

LUFKIN

MARCH
1974

ROUNDUP





R. L. POLAND

from The President's Desk...

FELLOW EMPLOYEES:

Today, it seems all fingers are pointed at the businessman as being responsible for all the world's problems. With almost

every conversation dominated these days with crises of every variety, we thought the following editorial by Gene Beaudet, editor-in-chief of IRON AGE, was most appropriate:

Maybe, just maybe, the reason we seem to make so little headway with some of our problems in this country is that everybody is telling everybody else how to run their business.

And nobody is minding his own business.

Peach-fuzz college graduates tell seasoned businessmen how to run their business. Sociologists tell economists how to run the economy. College professors tell everybody how to run everything.

Maybe the best advice this country could take right now is "Mind your business!"

If this country is going to solve its problems, it will be through experts working hard at things in which they are expert—not wagging fingers at experts in other fields.

Now, if there is one person in this country who is told by more "experts" than anyone else how to run his affairs, it has to be the U. S. businessman.

He is told to be active in politics. To be a sociologist. To be an ecologist. To be a moralist. To be a philanthropist. To be a humanist—whatever that is.

In short, "experts" are telling business-

men they should be minding everyone else's business but their own. Meanwhile, of course, these "experts" obviously are not minding their own business.

Businessmen can make no better contribution to U.S. society and its problems than by doing a good job of minding their own business.

This means filling market needs of people with products of high quality and low prices under competitive conditions. It means keeping many Americans employed. It means making a profit that, through taxes, provides revenue to the government—revenue that is used to fund programs for all the people.

Isn't that a big enough job to take all the time, energy and interest of businessmen? Isn't that enough to expect of any quarter of society?

This country, this society, will solve its problems, survive and flourish only if everybody does his own job well. Of course, this does not mean businessmen should be insensitive to public affairs.

But the main job of businessmen is running a successful business.

This is a big enough job for anybody.

by Barbara Chapman White



Tightening the nuts on this 640 gear box is next to last step in pumping unit reducer assembly. Les then sends the box down the line for its brake assembly, the final step

cludes complete assembly of pumping unit reducers.

During his nine years of service, Les had perfect attendance in 1966, 1971 and 1973. Only once was he absent more than one day at a time.

While squirrel hunting in 1968, Les tried to retrieve a tree-lodged squirrel. After giving up, the frustrated hunter jumped from the tree, breaking his left leg. As a result, he was off from work for several months.

However, "Les remains one of the most dependable people I have ever known. I realize unavoidable circumstances happen to anyone. He's a good worker who doesn't look for excuses to get out of work," says A. J. Havard, foreman of the Machine Shop Assembly Floor.

"I figure I might as well do my work right the first time; if I don't I'll just have to do it over. My time is more valuable to me than that," proclaims Les.

Asserting that his foreman has a lot to do with his attitude, Les says, "I don't think I could have a better man for my foreman. I like to be told what to do and then be left alone to do it. Mr. Havard has always done that. Also, he's never talked gruff to me—that means a lot."

Apart from his regular job, Les does yard work for several people. It is also a hobby with him.

Staying pretty busy, Les says he really doesn't have time to share a hobby with his wife, Oletha, who sells home products as a part-time job.

The Durhams, however, do spend some time with their two married daughters and son, Dean, who lives at home. Oleta and Patricia both live in Lufkin, so they visit almost daily. Oleta has one child and Patricia has two. Oleta's husband, Robert Spencer, also works in the Machine Shop Assembly Floor.

Les is a busy man, but he finds time to keep himself informed on the problems of youth, economics, politics and trends of today—which seem somewhat grim at times. Looking on the brighter side, Les says, "There still is one good thing about this life. We have Someone up there who can't be killed or harmed in any way. That's one sure thing in this world of uncertainty."

Dependability "PLUS" Equals Valued Worker

Born the son of a man who knew little else but hard work, Leslie Durham also has proved himself to be a hard worker in the Machine Shop Assembly Floor.

His upbringing surely had a positive effect on his attitude toward work.

When Leslie, better known as "Les," came to work for LUFKIN in 1965, he started out in the Pipehouse. After four or five months, he moved to the Machine Shop Assembly Floor, then located in the Machine Shop.

When the move was made by the department to its present location in early 1972, changes were made in the work done. Instead of having separate locations for washing high and low speed gears, now all gears, shafts and pinions are washed in one place. However, "the most noticeable change has been in the increase of the workload," says Leslie.

He cleaned gear boxes and washed gears before he began working on the assembly line in May, 1972. At present, his job in-



After supper, Les relaxes at home with Oletha, looking at their family photo album



**Deadline:
March 31**

Four-Year

Five scholarships are awarded under this plan each year. Four are awarded to children of employees at the Lufkin, Texas facilities and one scholarship is given to children of employees outside of the Lufkin, Texas facilities; however, a lesser number will be awarded if there are fewer than four eligible recipients from the Lufkin, Texas facilities and one from outside the Lufkin, Texas facilities.

Students Eligible to Apply

A high school student who has a parent who has been an employee of Lufkin Industries, Inc. in its Lufkin, Texas, office or plant for at least one year when the student registers for the senior year in high school, is eligible to apply for this scholarship. A student whose employee-parent becomes totally incapacitated, retires or deceases at any time during such student's tenure in high school is eligible to apply provided the parent had been an employee of Lufkin Industries, Inc. for at least two years prior to such incapacity, retirement or decease. A student whose parent is an officer or director of the company at the time such student registers for the senior year in high school is not eligible.

Purpose of Scholarship

The purpose of this scholarship is to express an interest in the families of Lufkin Industries, Inc. employees and to help create greater interest in higher education.

When to Apply

The time to apply for a Foundation scholarship is prior to April 1 of the student's senior year in high school.

How to Apply

The student can apply for a Foundation scholarship by completing an application form and filing it with the Secretary of the Foundation located in the Trailer Division office. The application must be accompanied by:

- 1) Transcript of 9th, 10th, 11th and the first semester of the 12th year grades
- 2) The results of the Scholastic

**Information about
Angelina College
scholarship...
pages 6 and 7**

College Scholarship Plan

Aptitude Test.

These must be filed prior to April 1 of the student's senior year. Application forms may be obtained from the Lufkin High School principal's office, personnel office of Lufkin Industries, Inc., the office of the Secretary of the Foundation or any branch office.

High School Grade Required

To be eligible to be considered for a scholarship, a student must graduate from an accredited high school, and the student's grades for the four high school years must average at least 80.

Scholarship Committee

Each year the Foundation will appoint a Scholarship Committee which will evaluate the qualifications of the applicants and select the winners. No officer or employee of Lufkin Industries, Inc. will be a member of the committee.

Qualifications To Be Considered

Each applicant will be graded on the following qualifications:

- I. Scholarship in its broadest sense
 - A. Grades made in high school
 - B. Grades made on Scholastic Aptitude Test
 - C. Probability of success in college
 - D. Probable utilization of college education
- II. Character
 - A. Ambition
 - B. Reputation
 - C. Fairness in judgment
 - D. Respect for rights of others
 - E. Personal stability
- III. Citizenship
 - A. Health
 - B. Personality
 - C. Disposition
 - D. Qualities of leadership
 - E. Cooperation with fellow students and teachers
 - F. Willingness to be of service

In arriving at the student's overall grade, the grade made upon each of the three above-listed qual-

ifications will be weighed as follows:

Scholarship 65%, Character 20% and Citizenship 15%.

Announcement of Awards

The Scholarship Committee will receive from the Secretary of the Foundation on or after April 1, all applications together with transcripts and Scholastic Aptitude Test results. The scholarship committee, prior to May 15, will determine which of the applicants are to receive the scholarships. The Scholarship Committee will then submit the names of the scholarship recipients to Lufkin Industries Foundation, which in turn, will make the appropriate announcement.

Students Select Colleges

Lufkin, Texas facilities' scholarship students may choose to attend any accredited college or university in good standing located within the State of Texas.

The scholarship winner outside of the Lufkin, Texas facilities may choose to attend any college or university in good standing in the United States of America or his nation of residence.

Upon receiving notice of a scholarship award, the student should contact the Secretary of the Foundation, located at the office of the Trailer Division, Lufkin Industries, Inc., for further information and instructions.

Amount of Scholarship

Each scholarship is for a total of \$2400, payable \$600 per year for four years, provided the student remains eligible.

How Scholarship Is Paid

A \$300 payment is scheduled to be made at the beginning of each semester of each of the four school years. The payment is made by check to the college or university selected by the student and approved by the Foundation.

Cancellation of Scholarship

If a student attending college on a scholarship fails to maintain satisfactory grades, or misses a fall or spring semester for a reason other

than illness or military service, the scholarship will be cancelled and no further payment made. An absence of two years from college, regardless of the reason, will terminate eligibility, subject to review by the Foundation Board of Trustees. A college to which funds have been advanced for a student who subsequently becomes ineligible should return unused funds to the Lufkin Industries Foundation. No student will be awarded a scholarship who is married at the time of the award. If an employee-parent terminates his employment with Lufkin Industries, Inc. for any reason other than retirement or death while his son or daughter is receiving a scholarship, no further payment on the scholarship will be made.

Awards Made Only To Eligible Applicants

An award will be made only when there is an eligible applicant, and any of the four annual awards that are not made due to the lack of an eligible applicant will be cancelled and will not be carried forward.

Number of Scholarships Per Family

Not more than one scholarship per employee family may be awarded effective with the high school graduating classes in the Spring of 1974.

Scholarship Creates No Obligations

The awarding of a scholarship does not create an offer of employment, and the acceptance of a scholarship does not create any employment obligations. Acceptance of a scholarship award in no way obligates the recipient to the Foundation nor the Foundation to the recipient.

Duration of Scholarship Plan

The Lufkin Industries Foundation believes that this scholarship plan may be continued indefinitely. Yet, it also realizes that conditions may change in the future, and therefore, reserves the right to modify or terminate the Plan, in whole or in part, in such manner as it may determine.

Deadline : March 31

Angelina College Scholarship Plan

Number of Scholarships

Four scholarships are awarded under this Plan each year. However, a lesser number will be awarded if there are fewer than four eligible recipients.

Students Eligible to Apply

A high school student who has a parent who has been an employee of Lufkin Industries, Inc. in its Lufkin, Texas, office or plant for at least one year when the student registers for the senior year in high school, is eligible to apply for this scholarship. A student whose employee-parent becomes totally incapacitated, retires, or deceases at any time during such student's tenure in high school is eligible to apply provided the parent had been an employee of Lufkin Industries, Inc. for at least two years prior to such incapacity, retirement or decease. A student whose parent is an officer or director of the company at the time such student registers for the senior year in high school is not eligible.

Purpose of Scholarship

The purpose of this scholarship is to express an interest in the families of Lufkin Industries, Inc. em-

ployees and to help create greater interest in higher education.

When to Apply

The time to apply for a Foundation scholarship is prior to April 1 of the student's senior year in high school.

How to Apply

A student can apply for a Foundation AC scholarship by completing an application form and filing it with the Financial Aids Office of Angelina College. The application form must be accompanied by transcript of 9th, 10th, 11th and the first semester of the 12th year grades. These must be filed prior to April 1 of the student's senior year. Application forms may be obtained from the Lufkin High School principal's office, personnel office of Lufkin Industries, Inc., the Financial Aids office of Angelina College and the office of the Secretary of the Foundation.

Scholarship Committee

Applications will be considered by Angelina College scholarship committee and scholarships will be awarded according to their recommendations. No officer or employee

of Lufkin Industries, Inc. will be a member of the committee.

Qualifications

Each applicant will be graded on the following qualifications:

- A. Leadership
- B. Aptitude
- C. Achievement
- D. Need
- E. Other qualifications with the only scholastic requirement being the acceptance of the graduating senior student by Angelina College.

Announcement of Awards

The scholarship committee, prior to May 15, will determine which of the applicants are to receive the scholarships. The scholarship committee will then submit the names of the scholarship recipients to Lufkin Industries Foundation which in turn will make the appropriate announcement.

College Selection

Recipients of these scholarships are required to attend Angelina College. Upon receiving notice of a scholarship award, the student should contact the Director of Ad-

REMINISCENCES

by Guy Croom



Y

ou may be interested in what Lufkin was like in 1905. To be sure, there were no paved streets and hardly a need for them, considering their advantage compared to the cost.

Most businesses faced Cotton Square, now Calder. City Hall and the standpipe were where Kurth Memorial Library is. City offices were upstairs while the ground floor was occupied by the fire wagon.

When a fire alarm was sounded, the first one there with a team was awarded the job of pulling the wagon to the fire.

I will remember on one occasion the alarm sounded and one of the livery stables got there first with one small mule.

You can imagine the comedy of that mule pulling the wagon from a double tree and the wagon tongue tied to his collar, everybody

shouting to the driver, who was laying the lash to the mule, who already was doing the best he could.

Most folks had their own milk cow and chicken yard, plus maybe a pig in the pen. And nearly everybody had a garden for vegetables.

It was somewhere about this time that the city passed an ordinance prohibiting livestock from running at large inside the city limits and also prohibiting hogs inside the city.

Some folks got awfully mad about this. It did not prohibit "staking a cow out." This meant a long rope was attached to the cow's horns or to a halter that she may have worn.

The other end of the rope was tied to something permanent like a tree, fence post or stump within the reach of some good grazing for the cow. This procedure was practiced by a lot of people.

missions and Records of Angelina College for further information and instructions.

Amount of Scholarship

Each scholarship is for a total of \$600 payable \$150 per semester for two years provided the student remains eligible.

How Scholarship Is Paid

A \$150 payment is scheduled to be made at the beginning of each of the four semesters. Payment is made by check to Angelina College by the Foundation.

Cancellation of Scholarship

If a student attending college on a scholarship fails to maintain satisfactory grades, or misses a fall or spring semester for a reason other than illness or military service, the scholarship will be cancelled and no further payment made. An absence of two years from college, regardless of the reason, will terminate eligibility, subject to review by the Foundation Board of Trustees. Angelina College should return unused funds to the Lufkin Industries Foundation for a student who subsequently becomes ineligible. No student will be awarded a scholarship who is married at the time of the award. If an employee-parent terminates his employment

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believes that this Scholarship Plan may be continued indefinitely. Yet, it also realizes that conditions may change in the future and therefore reserves the right to modify or terminate the Plan in whole or in part in such manner as it may determine.



Although there were several sawmills within a short distance of Lufkin employing many wageearners, merchants and professional men depended on the cotton farmer for support.

There were several reasons for this. First, the farmer had his transportation such as it was. The sawmill worker didn't have any.

For the farmer, animal transportation was a necessity but would have been a prohibitive expense for the sawmill man.

Secondly, a sawmill town was a miniature city within itself, having the commissary which was a general mercantile establishment. It had groceries, dry goods and hardware.

Also included in the sawmill town was a drug store, market and post office.

A doctor was on duty. Employees usually paid \$1.50 per month for

the doctor's services. This made him available in case of sickness at no additional cost.

This whole complex was owned by the company except the post office and the post master was a part-time employee of the company. Therefore, they pretty well controlled the post office, too.

The only time you needed pennies was to buy a two-cent postage stamp for first-class mail. We had no \$2.98 stuff. It was either two six bits or three dollars.

Thirdly, the company paid its employees in checks which were round cardboard discs, about the same size as a silver dollar. They were in denominations of five, 10, 15, 20, 25, and 50 cents, each a different color. You could draw checks on your account at the company office at any time.

The checks were good at any company owned business and the

only cash you got was what you had left over at the end of the month. And for most people, this was not much.

Another method of paying off was the "punch out." This was a card about two and a half inches wide and four inches long with the different denominations like five, 10, 15 cents, etc., printed on the border in blocks about the size of a 10-cent piece.

Each punch-out contained enough digits to equal your day's pay and was delivered to your foreman everyday in recompense for work done the day before.

When you made a purchase at any company place of business, the merchant cut off the amount of the purchase from your card and gave back what was left, if anything. If he would not make change from the digits shown on your card, he gave you checks in lieu.

CELEBRATING AN ANNIVERSARY... 12 Years or more



B. R. WALLACE
Welding & Structural
37 years



SAM TURNER
Commercial Gears
12 years



ARCHIE HOLLIS
Machine Shop
12 years



ELBERT BAILEY
Trailer Division
24 years



RAYMOND WILLMON
Main Office
31 years



STEVE MCKINNEY, Jr.
Pattern Shop
20 years



AUSTIN FREEMAN
Security Guard
24 years



DONALD JONES
Welding & Structural
19 years



RICHARD ENGLISH
Trailer Division
12 years



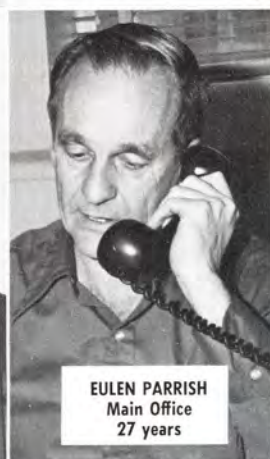
FRED NASH
Trailer Division
22 years



ROBERT DAVIS
Trailer Division
31 years



R. G. GRAY
Material Control
12 years



EULEN PARRISH
Main Office
27 years



A. J. MODISETTE, JR.
Electrical
26 years



GAYLAND WALLACE
Lathe Shop
20 years



EDWARD PHILLIPS
Assembly & Shipping
12 years



W. A. DRAKE
Welding & Structural
28 years



JEWEL KOLB
Machine Shop
20 years



ROBERT CHAPMON
Traffic
23 years



J. V. NASH
Machine Shop
22 years



...More ANNIVERSARIES



A. L. CHRISTINA
Commercial Gears
21 years



FRED STRAIT
Trailer Division
20 years



GEORGE BROWN, JR.
Trailer Division
18 years



BILL TEMPLE
Industrial Engineering
20 years



BOBBY MALNAR
Trailer Division
12 years



SELMAN GRIFFITH
Engineering
14 years



MARLIN WILLIAMS
Welding & Structural
15 years



Credit Union directors standing are (l to r): Austin Freeman, secretary-treasurer, Leonard Avery, Hubert Lankford, Wayne Chamblee. Seated (l to r): Bennie Spivey, Hubert O'Quinn, president; Billy Ray Harris, vice president; Ickey Baird, A. C. Hunt

Credit Union Pays 6 Percent

A 6 percent dividend was paid January 1 to shareholders of the LFM Federal Credit Union. While most banks require a minimum deposit of several thousand dollars before they pay as much as 6 percent, the Credit Union pays on any amount of shares.

Officers and members met January 19 at the district courthouse for the credit union's annual meeting with approximately 70 present.

The credit union's 1973 financial report showed total assets at \$864,062.29, with a total of \$758,978.16 in outstanding loans. Total shares on deposit as of December 31 amounted to \$734,067.54.

Membership in the credit union stands at 2,100 with 1,251 active members, an increase of 48 members.

Directors re-elected for two-year terms are Austin Freeman, Security Guard; Hubert O'Quinn, Trailer Division; and Wayne Chamblee, Utility Maintenance. Leonard Avery, Machine Shop, was elected for his first two-year term.

Directors with one year left on their terms are A. C. Hunt, Material Control; Billy Ray Harris, Pattern Shop; Hubert Lankford, Gear Cutters; Ickey Baird, Welding and Structural. Bennie Spivey was elected to serve Henry Williams's unexpired term.

Re-elected officers are Hubert O'Quinn, president; Billy Ray Harris, vice president; Austin Freeman, secretary-treasurer.

Supervisory committee members

appointed for 1974 are Don Langston, Jim Massingill and Charles Blackwell, all in Accounting.

Credit committee members are Ed Root, Trailer Division, who was re-elected to a two-year term by the members; Roy Chappell, Foundry department; and James B. Thomas, Assembly and Shipping, who have one year remaining on their terms.

Austin Freeman is office manager for the credit union, which has its office in the white building across the street from the Main Office building. Office hours are noon to 5 p.m. Monday, Tuesday, Thursday, and Friday.



Credit Union shares in sums of \$50 and \$25 were given as door prizes at annual meeting. Winners are front row (l to r): Jesse Neal, \$25; A. D. Jumper, \$50; D. D. Allen, \$25. Back row (l to r): Aubrey Fuller, \$25; Leamon Bullock, \$50; Evaristo Garza, \$25.



At monthly safety meeting of Foundry foremen and supervisors are l. to r.: Craft Fenley, Pete Thompson, Ralph Jones, Ben Hooker (projectionist), Billy Ray Harris, Andy Modisette, I. V. Christopher, Fred Jenkins, James Wiley, Thomas Ladd, Bill Landry, Woodie Wallace. A discussion on safety inspections followed a safety film

Foundry Employees Study Safety Hazards

NATIONAL Safety Council films of common safety hazards provided instruction to Foundry foremen and supervisors at the January safety meeting.

Material being lifted improperly and parts of the body being crushed are the most frequent injuries occurring in the Foundry department. The films emphasized the importance of caution when hands are near machinery and when heavy objects are moved.

Basically, the Foundry safety program, headed by Rod Pittman, operates on a foreman and committeeman system. Foremen are assigned to a department other than their own and the committeeman in that department helps with monthly department inspections.

Each foreman is responsible for correcting any safety hazard found in his department, before the next safety meeting. The corrections are then double checked at the safety meeting.

Since back injuries are a major concern for the safety program, these six pointers to correct lifting will be emphasized to new employees and are helpful hints to anyone else:

1. *Foot positioning is important. Feet should be apart with one parallel to the side of the object, closest to the lifter.*
2. *Back straight and*
3. *Tucked chin save back muscles from strain.*
4. *Palm grip assures a good grasp since the fingers by themselves have little strength.*
5. *Weight should be positioned above feet.*
6. *Arms and elbows should be hugged to the sides.*



Freeman Berry, safety committeeman of the Main Bay, 2nd shift, is posting one of several safety posters at a molding station. This one reads: "Discourage Horseplay"



James Jones, foreman of Side Bay, 1st shift, makes safety inspections of the Main Bay. Here, he is checking the Davenport molding machine for possible safety hazards

ENERGY: Friend or Foe? It Depends



Radio contact between departments cuts wasted time and fuel by eliminating unnecessary trips and establishing communication while the jobs are being done. Above: Benny Wilson, Welding & Structural, on forklift. At right: Lowell Clark, Material Control, on Austin-Western crane



Welding & Structural has switched over to H.P.G. (a liquid, more efficient gas) for all cutting. H.P.G. is one step toward decreasing the demand for natural gas

Lights blinking on in the dank, black hours of morning—people getting up in the dark during Daylight Savings Time. Cars stopping periodically to pick up riders for work—using less gas that way. People doing all of their errands in the same trip—warming up the engine many times wastes fuel.

The energy crisis is a situation everyone is learning to live with.

The main concern to Lufkin Industries has been to keep enough fuel on reserve so that there would be no operation shutdowns. Because of the mild winter this year, (at least until ROUNDUP press

time) the problem was not crucial.

Basically, LUFKIN is trying to tighten up on its usage of power, using electricity only when necessary and natural gas only where essential.

In the Trailer Division, the KWH (kilowatt hours) have been cut by 24 percent since this time last year. Lights not needed in halls, empty offices, conference rooms, etc. have been cut off.

All lights usually burned at night were also turned off except those needed for night shift work and security. This measure has been taken throughout the company.

In an effort to cut power used to heat the trailer plant, additional

thermostats were installed in the plant by the Maintenance department to heat specific areas instead of the entire plant.

For the offices, the heating system was rewired to make best use of the two compressors which run the motors to mix the hot and cold air for desired temperatures. Infrared space heaters are also used in the shop.

There are also many things the Machine Shop is doing to better use their power.

The most crucial energy period occurs daily, around 9:30 to 10:00 a.m. when most of the powerful motors seem to run at the same time and the Foundry is in produc-

by Carol Kamas

On Whether You Have It or Not



Pot burners, which burn natural gas without thermostats, are being replaced by the larger Dravo heaters with thermostats like these (at top) in the Machine Shop and infrared heaters, like this one (above) in Bobby Colbert's work area. The Dravo and infrared units heat with much less energy than pot heaters



Fork lifts powered by propane engines have proven to be less polluting and more efficient to run. Albert Gilder, Yard Crew, fills up his lift at the propane tank in the Machine Shop yard



Non-essential lights in the Trailer Division are not used and the heating system for the whole plant has been revamped. Frank Miller, Security Guard (at left), cuts off lights to offices after employees have left the building. At right: Charlie Hodge, Trailer Division Yard Crew, makes sure all entrances are closed in the plant—an important step in maintaining properly regulated thermostats

tion. This creates a "demand peak" in the amount of power being used by the company.

This could be compared to a home using a vacuum cleaner, dishwasher, TV, hair dryer, washing machine and dryer at the same time.

To combat this problem, a demand monitor system is under consideration which would be installed on the already present demand meter, used by T.P.&L. This monitor would help regulate the power average by warning of possible demand peaks.

This change added to a reduction in temperature on the electric induction furnace thermostat in the

Foundry, when not in use, should help regulate the quantity of power used during peak periods.

Another big change has been the switch over to H.P.G. (High Purity Gas) from natural gas for cutting in the Welding shop. The new "liquid gas" is more efficient because it is hotter and cuts faster, thus using less fuel in the long run.

Additionally, fork lifts are changing to propane gas. This fuel is more efficient and less polluting than gasoline.

Dravo heaters and infrared heaters are replacing "pot" heaters in shops throughout the company. The new heaters are regulated by

thermostats while the pot heaters burn natural gas, free of any regulatory devices.

The key to LUFKIN's conservation is "tightening up on the way we use the power we have," emphasizes Bill Trout, who has been working closely with the company's energy program.

"The company's main concern is keeping production going and not having power curtailments so that we have to shut down. We welcome any suggestions from employees on ways that power can be conserved."

(Next month . . . a look at what employees are doing about their energy problems.)

Shop Talk

Rumor has it that JIM FENLEY, Machine Shop, first shift, recently put a new roof on his barn. It seems that he had a little trouble though. Having climbed to the rooftop by a ladder from the inside, he became trapped when he finished, with himself on the outside and the ladder inside. His wife, Pauline, came two hours later and helped him down. Some say he could be heard yelling for help almost a mile away.

Seems that PAT JOHNSON, Lathe Shop, first shift, has his days confused. He got up especially early one morning and went to read the paper before going to work.

When he looked at the paper, he discovered it was Sunday and went back to bed to sleep until noon.

Mary Ann Stevens, a 1971 scholarship winner, recently has received the highest academic recognition extended by Stephen F. Austin State University. She was chosen to the Alpha Chi national scholarship society. Mary Ann is a senior history major with a minor in English. She will do her student-teaching this semester at Lufkin High School with plans to teach after she graduates with a B.A. for select students. Her father, CALVIN STEVENS, works in the Machine Shop, first shift.

Due to the downpour of rain we have received, JACK MANGHAM, Gear Cutters, first shift, found it necessary to hook up his cultivator to his boat and motor in order to break up his garden.

Congratulations to newlyweds:

Mr. and Mrs. GARY JONES, who were married January 18. She is the former Jerri Diane Rawlinson. Gary works in the Trailer Division, first shift.

Mr. and Mrs. THOMAS FREEMAN, Jr., whose wedding was January 19. She is the former Denise Parrot. Thomas works in the Trailer Division, first shift.



These are the Machine Shop, 3rd shift, perfect attendance employees for last year. Front row (l to r): Carl Williams, Machine Shop; Rex Berry, Gear Cutters; Leon Balderas, Gear Cutters; H. L. Bridges, Tool Room; Paul Rhoden, R. D. Parker, both Machine Shop; Rayford Wright, Gear Cutters. Back row: Jerry McGuire, Grady Hopkins, William Boles, David Cobb, all Machine Shop; Clarence Matchett, Gear Cutters



Trailer Division perfect attendance employees for 1973 (l to r): Lee Lowery, Inspection; Allen Repp, Paint House; J. C. Malnar, Carpentry; Coy Oliver, Pierce Rivet; Oscar Milligan, Dumps; O. A. Harrison, Float Finish-Off; John Short, Brake & Axle. Not shown is Johnson Coutee, Paint House



Pleasantly surprised Buck Huff received this beautiful pig as his retirement gift (another one is in the crate). The repair shop and parts department in the Trailer Division gave Buck a retirement party his last day at work, January 15. The little piglets will fit right in with Buck's other animals on his farm



In the Machine Shop, 2nd shift, 15 had perfect attendance. Front row (l to r): Tommie Williams, Gear Cutters; Bobby H. Tucker, P. J. Lowery, Jr., both Machine Shop; H. W. Breazeale, Tool Room; B. J. Wood, Inspection. Second row: James Cates, Machine Shop; Dennis Flowers, Gear Cutters; R. D. McQuilkin, Machine Shop; W. C. Fowler, Inspection; C. E. Vann, Gear Cutters. Back row: W. J. Wilson, Machine Shop; J. R. Smith, Gear Cutters; Joe Grimes, Machine Shop; Robert Forney, Gear Cutters; Joe Nick, Lathe Shop

New arrivals in the homes of:

Mr. and Mrs. BILLY BANKS. Billy Cade came into the world January 7 weighing 7 pounds 13 ounces. The new daddy works in Welding & Structural, second shift.

Mr. and Mrs. JIMMY ALLEN. Andrea Gayle was born January 16 and weighed 7 pounds 8 ounces.

Jimmy works in Assembly & Shipping, first shift.

Mr. and Mrs. WILLIE CALVIN. Eddie Willie III arrived January 16 weighing 7 pounds 8 ounces. Willie works in the Machine Shop, second shift.

Mr. and Mrs. GEORGE LITTLE, Jr. George Byron III arrived Jan-

uary 20 and weighed 9 pounds 7 ounces. His proud parents plan to call him "Trey." George works in Purchasing in the Trailer Division.

Mr. and Mrs. Oscar Hightower. Nancy Lee was born January 3 weighing 6 pounds 13 ounces. HENRY F. GIBSON, Welding & Structural, first shift, is the proud grandfather.

MARKING AN ANNIVERSARY

MACHINE SHOP

Employment Date	Years with Co.
Ellis Johnson March 1, 1936	38
Pat Johnson March 11, 1937	37
Grady Campbell March 12, 1941	33
J. V. Nash March 20, 1952	22
A. L. Christina March 2, 1953	21
John Monday March 15, 1954	20
Rex Berry March 22, 1954	20
Gayland Wallace March 24, 1954	20
Jewel Kolb March 29, 1954	20
Doyle Lunsford March 2, 1959	15
Ray Montes March 2, 1959	15
Sherman Allen March 4, 1959	15
Ross Nash March 6, 1959	15
Sam Turner March 23, 1962	12
A. G. Hollis March 30, 1962	12
H. Lankford, Jr. March 4, 1963	11
Loyce Sandlin March 15, 1963	11
Rayford Wright March 20, 1963	11
Cecil Foster March 2, 1964	10
A. J. Barge, Jr. March 5, 1965	9
Jimmy Cole March 22, 1966	8
Grady Due March 23, 1966	8
Joseph Walker March 25, 1966	8
Ira Brown March 14, 1967	7
Marvin Simon, Jr. March 20, 1967	7
R. D. O'Quinn March 28, 1967	7
Royce Modisette March 20, 1968	6
Johnnie Modisette March 4, 1969	5
Edward Pillows March 4, 1969	5
Billy Joe Smith March 10, 1969	5
Ivy Collins, Sr. March 11, 1969	5
Jesse Garcia, Jr. March 25, 1969	5
James Joshua March 12, 1970	4
John Halsell March 24, 1970	4
Dale Wigley March 26, 1970	4
Willie Wigley March 26, 1970	4
May D. Hancock March 31, 1970	4
Kyle Dean March 6, 1972	2
Albert Pate March 7, 1972	2
Buck Croom March 8, 1972	2
Jim B. Peavy March 23, 1972	2
Gary Boyd March 28, 1972	2
James Wolfe March 30, 1972	2
Merlin Swan March 7, 1973	1
James T. Allen March 9, 1973	1
A. G. Kulms March 14, 1973	1
Douglas Thompson March 15, 1973	1
Alvin Brooks March 20, 1973	1
Wilbur Bruton March 27, 1973	1
Robert Price March 29, 1973	1

SECURITY GUARD

Employment Date	Years with Co.
Austin Freeman March 1, 1950	24
Elvin Burris March 30, 1963	11
E. C. Hinson March 28, 1969	5
Jessie Ray, Jr. March 24, 1971	3

ELECTRICAL

Employment Date	Years with Co.
A. J. Modisette, Jr. March 1, 1948	26
Reggie Modisette March 29, 1967	7
Charles Dees March 24, 1971	3
Cecil Primrose March 15, 1973	1

TRAILER DIVISION

Employment Date	Years with Co.
Robert Davis March 1, 1943	31
John Moreland March 11, 1946	28
Carl Liese March 27, 1946	28
Elbert Bailey March 2, 1950	24
Coy Oliver March 2, 1950	24
Fred Nash March 20, 1952	22
James Mainer March 25, 1952	22

Employment Date	Years with Co.
Fred Strait March 1, 1954	20
George Brown, Jr. March 14, 1956	18
Jim Horn March 18, 1957	17
Bobby Malnar March 7, 1962	12
Orvell Molandes March 8, 1962	12
Richard English March 8, 1962	12
Ancl Armstrong March 31, 1966	8
Ferris Sturrock March 12, 1968	6
James C. Moore March 3, 1969	5
Bob Westbrook March 3, 1969	5
Marlon Yarbrough March 25, 1969	5
J. D. Powell March 1, 1972	2
Jerry Ferguson March 14, 1972	2
M. L. Cruetturner March 15, 1972	2
Carnuto Rios March 20, 1972	2
Ellis McGown March 1, 1973	1
J. R. Griffith March 5, 1973	1
Rayford Randolph March 12, 1973	1
Danny Read March 20, 1973	1
Norman Barlow March 20, 1973	1
Richard Reed March 21, 1973	1
Harold Rogers March 26, 1973	1
James Anders March 28, 1973	1

FOUNDRY DEPARTMENT

Employment Date	Years with Co.
N. L. Stringer March 20, 1947	27
Lessie Roberson March 3, 1953	21
William Cole March 18, 1963	11
John Ellis March 24, 1966	8
B. G. Reynolds, Sr. March 11, 1968	6
Don Willmon March 10, 1969	5
Hilton Dixon March 12, 1969	5
MacArthur Hatton March 11, 1970	4
James Horace March 30, 1970	4
Terry Baird March 9, 1971	3
Glenn Nichols March 31, 1971	3
Eugene Hodge March 7, 1972	2
Louis Dunham, Jr. March 24, 1972	2
Ernest Thompson March 29, 1972	2
Vicente Almaguer March 8, 1973	1
Berlin Dennis March 29, 1973	1

WELDING & STRUCTURAL

Employment Date	Years with Co.
B. R. Wallace March 17, 1937	37
J. C. Covington March 15, 1945	29
W. A. Drake March 23, 1946	28
Barner Davis March 8, 1954	20
Robert Molandes March 30, 1954	20
Donald H. Jones March 28, 1955	19
Marlin Williams March 3, 1959	15
R. G. Mitchell March 16, 1959	15
Freddie Sullivan March 11, 1965	9
Jesse Brooks March 29, 1965	9
Joe D. Allen March 30, 1965	9
Melvin Brock, Jr. March 4, 1970	4
Bobby L. Short March 16, 1970	4
James L. Baker March 27, 1970	4
James E. Burse March 12, 1973	1
Bobby M. Allen March 26, 1973	1
James Vann March 26, 1973	1

PATTERN SHOP

Employment Date	Years with Co.
S. McKinney, Jr. March 22, 1954	20
Jimmy Brister March 24, 1971	3
Elton Menefee March 8, 1973	1

MATERIAL CONTROL

Employment Date	Years with Co.
R. G. Gray March 8, 1962	12
Mike Champion March 6, 1967	7
Lowell Clark March 30, 1967	7
J. C. Coffield March 9, 1970	4
James Sowell March 14, 1972	2

ASSEMBLY & SHIPPING

Employment Date	Years with Co.
Dee Russell March 31, 1946	28
Tom Treadwell March 3, 1947	27
Luther Yount March 5, 1951	23
Edward Phillips March 30, 1962	12
Eddie Mask March 6, 1973	1
Tommy Nash March 20, 1973	1
William Howard March 21, 1973	1

ENGINEERING

Employment Date	Years with Co.
Selman Griffith March 16, 1960	14
Glenn McDaniel March 6, 1973	1

ORDER DEPARTMENT

Employment Date	Years with Co.
Gene Vinson March 26, 1962	12

AUTOMOTIVE & INDUSTRIAL

Employment Date	Years with Co.
Shaila Carlile March 28, 1966	8
Johnny Gilmore March 22, 1971	3
Janis Carezza March 30, 1972	2
Casey Irving March 6, 1973	1
W. E. Modisette March 21, 1973	1

MAIN OFFICE

Employment Date	Years with Co.
Raymond Willmon March 15, 1943	31
Eulen Parrish March 3, 1947	27
Martin Cortines March 23, 1959	15
Janice Brooks March 29, 1971	3
Mary E. Smith March 19, 1973	1
Mary Hines March 26, 1973	1

INDUSTRIAL ENGINEERING

Employment Date	Years with Co.
Bill Temple March 16, 1954	20
Tommy McBride March 30, 1970	4

TRAFFIC

Employment Date	Years with Co.
Robert Chapman March 19, 1951	23
Charles E. Steele March 27, 1963	11

PERSONNEL

Employment Date	Years with Co.
Martha Hopson March 25, 1953	21
Joe Perkins March 16, 1954	20

MACHINERY SALES & SERVICE

Employment Date	Years with Co.
Carl Frazer, Jr. March 10, 1947	27
Jack Gissler March 24, 1947	27
Hugh McWilliams March 25, 1969	5
William Walters March 1, 1973	1

TRAILER SALES & SERVICE

Employment Date	Years with Co.
Elmer Fuller March 1, 1958	16
Joe F. Wade March 29, 1965	9
Fred Mullins March 10, 1969	5
Gordon Glover, Jr. March 13, 1972	2
E. O. Barnes March 13, 1972	2
William Perry March 1, 1973	1
Walter Zane March 14, 1973	1
Jesse Stewart March 15, 1973	1

LUFKIN ROUNDUP

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Roundup Laughs

"Pull over to the curb," said the policeman. "You don't have a taillight."

The motorist stopped, got out, and stood quivering and speechless. "Oh, it's not that bad," said the cop.

The fellow mumbled, "It's not the light I'm worried about—where are my wife and trailer?"

Two motorists met on a bridge too narrow for two cars to pass.

"I never back up for an idiot," shouted one driver.

"That's all right," said the other one as he shifted into reverse. "I always do."

About The Cover

As sure as the winds of March, this rose-entwined fence gives us a glimpse of the beauty of the months ahead.

Throughout history, the rose has been a symbol of the romantic side of life.

The rose is one of the oldest flowers in civilization. It was grown 5,000 years ago in the gardens of ancient western Asia and north-eastern Africa.

Every mythical belief assigned the rose as the symbolic emblem of love, beauty and youth. White roses symbolize charm and innocence while the red indicates undying love.

When a woman reaches her 40th birthday it's just like launching a rocket for that's when she starts her countdown.

The elderly gentleman was bragging to his doctor: "You know, I never drink, smoke, go to the movies, stay out late or go out with women, and tomorrow I celebrate my 80th birthday!"

"How?" asked the doctor.

A little girl returned home only one hour after she had set out to sell Girl Scout cookies. But, she had sold her entire stock.

"How did you sell them so fast?" she was asked.

The Brownie replied, "I sold them all to one family after their dog bit me."

Middle age is the time when a woman is always thinking that in a week or two she will feel as good as ever.

You have reached middle age when a night out is followed by a day in.

Middle age is when a woman changes her perfume for liniment.

Middle age is when a woman's dangerous curves become extended detours.

Middle age is when you begin to exchange your emotions with symptoms.

You have reached middle age when someone tells you to pull in your stomach and you already have.

Steven: Is it true that the law of gravity keeps us on our planet?

Michael: Yep.

Steven: What did we do before the law was passed?

Small girl showing bathroom scales to a playmate: "All I know is you stand on it and it makes you angry."

Remember when civilization used to stand at the crossroads and wonder which way to turn? These days, it has to find the right cloverleaf at 55 miles an hour.

A henpecked husband visited a psychiatrist because of a recurring nightmare.

"Every night," he said, "I dream I'm shipwrecked with 12 beautiful women."

"What's so terrible about that?" asked the psychiatrist.

"Have you ever tried cooking and washing for 12 women?" said the brow-beaten husband.

A nursery school teacher told her pupils, "Everyone in this country is free."

A little boy indignantly replied, "I'm not free; I'm four!"

The horse would have a good laugh today if he could see all these motorists adjusting their shoulder harnesses.

A group of youngsters were touring the FBI office and one little boy noticed the photographs of the Bureau's Ten Most Wanted Men.

Pointing to one picture, he inquired if it was really a picture of the wanted criminal.

When informed that it was, the lad asked, "Well, how come you didn't keep him after you took his picture?"

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