists of 80 percent sawdust and 20 percent cow manure



Crushed oyster shells are added to the culture to neutralize the acidity

been my dealer for two years, and I've never been disappointed."

Two years ago, Ken started with one 4- by 6-foot bed and 100,000 worms. Today, he has 32 worm beds.

According to Ken, it doesn't take a lot of money to grow worms. The biggest expense is the original investment. After

that, there are few expenses in raising worms.

The gross amount the worm farmer receives for his worms is almost all profit.

Upkeep costs include material needed to build additional worms beds, the shed to cover the beds, limestone to neutralize acid content of soil, cottonseed meal to feed the worms, and insecticide to kill ants or mites.

Really, you have few problems raising worms," Ken said. "Just about anyone could go into this business."

The soil, called culture, consists of 80 percent sawdust and 20 percent cow manure.

To keep worms healthy and happy, soil temperature can not be below 50 or above 70 degrees. This is not hard to achieve since the soil in worm beds levels the heat or cold.

However, last winter, Ken covered the worm beds with plastic because of consistent 30-degree weather.

Also, the pH content of soil, has to be controlled. The kit the dealer furnished has a pH meter which indicates if the pH factor is between the necessary 6 and 7.2 marks.

"Bacteria in the soil increases acid content," explained Ken who has a B.S. degree in

chemistry. "Limestone is put in the soil to neutralize the acidity."

Ken found that agriculture limestone has too strong an alkali content for earthworms. He buys crushed oyster shells which is not as harsh a chemical.

Ken crates the worms which are sent to a warehouse in Cleveland, Texas. There, the worms are weighed and placed in cold storage until taken to the Houston airport for shipment to a buyer.

"The dealer pays me every two weeks as regular as clockwork," he said. "The amount of the paycheck depends on the weight of the worms."

"Being a worm farmer, you don't have to worry much about crop failure," quipped Ken. "It's a pretty sound business, one you can depend upon to bring in some money."

—LIZ NORMAN

'78 STOCKHOLDERS' MEETING REFLECTS COMPANY'S GROWTH



by Guy Croom

On April 19, 1978, I went to a stockholders meeting of Lufkin Industries, Inc. It's been a long time since I've attended one but, let's look at the first one I attended.

Mr. J. H. Kurth, Sr. was president and Mr. W. C. Trout, secretary and general manager. As for directors, I'm sure I will miss naming someone or maybe say someone was a director when he was not. Anyway, as I remember, the directors were Eli Wiener, J. H. Kurth, Jr., Ernest Kurth, Simon Henderson, Jr., and Samson Wiener. I am not sure about Mr. G. A. Kelly, whether he was there or not. The meeting was held in the same place where Bob Poland's office is today.

Am pretty hazy about the stockholders present but there were Fritz Gneisig, R. B. Cozart, C. B. Edwards, D. Winston, M. L. Wilkinson, Marion Spitler, H. W. Ragland, A. E. Cudlipp, and Eph Atkinson. There was a mail carrier that held some stock and he was there but I don't know his name.

The order of business was about like this: someone called the meeting to order. Then the president, Mr. Kurth, Sr., said, "First order of business is to elect a temporary chairman." Someone moved the president act as chairman of the meeting. The motion was carried.

Next order of business was reading minutes of the last meeting. Someone moved we dispense with reading of the minutes and that motion was carried.

Next order of business was to elect a board of directors. Someone moved the same board hold office for another year and that motion was carried.

Mr. J. H. Kurth, Sr., passed out cigars for a dividend, then someone moved the stockholders meeting be adjourned, and motion was carried.

That was it.

Now, let us look at the recent one we had. It would take four offices the size of Bob Poland's office to seat the crowd.

I saw some folks at that meeting that I have not seen in many moons and some that I have seen recently. I'm just going to try and name some of the people that I saw and can call their names.

First off, there was Claud Rouse, Sophie and

Henry Wetzel, Bayo Hopper, Jim Riggs, Jim Partridge, Shirley Williamson, Virginia Allen, Ginger Hopper, Hubert Lee Dyer, Louise Dyer, Riley and Lorraine Webb.

Others include: Bill Wiener, Jack Wiener, Samson Wiener, Mutt Barr, Ben Queen, Luda Belle Walker, C. B. Burris, Boadine Barr, Agnes Jean Lang, Bill Little, Pete and Tennie Little, Loucile Henderson, Simon Henderson, Bill Trout, Jimmy Trout, Ed Trout, Johnny Long, Bill Pennington, Fred Griffin, Adell Poland, Dr. Bobby Kurth, and wife Sara Ella, Carl Liese, Frank Stevenson, Stanley Beck, Joe Anderson, Dick McKay, Hubert Dorsett, Arthur Nelson, Jr., Dr. Anna Beth Connell, Joe Floyd, Harold Newsom, Rodney Brazil, Marshall Dailey, Ed Dixon, Ted Trout, Kelley and Joan Griffin, and Jim Haley. Now that is not all of them but my memory doesn't carry me any further.

President Poland called the meeting to order around 9 a.m., his time, but about 10 o'clock our time. These Renfro Prairie people have a hard time telling time of day unless they can see the sun.

Seriously, after the routine election of chairman, Mr. Poland did a real fine job explaining the position of our company and the progress it has made since 1926.

It looks pretty rosy but he warned there may be some obstacles almost insurmountable but with his able management, I believe we will be in good shape at the end of this year. He pointed out the acquisition of a foundry at Little Rock is a real asset.

Bob, you did a good job. After that, Miss Allen is to be commended for the fine pictorial view of a product from the foundry to the oil field or sugar mill, ships, etc.

Virginia, it was great.

I would not fail to mention that in the foyer there were two miniature models of LUFKIN pumping units, exact replicas of the real thing, made by Riley Webb. Riley, you are a real artisan.

They are the most perfect replicas of anything I have ever seen.

CELEBRATING AN ANNIVERSARY

12 YEARS OR MORE



THOMAS BATTLES
Foundry Department
34 years



JACK BLACKBURN
Material Control
31 years



HUBERT BRIDGES
Machine Shop
15 years



RIP BUSELLE
Lathe Shop
28 years



BILL CANTRELL
Quality Assurance
21 years



DAVID CARD
Electrical Department
24 years



DONNIE CHANDLER
Trailer-Floats
12 years



DAVID COBB
Final Assembly & Shipping
27 years



CHARLES COLLINS
Foundry Maintenance
23 years



JERRY CROFFORD
Engineering
12 years



BILLY COLLMORGEN
Electrical Department
28 years



MARSHALL DAILEY
Trailer Sales
32 years



GARY DAY
Purchasing
15 years



L. W. DuBOSE
Counterweight Foundry
34 years



NORMAN GREEN
Tool Room
27 years



JIMMY HATHORN
Machine Shop
15 years



BILLY HOLCOMB
Trailer-Maintenance
32 years



A. C. HUNT, JR.
Shaft Shop
12 years



JERRY JACKSON
Final Assembly & Shipping
16 years



ARDEN JINKINS
Trailer Maintenance
28 years



PHILLIP KEE
Engineering
12 years



JAMES KEGLER
Foundry-Main Bay
17 years



C. B. KENDRICK
Trailer Maintenance
22 years



JOHNNY LONG
Personnel Director
25 years



RAYMOND McCOLLUM
Security Guard
19 years



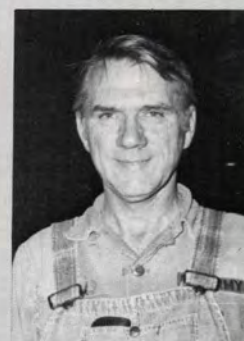
F. K. McKINNEY
Final Assembly & Shipping
28 years



BILLY McCLENDON
Pattern Shop
13 years



WAYNE McMULLEN
Pattern Shop
19 years



C. E. MANGUS
Welding Shop
27 years



BETTY MARTIN
Commercial Gears
19 years



FRANK MARTIN
Foundry Office
27 years



DAVID MASSINGILL
Commercial Gears
27 years



JOHN MODISETTE
Trailer-Van Subs
28 years



HUBERT MURRAH
Trailer-Floats
28 years



JOHN R. O'QUINN
Gear Cutters
28 years



HERMAN PARRISH, JR.
Lathe Shop
28 years



JIM PARTRIDGE
Chief Engineer
Gear Division
20 years



FELTON PERVIS
Core Room
36 years



GENEVIEVE PRUITT
Purchasing
16 years



BUDDY PULLEN
Mechanical Maintenance
15 years



ROGER RUSSELL
Tool Room
13 years



JOE SIMMONS
Manufacturing Engineer
13 years



CLARENCE SMITH
Traffic Department
12 years



WILSON SPARKS
Cleaning Room
26 years



JOE A. THOMAS
Core Room
34 years



PETE THOMPSON
Foundry Maintenance
30 years



JERRY VANN
Production Control
12 years



CHARLES VINSON
Order Department
13 years



MILTON F. WALTHER
Chief Engineer
Oil Field Division
24 years



PAT WATSON
Machine Shop
27 years



FRANKLIN WEEKS
Foundry Office
37 years



JAMES T. WILEY
Cleaning Room
12 years



T. L. WILLIAMS, SR.
Commercial Gears
12 years



JOHN E. WILLSON
Security Guard
24 years

SHOP TALK...

4A WARNER-SWASEY TURRET LATHE

AN ECONOMICAL MACHINE THAT COST A LOT

As Bill Temple, manager of manufacturing engineering, was checking the price of the new 4A turret lathe, he mentioned the tremendous increase in the cost of equipment.

"Just to give you an example, you know those tape drill presses inside the door of the lathe shop," he said. "We bought one in '63 for \$18,000 dollars and today, the same machine sells for \$53,000 dollars."

He explained that the cost of manufacturing and of materials has increased the price of machine tools.

The 4A turret lathe, one of the largest models Warner-Swasey manufactures, cost approximately \$125,000 dollars.

This manual turret lathe replaces an older model that no longer could be used.

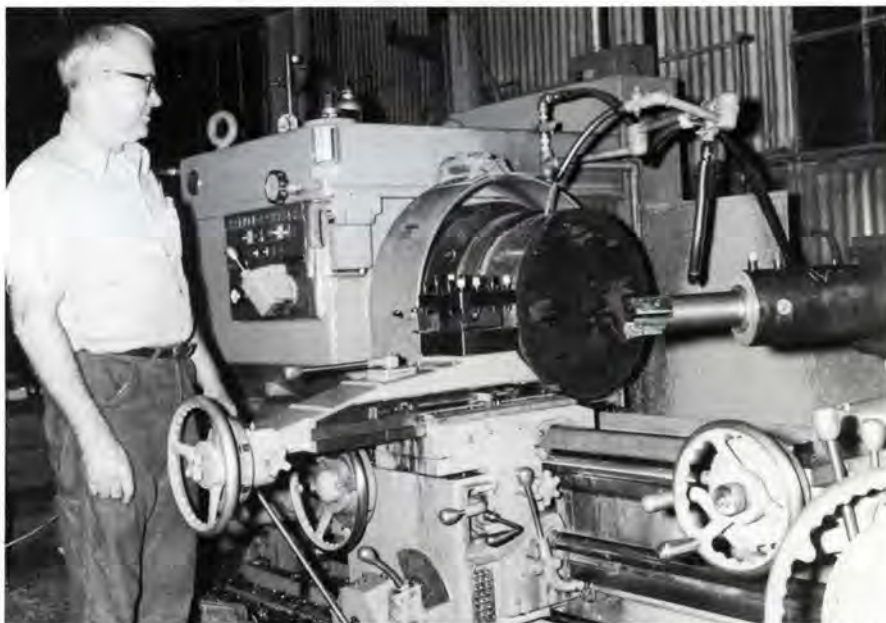
"With this machine, we're not making any great change in the way we do things," Bill said. "We are continuing to upgrade our equipment to keep our plant competitive as we continue to produce high quality products."

The manual turret lathe machines parts such as bearing carriers, oil seals, gear blanks, or high speed bearings.

Usually a customer order requires the machining of only one or two of these part types and in the manufacturing of small quantities of chuck work, the turret lathe is the most economical machine to operate.

The most significant new feature this new Warner-Swasey turret lathe has is that the older machine did not have a cross feeding turret.

This cross feeding turret, which is similar to a bullard vertical turret lathe, cuts down on



Winfred Watson, third shift operator of new manual turret lathe that recently was installed in lathe shop

the setup time.

A new machine such as this turret lathe brings an important fact to the forefront. Complicated machine tools require skilled machinists to operate them.

With more and more of these highly sophisticated tools being purchased for this plant, employees will have more opportunities for better jobs in all levels of this company.

SQUIRREL HOG?

Jesse McDougald, heat treat, 2nd shift, had this pet hog. It had been a long-standing joke that his hog treed squirrels; however, Jesse still claims the hog and its squirrel-chasing capabilities are for real.

Jesse asked that The ROUND-UP show the "squirrel hog" to convince a particular "doubting Thomas", Ghent Smelley, who retired as general foreman of machine shop last year.

You see, Ghent had a pet rooster but let's not get into that tale. . . .



Jesse McDougald with 500 pounds of hog and 200 pounds of bull

WINTHROP GRANDSONS



One-year-old Michael Weldon Winthrop (left) and Robert Jason Finley (right) are the grandsons of Mr. and Mrs. Charles Winthrop, Sr. Proud grandfather works in welding shop, 1st shift, belt covers section.

DURHAM TO PLAY FOR UNIVERSITY OF HOUSTON

James Durham signed a letter of intent to play football for the University of Houston where he will play strong safety this fall. His father, James Durham, Sr., works in the foundry department, 1st shift.

SKINNER ASSIGNED TO SALES DEPARTMENT

Last March, Charles Skinner was transferred to Lufkin Office Sales Department from the accounting department.

Charles is the export sales coordinator and assists in all administrative matters concerning export.

After the open house last year, the plant took a turn toward cleanliness, and clean-up efforts have continued to go in that direction.

It does make a difference.

Environment is an important factor.

While these efforts have been noticed in all parts of the plant, the guys in the gear cutters section really have taken a shine to a clean-up campaign.

Machine operators on each of the three shifts are cleaning their machines.

Travis Stone, general foreman of machine shop, says this has helped in the maintenance of the



Back row, (l-r): William Bennett, Oklahoma; William Hollis, Texas; and Clinton Huggins, Oklahoma. Front row, (l-r): Ben Saunders, William Bearden, both from Oklahoma; Clyde Hughes, A. W. Powell, and Marion Crowell, all from Texas

WORLD WAR II ARMY REUNION

It had been over 31 years since A. W. Powell, working foreman, gear cutters, 1st shift, had seen some of his army buddies of the 140th Ordinance Company.

"We were a real close group because the guys in my outfit were either from Oklahoma or Texas," said A. W. "We were just like a family."

The reunion of the World War II veterans was held at Hilton Inn West in Oklahoma City, Oklahoma.

"We're supposed to have another one in three years," he said.

In March 1943, the group met each other for the first time at Camp Clayburn, located 19 miles out of Alexander, La.

Overseas orders shipped the company from New York to Le Harve, France. The company moved through Belgium, Holland, Germany and shipped out of Marseille, France, for the Philippines, and there the company was sent to Japan where orders were received to return to the States.

A. W. said he talked to Navy guys who didn't stay on the water as long as his outfit did.

CLEAN-UP CAMPAIGN



Clean-up program gives results in gear cutter department. Dennis Flowers, 1st shift, and other machine operators agree their clean-up efforts have helped in the maintenance of machines

machines. He pointed out that oil leaks have been spotted sooner as well as other necessary repairs.

"Basically, we are trying for a better place to work," said Frank Stevenson, vice president. "An employee spends a good portion of his life at the plant and we want it to be enjoyable and as meaningful as possible.

Leonard Avery, foreman, gear cutters, said the machines are cleaned completely three times a week. The first shift cleans the machines Friday, the third shift, Mondy, and the second shift, Wednesday.



Sporting first place flight trophies are, (l-r), Harold Newsom, Trailer Division; Doug Williams, material control; Bob McCarroll, data processing; and Darcey Faircloth, Trailer Division

PLAYOFF DECIDES WINNER OF LUFKIN GOLF TOURNAMENT

Bob McCarroll, data processing, won the playoff hole to take home the medalist trophy at the Lufkin Industries Employee Golf Tournament held this spring at Diboll Municipal Golf Course.

Bob edged out Jim Holt, also in data processing, who turned in an identical 84 after two rounds at the 36-par, nine-hole course.

First place flight shot a combined 386. Each flight in the tournament contained four golfers. Bob was a member of the first-place flight as well, along with Harold Newsom and Darcey Faircloth, Trailer Division, and Doug Williams, material control.

Second place flight shot 391. Members were Stewart Rogers, data processing; Philip Fenley, accounting; Jerry Morris, Automotive and Industrial; and Pat Gammill, trailer sales.

Two flights tied for third with an identical 393 combined score. They played one hole to determine the winner.

On the winning third place flight were Thomas Williams, material control; David Bowers, industrial engineering; Jim Messina, MAC-PAC; and Jerry Vann, production control.

Other flight vying for third place was composed of Jim

Mewbourn and Phillip Kee, engineering; Jimmy Little, material control, and Doug Polk, trailer sales.



Bob McCarroll, data processing, won the medalist trophy after beating out Jim Holt in a playoff hole. They both scored 84 after the initial 18 holes. Jim also works in data processing



GRADUATES OF SHOP COURSES

A banquet at Angelina Hotel honored the graduates of the Spring '78 shop courses last May. Since 1963, the first year these courses were offered to employees, approximately 1,016 employees have completed these courses.

Those employees who completed the courses are: back row (l-r) Mitchell O'Neill, instructor, manufacturing engineering; Bobby Allen, quality control; Gerald King, foundry department; Charles Barnes, Jimmy Sandlin, Tommie Richards and Fred Ber-

quist, all machine shop. Third row (l-r) Bill Walker, Gary Long, both manufacturing engineering; Ronnie McMullen, material control; James Nerren, Terry Bollinger, Randy Draper, all machine shop; and Gerald Flournoy, welding shop. Second row (l-r) Wendell Turner, machine shop; Bobby Guthery, Bill Mosley, and Robert Barber (kneeling) all welding shop. Front row (l-r) Robert Smith, machine shop; Gary Martz, assembly & shipping, Billy Davis, foundry, and Melba Willmon, engineering.

LUFKIN'S SOFTBALL TEAMS



The Oilers won its first place trophy by winning every game of the First Bank and Trust tournament held last April. Two games the team won with the 10-run rule. Chosen as all-tournament players were Gary Day, Mark Wright and Jerry Vann. Team members are: standing (l-r) Bobby Jarrell, Mike Sanford, Roy Davis, Tim Smith, all material control; Gary Long, manufacturing engineering; Larry Cloyd and Keith Humbert, both material control. Kneeling (l-r): Mark Wright, Jimmy Little, Bob Boynton, all material control; Jerry Vann, production control, and Paul Gene Crawford, material control.



Another LUFKIN sponsored softball team is the Stealers. Team members include: back row (l-r), Tim Coker and David Pustka, both data processing; Mark Meyer and Danny Cox, both MAC PAC; Ronnie Harrison and Mike Reynolds, both data processing. Front row (l-r) Lynn Saunders, Doug Hudson, Jim Holt, all data processing; Allen Pennington, MAC PAC; and Bob McCarroll, data processing.



NEW ARRIVAL

Holding her brother, Jason Bryant Gann, is two-year-old Aundria Michelle. Jason was born September 27, weighing in at 6 pounds 10 ounces. Parents are Mr. and Mrs. William Gann. Proud father works in welding shop, 2nd shift.

LUFKIN PROMOTIONS



In the Engineering Department, Bobby Spells was named Manager of the Engineering Laboratory.

Bobby, who joined LUFKIN in 1965, started in the lab as a technician.



In the Machinery Division, Phillip Lowery was named assistant foreman of machine shop operations, 2nd shift.

punching in makes "CENTS"

Not showing up for work may sound like a minor offense but adds up to a big loss.

The overwhelming number of LUFKIN employees are on-the-ball and on-the-job.

Johnny Long, personnel director, said 90 percent of absenteeism falls among 10 percent of LUFKIN's employees.

What this means is a small bunch of "no-punch" people are doing an awful lot of harm.

Absenteeism cost this company \$1800 a day which adds up to \$561,000 a year.

Whether an employee shows or does not show up for work, this company pays benefits for and to each employee. Some of these fringe benefits that go into the daily pay of an employee include such things as pension, vacation, insurance, holidays, etc.

When an employee joins the no-punch bunch, he's not the only one who doesn't make "cents."

The family of that employee

not showing up for work will lose from \$35 to \$46 per day, depending on the employee's classification. Also, that pay range does not include any overtime pay the employee might make that day.

Also, besides the fact that unexcused absences hurt employees' paychecks, these absences put an unfair burden on co-workers.

Pictured on these pages are the guys in the Machinery Division who punched in for work every day last year. Now this punch-in bunch makes "cents" for themselves and their families.

Congratulations to these men and their families.



Machinery Division employees with perfect attendance, 3rd shift include: back row (l-r), Clarence Matchett, Rex Berry, James Lunsford, all gear cutters; Larry Moreland and Billy Joe Smith, both machine shop. Front row (l-r), Peyton Page and Jimmy Cook, both shaft shop; Claude Brookshire and Grady Hopkins, both machine shop



First shift machine shop employees with perfect attendance include: back row (l-r), Jerry Luce, Avery Lee, and J. V. Nash. Front row (l-r), Jerry Warren, G. B. Landrum, Cecil Berry, Bill Molandes, and Esklee Simmons



Machinery Division employees, 1st shift, who had perfect attendance are: back row (l-r), George Haygood, Bill Luce, (Cowboy) Starrett, Jr., A. G. Wilkins, all shaft shop; Darrell Powers and Billy Rice, both gear cutters. Front row (l-r), Bud Peoples, sub assembly; (Preacher) Weeks, pipe house; Norman Green, Tool room; Jack Brooks, gear cutters; Florida Pope, lathe shop; John Riley O'Quinn, gear cutters; and Ed Pillows, shaft shop



Second shift Machinery Division employees who had perfect attendance last year are: back row (l-r), E. L. Newton, gear cutters; David Hensarling, shaft shop; J. E. White, tool room; Jim Johnson, gear cutters; Archia McDougald, heat treat; and Jerry Wigley, machine shop. Front row (l-r), David Jenkins, machine shop; John Smith, jig shop; Sam Barrow, inspector; Lowell Wicker, lathe shop; Glenn Brock, machine shop; M. A. Jansen, shaft shop; M. T. Wilson, machine shop; and T. T. Thomas, tool room

MARKING AN ANNIVERSARY

MACHINE SHOP

	Employment Date	Years with Co.
H. H. Parrish, Jr.	June 23, 1950	28
Rip Busselle	June 26, 1950	28
John R. O'Quinn	June 26, 1950	28
Pat Watson	June 7, 1951	27
David Massingill	June 9, 1951	27
Jim Sharp	June 9, 1951	27
Norman Green	June 11, 1951	27
Bill Cantrell	June 11, 1957	21
Betty Martin	June 23, 1959	19
H. L. Bridges	June 5, 1963	15
Jimmy Hathorn	June 19, 1963	15
Roger Russell	June 29, 1965	13
T. L. Williams	June 1, 1966	12
Jerry Vann	June 3, 1966	12
Clarence Smith	June 30, 1966	12
A. C. Hunt, Jr.	June 7, 1966	12
Jim Lewis	June 5, 1968	10
W. C. Bryson	June 19, 1969	9
W. N. Boles	June 25, 1969	9
Elmo Hightower	June 26, 1969	9
Jimmy Cook	June 6, 1972	6
John B. Doss	June 19, 1972	6
W. L. Bullard, Jr.	June 28, 1972	6
James Holiday	June 26, 1972	6
David Blanton	June 5, 1973	5
R. W. Boyd, Sr.	June 7, 1973	5
Charles Burse	June 13, 1973	5
Larry Mayo	June 10, 1974	4
John Madden	June 10, 1974	4
Charles Dailey	June 17, 1974	4
Archie Chatman	June 2, 1975	3
James Porter	June 3, 1975	3
Harmon Davis	June 4, 1975	3
David Davis	June 4, 1975	3
Archia McDougald	June 10, 1975	3
Raymond Hollis	June 11, 1975	3
Darrel Pitte	June 18, 1975	3
Roger Mayes	June 23, 1975	3
Wayne Pollock	June 30, 1975	3
Arthur Prejean	June 21, 1976	2
Albert Weathers	June 21, 1976	2
Darrell Allen	June 9, 1977	1
Kenneth Hanks	June 10, 1977	1
Rickey Alvis	June 14, 1977	1
R. C. Babu	June 20, 1977	1
James Weatherly	June 27, 1977	1

WELDING SHOP

	Employment Date	Years with Co.
C. E. Mangus	June 8, 1951	27
Perry McKnight	June 18, 1968	10
Thomas E. Jones	June 2, 1969	9
James C. Thompson	June 13, 1973	5
Jerry Jackson	June 29, 1973	5
Gene A. Hill	June 3, 1974	4
Robert E. Newton	June 10, 1975	3
Arron Bluford	June 12, 1975	3
Paul Van Eman	June 23, 1975	3
John N. Bonham, Sr.	June 3, 1976	2
Richard Nash	June 14, 1976	2
Ernest C. Moye	June 23, 1976	2
Jimmy W. Barge	June 6, 1977	1
Tracy King	June 6, 1977	1
Calvin Evans	June 9, 1977	1
Janie Mott	June 27, 1977	1
James Fimple	June 28, 1977	1

UTILITY MAINTENANCE

	Employment Date	Years with Co.
Larry Cloudy	June 11, 1968	10

ELECTRICAL DEPARTMENT

	Employment Date	Years with Co.
Billy Collmorgen	June 19, 1950	28
David Card	June 23, 1954	24
Frank Phillips	June 11, 1973	5
Curt James	June 10, 1977	1
Vernon L. Reynolds	June 20, 1977	1

SECURITY GUARD

	Employment Date	Years with Co.
John E. Willson	June 14, 1954	24
Raymond E. McCollum	June 17, 1959	19
Dean McMahon	June 11, 1974	4
Sam Blair, Jr.	June 15, 1977	1

MECHANICAL MAINTENANCE

	Employment Date	Years with Co.
Buddy Pullen	June 18, 1963	15

ENGINEERING DEPARTMENT

	Employment Date	Years with Co.
Milton Walther	June 2, 1954	24
Jim Partridge	June 2, 1958	20
Jerry Crofford	June 1, 1966	12
Phillip Kee	June 6, 1966	12
John C. Ramey	June 10, 1968	10
Richard Jones	June 2, 1969	9
Walter Lloyd	June 10, 1970	8
Michael Read	June 1, 1972	6
Ellis P. Gorman	June 28, 1972	5
Suzy Barker	June 21, 1973	5
James Bowman	June 24, 1974	4

PERSONNEL DEPARTMENT

	Employment Date	Years with Co.
Johnny Long	June 1, 1953	25
Jared Satterwhite	June 1, 1977	1

PLANT ENGINEERING

	Employment Date	Years with Co.
Malcolm Barclay	June 3, 1968	10
Charles Stevenson	June 2, 1976	2

ASSEMBLY FLOOR

	Employment Date	Years with Co.
Cuong V. Tran	June 6, 1977	1
Jo Ann Dixon	June 7, 1977	1

ORDER DEPARTMENT

	Employment Date	Years with Co.
Maxine Besing	June 22, 1959	19
Charles Vinson	June 1, 1965	13

MAIN OFFICE

	Employment Date	Years with Co.
Genevieve Pruitt	June 8, 1962	16
Shirley Williamson	June 10, 1963	15
Gary Day	June 11, 1963	15
Beryl Brevell	June 1, 1969	9
James Blanton	June 17, 1969	9
Liz Modisette	June 18, 1973	5
Freddie Teal	June 16, 1977	1

MANUFACTURING ENGINEERING

	Employment Date	Years with Co.
Joe Simmons	June 1, 1965	13
David Bowers	June 29, 1972	6

AUTOMOTIVE & INDUSTRIAL

	Employment Date	Years with Co.
Ernest R. Thornton	June 2, 1976	2
Tony L. Modisette	June 1, 1976	2
Robin McMullen	June 1, 1976	2
Donnell Bradley	June 8, 1976	2
Rhonda Pitts	June 20, 1977	1

MACHINERY SALES

	Employment Date	Years with Co.
Bob Butler	June 14, 1951	27
Leonard Ruzicki	June 15, 1953	25
Joe B. Randol	June 21, 1954	24
John F. Finney	June 6, 1955	23
Bill Champion	June 16, 1958	20
Don McCarn	June 15, 1959	19
Bob Nicholas	June 7, 1965	13
David Remich	June 1, 1970	8
Fred Morrow	June 1, 1972	6
George Adda	June 3, 1974	4
Karen Demeter	June 26, 1974	4
Leonard Hunsinger	June 1, 1977	1

FOUNDRY DEPARTMENT

	Employment Date	Years with Co.
Franklin Weeks	June 16, 1941	37
Felton Pervis	June 3, 1942	36
Thomas Battles	June 1, 1944	34
L. W. Dubose	June 7, 1944	34
Joe Thomas	June 27, 1944	34
M. L. Thompson	June 28, 1948	30
Frank Martin	June 12, 1951	27
Wilson Sparks	June 9, 1952	26
Charles Collins	June 17, 1955	23
James Kegler	June 2, 1961	17
James Wiley	June 28, 1966	12
James Thompson	June 8, 1967	11
Artis Teal	June 17, 1969	9
David Hernandez	June 8, 1971	7
Willie Sturges	June 16, 1972	6
Bobby Cauley	June 5, 1973	5
Johnny Stolt	June 3, 1974	4
Jimmy Johnson	June 13, 1974	4
James B. Lambert	June 11, 1975	3
Clyde Gilmore	June 16, 1975	3
Vernon Johnson	June 23, 1975	3
James Nickerson	June 25, 1975	3
James Dairden, Jr.	June 27, 1975	3
Linda Robb	June 7, 1976	2
Homer Kroeker	June 23, 1976	2
Freddie Ballard	June 1, 1977	1
Jimmy R. Evans	June 6, 1977	1
Randy Gallien	June 6, 1977	1
Phillip Johnson	June 8, 1977	1
Robert Woods	June 10, 1977	1
Billy J. Richardson	June 10, 1977	1
Jimmy L. Brooks	June 20, 1977	1
Tony King	June 29, 1977	1
Bernadino Acevedo	June 30, 1977	1

TRAILER DIVISION

	Employment Date	Years with Co.
Billy Holcomb	June 18, 1946	32
Marshall Dailey	June 25, 1946	32
John M. Modisette	June 9, 1950	28
Arden L. Jinkins	June 5, 1950	28
Hubert L. Murrah	June 26, 1950	28
Buck Kendrick	June 20, 1956	22
Donnie Chandler	June 14, 1966	12
W. R. Porter	June 10, 1968	10
Augusta Jones	June 27, 1968	10
Robert Nicholson, Jr.	June 7, 1972	6
Jackie D. Nichols	June 4, 1973	5
Don Dixon	June 12, 1974	4
Betty Wilson	June 17, 1974	4
John M. Graham	June 1, 1977	1
Michael C. Torres	June 1, 1977	1
Nancy Greusel	June 1, 1977	1
Bennie R. Chisenhall	June 2, 1977	1
Ronnie Robinson	June 6, 1977	1
Bobby Cartwright	June 9, 1977	1
William R. Cole, Jr.	June 9, 1977	1
Glen C. Lofton	June 13, 1977	1
Israel Del Toro	June 13, 1977	1
Bruce McGallion	June 20, 1977	1
Randy J. Russell	June 20, 1977	1
Keith E. Burrell	June 22, 1977	1
Raymond Weeks	June 27, 1977	1
Amador H. Quintero	June 28, 1977	1
Robert L. Lambright	June 30, 1977	1

MATERIAL CONTROL

	Employment Date	Years with Co.
Jack Blackburn	June 3, 1947	31
Ronald McMullen	June 20, 1972	6
Thomas Williams	June 25, 1974	4
Raema Wilson	June 30, 1975	3

ASSEMBLY & SHIPPING

	Employment Date	Years with Co.
F. K. McKinney	June 27, 1950	28
David Cobb	June 21, 1951	27
Jerry Jackson	June 1, 1962	16
John Gilcrease	June 4, 1973	5
James H. Yount	June 12, 1973	5
Robert Walsh	June 2, 1976	2

PATTERN SHOP

	Employment Date	Years with Co.
Wayne McMullen	June 16, 1959	19
Billy R. McClendon	June 3, 1965	13

LUFKIN INDUSTRIES, INC.

P.O. Box 849 Lufkin, Texas 75901

Address Correction Requested

BULK RATE
U.S. POSTAGE
PAID
HOUSTON, TEXAS
Permit No. 5340

Father (Looking over son's report card): "There's one thing in your favor; with these marks you couldn't be cheating."

Irate mother (at dinner): "Johnny, I wish you'd stop reaching for things. Haven't you a tongue?"

Johnny: "Yes, Mother, but my arm's longer."

Boss: "You're the laziest man I've ever seen. Don't you do anything quickly?"

Clerk: "Yep, I get tired fast."

Johnny, aged six, was told he had to go to the hospital to have his tonsils removed, and his mother was trying to bolster up his morale.

"I'll be brave and do just what they tell me, mom," he promised. "But I betch' they don't palm off no crying baby on me like they did you when you were in the hospital."

Detective: "We think we have isolated your runaway wife, but she won't say a word one way or the other."

The Deprived One: "That's not my wife."

The boss was exasperated with his new secretary. She ignored the telephone when it rang. Finally he said, irritably, "you must answer the phone."

"O. K." she replied, "but it seems so silly. Nine times out of ten it's for you."

roundup laffs

These new bathing suits they're wearing at Atlantic City are like barbed wire fences. They afford protection without obstructing the view.

Patient to doctor: "What is it this time? Something I have to live with or something I have to live without?"

"My salary is okay—it's the take-home pay I can't live on!"

"So," said the attorney, "you want a divorce on the grounds that your husband is careless about his appearance?"

"That's right," said the woman. "He hasn't made an appearance in over three years."

Did you hear about the poll-taker who was fired because she wouldn't take no for an answer?

Women are no longer satisfied with having the last word. Now they want to ad lib!

Many a man's idea of charity is to give unto others the advice he can't use himself.

The cheapest way to have your family tree traced is to run for office.

Tired of being a widower, the terrible-tempered Farmer Brown went into town, picked himself out a wife, married her and started out to drive her home in his horse and buggy. The horse stumbled. "That's one," said the farmer. A little while later, the horse stumbled again. "That's two," was the farmer's remark. When the horse stumbled for the third time, the farmer said, "That's three," pulled out a gun and shot the horse dead.

"You heartless brute," screamed his bride, slapping him hard across the face.

The farmer looked at her for a moment and then said, "That's one."

LUFKIN ROUNDUP

Volume 35, Number 6, 1978

Published monthly by Lufkin Industries, Inc., for active and retired employees and their families. Produced by the Public Relations Department: Virginia Allen, Director. P. O. Box 849, Lufkin, Texas 75901.

IABC Member of International Association of Business Communicators

About the Cover

The buying and selling of earthworms is a billion dollar business. Kenneth Hanks, who works in machine shop, 2nd shift, could not believe all the different commercial uses for the earthworm. However, he warns future worm farmers to be careful about finding a reputable dealer to buy back worms. Ken frankly talks about the pros and cons of being a worm farmer. See story on page 2.