

THE LUFKIN JANUARY 1972 ROUNDUP



President Discusses

(EDITOR'S NOTE: The following is in essence the speech President R. L. Poland made at the Second Annual Service Awards dinners held in early December. Since only those employees with exactly 5, 10, 15, 20, 25, 30 and 35 years service with the company participated in the Awards program, we are publishing the President's talk for employees who were not in attendance.)



PRESIDENT R. L. Poland . . . tells it like it is

I WOULD like to discuss present business conditions and give you some reasons why we are doing things a certain way in our plant today.

We are very fortunate that our company is diversified in producing several types of products. Pumping units have long been our bread and butter, but occasionally we have slack periods and this curtails some of our work weeks.

The year 1970 was a record year for our company in pumping units, but rather low in trailers and gears. In early 1971, pumping units were good. They dropped off in the spring and improved again in the summer. During this last quarter, pumping units have dropped off again, while trailers, gears and Mill Supplies have picked up within the last few weeks.

Generally, then, our overall business in 1971 will about balance out with 1970.

Twenty years ago, there were a dozen companies building pumping units. Today there are two major companies with LUFKIN furnishing most of the pumping units supplied to the free world, but these are still highly competitive. Recently, we lost six large 640 pumping units to a competitor, strictly on price. Therefore, it is difficult to increase selling prices in the face of this stiff competition.

We know of no piece of machinery made and sold at a price per pound as low as a pumping unit. A complete pumping unit will sell for approximately 30 cents per pound, with precision bearings, gears, oil seals, etc., and with alloy forgings and shafts that have a greater price per pound than this before machining. Yet, this is the product that fits us best overall in our plant production.

When we talk of competition, normally we think of people who build beam-type pumping units. But this is not our real competition in the oilfield.

The down hole centrifugal

LUFKIN with Employees

motor-driven unit is gradually replacing the sucker rod type pumping unit in many areas. These competitors, like Reda, Byron-Jackson, Goulds, etc., manufacture a long slim centrifugal pump and motor package that operates from the bottom of an oil well and only requires two electrical wires from an electrical supply source above ground to operate. On the other hand the sucker rod unit requires a pumping unit, a long string of rods, and a bottom hole reciprocating pump. This switch from a sucker rod to centrifugal pump in oil production has resulted in fewer pumping units being purchased over the last several years.

The centrifugal pump also is more adaptable to offshore wells since it does not have the large rotating mass which is detrimental to the platform stability. Our air balanced unit has been utilized for offshore platforms more than any other reciprocating type, yet it is not the complete answer to this new problem.

Our Engineering department has been working on various new designs to reduce size and space required for offshore applications. We believe, however, that many producers are still favorable toward the sucker rod system of pumping oil, and that they still will continue to buy pumping units for several years to come.

We have many plans for expansion and growth in our Pumping Unit department in conjunction with the growth in our Gear division. We plan to move the Material Control and Pumping Unit Gear Assembly departments to the old Trailer building.

Then we will expand our Machine Shop facilities in the large building vacated by the Material Control. We will move the machines from the old foundry building which will give us a better and cleaner place for employees and machines. Also this will give us space for the new machines that will be coming along.

We have a new Pfauter hobbing machine on order that will be installed in an air-conditioned room near the large Schiess. This new machine is one of the most accurate hobbing machines that could be bought, and it was built especially for high speed and marine gears.

We have installed and have in operation a large Giddings & Lewis tape-controlled boring mill that enables us to bore special gear boxes in less time, and is much more accurate than our old machines. This now gives us a total of eight tape-controlled machines in the Machine Shop and

these were unheard of a few years ago.

I might add here that we have purchased these high precision machines to improve our competitive position in the industry, for we can produce a higher quality product to meet the delivery requirements of our customers. In purchasing these automated machines, we have not reduced our personnel. Contrarily we have actually increased the number of employees because these tape machines have created jobs that did not exist five years ago.

This year, we also purchased another large 10-foot and a five-foot Sykes machine to give us added capacity to our Gear department.

We will continue to upgrade our equipment as our business conditions improve and as we can afford to justify it. We have been very fortunate in this company to have Directors who have never turned us down on the purchase of an item needed if we could present a reasonable payout. Each year since I have been President, we have spent more money on new facilities and machine tools than we have paid our stockholders in dividends.



PERSONNEL Director Johnny Long . . . master of ceremonies

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. . . Today, LUFKIN
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supplied to the
free world."*

NO DOUBT you have noticed from the newspapers and **The Roundup** that we are spending considerable money to control our air pollution in the Foundry. Until this past year, we had not spent as much money in the Foundry as we had in some other areas, so the bulk of our new equipment this year went to the Foundry.

We have installed a new electric furnace of 50-ton capacity to replace one cupola, and we have installed the first phase of our no-bake molding system. The new sand reclaiming system was installed last year, and the dust control equipment on the small casting building was added this spring.

We have a very extended pro-

gram outlined for our Foundry over the next few years. We are planning to build a new casting cleaning building much larger than our present one, and to install a new shakeout system in the old cleaning department. This will enable us to utilize the main bay of the Foundry for our molding and give us the added room required for the new no-bake system.

AS WE grow larger over the years, it becomes necessary to move a whole division just to make room for the expansion of other divisions. In 1947, we built a new foundry and moved our foundry operations from the old machine area to our present location.

In 1969, we moved our complete trailer facility to our new site near Huntington. Ten or 15 years from now we expect to move our complete Foundry department to this new site.

Our broad range plans have already included this move when we laid out the site for the railroad. We do not anticipate the actual movement of the Machine Shop or Structural Shop during our lifetime, due to the enormous expense of moving machines and foundations.

We have 400 acres of land at our new location which is served by a major highway and a railroad, and this will be adequate for any new expansion that we may have in the future.

We are increasing the floor space in our Mill Supplies division by 50 percent. This will enable us to concentrate our automotive division and make us more efficient in material handling and service. This department has grown in sales considerably over the last few years, and we believe it will be a good business for us for a long time to come.

There has been a lot of discussion at times about our new trailer plant and how it is getting along. This plant is now producing more trailers with one shift than the old plant did with two



EMPLOYEES retiring Dec. 31 were presented engraved watches. They were, left to right, front row: BLANCHE CULBERTSON, Mill Supplies, 20 years; TOMMY GARRISON, Engineering, 20 years; LES NEYLAND, Welding & Structural, 28 years. Second row: O. F. SKINNER, Welding & Structural, 36 years; INEZ TIMS, Machine Shop, 38 years; LEE GIBBS, Construction and Maintenance, 17 years; A. J. JUMPER, Machine Shop, 29 years

shifts. We had some trouble at first with the die in the pierce riveting machine. We ordered a new die that is performing remarkably well, and this machine is improving as our operators become more skilled with its operation. Although there were a few initial problems, most of these were worked out in good order, and this plant now is capable of producing trailers as it was anticipated.

We have a large backlog of orders in this Division now, and there is no question but that production will improve as we become more operable in this new plant. If we had not moved this plant and improved our production, we would have been out of the trailer business within a few years.

Lufkin Industries has always been civic-minded. We have supported and been active in the Angelina Chamber of Commerce and nearly always have had two directors on its Board.

We are the largest contributor to Memorial Hospital, and our management was highly instrumental in founding the original hospital. We have two trustees and a director on that Board.

We supported and worked real hard with other organizations in the county for the establishment of Angelina College and now offer four scholarships to this college. In addition, our Foundation awards four other full 4-year scholarships of \$2400 each year to sons and daughters of our employees.

This makes a total of eight scholarships per year, and we do not know of another company comparable to LUFKIN that grants such a diversification of educational scholarships.

Many other civic programs are strongly supported by Lufkin Industries such as the zoo. As you are aware, Mr. Walter W. Trout, past chairman of our Board who died last July, was responsible almost single-handedly for the creation of the Lufkin Zoo. Lufkin Industries has supported this project to the extent of many hours of labor, materials and construction toward its buildings and improvements.

We have participated and supported the summer recreational program for boys and girls in the city and other worthwhile programs such as Red Cross, Salvation Army, Boy Scouts, etc. over



ANGELINA COLLEGE Swing Singers, directed by Charles Hogan, offered a selection of familiar ballads and Christmas music



ELIE SMITH, JR. . . . entertaining with songs and jokes

and beyond the Community Chest. A good many of our employees are members of various civic groups and serve our community in this manner.

Many of you know and see what we do in Lufkin. However, our activity is much broader than this. Wherever we have a trailer branch, gear sales office, or oil-field service center, we support the community activities in that city or area in the same manner we do here in Lufkin.

We have an airplane and employ two pilots to fly it to bring customers into Lufkin to see our plant and visit with our engineering or sales groups. Many of our orders for gears are received only after they have inspected our facilities and are convinced of our capability. Almost every weekend from spring until fall our management group is visiting with trailer, gear or pumping unit customers at Piney Point Lodge on Lake Sam Rayburn.

We send many of our engineering and sales groups to various schools and conventions each year to get new ideas and keep abreast of modern methods. Also we regularly keep at least one engineer and a salesman in training at our plant.

Those of you who have been here a long time may be wondering what will happen to you if

another depression should occur. I think some of our older employees may be able to give you some comfort.

This company actually sold and shipped 29 pumping units during the entire year of 1932. Today, Tom Treadwell and his crew frequently put this many together in a couple of days. Yet this company operated an average of two days a week in 1932 making units, loading them on leased flatcars and storing them all over the Cotton Belt yards to provide at least some wages for its employees.

The company borrowed money until its could get no more, and if the depression had lasted a little longer, the company might have gone broke. It could have closed down for a year like many concerns did until business picked up, but it didn't. Millions were out

*"I have
attempted to keep
you informed
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and business conditions
because I believe
you want
and need to know about
these things."*

of work and standing in bread lines.

I have attempted to keep our employees informed about company progress and business conditions because I believe you want and need to know about these things. I also believe you and I can do a better job together for LUFKIN if we work as a team and know what is going on.

I work here for a wage just like you, and I am certainly interested in improving my lot as I know you are also. However, I hope we never reach the point when we do not know that production is our first order of business. This is why I think that an informed employee will be a good producer if he wants to improve his lot.

Lufkin Industries is one of the few corporations left that has not been sold or merged with a conglomerate. We are independent and flexible enough to run our business to the best interest of our employees and stockholders. We believe that this has been healthy for us in our growth over the years.

We believe that 1972 will be a good year in trailers, gears and Mill Supplies, and we are hoping that pumping unit sales will return to its status of 1970.

Best wishes to all of you and your families for a most joyous and prosperous New Year in 1972.

Service Awards Presented to 340

TWO service awards banquets Dec. 5 and 6 at Hotel Angelina honored a total 340 employees who celebrated 5-, 10-, 15-, 20-, 25-, 30- and 35-year anniversaries with the company in 1971.

Jewelled tie tacks and bracelets were presented by President R. L. Poland, who addressed the groups both nights.

Last year, when the annual program was inaugurated, four banquets were held to honor the more than 1100 employees who had amassed at least five years service with the company, according to J. T. Long, personnel director and master of ceremonies for the banquets.

Beginning with the banquets this year, employees will attend the awards dinners on the year of their fifth, tenth, fifteenth, twentieth, twenty-fifth, thirtieth, thirty-fifth, etc. anniversaries with the company.

Seven employees celebrated 35-year anniversaries with the company during 1971, the highest award presented this year. They were Ghent Smelley, George Freeman, V. V. Largent, E. O. Johnson, Cooper Richards, C. M. Wooten and Joe Storey.



20-YEARS, front row, left to right, N. L. Green, Tool Room; C. V. McLain, Commercial Gears; Rayburn McDuffie, Jig Department; Denzel Harris, Machine Shop. Second row, David Cobb, Machine Shop; E. L. Parker, Maintenance; James R. Watson, Machine Shop; David Massingill, Commercial Gears; J. H. Sharp, Machine Shop.



10-YEARS, front row, left to right, Carroll Eastep, Assembly and Shipping; Joe Varga, Engineering; Gary Greening, Rodney Brazil, both Material Control. Second row, Frank Rudrow, Engineering; Arthur Nelson, Mill Supplies; Joe Byrd, Charles Skinner, both Main Office; Darrel W. Powers, Machine Shop; Charles R. Anderson, Welding and Structural; Andrew White, Material Control.



25-YEARS, front row, left to right, C. D. Winthrop Sr., Welding and Structural; Cecil Berry, F. R. Vann, F. E. Null, all Machine Shop. Second row, Virginia Allen, Public Relations; Hubert Dorsett, Mill Supplies; Tenney Braden, Engineering; Bob Thompson, Machinery Sales; W. A. Drake, W. F. Crager, L. R. Clark, all Welding & Structural.



30-YEARS, front row, left to right, Garth A. Gandy, Gear Cutters; Marlin Harris, Lathe Shop; B. F. Latham, Inspection; C. L. Williams, Lathe Shop; C. L. Beck, Commercial Gears; Bona Dixon Jr., J. A. Lovett, both Jig Department. Second row, Grady Campbell, Tool Room; G. C. Starrett Jr., G. C. Lafferty, both Machine Shop; W. L. Harris, Heat Treat; T. L. Vansau, Jig Department; A. A. Lee, C. M. Ruby, both Machine Shop; L. L. Brown, Maintenance.



5-YEARS, front row, left to right, C. E. Smith, Eddie L. Mitchell, both Machine Shop; M. L. Lightfoot, Security Guard. Second row, Richard Martin, George Blake, Emmie Ford, all Machine Shop; T. L. Williams Sr., Commercial Gears.



20-YEARS, front row, left to right, J. L. Hamilton, C. E. Mangus, both Welding and Structural. Second row, Guy Nerren, Robert Chapmon, James Lamont, all Traffic; William H. Yount, Gas Engines.



20-YEARS, all Trailer Division employees, front row, left to right, Oliver (Buck) Huff, Orllyn Due, William Miles, Bill Ford. Second row, M. E. Martin, Johnson Coutee, J. T. Lee, Elbert J. Kirk.



10-YEARS, front row, left to right, Ide Russell, Assembly and Shipping; C. C. Hamilton, Ruby Hunter, Joe T. Jumper, all Trailer Division. Second row, James Kegler, James Duirden, C. L. Fussell, A. L. Moye, all Foundry Department.



15-YEARS, front row, left to right, Winford Schuller, Inspection; J. D. Bradley, Engineering; Dick McKay, Purchasing; Acacia McMullen, Accounting. Second row, Frank Stevenson, Industrial Engineering; Jack L. Green, Mill Supplies; John Laird, Material Control; Harold Davis, Jim Massingill, both Main Office; Ray Russell, Traffic.

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SERVICE AWARDS . . . *Continued*

5-YEARS, front row, left to right, Betty Alexander, Machine Shop Office; Judy Hales, Personnel; Cecil Hunt, Michael Kartye, both Engineering. Second row, J. F. Matthews, E. M. Randolph, both Welding and Structural; L. W. (Dub) Owens, Carl Drew, both Machinery Sales; Eddie Smelley, Gear Cutters; Jerry Vann, Machine Shop Office.



30-YEARS, front row, left to right, Bob Taylor, Mill Supplies; Weldon Largent, C. D. Boykin, both Order Department; H. H. Thompson, J. H. Gregory, Harvey Jackson, all Lathe Shop. Second row, P. P. Stringer, J. D. Edwards, R. E. Maxey, R. O. Kendrick, Maurice Malone, all Welding and Structural; Carrel Watts, Traffic; Doyle Bowers, Industrial Engineering; Tilman Martin, Accounting.

15-YEARS, front row, left to right, Charles B. Kendrick, Trailer Division; Fred Jenkins, Steve English, both Foundry Department; Billy Harris, Pattern Shop. Second row, Betty Roach, Katherine Luke, Ed Root, Otis Alexander, G. J. Brown, all Trailer Division.



10-YEARS, left to right, Willie Calvin, Bobby J. Wood, both Machine Shop; Johnnie Arnold, Lathe Shop; Harvey Graham, Carl R. Barnes, both Welding and Structural.

30-Years, front row, left to right, Franklin Weeks, Emmett Copeland, both Foundry Department; J. J. McDougald, Heat Treat; Thedis Allen, Welding and Structural; George Freeman, Commercial Gears, 35-year award.



5-YEARS, front row, left to right, Jerry Kirkland, Assembly and Shipping; James Eddings, Machine Shop. Second row, Gene Stewart, L. J. Roberts, both Material Control; J. D. Crofford, P. R. Kee, both Engineering; J. E. Moreland, Lathe Shop.

5-YEARS, all Trailer Division employees, front row, left to right, J. C. Malnar, James A. Green, G. J. Johnson, Donnie W. Chandler. Second row, John Lee Slaughter, Douglass Jones, Norris G. Allen, Albert Mills, Charlie Jackson Jr.





25-YEARS, all Trailer Division employees, front row, left to right, Andy Williams, J. F. Bourrous, Louis Johnson, W. E. Walton. Second row, Carl Liese, A. G. Colburn, Hubert O'Quinn, C. W. Alexander, Allen Repp, Marshall Dailey.



25-YEARS, front row, left to right, Allen W. Gann, C. B. Hambrick, Winston Richard, all Trailer Division. Second row, Fred Benemon, James Scott, R. N. Smith, Woodie Wallace, Roy V. Chappell, all Foundry Department.



20-YEARS, front row, left to right, Lee Burnett, Sherman Cole, both Main Office; B. H. Tucker, Machine Shop. Second row, W. T. Bailey, Rex Jones, Willie Brewer, Ervin Anderson, all Foundry Dept.; E. O. Taylor, Welding and Structural.



5-YEARS, front row, left to right, William Williams, Machine Shop Assembly Floor; A. A. May, Construction and Maintenance. Second row, Monroe Jones, Shaila Carlile, both Mill Supplies; Curtis Randle, Lathe Shop.



35-YEARS, front row, left to right, C. D. Richards, vice president, Machinery Sales; V. V. Largent, Machine Shop. Second row, G. D. Smelley, Machine Shop; Joe Storey, Welding and Structural; Ellis Johnson, Jig Department.



5-YEARS, all Foundry Department, front row, left to right, Joseph B. Arnold, Preston E. Cauley. Second row, Richard Bivin, Archie Williams, John E. Ellis, Leo Cranford.



5-YEARS, front row, left to right, Judy Talton, Main Office; Jackie Ford, Engineering. Second row, Ronald W. Doss, Kenneth T. Matthews, both Welding and Structural; Larry W. Vann, Lenard R. Stephens, both Pattern Shop.



15-YEARS, front row, left to right, Morris W. Hodges, Jodie Gleen, both Welding and Structural; R. A. Wolford, Construction and Maintenance; Richard Collmorgen, Electrical.

SHOP TALK



EVER WONDER how Ben Hooker manages to get some of his outstanding photographs? He'll go to any lengths (or heights) to get a good picture. Here he is high above the old trailer finish-off building photographing the foundry cupulos for the anti-pollution story which appeared in the December *Roundup*. The Construction and Maintenance crew kindly assisted with this feat.

YOU never know who's going to be your Good Samaritan in time of trouble, says RAY RUSSELL, Traffic department.

A few weeks ago his car battery went dead while he stopped at a restaurant in Livingston on his way to Houston. He had his head under the hood trying to figure out what to do when he heard a voice ask, "Need some help, mister?"

Ray looked up and who should it be but R. L. POLAND, president, who was surprised to discover that the man in distress was a fellow employee.

The world seems pretty small when something like that happens.

J. C. SQUYRES, retiree of the Foundry department, reports that he is building a catfish pond, so that when he doesn't feel like traveling, he can fish at home.

"In fact," says Mrs. Squyres, "he enjoys it so much and spends so much time there that I'm afraid he wants to move us to the tank!"

J. C. also reported that his grandson, Gary Lynn Fleming, a senior at Waltrip High School in Houston, was conferred the initiatory degree at Oct. 30 ceremonies of the Reagan Chapter of the Order

of the Demolays. The Reagan Chapter is the largest Demolay chapter in the world.

Gary is an honor student and an active youth at White Oak Baptist Church in Houston. He plans to attend the Air Force Academy at Colorado Springs and study medicine.

The deer kills reported to THE ROUNDUP office as of deadline time were:

LEE LOWERY, Trailer Division, 10-point and 9-point bucks;

ZACK FENLEY, Pipe House, 6-point buck;

LEO BROWN, Maintenance, 8-point buck;

BOBBY HUNZIKER, Gear Cutters, second shift, 8-point buck;

WALLACE DAVISON, Trailer Division, 6-point buck;

C. D. (SLIM) FOSTER, Maintenance, 8-point buck;

DAVID O'QUINN, Trailer Division, 6-point buck;

ALLEN HUNT, Gear Cutters, second shift, 10-point buck.

Guess Aggies can joke with one another just like people can.

Foundry Department employee ROD PITTMAN found in a magazine

MARKING AN ANNIVERSARY

MACHINE SHOP

	Employment Date	Years with Co.
Ghent Smelley	Jan. 19, 1936	36
V. V. Largent	Jan. 28, 1936	36
E. W. Jumper	Jan. 14, 1942	30
Thomas Brewer	Jan. 7, 1943	29
H. D. Havard	Jan. 21, 1943	29
J. L. Freeman	Jan. 27, 1944	28
Cecil Berry	Jan. 10, 1946	26
L. L. Denman	Jan. 9, 1947	25
I. D. Curry	Jan. 20, 1947	25
Arthur Ward	Jan. 21, 1947	25
H. B. Tucker	Jan. 15, 1951	21
Marlin Tullos	Jan. 13, 1953	19
Mingo Molandes	Jan. 4, 1954	18
Thomas Bone	Jan. 12, 1954	18
H. J. Whitten	Jan. 25, 1954	18
Lannas Bryant	Jan. 23, 1959	13
J. N. Horton	Jan. 26, 1959	13
Jack Brooks	Jan. 26, 1959	13
John H. Cole	Jan. 2, 1962	10
H. C. Jacobs	Jan. 3, 1962	10
H. L. Page	Jan. 4, 1962	10
Paul Rhoden	Jan. 8, 1962	10
B. H. Williford	Jan. 15, 1962	10
Milton O. Davis	Jan. 15, 1962	10
Walter Estes	Jan. 18, 1962	10
T. D. Reynolds	Jan. 22, 1962	10
H. W. Clifton	Jan. 22, 1962	10

J. W. Smitherman	Jan. 9, 1963	9
Allen J. Mora	Jan. 28, 1965	7
C. W. Miller	Jan. 3, 1966	6
Richard Martin	Jan. 3, 1966	6
George Blake	Jan. 18, 1966	6
Mac A. Mitchell	Jan. 30, 1967	5
C. D. Basham	Jan. 31, 1967	5
James S. Lee	Jan. 11, 1968	4
J. H. Mitchell	Jan. 16, 1968	4
W. D. Wright	Jan. 23, 1968	4
C. B. Johnson	Jan. 13, 1969	3
John L. Rogers	Jan. 5, 1970	2
M. D. McCarty	Jan. 27, 1970	2
W. B. Wolf	Jan. 29, 1970	2
A. M. Ramey	Jan. 7, 1971	1
Tommy Dennis	Jan. 18, 1971	1
W. D. Bryant	Jan. 18, 1971	1
Matt D. Runyon	Jan. 19, 1971	1
E. M. Allen	Jan. 28, 1971	1

FOUNDRY DEPARTMENT

	Employment Date	Years with Co.
Craft Fenley	Jan. 26, 1930	42
Rayford Harbuck	Jan. 18, 1937	35
Jesse Dodd	Jan. 26, 1944	28
Roy V. Chappell	Jan. 3, 1946	26
Loniell Sowell	Jan. 2, 1948	24
John Jones	Jan. 3, 1955	17

J. A. Ritchie	Jan. 8, 1962	10
Ferdinand Guillory	Jan. 15, 1962	10
Calvin Cooper	Jan. 8, 1963	9
C. D. Winthrop Jr.	Jan. 9, 1964	8
Charles Alexander	Jan. 4, 1971	1
Ted T. Hicks	Jan. 5, 1971	1
Walter P. Bane	Jan. 6, 1971	1
W. H. Wood	Jan. 13, 1971	1
R. D. McCollister	Jan. 27, 1971	1

WELDING & STRUCTURAL

	Employment Date	Years with Co.
Eddie Lowe	Jan. 21, 1943	29
B. E. Thornton	Jan. 5, 1945	27
J. D. Calhoun	Jan. 8, 1962	10
A. R. Christie	Jan. 15, 1962	10
J. A. McKinney	Jan. 19, 1965	7
M. H. Malnar	Jan. 31, 1966	6
Joe J. Jones	Jan. 31, 1966	6
T. L. Hollingsworth	Jan. 9, 1967	5
J. E. Loving	Jan. 15, 1968	4
M. S. Welch	Jan. 17, 1968	4
B. D. Green	Jan. 5, 1970	2
C. G. Flores	Jan. 12, 1970	2
I. H. Balooch	Jan. 19, 1970	2
K. M. Hopson	Jan. 19, 1970	2
J. T. Hamby	Jan. 28, 1970	2
K. R. Edwards	Jan. 13, 1971	1



ALLEN HUNT, Gear Cutters, bagged this 10-point deer.



THE BOX SAYS it's a 48-quart chest, but Rod Pittman has his doubts.

an idea for an improvement in trailer manufacture. He clipped it and sent it to JIM RIGGS, Trailer Division, with a note attached saying, "This ought to be good enough for one of those ice chests." (Rod was referring to the Project 100/300 contest and the Igloo ice chest which was given as a prize.)

Jim reciprocated with the surprise pictured on these pages—a miniature ice chest delivered inside a much larger cardboard box, which was suitable for packing around the regular sized chests.

Rod really thought he had won something when he saw that box. Well, maybe the contents just shrunk.

SHERMAN COLE's baby daughter won first prize and was crowned Queen of the fund raising drive at ceremonies Nov. 21 at Memorial Chapel C.M.E. Church.

She is Cheppelle Earline Cole, six months old, and she received a gift certificate from Beall's Department Store as first prize.

The baby contest was conducted to raise funds for the church, where the Coles are active members.

Sherman is an employee of the Main Office.

Charlene Avery, daughter of Mr. and Mrs. LEONARD AVERY, is a twirler with the Lufkin Junior High School band.

She is an eighth grader and has taken baton lessons for the past year.

Charlene has a sister, Alicia, and a brother, Benjamin.

Leonard is in the Inspection Department, first shift.

ENGAGEMENTS ARE ANNOUNCED BY:

Mr. and Mrs. AUSTIN FREEMAN, whose daughter, Lois, will marry Neil Warner, son of Mr. and Mrs. Jack Warner, on Dec. 31. Austin is a Security Guard.

Mr. and Mrs. Warner Hobson Perry of Henderson, North Caro-

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PATTERN SHOP

	Employment Date	Years with Co.
Ernest Lord	Jan. 23, 1945	27
Chile Mask	Jan. 22, 1968	4

MAIN OFFICE

	Employment Date	Years with Co.
Acacia McMullen	Jan. 16, 1956	16
Mary Fuller	Jan. 16, 1957	15
Jonell Ashby	Jan. 4, 1965	7
Laverne Basey	Jan. 11, 1965	7
Edward Dixon Jr.	Jan. 11, 1965	7
Troy Nash	Jan. 5, 1970	2
Tom E. Doss	Jan. 12, 1970	2

MATERIAL CONTROL

	Employment Date	Years with Co.
C. E. Stokes	Jan. 9, 1956	16
L. J. Roberts	Jan. 13, 1966	6
B. E. McDaniel	Jan. 13, 1966	6
Carolyn Sherrer	Jan. 22, 1968	4

MAIL CARRIER

	Employment Date	Years with Co.
Donald Young	Jan. 6, 1970	2

ORDER DEPARTMENT

	Employment Date	Years with Co.
Weldon Largent	Jan. 31, 1941	31
Jackie Ford	Jan. 10, 1966	6

CONSTRUCTION & MAINTENANCE

	Employment Date	Years with Co.
Charlie Delafosse	Jan. 25, 1955	17
W. H. Oldham	Jan. 3, 1966	6

TRAFFIC

	Employment Date	Years with Co.
Guy Nerren	Jan. 16, 1951	21
Chick Ballenger	Jan. 20, 1953	19

INDUSTRIAL ENGINEERING

	Employment Date	Years with Co.
E. V. Dominey	Jan. 24, 1962	10

TRAILER DIVISION

	Employment Date	Years with Co.
R. B. Smith	Jan. 9, 1940	32
O. H. Huff	Jan. 8, 1951	21
Orlyn R. Due	Jan. 11, 1951	21

A. L. Fuller	Jan. 24, 1952	20
D. O. Smith	Jan. 8, 1953	19
Otis Alexander	Jan. 30, 1956	16
James Haney	Jan. 29, 1958	14
Don R. Block	Jan. 15, 1962	10
Maurice Kindle	Jan. 23, 1962	10
J. C. Masters Jr.	Jan. 16, 1964	8
C. D. Hammer	Jan. 29, 1964	8
R. L. Ray	Jan. 3, 1966	6
D. E. Howell	Jan. 4, 1966	6
Lankford Ballard	Jan. 19, 1966	6
W. C. Day Jr.	Jan. 11, 1968	4
E. L. Watts	Jan. 22, 1968	4
J. W. Lawson	Jan. 30, 1968	4
J. M. Caddell	Jan. 22, 1969	3
Truitt Dixon Jr.	Jan. 27, 1969	3
S. A. Shirey	Jan. 19, 1970	2
D. R. King	Jan. 26, 1970	2
R. E. Garlington	Jan. 13, 1971	1

MILL SUPPLIES

	Employment Date	Years with Co.
Prentiss Walters	Jan. 2, 1952	20
Edith Arnold	Jan. 3, 1963	9
Hubert Morgan	Jan. 3, 1967	5
A. G. Weatherly	Jan. 23, 1967	5

Continued On Next Page

SHOP TALK . . . Continued



CHRISTIE GALE REECE . . . father is John Reece, Inspection



CHAPPELLE EARLINE COLE . . . Queen of fund raising drive



CURTIS MONTELE STEWARD . . . at one-day old

lina, whose daughter, Barbara, will marry Rick Elliott, son of Mr. and Mrs. BEN ELLIOTT, on Jan. 22. Ben works in the Engineering Department.

THERE ARE NEW ARRIVALS IN THE HOMES OF:

Mr. and Mrs. BILLY HARRIS. D'Ann was born Dec. 4 and weighed 5 pounds 13 ounces. This makes girl number three for Billy, an employee of the Pattern Shop.

Mr. and Mrs. CURTIS STEWARD. Curtis Montrel was born Oct. 21 weighing 8 pounds 2 ounces. The new father is an employee of the Yard Crew, first shift.

Mr. and Mrs. RAYFORD DAVIS. Shannon Wesley was born Sept. 10

weighing 6 pounds 13½ ounces. The new father is employed in the Assembly and Shipping Department, first shift.

Mr. and Mrs. JOHN REECE. Christie Gale weighed 5 pounds 9¼ ounces when she was born Oct. 24, 1971. The new father works in the Inspection Department, first shift.

BEST WISHES TO:

TALMADGE SMITH, Traffic, who had emergency surgery during a company trip to Wyoming.

E. L. MILLS, Trailer Division, who has been ill.

TRACY DAVISSON, Welding and Structural Shop, first shift, who was hurt in an automobile accident.

JOHNSON COUTEE, Trailer Division, who has been in the hospital.

RAY STEELE, Traffic Department, who was in an accident.

ARVIL JOHNSON, Assembly and Shipping, first shift, who has been ill.

VERNON CHEATOM, Welding and Structural Shop, first shift, whose arm was burned.

JEWEL HORN, Foundry Department, first shift, who has been in the hospital.

ARTHUR WARD, Machine Shop, first shift, who has been ill.

FERRIS STURROCK, Trailer Division, who has been ill.

ANNIVERSARIES . . . Continued

ELECTRICAL

	Employment Date	Years with Co.
V. J. Scarborough	Jan. 24, 1952	20
Richard Collmorgen	Jan. 3, 1956	16

ASSEMBLY & SHIPPING

	Employment Date	Years with Co.
Cleatus Russell	Jan. 14, 1947	25
Linwood Johnson	Jan. 11, 1951	21
Odis Johnson	Jan. 13, 1955	17
Arvil Johnson	Jan. 18, 1955	17
J. E. Arrant	Jan. 11, 1967	5

MAINTENANCE

	Employment Date	Years with Co.
Jack Chastain	Jan. 1, 1942	30

ENGINEERING

	Employment Date	Years with Co.
A. D. Mallonee	Jan. 1, 1962	10
Bobby Spells	Jan. 4, 1965	7

Cecil Hunt Jr.	Jan. 31, 1966	6
Roy Wright	Jan. 3, 1967	5
Max Roth	Jan. 29, 1970	2

GAS ENGINES

	Employment Date	Years with Co.
C. E. Robertson	Jan. 8, 1947	25
Harold Weeks	Jan. 27, 1947	25
D. W. Anderson	Jan. 19, 1970	2

SECURITY GUARD

	Employment Date	Years with Co.
E. W. Garrison	Jan. 31, 1966	6
O. P. Reynolds	Jan. 2, 1969	3

TRAILER SALES & SERVICE

	Employment Date	Years with Co.
G. A. Foy Jr.	Jan. 10, 1949	23
J. D. Kendrick	Jan. 28, 1954	18
R. N. Vincent	Jan. 18, 1960	12
H. W. Johns	Jan. 10, 1962	10
M. D. Lopez	Jan. 4, 1965	7

D. W. Harrison	Jan. 19, 1966	6
K. P. Gammill	Jan. 30, 1967	5
F. J. Meiers	Jan. 12, 1970	2
M. E. Stringer	Jan. 4, 1971	1
G. R. Clark	Jan. 6, 1971	1
L. L. Couch	Jan. 11, 1971	1
G. H. Lewis	Jan. 12, 1971	1
W. H. Smith	Jan. 12, 1971	1

MACHINERY SALES & SERVICE

	Employment Date	Years with Co.
W. T. Crowder Jr.	Jan. 1, 1946	26
T. L. Bowers	Jan. 16, 1947	25
G. W. Nichols	Jan. 23, 1950	22
Johnny Fincher	Jan. 24, 1955	17
Alice M. Mann	Jan. 1, 1959	13
Mildred A. Wendt	Jan. 1, 1959	13
Guido E. Delgado	Jan. 1, 1965	7
Enrique Morales	Jan. 21, 1966	6
D. E. Richey	Jan. 27, 1966	6
Walfredo Finol	Jan. 1, 1969	3
Ethel E. Sunday	Jan. 2, 1969	3
J. F. Bedsole	Jan. 20, 1969	3
Wanda L. Ottmers	Jan. 2, 1971	1

ROD PITTMAN, Foundry Department, who had surgery.

LINWOOD JOHNSON, Assembly and Shipping, first shift, who has been ill.

BILL LANDERS, Foundry Department, who was in the hospital.

SYMPATHY IS EXTENDED TO:

The family of M. J. PARRISH, a retired employee of the Machine Shop, who died in November. He was employed Jan. 2, 1947, and retired Feb. 28, 1958. His son-in-law is B. C. BURNETTE, Lufkin Machinery Sales, New Orleans.

The family of J. G. MERRIMAN, a retired employee of the Foundry Department, who died in November. He was employed in 1943, and retired in 1967.

ERNEST LATHAM, Machine Shop, first shift, upon the death of his wife.

BEN SALLAS, Foundry Department, first shift, upon the death of his son.

MAXIE RICHARDS, Foundry Department, first shift, upon the death of his grandmother.

AL WALTON, Trailer Division, upon the death of his mother. Mrs. Walton was the grandmother of AL WALTON, Jr., Machine Shop, third shift.

M. T. WHITE, Foundry Department, third shift, whose grandson died.

CLARENCE MORRISON, Foundry Department, first shift, whose brother died.

J. T. LATHAM, Trailer Division, upon the death of his sister.

EDDIE FLETCHER, Foundry Department, first shift, upon the death of his mother.

R. W. PINNER, Gas Engines, HUBERT O'QUINN, Trailer Division, and JOHN RILEY O'QUINN, Gear Cutters, upon the death of their mother-in-law, Mrs. W. J. Dunn.

RAYMOND BEAVERS, Assembly and Shipping Department, first shift, whose wife died December 17.



CHARLENE AVERY . . . twirler at Lufkin Junior High



LOIS FREEMAN and Neil Warner . . . to marry Dec. 31



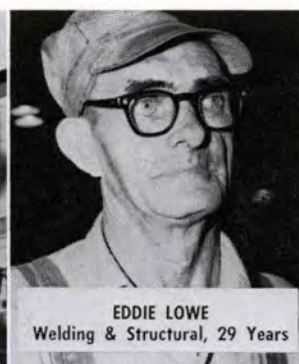
BARBARA PERRY and Rick Elliott . . . wedding is Jan. 22



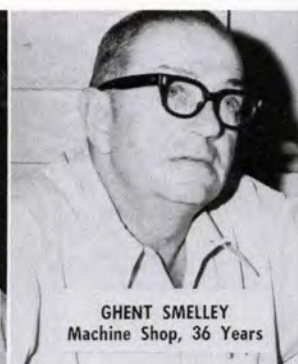
O. H. (BUCK) HUFF
Trailer Division, 21 Years



MARY FULLER
Mail Room, 15 Years



EDDIE LOWE
Welding & Structural, 29 Years



GHENT SMELLEY
Machine Shop, 36 Years

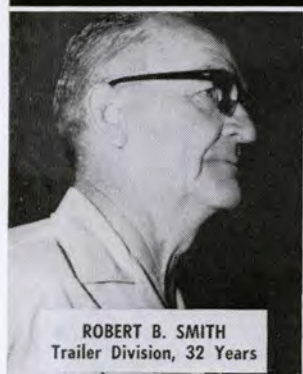


MARLIN TULLOS
Commercial Gears, 19 Years

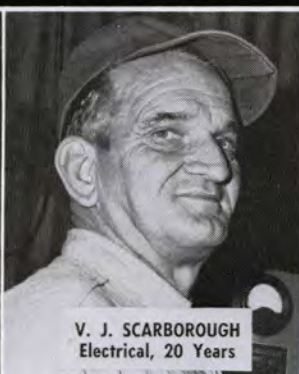
Celebrating an Anniversary 12 Years or More



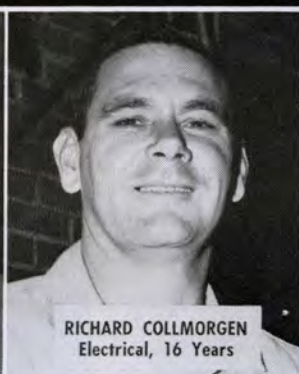
ROY V. CHAPPELL
Foundry Department, 26 Years



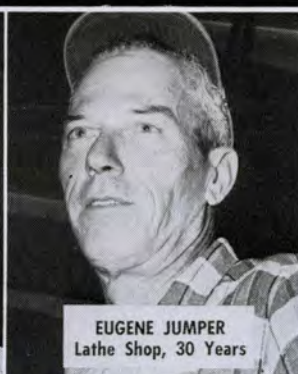
ROBERT B. SMITH
Trailer Division, 32 Years



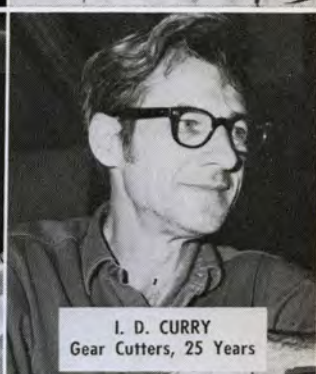
V. J. SCARBOROUGH
Electrical, 20 Years



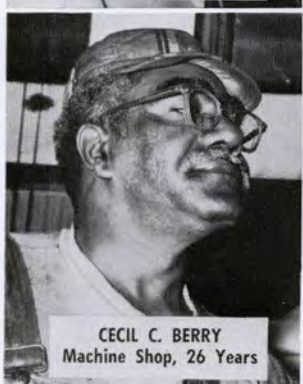
RICHARD COLLMORGEN
Electrical, 16 Years



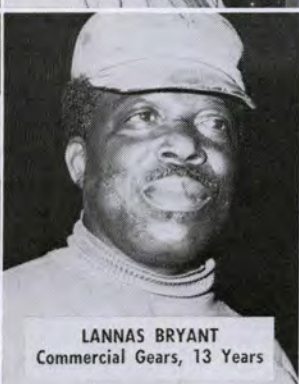
EUGENE JUMPER
Lathe Shop, 30 Years



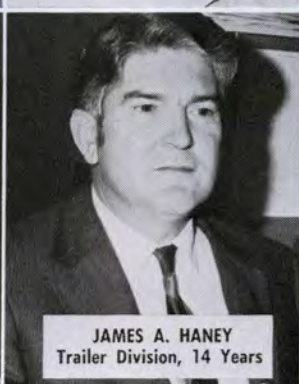
I. D. CURRY
Gear Cutters, 25 Years



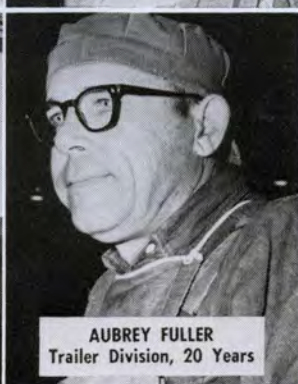
CECIL C. BERRY
Machine Shop, 26 Years



LANNAS BRYANT
Commercial Gears, 13 Years



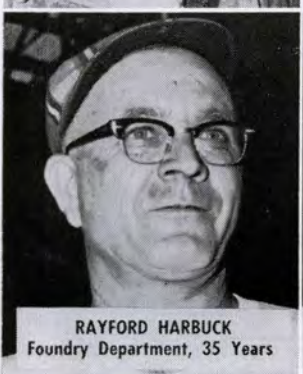
JAMES A. HANEY
Trailer Division, 14 Years



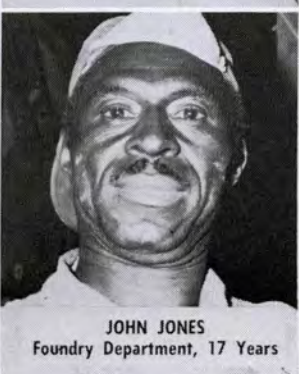
AUBREY FULLER
Trailer Division, 20 Years



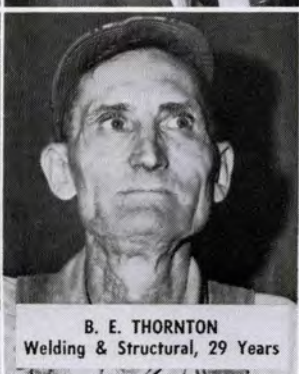
ACACIA McMULLEN
Accounting, 16 Years



RAYFORD HARBUCK
Foundry Department, 35 Years



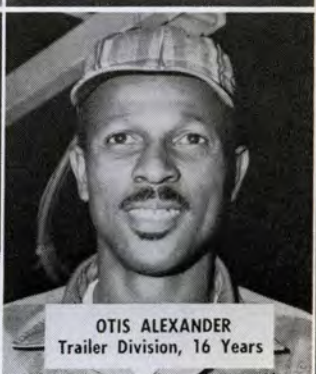
JOHN JONES
Foundry Department, 17 Years



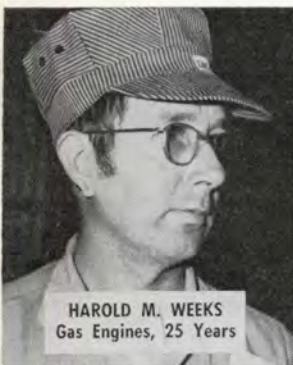
B. E. THORNTON
Welding & Structural, 29 Years



ORLYN DUE
Trailer Division, 21 Years



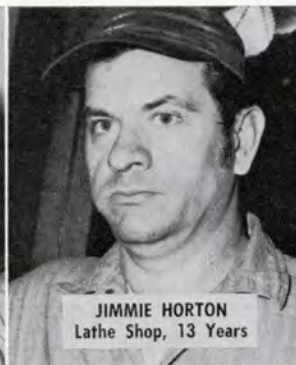
OTIS ALEXANDER
Trailer Division, 16 Years



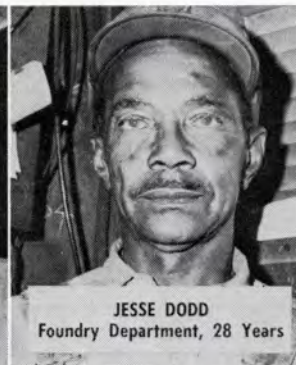
HAROLD M. WEEKS
Gas Engines, 25 Years



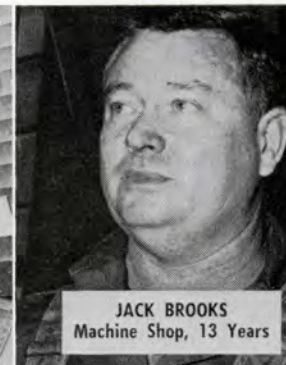
ERNEST E. LORD
Pattern Shop, 27 Years



JIMMIE HORTON
Lathe Shop, 13 Years



JESSE DODD
Foundry Department, 28 Years



JACK BROOKS
Machine Shop, 13 Years



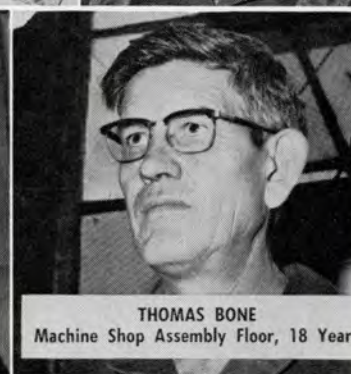
JAMES FREEMAN
Machine Shop Assembly Floor, 28 Years



JACK CHASTAIN
Maintenance Department, 30 Years



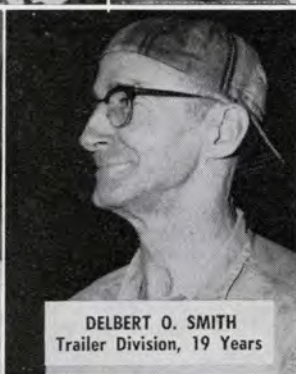
CHARLIE DELAFOSSE
Construction & Maintenance, 17 Years



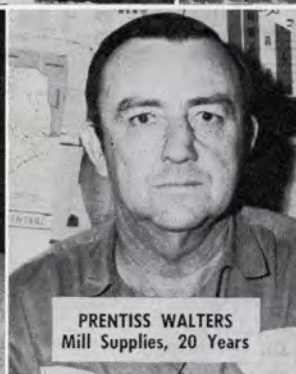
THOMAS BONE
Machine Shop Assembly Floor, 18 Years



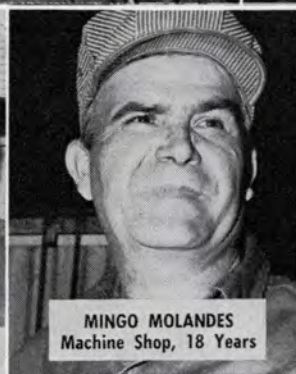
CLEATUS RUSSELL
Assembly & Shipping, 25 Years



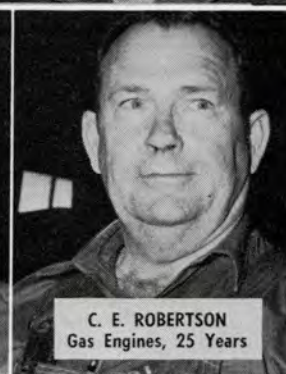
DELBERT O. SMITH
Trailer Division, 19 Years



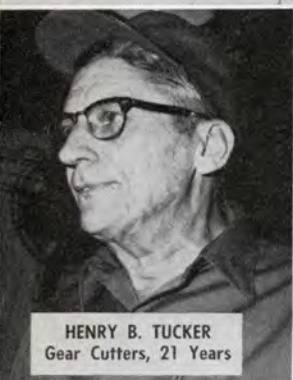
PRENTISS WALTERS
Mill Supplies, 20 Years



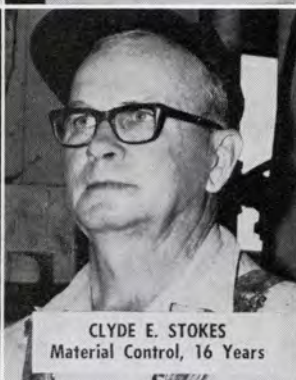
MINGO MOLANDES
Machine Shop, 18 Years



C. E. ROBERTSON
Gas Engines, 25 Years



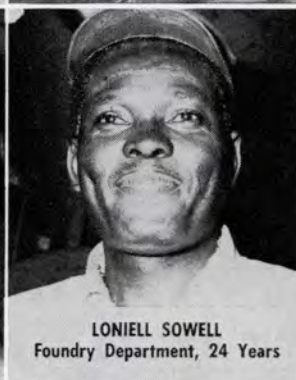
HENRY B. TUCKER
Gear Cutters, 21 Years



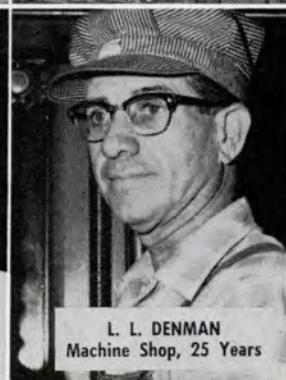
CLYDE E. STOKES
Material Control, 16 Years



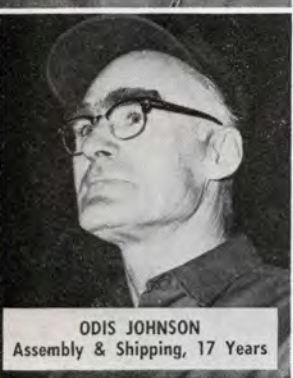
WELDON LARGENT
Order Department, 31 Years



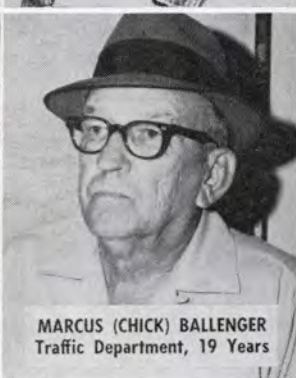
LONIELL SOWELL
Foundry Department, 24 Years



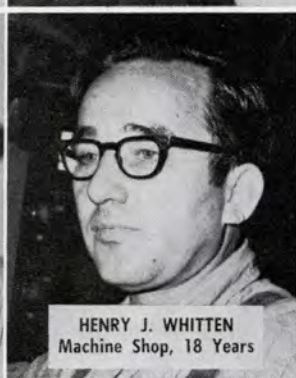
L. L. DENMAN
Machine Shop, 25 Years



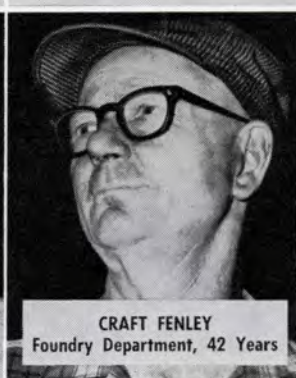
ODIS JOHNSON
Assembly & Shipping, 17 Years



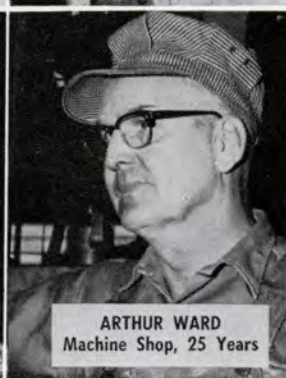
MARCUS (CHICK) BALLENGER
Traffic Department, 19 Years



HENRY J. WHITTEN
Machine Shop, 18 Years



CRAFT FENLEY
Foundry Department, 42 Years



ARTHUR WARD
Machine Shop, 25 Years

THE LUFKIN ROUNDUP

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Roundup Lafts

Two successful farmers, who hadn't seen each other since they were in ag school, met one afternoon, and one persuaded the other to try "potluck" for dinner at his house.

Potluck wasn't very good that night. An uncooperative wife served up some cold ham and a can of preserved peaches and disappeared huffily towards the bedroom.

The host gulped down his last bite of peach and boomed, "Well, Joe, now that you've broken bread at my house, you'll have to ask me to dine at yours sometime soon."

"Not a bad idea," agreed Joe sourly. "How about tonight?"

One father has announced that he intends to assemble a Christmas toy this year using the extra parts left over from toys he's assembled on other Christmases.

Live within your income and you'll live without worry—and a lot of other things.

The hostess invited her small son to join some of her lady friends at a luncheon party.

"Look, Mom," he suddenly announced, "there's a hair in my soup!"

The mother turned a bit pink, "It's not a hair, darling," she said, "It's just a crack in the plate."

The boy was quiet for a moment. Then he piped up again, "Mom! Look! I just put the crack on the tablecloth!"

The wife was trying to persuade her husband to help address Christmas cards. The family was coming, there was shopping, gifts to buy, the tree to trim and cleaning to do.

He glanced at her and went to his den. She heard drawers opened, banged shut, and he returned with a stack of envelopes.

"They're last year's," he remarked. "I forgot to mail them. Now let's go out to dinner—you've been working too hard."

Before television, nobody ever knew what a headache looked like.

A baby sitter is a teenager who comes to act like an adult while the adults go out and act like teenagers.

Asked for a definition of sportsmanship, a British polo star answered, "Win as if you were used to it. Lose as if you enjoyed it for a change."

When Dudley, the slow-moving clerk in a small store, was not around one morning, a customer asked, "Where's Dudley? He ain't sick, is he?"

"Nope, he ain't working here no more."

"That so," said the customer. "Got anybody in mind for the vacancy?"

"Nope, Dudley didn't leave no vacancy."

We know a fellow who gave his wife a \$1000 check for Christmas. Attached was a note saying, "If business is good, I'll sign it."

A well-known golf professional was hired by a large department store to give golf lessons. On the second day of his stay he was approached by two ladies.

"Are you interested in learning how to play golf, madam?" he asked one.

"Oh, no," she answered. "It's my friend who wants to learn. I learned yesterday."

Two drunks stumbled into a theater thinking they were about to see a burlesque show. Instead, they found themselves in the middle of a ballet performance. After watching for five minutes, one drunk turned to the other and commented loudly, "If they wanted tall girls, why didn't they hire tall girls?"

Asked to write a short essay on Socrates, one grammar school boy turned in his brief masterpiece: "Socrates was a great man. He was a Greek. He went around telling people what to do. They poisoned him."

Angry wife: "This is it! I can't stand any more. I'm going home to mother. I should have listened to her three years ago."

Husband: "Well, go ahead. She's probably still talking."

THE LUFKIN

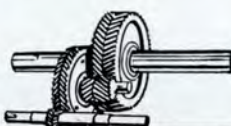
Volume 30
Number 1

ROUNDUP

Member of
IDBCE

VIRGINIA R. ALLEN . . . Editor

CAROLYN CURTIS . . . Ass't. Editor



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