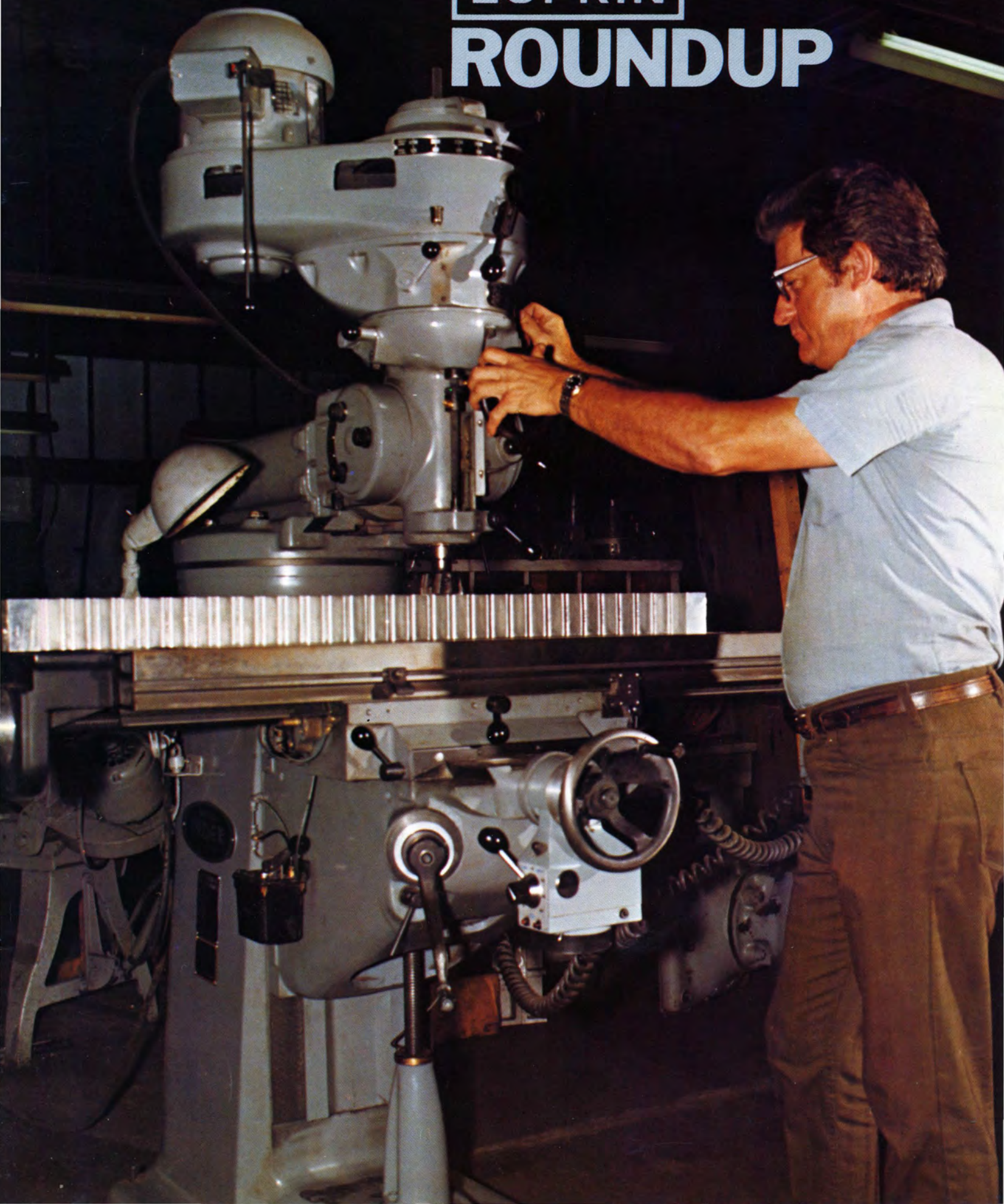


LUFKIN

SEPTEMBER
1977

ROUNDUP





from The President's Desk ...

FELLOW EMPLOYEES:

Last month we reached a total employment at Lufkin Industries of 2,831 employees. According to statistics, this normally would involve the livelihood of 8,000 men, women and children, which is one-third the population of a city the size of Lufkin.

One hundred sixty of these 2,831 employees were young adults who worked here this summer.

We find that many of these young men and women are the most enthusiastic and hard working of any of our employees. Some of these are still with us, while others may return to Lufkin Industries for employment after they finish their education.

The most important thing I see about these young adults is their attitude. They have the best attitude I have seen in a long time in a group of employees, and we are far more interested in this than we are in their experience at the present time.

If a person has the right attitude, you can bet on the fact that he will continue to learn, grow and develop. Furthermore, he will always be the kind of person with whom we enjoy working.

If a person does not have a good attitude, we do not want him, regardless of his experience or ability. Sooner or later a sour attitude always means trouble.

A good attitude is a winner and it is always free. If you've got it you can't lose because everyone will like you. Whenever there is an opening you will have the best chance to move ahead.

I have heard a lot of people criticize our youth of today about being lazy and irresponsible, but I strongly disagree. I think in general we have the most energetic and intelligent group of young people today than we have ever had before. They seem to know what they want and are willing to put forth an extra effort to get it. I believe our future is in good hands.

R. L. POLAND

Putting together a **LUFKIN** pumping unit

Easier said than done

First you put the base on the foundation, next you put a gear reducer on sub-base, then you rotate the cranks.

That's what you call putting a pumping unit together—or the start of it anyway.

What does a customer know about putting a pumping unit together?

The customer may know a lot but then on the other hand, he may not know one walking beam about it.

"That's why we go all the way in giving customer instruction," said Milton Walther, chief engineer, oilfield division.

Milton heads the engineering team that designs workable operator manuals for all three types of LUFKIN pumping units.

The operator handbooks give word and picture descriptions of how to set up a pumping unit. These handbooks outline the "how-to's" for everything from laying the foundation to tightening the bolts.

Instruction emphasizes safety during unit set-up and servicing.

"By following safety guidelines set forth in the manual," Milton said, "the customer can substantially minimize the risk of injury to his crew."

Recently, Milton, with the help of utility maintenance crews, put together an air balance pumping unit. Milton is revising the manual that accompanies this unit.

In order to photograph each step in the pumping unit assembly procedure, LUFKIN has to put together an actual unit from the ground up.

For three days in July, a seven-man work force worked in blistering 98-degree heat constructing an air balanced pumping unit for photographs.

Those on the construction crew were Robert Harris, crane operator, utility maintenance; C. V. Marze, Robert Foley, Arthur



Robert Foley, utility maintenance, shows how to oil pumping unit parts. Robert was part of a crew which put together a pumping unit for photos

May and Johnny Grimes, all utility maintenance; Bobby Spells, engi-

neering lab; and Scott Semlinger, engineering department.

Work on the new manual did not end with the picture-taking. After the photographers had done their work, Milton and a group of draftsmen met to design the format and draw up a rough draft of the manual.

The engineering department edited the rough copy and then sent it out for other opinions.

"It takes about two weeks to do the rough draft," Milton said. "After that, we send copies to some of our oilfield people in the United States and Canada to get their opinions and ideas," he added.

LUFKIN pumping units travel around the world, and so do LUFKIN manuals. Editions for each service manual—for the Conventional, Mark II and Air Balanced pumping units—have been published not only in English, but also in Spanish and French. A German edition soon will be published.



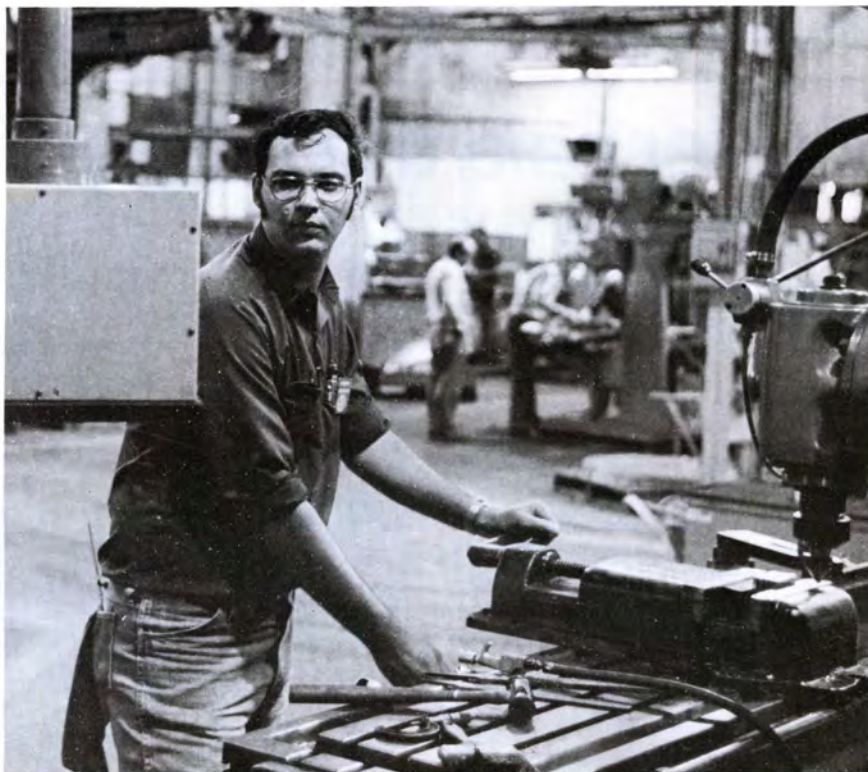
At the drawing board, Milton Walther (r.) and Scott Semlinger (l.), both engineering department, plan the layout for the new air balanced pumping unit service manual

Milling with operator ease

Ever increasing production demands call for faster and more efficient machines.

To meet this challenge, LUFKIN purchased three new vertical milling machines.

"We are very pleased that business conditions permit and LUFKIN management encourages acquisition of modern machines such as these to update our shop," said Joe Simmons, manufacturing engineering. "The money for these machines is well spent."



James Luce, 1st shift, carefully watches the 3-axis digital readout on machine #351 in the jig shop. It makes positioning the machine much easier



Richard Miller, 2nd shift operator, uses machine #350 in the shaft shop to mill a keyway on a pinion

The approximate total cost of the three machines is \$118,600.

In the shaft shop, machine #350 mills keyways in commercial and marine gear shafts and pinions. The machine features a 3-axis digital readout system which allows the operator to see how the machine is being positioned.

Machine #350 also features carbide indexable insert endmill attachments. These endmills cut metal about five times faster than conventional attachments.

"I think it's one of the most advanced milling machines we have," said Gary Montes, operator, 1st shift. "It really makes my work a lot easier. The new readout system makes it easier to position the machine, too."

Although similar to machine #350 in makeup, #351 in the jig shop is used for a different purpose. It produces more accurate jigs and holding devices for production use.

The machine also has the 3-axis digital readout system which operator James Luce, 1st shift, says "makes it a lot easier to operate."

"Easier operation means better and faster work," James said. "Also the vertical milling head comes off, so the machine can be used as either a horizontal or vertical milling machine."

"Efficiency and accuracy are significantly improved with the addition of #350, plus the size and style of the machine permit a larger work piece to be machined than the other machine," Joe Simmons said.

"Also, because #351 milling machine in the jig shop has more accurate and controlled features, it is a more efficient machine than the one before."

Smaller than the other two milling machines, the one installed in the pattern shop is just as effective in speeding up production and improving accuracy.

Features of machine #T-377 include a variable spindle-speed control and power table feed. A brand-new set of tools accompanies the machine which is used for

wood and metal pattern-building work.

Unlike the machine it replaced, T-377 is fully automated, leaving the operator free to watch his work more closely.

"Agreed, it speeds things up a whole lot," says Vernon Nixon, co-operator of the machine. "But, it also does more delicate work than the other machine."

Larry Vann, pattern shop, spoke for all the operators of the new machines when he said, "You can almost just sit on a stool and let the machine do the work for you."

Joe said the operators are more confident and at ease when their machines are in top condition.

"With better machines, the operators are able to produce higher quality work," he said.



Preston Westbrook, pattern shop, is one of the operators of machine #T-377. Here, Preston uses the variable speed control to mill a pattern

Swinging with the Best

When 6 feet 5 Thomas Williams slams a golf ball, it fires off the tee like a bullet.

Out of 156 entries, Thomas won the 1977 Schlitz-Ebony All-Black Tournament last July in Shreveport.

The two-day tournament is the major amateur golf event of its kind. Thomas had a two-day total of 156. He shot 78 each day of play.

His 18-hole average of 76 says Thomas could swing along with pro-golfers.

"I'm just a week-end golfer," he says. "However, if I had had the money and sponsors, I would have given the pro circuit a try."

Thomas enters as many state and out-of-state tournaments he can attend. This is what has built his reputation among other serious week-end golfers.

His reputation as a top notch amateur draws players across the state to the annual tournament he sponsors Labor Day week-end.

"My friends and I have sponsored three such tournaments; so far, they've all been a success," he says. "It's an open tournament and anyone can play."

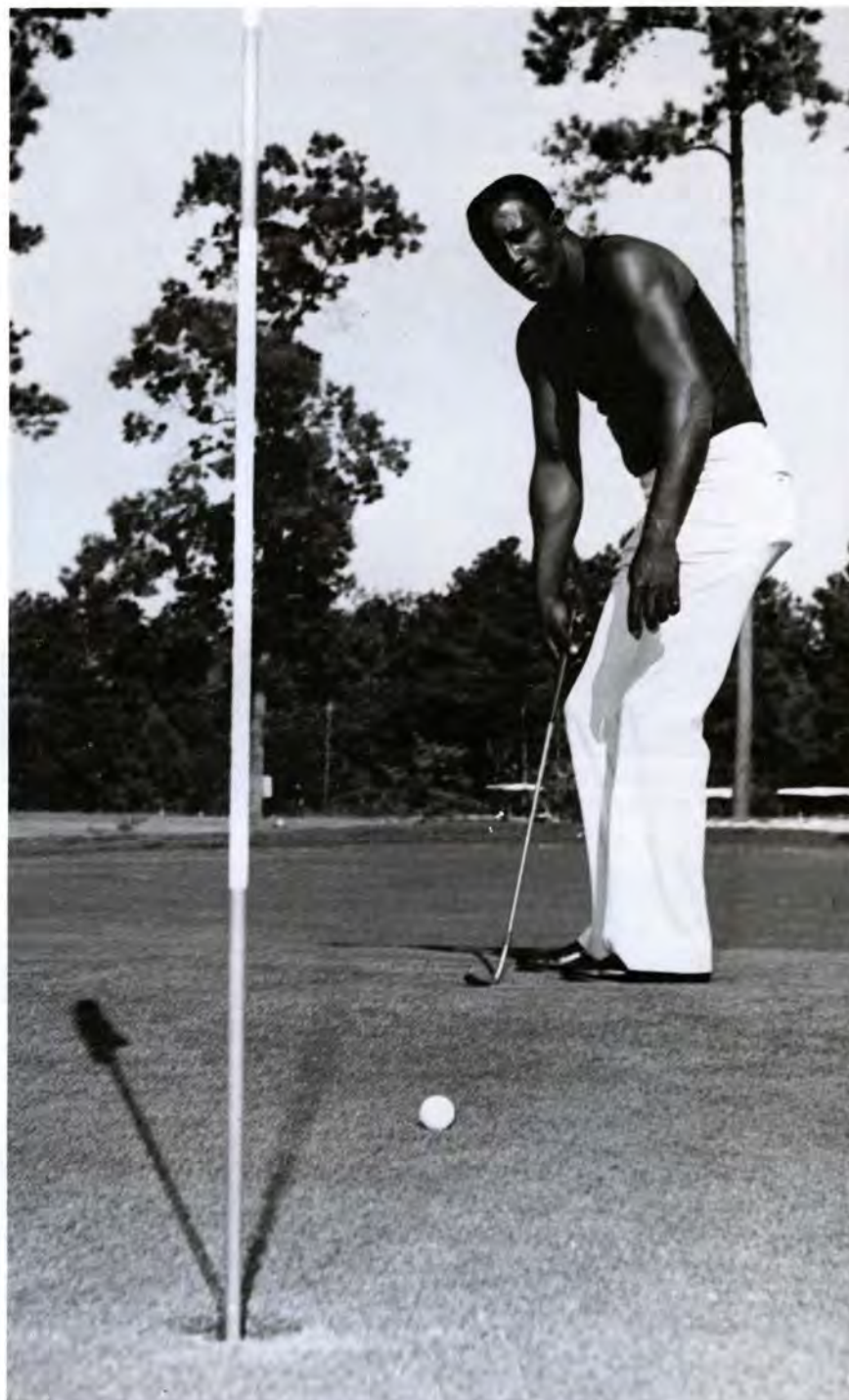
"To sponsor a tournament," Thomas says, "you first figure the number of players you can really count on coming. For the first tournament, I definitely planned for 25 players to enter."

Over 80 players entered his first tournament held at the Oak Ridge Country Club.

"All of us pooled the money and placed it in the bank; so, for the next tournament, it wouldn't have to come out of our pockets."

As a 14-year-old caddy, Thomas watched his first game of golf at the West Monroe Country Club in West Monroe, La.

After graduation from high



With a concerned squint, Thomas Williams, material control, 1st shift, watches his putt. Usually the serious week-end golfer plays at Diboll Municipal Golf Course. Labor Day week-end he sponsored his annual tournament

school Thomas worked and saved enough money to buy a \$45 dollar set of used golf clubs. Today, he has \$400 worth of equipment.

"Golf has been a rich man's game," he said. "In a way, I guess it still is; but with municipal courses now available, it's becoming a game for everyone."

Why does Thomas like golf so much?

"It requires all of you to be there—total concentration," he explains. "When you play, you've got to have golf on the mind. If you don't, it becomes an aggravating game. But when you play well, it's beautiful, just beautiful."

Celebrating an Anniversary

2-11 years



ROBERT ADAMS
Assembly and Shipping
8 years



BOBBY ALLEN
Quality Control
10 years



OSCAR ARANT
Material Control
5 years



JOSEPH B. ARNOLD
Core Room
11 years



JOY NELL ARNOLD
Trailer Division
7 years



JOE AUDREY
Welding and Structural
3 years



REX BAILEY
Trailer Division
5 years



ROBERT BAILEY
Main Bay
5 years



HOLLIS BARNHART
Utility Maintenance
11 years



SAMUEL BARROW
Machine Shop Inspector
11 years



DORRIS BERRY
Core Room
2 years



JAMES R. BRENNAN
Welding & Structural
9 years



GARVIN BRIDGES
Electrical Department
2 years



CLAUDE BROOKSHIRE
Machine Shop
6 years



CHARLES BROWN
Counterweight Foundry
2 years



KENNETH BURNETT
Foundry Office
7 years



JAMES CATER
Welding & Structural
6 years



W. G. CLEARWATER
Welding & Structural
4 years



EDWARD CLIFTON
Trailer Division
2 years



LARRY CLOYD
Welding & Structural
11 years



BOBBY J. COLE
Welding & Structural
4 years



SAM CRAIN
Side Bay
3 years



SAM CRAIN III
Foundry Mechanic
3 years



HENRY CREDIT
Main Bay
2 years



JUAN CUELLAR
Welding & Structural
2 years



MICHAEL CUMMINGS
Jig Shop
8 years



BILL DAVIS
Welding & Structural
3 years



MARVIN DILL
Main Bay
3 years



CHARLES DISTEFANO
Trailer Division
10 years



RONNIE DOSS
Welding & Structural
11 years



LEE DOUGLAS
Cleaning Room
2 years



ROBERT DRY
Machine Shop
2 years



DONNIE DUDLEY
Core Room
3 years



IRA LEE DUNAWAY
Electrical Department
3 years



BILLY DURHAM
Trailer Division
9 years



LINWOOD FENLEY
Trailer Division
5 years



JIMMIE ANN FENTON
Main Office
3 years



ROY FORD
Shaft Shop
3 years



WILLIAM E. FORD
Tool Room
2 years



JAMES FREDREGILL
Commercial Gears
8 years



PALMO FRELS
Welding & Structural
10 years



FRANCISCO GLORIA
Cleaning Room
2 years



JAMES GOLDEN
Machine Shop
4 years



GLEND A GOODWIN
Material Control
3 years



WYMAN GREGORY
Melting Department
3 years



MARVIN HARTSFIELD
Welding & Structural
8 years



DAVID HAVARD
Gear Cutters
3 years



WILLIE HECTOR
Assembly & Shipping
8 years



VARIE HENDERSON
Side Bay
2 years



ISAAC HERRING
Lathe Shop
7 years



JACKIE HEWITT
Trailer Division
4 years



J. C. HIGGINS
Pattern Shop
8 years



NOEL JOHNSON
Gear Cutters
8 years



TERRY JOHNSON
Gear Cutters
7 years



LEON JONES
Cleaning Room
2 years



JOHN JOSEPH
Trailer Division
4 years



JESSE KITTRELL
Trailer Division
3 years



COSTRONIA LACY
Cleaning Room
8 years



JAMES LEFTWICH
Electrical Department
4 years



HERBERT LOGAN
Machine Shop
2 years



THEO LOGGINS
Assembly Floor
3 years



BEN LOVE
Industrial Engineering
2 years



RAY LOVING
Trailer Division
9 years



OSCAR A. MALONE JR.
Trailer Division
8 years



EARL MARK
Main Bay
4 years



ARTHUR MAY
Utility Maintenance
11 years



LONNIE McDANIEL
Cleaning Room
5 years



NATHAN McDANIEL
Electrical Department
3 years



MARVIN MCKNIGHT
Trailer Division
5 years



ARLZIE McMULLEN
Foundry Maintenance
2 years



TOMMIE MILLER
Trailer Division
10 years



ALBERT MILLS
Trailer Division
11 years



LEE J. MONTES
Material Control
11 years



CARL A. MOORE
Shaft Shop
3 years



WILLIAM MOSLEY
Machine Shop
5 years



ROY MYERS JR.
Main Office
5 years



ELDON NEWTON
Gear Cutters
3 years



ROBERT NUNN
Engineering Department
11 years



JOHN O'CONNOR
Tool Room
5 years



DUB OWENS
Machinery Sales
11 years



JAMES PARISH
Lathe Shop
2 years



KENNETH PARKER
Machine Shop
3 years



JOHN PENA
Trailer Division
8 years



MARK PHELPS
Welding & Structural
2 years



SUSIE PHILLIPS
Trailer Division
3 years



RICHARD PICKETT
Melting Department
3 years



FLORDIA POPE
Shaft Shop
11 years



MELVIN POWELL
Cleaning Room
8 years



HARVEY RAINEY
Heat Treat
3 years



CURTIS RANDLE
Yard Crew
11 years



CHARLES RIGGINS
Side Bay
3 years



J. D. RODGERS
Melting Department
6 years



SANTOS RODRIGUES
Trailer Division
8 years



JESSE ROSS
Welding & Structural
7 years



FREDDIE C. RUDISILL
Traffic Department
4 years



GUADALUPE SANCHEZ
Welding & Structural
2 years



HENRY SARGENT
Shaft Shop
4 years



WILLIE SETTLER
Assembly & Shipping
2 years



LEONARD SHARP
Assembly & Shipping
2 years



JERRY SMOTHERMAN
Main Bay
2 years



RICKEY SOWELL
Welding & Structural
3 years



TERRY SPARKS
Casting Yard
2 years



WAYNE SPRATLEY
Welding & Structural
3 years



ALBERT STANBERY
Trailer Division
8 years



ARTHUR STARLING
Welding & Structural
9 years



DOUGLAS STEEL
Welding & Structural
3 years



BOBBY STRANGE
Melting Department
11 years



THOMAS STRICKLIN
Machine Shop
9 years



ARCHIE TAYLOR
Machine Shop
11 years



LARRY TOMPKINS
Electrical Department
2 years



JERRY WAGSTAFF
Foundry Maintenance
3 years



BILLY WALKER
Material Control
2 years



WILLIE WALKER
Assembly and Shipping
7 years



JIM WALSH
Photo Lab
5 years



SHIRLEY WARE
Trailer Division
5 years



JERRY WATSON
Gear Cutters
4 years



JAMES WEEKS
Material Control
11 years



CLAUDE WILLIAMS
Electrical Department
2 years



NORMAN J. WILLSON
Machine Shop
3 years



ARTHUR WINDSOR
Assembly and Shipping
9 years



BETTY WOOD
Production Control
11 years

LUFKIN IN FOCUS



Bill Cantrell



Ernest Midgley



Rayford Davis



Bob Watson

Promotions

In the quality control department of the machine shop, Bill Cantrell was promoted to general manager. He supervises and coordinates all activities which keep LUFKIN products up to an acceptable standard.

Ernest Midgley was named chief inspector of quality control. He supervises individual inspectors and inspections within the department.

Rayford Davis was advanced to quality control supervisor, final assembly area. Rayford serves as authorized tank inspector.

In the welding and structural department, Bob Watson was promoted to working foreman. Bob is responsible for supervising material handling and supplies for the layout crew.

LUFKIN IN FOCUS



Jared Satterwhite



Angus Skelton



Joan Griffin



Don Hawthorne



David Bowers



Joe Simmons



Paul Thompson



Fred Jenkins

Promotions

Jared Satterwhite is the new corporate safety director. He coordinates all safety activities and programs throughout the plant and conducts safety meetings in the various parts of the production departments.

Angus Skelton was promoted to employment manager. He is in charge of reviewing all employment applicants and recommending them to the personnel director.

Joan Griffin was advanced to office manager of the personnel office. Joan supervises all internal clerical personnel and is in charge of all statistical research for the department.

Don Hawthorne was named to the position of job analyst. Don coordinates administrative job descriptions for evaluation. He is also Affirmative Action officer for the company.

David Bowers was advanced to gear manufacturing technologist, manufacturing engineering. In this position, David is liason man between design engineering and gear production. He troubleshoots gear problems at final assembly and proposes solutions. Other duties include selecting and requisitioning gear cutting tools and quoting jobs.

Joe Simmons was promoted to assistant manager of manufacturing engineering. Joe assists in the supervision of the manufacturing engineering department.

He plans and implements manufacturing systems and plans new projects for the manufacturing division. Joe also coordinates evaluation of new machines.

Paul Thompson has been promoted to working foreman in welding and structural, supervising layout and structural work.

In the foundry department, Fred Jenkins was named assistant foreman in side bay, 1st shift. He is in charge of quality control of finished molds, pour-off operations and shakeout.

LUFKIN IN FOCUS

Lufkin Retirees

Kermitt Gammill

If you ever want to know where the fishing is good on Lake Sam Rayburn, see LUFKIN retiree Kermitt Gammill. Kermitt, now retired after 29 years in Trailer Sales, acts as a fishing guide at Piney Point, LUFKIN's lakeside club.

Kermitt said he fishes seven days a week and loves every minute of it. Most of the time, he shows LUFKIN guests and customers where the "hot spots" for good catches are.

Kermitt's career in Trailer Sales took him to many places in the U. S. Most recently, he was in the Atlanta office.

"I liked it very much," Kermitt said of his job. "I had a lot of good experiences—no bad ones, all good. I never thought of changing jobs."

Kermitt said he enjoyed meeting new people every day, and added, "Trailer Sales is a completely different business."

The LUFKIN Trailer Division has changed since Kermitt came to work in 1948. "When I came," he



Kermitt Gammill receives his gold watch from R. E. (Mutt) Barr in appreciation for 29 years of service in Trailer Sales

said, "they were making about four trailers a week. Now they make about 200, and the new trailer plant is one of the most interesting plants I've seen."

Retirement? Not for Kermitt—at least not completely. "I'm semi-retired," he said. He enjoys being able to do what he wants, though, and in addition to fishing, plans to do some gardening.

He also enjoys working for

LUFKIN at Piney Point. Kermitt looks forward to being with his wife and to seeing son Pat and daughter Connie Kay and the grandchildren, who live in Lufkin. Pat works for LUFKIN in Lufkin Trailer Sales.

All in all, Kermitt is grateful to LUFKIN. "I stayed almost 30 years because LUFKIN was such a good company to work for," he added thoughtfully.

Carrell Watts

"I really like watching the Cowboys play. I'm hoping they'll have a good season."

Those are the words of devoted Dallas Cowboys fan Carrell Watts, who just retired from the traffic department after a 36-year stay.

Carrell enjoys many things, but primarily he likes fishing, watching spectator sports and reading. Watching TV sports coverage is also one of Carrell's pastimes.

When Carrell came to work for LUFKIN in 1941, the traffic department was still pretty small. Now, the department handles many more vehicles and employs a larger staff.

Carrell thinks the traffic department continues to improve. "It's getting better," he said.

What is Carrell Watts' secret for success? "Hard work—you start early and stay late. I guess I don't



A devoted Cowboy fan, Carrell hopes the Dallas team has a good season. Bill Trout, vice president, told Carrell his retirement years should be the best years

have any real secret for success, except that when you get into the habit of hard work, it's a hard one to get out of," he said.

Now that he's retired, Carrell wants to rest quite a bit. He'll also

see his five grandchildren quite frequently.

"I think I'll like it," Carrell said of retirement. "I'm just thankful the good Lord let me stay around to enjoy it."

LUFKIN IN FOCUS

Arthur Nelson

"I've always been happy with my fellow employees. They're a great bunch to work with," said Arthur Nelson, who recently retired from the Automotive and Industrial Supplies Division.

Arthur has worked for Automotive and Industrial for 16 years. Before that, he was in the hardware business. His work career has included many experiences, most of which, Arthur said, have been happy.

About treating customers and people in general, Arthur said, "You treat everybody with courtesy. Another thing that's important is for you to be interested in your work. You do a better job if you're really interested in what you're doing."

Arthur Nelson's career in the Automotive and Industrial Division somewhat bridges the gap between the old and the new. When he came to work in 1961, the division was still called Mill Supplies and was in its old building. Then came the fire and the sub-



Arthur Nelson, Automotive and Industrial retiree, gets a farewell hug and a new fishing rod at his retirement party. The surprised lady on the left is Edith Arnold

sequent rebuilding of the facilities. Arthur said the new building is the main improvement that has been made since he started work.

What does Arthur plan to do now that he's retired? "Since I don't have any routine, I plan to get up and do what I want to do. I hope to do some hunting, a little fishing and some sightseeing. Then of course, there's my gar-

den," Arthur said. Arthur and his wife, Sybil, enjoy working in the yard together, so they plan to do that, also.

Although he's happy to be retired, Arthur said he'll miss his friends in the company. "It's a good company to work for and a wonderful bunch of people to work with. I've really been lucky for all these years."

W. F. Crager

Remember the "Big B Jamboree" that used to be held every Saturday night at Burke? "W. F." Crager does—he was master of ceremonies.

"I used to be master of ceremonies at the Big B Jamboree for 10 years," "W. F." said, adding, "I really enjoy country and western music."

"W. F." just retired from the welding and structural department after 31 years. In addition to his fondness for country music, "W. F." enjoys outdoor activity.

"I stay outside all the time when I feel like it," he said.

According to "W. F.," the expansion the welding shop has undergone is perhaps the biggest change he's seen. "I was a welder when I was working. There weren't many working when I came here. Of course, they built the new welding shop after I came, too," he said.



For 10 years, "W.F." Crager was master of ceremonies for the "Big B Jamboree." Bill Pennington, vice president, told him how much the company appreciated his 31 years of service

During retirement, "W. F." will enjoy being with his wife, children and grandchildren. He and his wife have three children and four grandchildren. "I get enjoyment out of my grandchildren," "W. F."

said proudly. "I see them almost every day."

About retirement, "W. F." said, "I really think I have at least 10 more working years, but I guess I'll get used to it."

LUFKIN IN FOCUS

Floyd Wiley

Having a good time is first on Floyd Wiley's retirement list. Floyd recently retired from the foundry melting department after 34 years of outstanding service.

About his plans for the days ahead, Floyd said, "I want to fish a little, raise a garden, and carry my little boy to church on Sunday. Mostly, I want to have a good time."

Floyd said LUFKIN really has changed. "It was all hand work when I started. Eventually, it went to machinery. I learned to operate all of it," he added.

Floyd had the opportunity to train many new employees during his stay at Lufkin Industries. He said, "I would tell them how to go about it and how to carry on, and then I'd tell them, 'If you are interested in your work, you don't



Rod Pittman, vice president, told Floyd he should have a "good time" because 34 years of hard work had earned an enjoyable retirement

have to worry too much. If you're not interested in your work, anything can happen.'"

Floyd said retirement is a good thing. He enjoys being with his

wife and 8-year-old son, Orlando, as well as resting and being outdoors.

"I'll finally get myself adjusted to it," Floyd said. "I like it."

Firestone Says "Thanks"

Firestone 

July 18, 1977

While most of LUFKIN played July 4, the commercial gear department worked—hard.

Prompted by an emergency call from the Firestone Tire Co. plant at Wilson, N. C., the crew built a brand-new pinion in 24 hours to replace one that was lost.

The pinion was for an intricate and special LUFKIN machine. Without fast replacement, the Firestone plant would have had to shut down completely.

Because of the nature of the emergency, the order had to be rushed. A pinion of this type usually takes about three weeks to produce, so the gear department faced a big job.

But LUFKIN came through, and in less than 36 hours, the part arrived at the Firestone plant. Hugh McWilliams, gear sales, went along to supervise the installation.

Lyle Carpenter, machinery sales, commended the department. "They did a fantastic job, and they really deserve a lot of credit," Lyle said.

Mike Penn, commercial gear

Lufkin Industries, Inc.
Box 849
Lufkin, Texas 75901

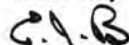
Attention: Mr. Frank Stevenson
Vice President - Production

Dear Frank:

We would like to take this opportunity to express our sincerest appreciation to you and the Lufkin organization for the response we received to assist us in obtaining a new integral pinion for our 4-Roll Calendar Drive Unit at Wilson over the July 4 weekend.

Please convey our sincerest appreciation to the manufacturing and administrative personnel who participated in expediting the part for us. Your response to our needs is greatly appreciated.

Yours very truly,



E. J. Bargetz
Purchasing Manager - Machinery,
Construction and Services

EJB:mae

supervisor, also praised the department. He said, "I was really impressed. They just buckled down and did the work much faster than we expected." He added, "Even though they were rushed, they didn't make any mistakes."

The greatest reward was a satisfied customer. In a letter to Frank Stevenson, vice-president, machine shop, the Firestone Co. expressed appreciation for the fine job LUFKIN did.

That made missing the long weekend worthwhile.

LUFKIN IN FOCUS



Summertime and the living is easy, especially with watermelon breaks. The pattern shop crew sweeten their 2 o'clock break with a refreshing treat. Seated for the picnic affair are: front row, l-r, Jackie Rogers, Larry Thigpen, Gary Selman and Freddie Lord. Standing, l-r, are Everett Rhodes and Larry Vann.

L.F.M. Credit Union

New office to open

The new Credit Union office building on Ellis Street belongs to all L.F.M. shareholders.

There have been lots of questions asked about how the cost is going to affect the dividends and loans.

The total expense of the new office facilities is approximately \$89 thousand dollars. With assets of almost \$2 million dollars, the board of directors believed the credit union could safely handle payments without the building cost affecting loans or dividends.

The building is an investment.

With the value of real estate increasing, before long the building will be worth more than it is now.

The Board of Directors would like to thank LUFKIN and Mr. Poland for furnishing the credit union

with office space for the past several years at no cost.

Also, the company offered assistance in clearing the lots for the new building. Mr. Poland also said he would assist in any other way he could for the new offices.

For this, we are most grateful to Mr. Poland and Lufkin Industries, Inc.

In just a few weeks, we plan to have open house at the new offices. We think each member of the L.F.M. Credit Union should see the new offices. See what you have and what you own because it is your investment.

—Hubert Lankford
Vice President
Board of Directors
L.F.M. Credit Union

Now Is Never Too Late

Now is never too late.

Don't wait to turn in a medical claim.

If you or a member of your family has been in the hospital this year, turn in the medical claims now.

Of course, you have until the end of 1978 to turn the medical claim in for reimbursement.

But why wait? You might forget.

"Too many employees are waiting too long to turn in medical claims," said Joe Perkins, personnel department.

"It's always been company policy to honor medical claims until the end of the year following the year in which they are incurred," he said.

For example, if you or a member of the family had medical expenses for 1977, you have until December 31, 1978 to turn in a claim.

If you receive medical expenses in 1978, you will have until December 31, 1979, to turn in a claim.

A better way to remember insurance deadlines is to turn in medical expenses as soon as you receive them.

That way, you know you are meeting the necessary deadlines.



New Arrival

Angela Nicole Luce was born February 24, 1977, weighing 9 pounds, 3 oz.

Proud father is Gary Luce, utility maintenance, 1st shift, and doting grandfather is Bill Luce, machine shop, 1st shift.

MARKING AN ANNIVERSARY

FOUNDRY DEPARTMENT

Employment Date	Years with Co.
Henry M. Basham	Sept. 13, 1944
Bert Humbert	Sept. 9, 1945
Colbert Purvis	Sept. 9, 1945
I. V. Christopher	Sept. 6, 1946
L. C. Richards	Sept. 6, 1950
Elison Perry	Sept. 13, 1950
Harold Hicks	Sept. 27, 1950
Roosevelt Adams	Sept. 29, 1955
James W. Summers	Sept. 3, 1958
James Dairden	Sept. 14, 1961
Edward Flemon	Sept. 11, 1963
Maxie Richards	Sept. 3, 1965
Joseph B. Arnold	Sept. 20, 1966
Bobby Strange	Sept. 22, 1966
Costronia Lacy	Sept. 16, 1969
Melvin S. Powell	Sept. 29, 1969
Kenneth Burnett	Sept. 21, 1970
J. D. Rodgers	Sept. 23, 1971
Lonnie McDaniel	Sept. 13, 1972
Robert Bailey	Sept. 14, 1972
Earl Mark	Sept. 28, 1973
Richard E. Pickett	Sept. 5, 1974
Jerry Wagstaff	Sept. 9, 1974
Sam A. Crain, III	Sept. 10, 1974
Wyman Gregory	Sept. 17, 1974
Sam A. Crain	Sept. 20, 1974
Charles Riggins	Sept. 23, 1974
Marvin Dill	Sept. 26, 1974
Donnie Dudley	Sept. 27, 1974
Leon Jones	Sept. 2, 1975
Jerry Smotherman	Sept. 8, 1975
Arthur Settler	Sept. 9, 1975
Francisco Gloria	Sept. 9, 1975
Varie Henderson	Sept. 10, 1975
Henry Credit	Sept. 11, 1975
Ricky Hall	Sept. 15, 1975
Charles F. Brown	Sept. 16, 1975
Archie McMullen	Sept. 22, 1975
Lee Douglas	Sept. 23, 1975
Luther White, Jr.	Sept. 25, 1975
Ernest Thompson	Sept. 25, 1975
Dorris Berry	Sept. 25, 1975
Gerald King	Sept. 9, 1976
R. P. Davis	Sept. 13, 1976
Francis Thorne	Sept. 13, 1976
Charl E. Moye	Sept. 16, 1976
George McCoy	Sept. 20, 1976

WELDING & STRUCTURAL SHOP

Employment Date	Years with Co.
Lee Roy Clark	Sept. 4, 1946
M. P. Christie	Sept. 1, 1955
Coy Minshew	Sept. 11, 1961
W. Z. Hutson	Sept. 6, 1962
Marvin O. Tarver	Sept. 16, 1963
R. E. Ashworth	Sept. 30, 1963
Glenn Edwards	Sept. 14, 1964
J. D. Skinner	Sept. 19, 1965
Larry Cloyd	Sept. 6, 1966
Ronald Doss	Sept. 15, 1966
Palmo Frels	Sept. 25, 1967
Arthur R. Starling	Sept. 5, 1968
James R. Brennan	Sept. 23, 1968
Marvin C. Hartsfield	Sept. 24, 1969
Jesse C. Ross	Sept. 22, 1970
James C. Cater	Sept. 2, 1971
Rickey Buchanan	Sept. 28, 1972
Bobby J. Cole	Sept. 5, 1973
W. G. Clearwater	Sept. 13, 1973
Henry Sowell	Sept. 3, 1974
Bill Davis	Sept. 9, 1974
Wayne Spratley	Sept. 10, 1974
Rickey Sowell	Sept. 11, 1974
Douglas Steel	Sept. 16, 1974
Joe Audrey	Sept. 18, 1974
Mark Phelps	Sept. 9, 1975
Juan Cuellar	Sept. 15, 1975
Guadalupe Sanchez	Sept. 15, 1975
Ronnie F. Jernigan	Sept. 10, 1976
Perry L. Bass	Sept. 13, 1976
Terry Shepherd	Sept. 13, 1976
Ernest G. Levias	Sept. 14, 1976
Truman Belrose	Sept. 20, 1976
Joe Compean	Sept. 24, 1976
Stephen Woodall	Sept. 27, 1976
Robert Beers	Sept. 27, 1976
A. G. Carey, Jr.	Sept. 27, 1976
Jimmie Lampkin	Sept. 27, 1976

TRAILER DIVISION

Employment Date	Years with Co.
Leon Walker	Sept. 16, 1940
Allen Gann	Sept. 9, 1946
T. L. Carroll	Sept. 13, 1951
Sam Taylor	Sept. 28, 1951
Eli Coutee	Sept. 4, 1952
C. C. Grimes	Sept. 20, 1952
Bill Woodward	Sept. 3, 1955
J. C. Crawford	Sept. 12, 1955
Kenneth R. White	Sept. 4, 1962
Henry Williams	Sept. 17, 1962
Darcey Faircloth	Sept. 16, 1965
Ada L. Beck	Sept. 17, 1965
Gary Jones	Sept. 27, 1965

Albert Mills	Sept. 12, 1966	11
Tommie Miller	Sept. 5, 1967	10
Charles DiStefano	Sept. 18, 1967	10
Billy J. Durham	Sept. 3, 1968	9
Ray Loving	Sept. 30, 1968	9
John Pena	Sept. 8, 1969	8
Oscar A. Malone, Jr.	Sept. 11, 1969	8
Albert Stanbery	Sept. 11, 1969	8
Santos Rodriguez	Sept. 15, 1969	8
Joy Nell Arnold	Sept. 28, 1970	7
Rex Bailey	Sept. 11, 1972	5
Shirley Ware	Sept. 12, 1972	5
Linwood Fenley	Sept. 18, 1972	5
Marvin McKnight	Sept. 18, 1972	5
Jackie L. Hewitt	Sept. 18, 1973	4
John H. Joseph	Sept. 28, 1973	4
Susie Phillips	Sept. 16, 1974	3
Jesse T. Kittrell	Sept. 23, 1974	3
Edward Clifton	Sept. 29, 1975	2

PATTERN SHOP

Employment Date	Years with Co.
Willie Mitchell	Sept. 17, 1952
J. C. Higgins	Sept. 11, 1969

MAIN OFFICE

Employment Date	Years with Co.
Dub Owens	Sept. 14, 1966
Roy Myers, Jr.	Sept. 6, 1972
Jimmie Ann Fenton	Sept. 16, 1974
J. R. Harrison, Jr.	Sept. 20, 1976

MACHINERY SALES

Employment Date	Years with Co.
Charles Dyer	Sept. 10, 1933
Bill Ford	Sept. 4, 1951
Richard Couch	Sept. 4, 1959
E. W. Patterson	Sept. 28, 1959
Inez Thompson	Sept. 3, 1969
Rose M. Courtney	Sept. 7, 1973

TRAILER SALES

Employment Date	Years with Co.
Marilyn Garrett	Sept. 12, 1962
James Hoskins, Sr.	Sept. 1, 1972
Roy Dotson	Sept. 4, 1973
Reuben McDaniel	Sept. 3, 1974
George Anthony	Sept. 12, 1974
William B. Adams, Jr.	Sept. 8, 1976
Richard A. Wallace	Sept. 27, 1976

PHOTO LAB

Employment Date	Years with Co.
Jim Walsh	Sept. 1, 1972

MATERIAL CONTROL

Employment Date	Years with Co.
Dan Martin	Sept. 14, 1942
Thomas B. Parker	Sept. 1, 1954
William Ballow	Sept. 4, 1962
James Carlile	Sept. 10, 1962
Lee J. Montes	Sept. 1, 1966
James Weeks	Sept. 19, 1966
A. J. Pennington	Sept. 14, 1972
Oscar Arant	Sept. 1, 1972
Glenda Goodwin	Sept. 1, 1974
Billy Walker	Sept. 3, 1975
Terry Sparks	Sept. 25, 1975

AUTOMOTIVE & INDUSTRIAL

Employment Date	Years with Co.
Evelyn Bell	Sept. 7, 1944
Elmo Bradley, Jr.	Sept. 3, 1957
Aubie Loving	Sept. 1, 1976
Gerry Poulain	Sept. 1, 1976

PRODUCTION CONTROL

Employment Date	Years with Co.
Delbert Williford	Sept. 17, 1945
Betty Wood	Sept. 19, 1966

ENGINEERING DEPARTMENT

Employment Date	Years with Co.
Billy M. Anderson	Sept. 26, 1955
Robert Nunn	Sept. 15, 1966

TRAFFIC DEPARTMENT

Employment Date	Years with Co.
Freddie C. Rudisill	Sept. 4, 1973

INDUSTRIAL ENGINEERING

Employment Date	Years with Co.
J. D. Behannon	Sept. 4, 1962
Ben Love	Sept. 18, 1975

MACHINE SHOP

Employment Date	Years with Co.
George Freeman	Sept. 21, 1936
J. J. McDougald	Sept. 3, 1941
W. L. Harris	Sept. 4, 1941
Jesse R. Neal	Sept. 10, 1941
A. A. Lee	Sept. 13, 1941
Henry Thompson	Sept. 25, 1941
Charlie Beck	Sept. 26, 1941
Caesar Singletary	Sept. 8, 1950
E. R. Brock	Sept. 22, 1950
Louis Davis	Sept. 5, 1951
Charles S. Grimes	Sept. 19, 1951
W. H. Bonney	Sept. 7, 1955
G. B. Landrum	Sept. 21, 1955
A. C. Lunsford	Sept. 16, 1957
Bobby J. Wood	Sept. 26, 1961
Keith Strickland	Sept. 5, 1962
Elmon Cross	Sept. 17, 1962
Charlie Rhodes	Sept. 17, 1962
R. D. Forney	Sept. 16, 1963
Don Traylor	Sept. 23, 1963
Edd Terrill, Jr.	Sept. 21, 1964
Larry Cordova	Sept. 28, 1964
Samuel Barrow	Sept. 6, 1966
Archie Taylor	Sept. 12, 1966
Florida Pope	Sept. 13, 1966
Curtis Randle	Sept. 14, 1966
Bobby Allen	Sept. 12, 1967
Thomas H. Stricklin	Sept. 3, 1968
James Fredregill	Sept. 8, 1969
Michael Cummings	Sept. 8, 1969
Noel Johnson	Sept. 8, 1969
Isaac Herring	Sept. 8, 1970
Terry Johnson	Sept. 22, 1970
Claude Brookshire	Sept. 13, 1971
John Tobias	Sept. 15, 1971
John O'Connor	Sept. 11, 1972
William Mosley	Sept. 25, 1972
Jerry Watson	Sept. 10, 1973
Henry Sargent	Sept. 27, 1973
James Golden	Sept. 27, 1973
Kenneth Parker	Sept. 2, 1974
Dora Hight	Sept. 3, 1974
Norman J. Willson	Sept. 11, 1974
Carl A. Moore	Sept. 12, 1974
Roy Ford	Sept. 15, 1974
David Havard	Sept. 16, 1974
Claude Case	Sept. 18, 1974
Eldon Newton	Sept. 23, 1974
Harvey Rainey	Sept. 25, 1974
James C. Parish	Sept. 2, 1975
Robert L. Dry	Sept. 8, 1975
Herbert Logan	Sept. 22, 1975
William E. Ford	Sept. 22, 1975
John T. Johnson	Sept. 8, 1976
James Lea	Sept. 8, 1976
Billy Davis	Sept. 13, 1976
Lovell Lee	Sept. 16, 1976
James Cade	Sept. 16, 1976
James George	Sept. 23, 1976

ASSEMBLY FLOOR

Employment Date	Years with Co.
Theo Loggins	Sept. 16, 1974

MECHANICAL MAINTENANCE

Employment Date	Years with Co.
Bill Sides	Sept. 24, 1962
Luther Davison	Sept. 28, 1976

UTILITY MAINTENANCE

Employment Date	Years with Co.
Hollis Barnhart	Sept. 6, 1966
Arthur May	Sept. 6, 1966
Billy J. Addison	Sept. 15, 1975

ASSEMBLY & SHIPPING

Employment Date	Years with Co.
James Pierce	Sept. 19, 1951
E. L. Parks	Sept. 23, 1955
Rayford Davis	Sept. 5, 1962
Arthur Windsor	Sept. 25, 1968
Willie Hector	Sept. 23, 1969
Robert Adams	Sept. 24, 1969
Willie Walker	Sept. 21, 1970
Leonard Sharp	Sept. 9, 1975
Willie Settler	Sept. 23, 1975

ELECTRICAL DEPARTMENT

Employment Date	Years with Co.
James Leftwich	Sept. 11, 1973
Nathan McDaniel	Sept. 23, 1974
Ira Dunaway	Sept. 23, 1974
Larry Tompkins	Sept. 10, 1975
Garvin Bridges	Sept. 10, 1975
Claude Williams	Sept. 24, 1975

LUFKIN INDUSTRIES, INC.
P.O. Box 849 Lufkin, Texas 75901

Address Correction Requested

BULK RATE
U.S. POSTAGE
PAID
HOUSTON, TEXAS
Permit No. 5340

Liz to bill collector: "Did you get that check I sent you?"

Bill collector: "Yes, twice. Once from you and once from the bank."

Employment-wanted ad in the Vancouver Sun: "Boy 16 wants summer employment. Lifetime experience carrying out orders."

Remember that while money can't buy love, it can put you in excellent bargaining positions.

Some idea of inflation comes from seeing a youngster get his first job at a salary you dreamed of as the culmination of your career.

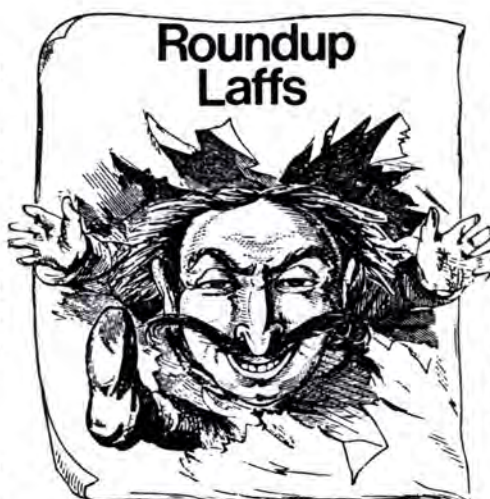
The doctor was visiting the hillbilly's wife to deliver her tenth offspring. As he approached the house, he saw a duck in the front yard.

Doctor: "Whose duck is that?"

Hillbilly: "That ain't no duck, Doc. That's a stork with his legs wore off."

First Neighbor: "Does your new baby brighten up your home?"

Second Neighbor: "I guess so; the lights are on all night now."



Mr. Smith: "What, buy a new car? Do you think cars grow on trees?"

Mrs. Smith: "Of course not. Everybody knows they come from plants."

He: "Whisper those three little words that make me walk on air."

She: "Go hang yourself."

Some dieters go starch-craving mad.

Sam: "Did you marry that girl, or do you still wash your own laundry and do your own cooking?"

Dan: "Yes."

Sam: "Yes, what?"

Dan: "I married the girl, and I still wash my own laundry and do my own cooking."

Letter from a nine-year-old camper: "Dear Mom and Pop: Camp's OK. The food is wonderful and they don't make you eat it. Love, Allen."

Corrective old gent: "My little man, you mustn't say, 'I ain't going!' You must say, 'I am not going. He is not going. She is not going. We are not going. They are not going.'"

Little boy: "Ain't nobody going?"

LUFKIN ROUNDUP

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About the Cover

In the pattern shop is one of the three new vertical milling machines recently installed throughout different shop areas. Vernon Nixon, co-operator of the machine, agrees with the other operators about the machines making work a lot easier.

Cover Photo: Jim Walsh