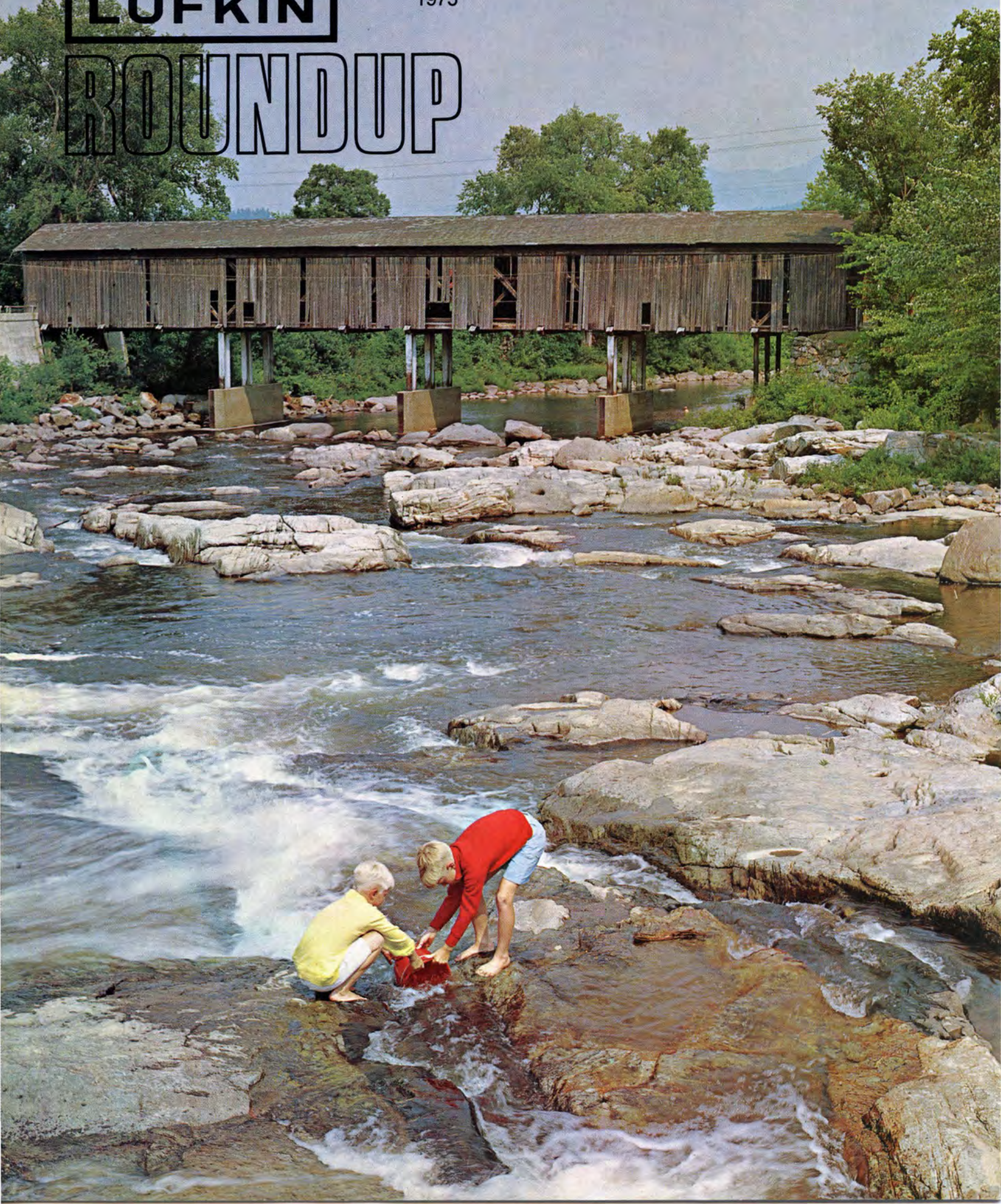


LUFKIN ROUNDUP

JUNE
1975





from The President's Desk...

FELLOW EMPLOYEES:

A corporation can be compared to a family. In this and the next two issues of THE ROUNDUP, we are going to discuss this corporation (Lufkin Industries, Inc.) in much the same manner as you might discuss your family and its activities.

We want you to know about Lufkin Industries—what it is, how it is interdependent on each of us, how it gets its money and what it does with it.

Most families work as a team. They have certain goals they are attempting to achieve and each member of the family, even to the minor children, play their role in helping to accomplish the goals.

It is no different in the affairs of a corporation. We think you, as a vital member of this company, are interested in what we are trying to achieve and how you fit into that picture.

The first of the series of three articles appears on the opposite page. Graphically, it depicts the sales dollar and how it is divided among all interested parties—or, if you please, among its family members.

If, at the conclusion of the next three issues of your magazine, there are questions unanswered concerning this subject which you wish to discuss, I will be happy to have you write me a letter.

Perhaps we can come up with the answer.

R. L. Poland

A Corporation Is A Family

A corporation is like a family. It is made up of members who have joined together to achieve certain goals.

A family composed of a man, a woman and one or more children have certain responsibilities to meet if the goals of the family are to be accomplished.

Either or both parents may have jobs outside the home to earn money to sustain this family. The children normally have assignments by which they contribute to the welfare of the family such as chores or smaller outside jobs.

The main purpose of a corporation is first to earn a profit so that the members of the corporation can be sustained and their security assured.

The main purpose of a family is to earn whatever is necessary to provide its members with an environment of love, growth and fulfillment.

Four things are essential for a corporation to have the opportunity to earn a profit. (There is nothing guaranteed or absolute about profit.)

1. *It must produce a product that the customer needs.*

2. *The product must adequately and reliably perform the task the customer requires.*

3. *The product must be sold at a price the customer can afford to pay.*

4. *The product must be delivered when the customer needs it.*

It was nationally-known, well-respected Samuel Gompers, father of organized labor, who said that the greatest failing of any corporation is not to make a profit.

Four of the things necessary for a family to prosper are love, faith, trust and responsibility to each other. When any member fails in even one of these, the entire family

is seriously handicapped.

The drawing on this page tells how this corporation spent each dollar it received from the sales of its products.

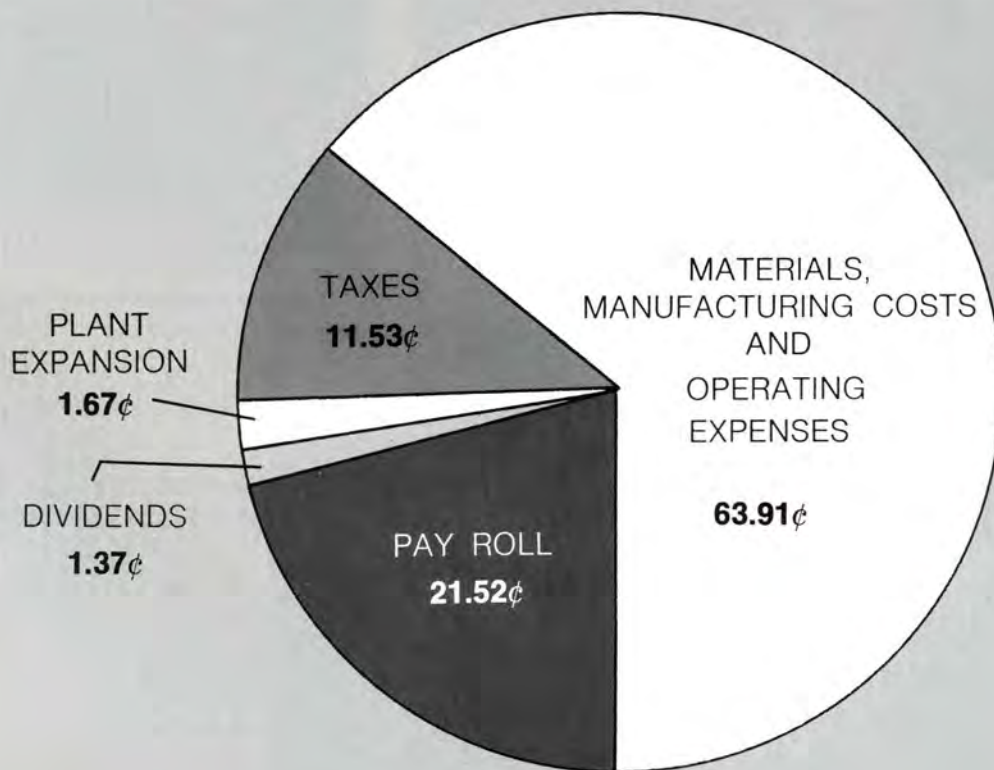
The largest slice from the dollar went to buy materials, supplies and other items necessary for the manufacturing of LUFKIN's products and other necessary expenses.

The second largest slice of the sales dollar went to meet the payroll of this company which amounts to more than \$22.3 million.

And a large chunk of the dollar went for taxes. Actually, more than half the amount of our payroll was paid to taxing agencies—\$11.5 million.

A family takes its money and divides it among the many necessities, taxes, savings and "extras" just as a corporation does.

Next month, our article will deal with the earnings or profit of the company and how it was spent.



SALES DOLLARS—1974



The Cowboy Challenge



Call it self expression, or an invitation to wholesome egotism because that's the one sure ingredient that has put the yeast of meaning into the word "cowboy."

Cowboy today means no backward glances to see who is watching, approving or disapproving. If a man is a cowboy, he sets himself apart as being his own man. Not too curiously this life style has found favor with the today generation for it shouts individualism.

Rodeo, Cowboy's Main Gate

"Cutting cattle, breaking horses, being out on my own—in all of this, I guess I'm assuring myself I'm still my own man," said Roy Tullos.

No applause for this solitary cowboy for he did not choose the rodeo gate to fame, fortune, or crown of recognition. Instead each weekend finds him at his farm in Apple Springs where he works his own stock and that of others—alone and far, far away from the maddening crowds.

However, most choose to throw their Stetsons into the rodeo arena to announce the candidacy for the cowboy title. And there, in the arena, amid a whirlwind of dust, and a thunder of hoofs, personal talents become as individual as the compelling personalities. Each contestant knows he must overcome the odds to win and win he must to receive the professional cowboy ranking.

According to Curtis Grimes, the rodeo business saw a big slump in 1968 but in 1970, the rodeo and the



**Roy Tullos,
Foundry, 1st shift**

"No way to judge a horse, until you ride him. May be a good looking horse but turn out to be a terrible bronc."

cowboy charisma skyrocketed to unknown heights in public popularity. In the rise to public acceptance, the cowboy left the "red neck" cocoon to emerge as the gentleman of the west. No longer an outcast, he made the most elite lists of social registers throughout the country.

Rodeo business saw sophistication in its organization. Today, the rodeo competition is highly organized, with different cowboy associations coordinating major rodeos and rules. Before these rules existed, a top rider could ex-



**Curtis Grimes,
Welding Shop, 1st shift**

"I expect to win the world championship in bull riding by the time I'm 35."

pect to make only between five and ten thousand dollars a year.

Cowboys began to demand larger purses with the entry fees thrown in. Today, top winners of the years are now judged on how much money they make, each dollar counting for one point. Now, it is not unusual to see a top rider earning over \$100,000 a year.

Of course, most old rodeo hands do not approve of all these changes. However, Billy Collmorgen believes the rodeo and the cowboy had to change otherwise neither one would have lasted. Most of the new contestants look upon the rodeo as strictly business

**Billy Collmorgen,
Electrical Department, 1st shift**

"A lot of thrill in seeing a man ride, a lot of balance and skill is involved."



whereas in his day the hand looked to the rodeo for fun and kicks.

"The city folks gave us the same contempt a motorcycle gang receives today."

Billy believes the today rodeo hand receives better training and preparation for the events, describing the kids as being pretty strict athletes who take good care of themselves.

Curtis agrees. A product of collegiate rodeo circuits, he says in the last four or five years the sport has been upgraded because a better class of professionals are trying to improve the sport.

A member of the Texas Rodeo Association, Curtis hopes to become a top ranking professional in

Continued on next page



**Joe LeBlanc,
Trailer Division, 1st shift**

*"I never had to worry
about being overweight,
sometimes I would walk by a
hamburger stand
numerous times, telling myself
I could wait
just a little bit longer."*



COWBOY CHALLENGEcontinued

the bull riding event. The association sends him a newsletter twice a month containing news pertinent to the rodeo as well as news about insurance and other benefits available to the professional.

Joe LeBlanc, who was a professional for two years, says the various associations are primarily responsible for the financial opportunities the rodeo now offers the cowboy. "Only recently, could a

man make a living out of touring the rodeo circuit."

Even with the recent financial opportunities, Joe describes the business as hard and difficult for the newcomer. However, he explained after the older rodeo hands become acquainted with the novice, they began to give him tips on how to ride certain stock.

"Never will a rodeo hand give you a bad tip or steer you wrong; they do everything they can to help you."

Even the weekend cowboys have been drawn to the rodeo competition by the money now available in the small community rodeos. Both Vernon Morton and Gary Murray participate in the local arenas to pick up some extra cash.

"I try for the money," Vernon said, "If you're good, you can pick up one hundred to two hundred dollars on the weekend in the small arena."

James Hamby, part owner of a rodeo arena in Nacogdoches, said more contestants are now available than stock. One weekend he spent a day riding 20 horses he received from Louisiana and only eight qualified as good bucking broncs. He foresees a problem that there might not be enough bucking horses for those competing in the bronc riding event.

James hopes the present popularity of the rodeo might bring more stock producers into the business. "For sure, it's a profitable venture for I've seen a great number of young and determined bronc riders each weekend."

The Individual Challenge

All these men have enjoyed the reward of trying their talents. Each said money was the reason he entered rodeo competitions. However this veneer hid a passion for the challenge and thrill of rodeoing.

Although disguised in various terms, the thrill of winning seeps into the pauses and reflections. The cowboy knows he must win to become a member of one of the cowboy associations. Just to qualify as a professional, a man must make \$1,000 within one year of competition.

As Larry says, the individual challenge is what the rodeo is all about. "It gets in your blood. Like climbing a mountain, you have to do it because it's there."

Gary also agrees that he finds excitement in the challenge because it's an individual confrontation. "When a man is in the arena, he's alone. It's up to him to make it, no one else can."

Whatever the description receives—man against nature, man against animal, or man against himself—it all comes down to the dramatic conflict of the one-to-one contest. No play action can surpass the magnetic attraction of the individual struggle.

James Hamby says this accounts

**Larry Holcomb,
Trailer Division, 1st shift**

*"It takes a lot of perfect
timing to be a winner but the
competition alone gives you
a stronger viewpoint
toward life."*



**James Hamby,
Welding Shop, 1st shift**

*"It's a driving ambition to prove
to yourself that you can be
a champion."*

**Vernon Morton,
Trailer Division, 1st shift**

"Always concentrate on the bull, mind is on the bull, not time to think of anything else."



for the popularity of rodeo competition: "The spectator comes to see the man; he identifies with the contest. If the cowboy triumphs in the arena, the spectator triumphs."

To win requires a special atti-

tude. Curtis believes attitude is about 80 per cent. "You have to think you will beat every other hand; the name of the game is to come out on top."

Joe spends two hours before an event "psyching up." He believes a rider must be ahead of the animal, know what moves it will make in advance. "The rider has to have an aggressive attitude if he's going to win."

For the thrill, the excitement, and the danger, each man enters the rodeo. Victory diminishes the pain of injuries, the humiliation of failure. All trials and tribulations competition inflicts can not dilute the special feeling a man experiences when he wins.

The Rodeo, Here To Stay

In describing the change of the rodeo, Larry pointed out that basic necessity, more than any other factor, demanded that rodeo change its country ways. "Before it was a must. Now, it's a sport as popular as any other or even more so."

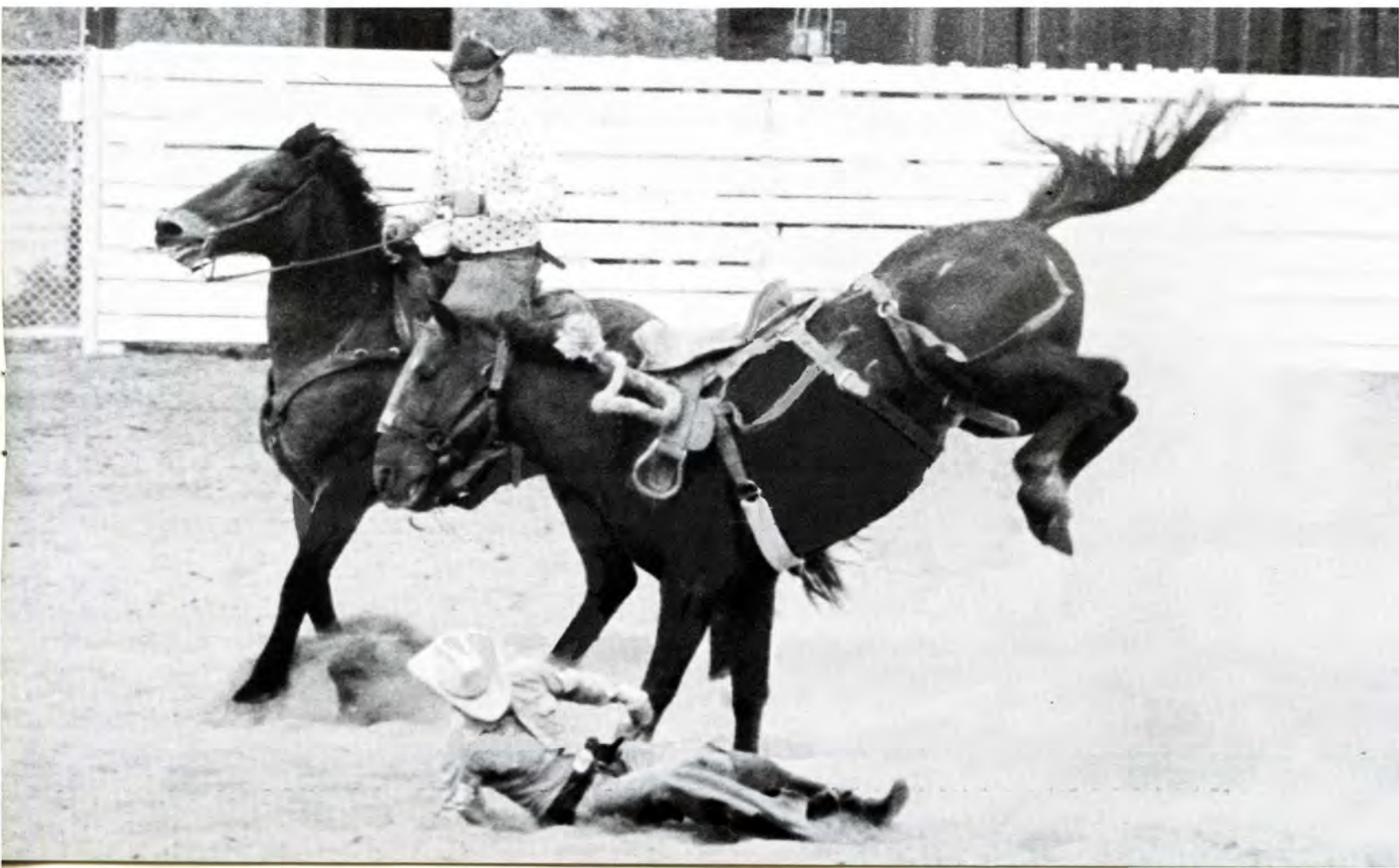
Billy contends one can find more thrill or excitement in watching the rodeo than any other sport. "Certainly, it's better than watching a baseball game."

Just being a part of the cowboy legend brought most of these men into the rodeo arena. As Gary said, "I want to keep the history of the cowboy alive—I just like what the cowboy stands for."



**Gary Murray,
Trailer Division, 2nd shift**

"I look upon the challenge, man against animal, but mostly I compete for the fun."



Celebrating an Anniversary

12 Years or More



DUDLEY FLENOY
Foundry
29 years



BILL CANTRELL
Industrial Engineering
18 years



JAMES KESLER
Foundry
14 years



JOHN SMELLEY
Welding & Structural
41 years



GEORGE WEEKS
Foundry
34 years



JAMES R. WATSON
Machine Shop
24 years



JOHNNY LONG
Personnel
23 years



PETE THOMPSON
Foundry
27 years



C. E. MANGUS
Welding & Structural
24 years



FELTON PERVIS
Foundry
33 years



JAMES PARTRIDGE
Engineering
17 years



JOHN O'QUINN
Machine Shop
25 years



MILTON WALTHER
Engineering
21 years



DAVID COBB
Machine Shop
24 years



W. M. SPITLER
Machine Shop
33 years



FRANK MARTIN
Foundry
24 years



ARDEN JINKINS
Trailer Division
Repairs
25 years



JOHN MODISETTE
Trailer Division
Vans Subs
25 years



BILLY HOLCOMB
Trailer Division
Maintenance
29 years



C. B. KENDRICK
Trailer Division
Float Finish
19 years



LEWIS HODGES
Trailer Division
Pumping Units
20 years



HUBERT MURRAH
Trailer Division
Floats
25 years



CHARLES COLLINS
Foundry
20 years



A. A. NATIONS
Assembly & Shipping
25 years



THOMAS BATTLES
Foundry
31 years



JERRY JACKSON
Assembly & Shipping
13 years



L. W. DUBOSE
Foundry
31 years



F. K. MCKINNEY
Assembly & Shipping
25 years



BETTY MARTIN
Machine Shop
16 years



H. H. PARRISH, JR.
Machine Shop
25 years



GARY DAY
Main Office
12 years



DAVID CARD
Electrical
21 years



HUBERT L. BRIDGES
Machine Shop
12 years



V. W. BUSELLE
Machine Shop
25 years



W. A. NEWBERN
Machine Shop
35 years



DAVID MASSINGILL
Machine Shop
24 years



I. D. PARKER
Machine Shop
25 years



ROBERT LANG
Foundry
46 years



BILLY COLLMORGEN
Electrical
25 years



JOE A. THOMAS
Foundry
31 years



AUSTIN LEWIS
Trailer Division
Floats
32 years



J. H. PULLEN
Machine Shop
12 years



NORMAN GREEN
Machine Shop
24 years



GENEVIEVE PRUITT
Main Office
13 years



JIMMY HATHORN
Machine Shop
12 years



PHILLIP LOWERY, SR.
Machine Shop
25 years

LUFKIN

in focus

Submarine Fishing

Submarine fishing demands submersible talents that not all East Texas fishermen possess. LUFKIN is lucky to have such a rare type in JOE LITTLE, foundry, 1st shift. He drove truck, boat, and fishing gear to Lake Sam Rayburn one weekend. Upon arrival, backed his boat into the water, got out of his car, then watched his boat and truck roll into the water and sink into oblivion. If others don't care for this style of fishing, they might use the emergency brake.

Bicycle—Dog Collision

One mean dog, one fast bicycle, and a fearless rider yield much scar tissue on face, hands, and body. Hurt party is CLAYTON JIRCIK, foundry engineer. Apparently Clayton and an irate dog decided to battle their wits in defensive and offensive tactics. The dog won, and Clayton, bicycle, and all hit the ground.

With top lip in heavy bandage, and scars framing his face, Clayton bravely met his ardent critics—fellow employees. Showing no mercy, co-workers began the barrage of practical jokes. Clayton took them in stride, knowing such "tom foolishness" is part of life as much as a bicycle horn.

A Coach On The Side Line

June is the month that calls for celebration of Father's Day. So, it's only fitting and proper to recognize BILLY REYNOLDS, foundry, 1st shift, who coaches little league. It's nice to see a father go out and share his time with other kids. Billy coaches Central School baseball league, grades 9-12. He says his little league may not capture the world league title—but with a little practice.

Lufkin Brain Trust

LUFKIN has its own brain trust developing among numerous families of its employees. From spring 1974 to Spring 1975, LUFKIN families attended initiations of the National Honor Society at Lufkin High School. Inductees included Sharon Kimmey, daughter of JERRY KIM-

MEY, Engineering Department; Linda Dorsett, daughter of HUBERT DORSETT, Automotive & Industrial; Marsha Owens, daughter of DUB OWENS, Main Office; Joe Ann Williford, daughter of DELBERT WILLIFORD, Machine Shop, 1st shift; Theresa Starrett, daughter of G. C. (Cowboy) STARRETT, Machine Shop, 1st shift; Meredith Avery, daughter of LEONARD AVERY, Machine Shop, 2nd shift; and Michelle McKay, daughter of

DICK MCKAY, vice president of Automotive & Industrial.

At Hudson High School, president of the National Honor Society is Tommy Long, son of JOHNNY LONG, Director of Personnel.

In the collegiate league, Fred Griffin, Jr., was elected into Phi Beta Kappa his junior year at The University of Texas with a 4.0 average. He is the son of FRED GRIF-FIN, vice president and director of engineering.



Tale of the Pineywoods Rooters

Butch Gorman, left, and James King, right, both draftsmen from Engineering, display Pineywoods rooters. Looks like wild pigs to the layman but James who killed both the rooters claims they are official registered rooters. The taxidermist, Butch, did not comment as to what exact species they are; he only stuffs the things.

James hunts these rooters

with a friend who raises them in order to sell the pork. Each year, when the rooters are young, they are marked with the owner's unique insignia. Like the cattleman's brand, the rooster's mark is registered. Each winter, owners and friends may hunt the rooster but he can only kill the one which carries his special mark.



Catfish Time, Again

A bug almost wiped Jeff Bourrous off his motorcycle but he arrived intact at Piney Point for the Trailer Division safety banquet. So did 46 others.

Fried catfish, dominoes, cards, beverages to suit the palate of most there, and the usual good time filled the activities of all present. Employees Donnie Chandler, Vernon Morton, Wilson Green, and D. O.

Smith, left to right, won the door prizes.

After the dinner, Oscar Milligan, foreman, entertained the crowd with tall tales of seeing a five-pound goldfish at the Budweiser plant in Houston. Next, he talked about the friendly coon near his home, one of the largest in the pineywoods area. Before he could talk about pink elephants and chartreuse grasshoppers, all decided to pack up and go home.

Newest Arrivals

A proud grandfather, Carroll C. Eastep, shipping & assembly, 1st shift, shows his first grandchild, Carole Suzanne Eastep, who is seven months old.

Latest arrival to the Fincher fam-

ily is Winford Weston Fincher who is five months old. Father is Bill Fincher, trailer engineer, and grandfather is Louis Fincher, engineering department.

Another new arrival is Larry

Daniel Oliver. His parents Mr. and Mrs. George Larry Oliver welcomed him February 23. He weighed in at 8 lbs., 2 oz. Proud father works at the Trailer Division, second shift, and grandfather G. E. Oliver works in machine shop, 1st shift.



Carole Suzanne Eastep, first grandchild of Carroll C. Eastep, Assembly & Shipping, 1st shift



Winford Weston Fincher



Larry Daniel Oliver

LUFKIN *in focus* *continued*

A Demand For Experience

When CRAFT FENLEY retired last December from the foundry, recall says frequent returns to work did not top his list of activities. Seems coon hunting was mentioned but not working in the foundry.

Apparently, coons got wind that the ex-foreman had become a full time hunter so they headed for the Thicket. Whatever the case may be or may not be, LUFKIN is happy to see him again. How hard it is to replace experience.

A Winston Fact

Here's another workhorse tale. Welder ED WINSTON, welding shop, 1st shift, has been working 45 years in the welding shop. This places him at the top of the distinguished list as being the oldest employee there. However, don't let that adjective "oldest" prejudice the attitude because Ed, according to work talk rumor, still leads the torch pack in work accomplished.



Tie A Yellow Belt

No ordinary kicker, Guesna Fowler, daughter of Barbara Fowler, main office, practices long and hard to give that artful pose. After three months of karate lessons, she has earned her yellow belt.

The top belt in this Japanese sport is the black belt which requires three years of hard kicking. However, after showing the accomplishments she's picked up in three months, it leaves little doubt that a black belt is in the Guesna future.



Credit Union directors, standing left to right, are Hubert Lankford, Ickey Baird, Leonard Avery, and A. C. Hunt. Seated, left to right, are Hubert O'Quinn, president; Maurice Aiken, district examiner of the National Credit Union Administration; Austin Freeman, secretary-treasurer; and Billy Ray Harris, vice president.

Credit Union Wins Thrift Award

For the third consecutive year, the LFM Federal Credit Union won the National Federal Credit Union's "Thrift Honor Award" with \$1,229,000 in assets.

The thrift award is given to the top 10 per cent of credit unions for their growth in savings.

"This is one of the best run credit unions in the entire area I cover which includes East

Texas and Northwest Louisiana," said Maurice Akin, district examiner of the National Credit Union Administration.

In accepting the award, President Hubert O'Quinn described LFM Credit Union as one of the finest in this area. "It's growing bigger all the time as it continues to work hard for its employees."

Vice president Billy Ray Harris reviews the accounts with one of the hardest working members of the credit union, Katherine Freeman, secretary.



REMINISCENCES

by GUY CROOM



You remember when you were barefooted and rammed your toe into that little old stump that you didn't see. What a calamity!

Then there was the time you inadvertently said that ugly word and mama washed out your mouth with soap.

Then there was the time when you reared back in a rocking chair and the cat had his tail under the rocker. And, oh, what a howl and you almost jumped out of the chair.

You boys will never forget that time you got unruly and mama put your sister's dress on you and made you wear it for half a day. I bet you didn't get out of the house either.

You know the time you bumped your head so hard and it hurt so bad you just had to cry even though you were a great big kid.

There was the time you were milking the old cow on a cold morning and she switched her tail around just right to hit you square in the face and there may have been a cocklebur or two in the tail which added insult to injury. You probably thought she did it on purpose. You had that calf tied off with an old rope that had been exposed to the weather too long. He reared back and broke the rope and barged in on the proceedings. By that time you may have broken the calf's neck, if you were not afraid mama was looking.

When you came home from school you were so hungry that even cold cornbread and green onion really tasted good.

When there were only three of you, you played one-eyed cat with an old homemade ball and paddle. There was the pitcher, catcher and batter. The pitcher served the ball and you took the paddle and hit the

ball. If you could run to the pitcher's box and back to home plate before the pitcher could retrieve the ball and throw it to the catcher, you were safe and could bat again. But if you did not make it, then you had to let the catcher bat, you were the pitcher, and the pitcher would be the catcher. Fun?

One night you woke up with the earache. Mama got up, lit the kerosene lamp, put some sweet oil in a teaspoon, heated it over the lamp chimney to a point that it would melt the wax in your ear and poured it in. That was worse than the earache, but it worked and you went back to sleep. Doctors now say that was bad practice, but it stopped the earache.

Eventually, one of the kids came up with the "pink eye" and nobody in the family escaped the malady. In the morning mama had to wash the lids with a rag dipped in warm water before you could open your eyes. Some folks said all you had to do to get the "pink eye" was look at a person that had it. How wrong could you be?

If mama caught you with dust and smudge in your ears, she would demand that you wash them and if you didn't do a thorough job, she would do it for you and she was none too delicate about it.

If you had company and not room at the table for everybody, the kids had to wait till the grown folk got through. That was not fair and people don't do that anymore and I'm glad.

On Saturday, mama made you set that tub of water out in the sun so it would be warm for your bath and maybe more than one would use the same water.

You went barefooted all that day

then slipped off to bed without washing you feet and mama caught you. I am not gonna tell you what happened then—it's too gruesome.

You remember that fried chicken was a delicacy reserved for Sunday lunch. Most likely, on Sunday morning you had to wring the neck of a couple of frying sized chickens. Then you plunged them into a pot of hot water and picked off the feathers. You could not get all the little pin feathers and fuzz off, so you set fire to a piece of newspaper, grasped the chicken by its two legs and held the chicken over the flame and singed off the fuzz and pin feathers.

Don't know if you knew how to dismember a chicken, but I did.

You boys know about that time you climbed up a tall pine sapling you swung out on intending to bend it down to the ground, but it broke off and you fell six or eight feet. Didn't hurt you though and it didn't keep you from doing it again.

I apologize for not including the girls in the above because some of you did this too.

Another thing, it was quite a job to teach your younger brothers and sisters to tie their shoe laces and to keep them from putting the left shoe on the right foot, etc. And if you didn't watch out they would put their dress or breeches on hind part wrong side out.

When you got bigger and were plowing in the "new ground" the plow broke a root and part of it snapped back and whacked you on the shin. You were already hot and that made you want to quit the farm.

Didn't it hurt when your foot slipped off the clutch pedal of a T-Model Ford and it flew back and cracked you on the ankle!

Retirees' Motto

A Work Perspective Makes Life Fun

A straw western hat topped the wafer thin body of **R. C. Roberts**. Quickly he sat in the chair and expressed exhaustion from enjoying his first retirement weekend.

"My wife, Vester Mae, and I have spent the first retirement weekend fishing almost around the clock. But we better get in shape; I've got 17 grandchildren to take fishing and camping."

From the fun and laughter expressed at his retirement party, the yard crew will miss this agreeable and fun-loving man.

R. C. admitted he thought most people found him agreeable.

"My dad told me to spend one-half of my time tending to my business, and the other half leaving the other man's alone. And that's what I did."

Name any machinery that moves on wheels and in all probability R. C. can drive it. Here at Lufkin, he has sat behind a steering wheel for 23 years but began his driving career as a boy.

Reared on a farm near Lufkin, R. C. recounts the days when all the lumber in the Pineywoods area was virgin woods, and his father was a log contractor with eight-wheel log wagons. "All of us boys, there were seven, helped dad drive the wagons."

Apparently, R. C. liked the chore because he made it his career. He

left the farm to work on another one in Brownsfield where he was trained to operate a four-row binder. "I learned to operate a lot of big machinery on that farm."

After Brownsfield, R. C. returned to Angelina County to work for Temple Lumber Company where he stayed for 14 years. After his work week was cut to three days, he left to drive a truck for the Pepsi Cola Company. Lufkin's personnel director saw him and asked if he would like to work at LUFKIN. R. C. gave an affirmative answer and started work that afternoon. The year was 1952.

At LUFKIN, R. C. operated the dragline, and bulldozer for nine years. In fact, he cleared all the land for the present sites of the welding and shipping buildings. After nine years of sitting atop this type of machinery, he was changed to the forklift and truck.

His "check-up practice" stemmed from advice R. C. received from his father who told him to be safe in operating machinery. "He told me a safe machine is one that is in good working condition. Keep your machinery safe and be safe around the people with whom you work."

Then, behind light blue eyes set in a ruddy face used to sun and wind, R. C. dropped into a quick quiet reflection then frankly ad-

mitted, "All I've ever fooled with is machinery and the operation of it. But I love hard work; it didn't phase me."

Then he stretched out his lanky muscle-taut body that testified to the validity of this declaration, and mused, "Yep, there's fun in doing."

Whereas R. C. intends to make fishing his full-time avocation, a stern, plain talking **Cecil Oates** looks upon fishing in the profit-loss margin.

Now that Cecil has retired from one occupation, he has picked up another one—the fish market enterprise. Not a dilly-dally type but a forward to-the-point man, Cecil should make it a successful business venture.

"I'm another one of those 'raised to work' men, the kind of a philosophy a good hickory switch gives you."

Not too happy with the today generation, Cecil believes the productivity of man is going down. Then he stopped, thought it over, smiled and said, "Maybe that's a smart move. I don't know."

When he was hired, Cecil was placed in the welding and structural shop where he stayed for 25 years. Before that, he described himself as a "body and fender" man. While at LUFKIN, Cecil was one of the Union negotiators. Even

Mutt Barr, executive vice president and director of manufacturing of the machinery division, presents watches to retirees R. C. Roberts, left photo, and Cecil Oates, right photo.



today, whenever he talks about any of LUFKIN's personnel, he refers to them as good or bad "bargaining men."

Cecil also commented upon another aspect of the past he sees slipping away—the self-sufficient

man. Critical of this erosion time is making, he asked: "Wouldn't it be something if all children knew how to hunt, dress out, and cut up game like my brother Archie and I used to do."

However, in looking back over

the years with LUFKIN, he gives his work years a good mark. "Oh, I've enjoyed it, I really have, and will miss my friends."

Cecil has two children, Diane Stevenson, and Patricia Murray and five grandchildren.

MARKING AN ANNIVERSARY

MACHINE SHOP

Employment Date	Years with Co.
W. A. Newbern June 1, 1940	35
W. M. Spitzer June 24, 1942	33
Phillip Lowery, Sr. June 12, 1950	25
Jesse Belote June 19, 1950	25
H. H. Parrish, Jr. June 23, 1950	25
V. W. Busselle June 26, 1950	25
J. R. O'Quinn June 26, 1950	25
I. D. Parker June 26, 1950	25
David Massingill June 9, 1951	24
James R. Watson June 7, 1951	24
David Cobb June 21, 1951	24
Jim Sharp June 9, 1951	24
Norman Green June 11, 1951	24
Lee Rhodes June 9, 1955	20
Betty Martin June 23, 1959	16
Hubert L. Bridges June 5, 1963	12
Jimmy R. Hathorn June 19, 1963	12
J. H. Pullen June 18, 1963	12
Roger Russell June 29, 1965	10
T. L. Williams, Sr. June 1, 1966	9
Eddie Smalley June 1, 1966	9
Clarence E. Smith June 30, 1966	9
Jerry Vann June 3, 1966	9
A. C. Hunt, Jr. June 7, 1966	9
Jim Lewis June 5, 1968	7
W. C. Bryson June 19, 1969	6
W. N. Boles June 25, 1969	6
Elmo Hightower June 26, 1969	6
B. T. E. Simmons June 10, 1971	4
David Rainwater June 6, 1972	3
Jimmy Cook June 6, 1972	3
T. D. Reynolds June 15, 1972	3
John B. Doss June 19, 1972	3
D. E. Ridgeway June 19, 1972	3
W. L. Bullard, Jr. June 28, 1972	3
James Holiday Jr. June 26, 1972	3
T. L. Thompson Jr. June 5, 1973	2
David A. Blanton June 5, 1973	2
R. W. Boyd, Sr. June 7, 1973	2
James H. Yount June 12, 1973	2
Charles C. Burse June 13, 1973	2
John H. McDaniel June 21, 1973	2
Manuel Luna June 26, 1973	2
T. E. Barringer June 26, 1973	2
Calvin L. Oliver June 3, 1974	1
Sammy L. White June 3, 1974	1
Lawrence Hunt June 3, 1974	1
R. L. Hensarling June 4, 1974	1
Tommy R. Steele June 5, 1974	1
Larry J. Mayo June 10, 1974	1
Robert W. Brooks June 10, 1974	1
John W. Madden June 10, 1974	1
Milton Phillips June 12, 1974	1
David Satterwhite June 12, 1974	1
Charles W. Dailey June 17, 1974	1
Melvin L. Mitchell June 18, 1974	1

SECURITY GUARD

Employment Date	Years with Co.
John E. Wilson June 14, 1954	21
Ray McCollum June 17, 1959	16
S. P. Hartman June 23, 1963	12

FOUNDRY DEPARTMENT

Employment Date	Years with Co.
Robert Lang June 6, 1929	46
Franklin Weeks June 16, 1941	34
Felton Pervis June 3, 1942	33
L. W. DuBose June 7, 1944	31
T. N. A. Battles June 1, 1944	31
Joe A. Thomas June 27, 1944	31
Dudley Flenoy June 29, 1946	29
Pete Thompson June 28, 1948	27
Frank Martin June 12, 1951	24
Wilson Sparks June 9, 1952	23
Charles Collins June 17, 1955	20
James L. Kegler June 2, 1961	14
James T. Wiley June 28, 1966	9
J. W. Thompson June 8, 1967	8
Artis R. Teal June 17, 1969	6
D. M. Hernandez June 8, 1971	4
Lloyd H. Pope June 9, 1972	3

W. L. Sturgis June 16, 1972	3
Bobby R. Cauley June 5, 1973	2
Claude Jones June 10, 1974	1
Jimmy Johnson June 13, 1974	1
Ray C. Bryant June 17, 1974	1
Willie J. Bryant June 17, 1974	1

INDUSTRIAL ENGINEERING

Employment Date	Years with Co.
Bill Cantrell June 11, 1957	18
Joe Simmons June 1, 1965	10
Malcolm Barclay June 3, 1968	7
David M. Bowers June 29, 1972	3

TRAILER SALES

Employment Date	Years with Co.
C. V. Wilkinson June 1, 1935	40
Kermit Gammill June 1, 1948	27
Leroy Greene June 15, 1948	27
Bobby Christopher June 8, 1955	20
James Crawford June 2, 1969	6
Kenneth Massey June 1, 1973	2
Robert M. Bower June 11, 1973	2
Ruben Rodriguez June 19, 1973	2
Russell S. Craig June 3, 1974	1
Marvin L. Kitchell June 5, 1974	1
Richard P. Packard June 18, 1974	1

MAIN OFFICE

Employment Date	Years with Co.
Genevieve Pruitt June 8, 1962	13
Shirley Williamson June 10, 1963	12
Gary Day June 11, 1963	12
Beryl Brevell June 1, 1969	6
James R. Blanton June 17, 1969	6
Ann Hawkins June 7, 1971	4
Elizabeth Modisette June 18, 1973	2

WELDING SHOP

Employment Date	Years with Co.
John Smalley June 15, 1934	41
C. E. Mangus June 8, 1951	24
K. R. Timmons June 4, 1964	11
Perry McKnight June 18, 1968	7
Thomas Jones June 2, 1969	6
Ronny Oates June 1, 1973	2
Jerry Jackson June 29, 1973	2
Murlin Graham June 3, 1974	1
Larry Watson June 11, 1974	1
Michael Kuehl June 18, 1974	1
James Farrell June 3, 1974	1
Gene Hill June 3, 1974	1
Dean McMahon June 11, 1974	1

MACHINERY SALES & SERVICE

Employment Date	Years with Co.
Vic Fawcett June 7, 1934	41
Jack Harbottle June 6, 1947	28
Thomas Butler June 14, 1951	24
L. A. Ruzicki June 15, 1953	22
Joe Randol June 21, 1954	21
John Finney June 6, 1955	20
Bill Champion June 16, 1958	17
Don McCarn June 15, 1959	16
R. W. Nicholas June 7, 1965	10
David Remick June 1, 1970	5
Jack L. Branson June 1, 1972	3
Frederick Morrow June 11, 1972	3
Margaret Cooper June 1, 1973	2
George Adda June 3, 1974	1

TRAILER DIVISION

Employment Date	Years with Co.
Austin E. Lewis June 9, 1943	32
Billy Holcomb June 18, 1946	29
Marshall Dailey June 25, 1946	29
John Modisette June 9, 1950	25
Arden Jinks June 5, 1950	25
Hubert L. Murrain June 26, 1950	25
A. A. Foster June 2, 1951	24
Lewis Hodges June 22, 1955	20

C. B. Kendrick June 20, 1956	19
Roy Bentley June 21, 1965	10
Donnie Chandler June 14, 1966	9
W. R. Porter June 10, 1968	7
Augusta Jones June 27, 1968	7
Lucy Richardson June 26, 1969	6
W. F. Walker June 5, 1972	3
Ricky D. Wood June 7, 1972	3
Robert Nicholson June 7, 1972	3
Jackie D. Nichols June 4, 1973	2
J. A. Stubblefield June 13, 1973	2
Cyrus Bass, Jr. June 5, 1974	1
Donald E. Dixon June 12, 1974	1
Betty Wilson June 17, 1974	1
Charles Dillard June 20, 1974	1
James C. Cloudy June 20, 1974	1
Bobby Tucker June 24, 1974	1

AUTOMOTIVE & INDUSTRIAL

Employment Date	Years with Co.
Mike Griffin June 1, 1972	3
Francis G. Bridges June 1, 1974	1

PATTERN SHOP

Employment Date	Years with Co.
Wayne O. McMullen June 16, 1959	16
Billy McClendon June 3, 1965	10

ELECTRICAL

Employment Date	Years with Co.
Billy Collmorgen June 19, 1950	25
David M. Card June 23, 1954	21
Frank Phillips June 11, 1973	2
Larry Perkins June 25, 1973	2

PERSONNEL

Employment Date	Years with Co.
Johnny Long June 1, 1953	22
Debra Devine June 17, 1974	1

ENGINEERING

Employment Date	Years with Co.
Milton Walther June 2, 1954	21
Jim Partridge June 2, 1958	17
Jerry Crofford June 1, 1966	9
Phillip Kee June 6, 1966	9
John C. Ramey June 10, 1968	7
Richard E. Jones June 2, 1969	6
Louis Lloyd June 10, 1970	5
Michael Read June 1, 1972	3
Ellis Gorman June 28, 1972	3
Suzy Barker June 21, 1973	2
Rebecca Allen June 1, 1974	1
Charles J. Mott June 10, 1974	1
James Bowman June 24, 1974	1

MATERIAL CONTROL

Employment Date	Years with Co.
Jack Blackburn June 3, 1947	28
R. D. McMullen June 20, 1972	3
Thomas Williams June 25, 1974	1

ORDER DEPARTMENT

Employment Date	Years with Co.
Maxine Besing June 22, 1959	16

UTILITY MAINTENANCE

Employment Date	Years with Co.
Larry M. Cloudy June 11, 1968	7

ASSEMBLY & SHIPPING

Employment Date	Years with Co.
Aubrey Nations June 26, 1950	25
Kemp McKinney June 20, 1950	25
Jerry Jackson June 1, 1962	13
John Gilcrease June 4, 1973	2

LUFKIN ROUNDUP

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Roundup Laughs

Then there was the drunk who was found muttering, "It can't be done! It can't be done!" as he looked up at a big sign which read: "DRINK CANADA DRY."

New bride: "Oh dear, I'm so happy you like your lunch. Mother says that chicken salad and strawberry shortcake are the only two things I make correctly."

Husband: "And which is this, dear?"

Every man wants a woman to appeal to his better side, his nobler instincts and higher nature . . . and another woman to help him forget them.

Two little girls were discussing their families. "Why does your Grandmother read the BIBLE so much?" asked one. Replied the other, "I think she's cramming for her finals."

About the Cover

Summer announces freedom as school doors open and children rush out to meet the world of daffodils, skylarks, forests, mountains and streams. The ordinary creek becomes a place for two adventuresome boys to pan gold, an old covered bridge becomes a secret hide-a-way in which only young dreams can be shared. Only the short, care-free summer can fulfill the pleasures of the restless youth.



Henpecked husband: A man who may not always be wrong but who is never right.

There wouldn't be any more wars if men would deal as patiently with other men as they do with fish.

Weatherman to radio announcer: "Better break it to 'em gently. Just say, 'partly cloudy, with scattered showers followed by a hurricane.'"

The most difficult years of marriage are those following the wedding.

The minister's sermon concerned the relationship between fact and faith.

"That you are sitting before me in this church," he said, "is fact. That I am standing, speaking from this pulpit, is fact. But it is only faith that makes me believe anyone is listening."

Teenage girl to her date: "Let me put it this way, Charlie. If our romance were on television, I'd switch channels."

Sign in a loan company window: "Now you can borrow enough money to get completely out of debt."

Internal Revenue Auditor to man: "However logical it sounds, Mr. Williams, you cannot list the U.S. Government as a dependent."

"My advice to you is to forget yourself and bury yourself in your work."

"But Doc, I work in a fertilizer factory."

Sign in a Volkswagen plant: "THINK BIG AND YOU'RE FIRED."

These days, the only way to vaccinate a girl so it won't show is to have her inhale it.

A vegetable is a substance used to balance a child's plate while it's carried to and from the table.

When the family station wagon pulled into the service station, a little girl jumped out and gasped to the attendant: "My hands are so dirty, I'm about to pop!"

In the window of music store: "Tapes available—no subpoena needed!"

At a reception I was talking to a friendly stranger who had arrived late. "I don't know what's the matter with that tall man over there," I said puzzled. "He was so attentive towards me a while ago, and now he won't even look at me."

"Perhaps he saw me come in," said the stranger, "He's my husband."

Wife to marriage counselor: "It all started with him wanting to be in the wedding photos."

LUFKIN ROUNDUP

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Editor

VIRGINIA R. ALLEN

Editorial Assistants

BARBARA CHAPMAN WHITE

LIZ NORMAN

Staff Photographer

JIM WALSH

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