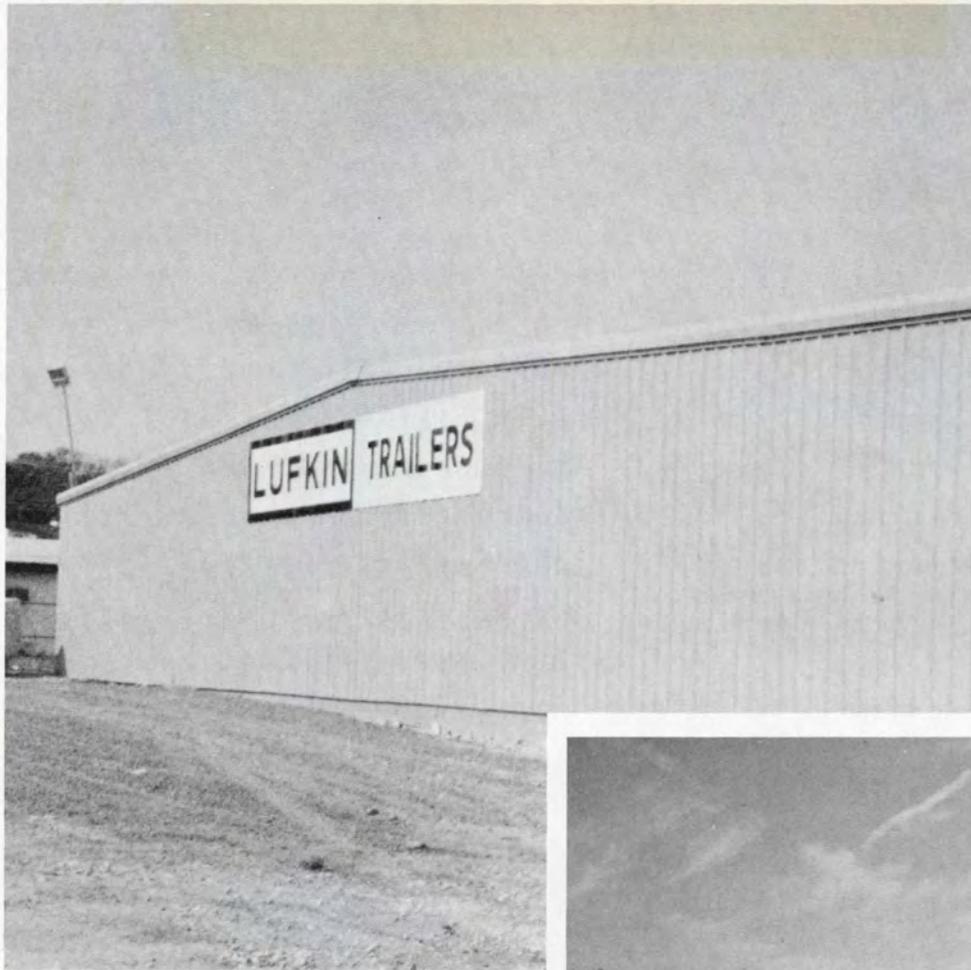


LUFKIN

ROUNDUP

NOVEMBER 1987



**Dallas
Trailer
Facility
Completed**

**Arkansas
Trailer
Facility
Almost
Completed**



Let Us Be Eternally Thankful



Although we continue to face extreme difficulties as a nation and as a company, we have so much for which to be eternally thankful. Among our many blessings let us be especially thankful for:

Our freedom to worship as we choose—this is a freedom we can easily take for granted, so we must always cherish and preserve it.

Our family—the family unit is the foundation of our system of government. The fact that we can live and grow and worship together is a precious freedom we must always preserve.

Our country and our system of government—as a free people, we choose our own destiny, and we can rise to any heights our talents, abilities, and determination will allow.

Our customers—the customers we serve provide our livelihood. We must continually improve service to our customers and strive to build “partnership” relationships with them.

Our fellow employees—the people with whom we work day-by-day, the LUFKIN Team, are the greatest group of people in the world. Let’s appreciate one another and work every day to help each other.

Our Company—the company for which we work is a group of people banded together to achieve a common purpose. Our success as individuals helps our company to succeed.

Over the last two years we have faced many problems—slow business and difficult times—but there will always be problems of some kind. All of us must make the most of the situation, help each other, and continue to build a better and stronger company. Your continued efforts are greatly appreciated.

A handwritten signature in cursive script that reads "Frank B. Stevenson".

Frank B. Stevenson

Around The Plant

Arkansas Trailer Facility Nearing Completion Dallas Trailer Facility Completed

Lufkin Trailers brand new facility in Lowell, Arkansas nears completion with mid-January as the projected date for full operation. The original target date was mid-December, but due to inclement weather, construction has been delayed; however, the office area should be completed by that time.

The new facility offers a unique design that allows a drive through working bay. Trailers can be driven in one door and out a second door without the problem of backing them in and out. It will also contain state of the art repair equipment. The 13.9 acres of land will house the approximately 35,000 square foot building. It will have the capabilities to service 12 trailers at one time.

Lufkin Trailer's Dallas branch began full operation on October 26th in the newly remodeled, larger facility formerly owned by Fruehauf. This facility, located across the street from the old building, allows greater service to the Dallas-Fort Worth trailer market by meeting the demands of an increasing industry. The old Dallas Trailer building will be cleaned up and repaired. Future use of the old facility will be determined later.



The newly remodeled facility for the Lufkin Trailer Branch in Dallas has taken on a new look and a bigger size compared to the old offices across the street.



The new Lufkin Trailer Branch in Lowell, Arkansas will be equipped with modern repair equipment. Full operation should begin in mid-January.

Comparatively, the new facility greatly enhances the capabilities of operation. The 24,000 square foot new facility provides a greater capacity than the 8,000 square foot old facility. The remodeled building will sit on 7.18 acres of land compared to the 1.72 acres the old building occupied. The new facility is capable of tripling the amount of service space available at the old facility by accommodating 10-15 trailers at one time.

Joe Williams will be the manager for the Trailer Branch in Lowell, Arkansas. Branch Manager at Lufkin Trailers in Dallas is Jim Allen. Those from Lufkin Trailers in Lufkin involved in the project are LaVan Watts, V.P. and Manager of the Trailer Division, Jim Horn, Sales Manager, and Bob Westbrook, Parts and Service Manager. Those involved with the Industrial Engineering responsibilities include Bill Cantrell, Manager of Industrial Engineering, who was involved with the Dallas project, Mitchell O'Neill, the Assign/Project leader for the Arkansas facility who also did the mechanical designs, and Gene Hargis, who did the electrical designs. Duncan Construction Inc. of Lufkin, was awarded the contracts on both projects.

ON THE ROAD TO SUCCESS

FOUNDRY: Alfred Navarro has been promoted from Chipper/Grinder/Finisher to Foreman 9. Allen Horne has moved from General Laborer to Fork Lift Operator. Autry Tennyson has moved from Molding Machine Operator B to Molding Machine Operator A. Bernardino Acevedo has moved from General Foundryman to Molder/Finisher/Coresetter. Belinda Pyle has been promoted from Secretary VP to PERMAC Specialist. Bill Doss has moved from General Laborer to General Foundryman. Bob Ward has moved from Electrician C to Storekeeper. Carl Russell has moved from General Laborer to Fork Lift Operator. Charles Mark has moved from General Foundryman to Crane Operator. Charles Smith has moved from Chipper Grinder to Mechanic Helper. Charles Steptoe has moved from General Foundryman to Melter B. Donald Bogany has moved from Fork Lift Operator to Molding Machine Operator A.

Chester Benton has moved from Melter B to Melter A. Danny Melton has moved from General Foundryman to Sand Lab Technician. David Ramirez has moved from Chipper/Grinder/Finisher to Crane Operator. Dee Ann Farris has moved from General Laborer to General Foundryman. Dewey Wells has been promoted from Mechanic A to Foreman 9. Donald Williams has moved from General Foundryman to Crane Operator. Donna Burch has been promoted from Secretary B (Engineering) to Secretary to VP. Douglas Dolan has moved from General Laborer to General Foundryman. Eddy Rivas has moved from Fork Lift Operator to Hydraulic Manipulator Operator. Eduardo Castillo has moved from Melter B to Melter A. Edward Flemon has moved from General Foundryman to Molder/Finisher/Coresetter. Ella Banks has moved from Core Finisher to Molder/Finisher/Coresetter. Eddie Anthony has moved from General Foundryman to General Laborer. Cedric Punch has moved from General Laborer to General Foundryman. Gerald Coutee has been promoted from Foreman 8 to Foreman 9. Jose Garcia has moved from Hydraulic Manipulator Operator to Crane Operator. Johnny Miller has moved from Shakeout Operator to Molder/Finisher/Coresetter.

Esteban Garcia has moved from General Foundryman to Core Machine Operator B. Everando Luna, Jr. has moved from Chipper Grinder to Core Finisher. Florentino Lopez has moved from Melter B to Melter A. Georgia Bryan has moved from Molder/Finisher/Coresetter to Crane Operator. Grose Kiel has moved from General Laborer to Fork Lift Operator. Guadalupe Luna has moved from General Laborer to Molding Machine Operator B. Herbert Moore has moved from Core Finisher to Molding Machine Operator B. Hugh Kraemer has moved from Chipper Grinder to Crane Operator. James Craven has moved from General Laborer to Molder/Finisher/Coresetter. Jane Stephens has been promoted from Foundry Assistant M.E. Data Base Coordinator to Scheduler. Jeff Lankford has been promoted from Project Technician to Facility Manager (SCF). Jimmy Evans has moved from Melter B to Melter A. Jimmy Smith has moved from General Foundryman to Molding Machine Operator A. John Brown has moved from Molding Machine Operator B to Crane Operator. John McGilvra has moved from General Laborer to Melter A. Johnny Ward has moved from General Foundryman to Melter A. Jose Gamboa has moved from Core Machine Operator B to Core Machine Operator A. Jose Lopez has moved from General Foundryman to Molder/Finisher/Coresetter. Jose Ramos has moved from General Foundryman to Main Bay Mold Closer. Jose Rodriguez has moved from Core Machine B to Core Machine A. John Rowin has moved from General Foundryman to Molding Machine Operator B. Juan Bermea Jr. has moved from General Foundryman to Core Machine Operator B. Johnny Stott has been promoted from Draftsman A to Designer B/Computer Graphics. Julius Cox has been promoted from Master Foundryman to Foreman 9. Juan Hernandez has moved from General Foundryman to Core

Finisher. Kenneth LaRue has been promoted from Foreman 8 to Foreman 9. Kenneth Moore has moved from Hydraulic Manipulator Operator Learner to Hydraulic Manipulator Operator. Kenneth Wade has moved from General Foundryman to Melter B. Larry Thigpen has moved from Pattern Maker Wood A to Master Patternmaker. Lester Gilder has moved from Molding Machine Operator B to Molder/Finisher/Coresetter. Lewis Ferguson has moved from Core Finisher to Core Machine Operator B. Louis Killingsworth has been promoted from Metallurgical Technician to Tooling Technician B. Mario Maure has moved from General Foundryman to Main Bay Mold Closer. Marlin Anthony has moved from General Laborer to Storekeeper. Martin Castro has moved from Chipper Grinder to Crane Operator. Marvin Dill has moved from General Foundryman to Molding Machine Operator A. Mattie Wilson has moved from General Foundryman to Core Finisher. Michael Bellamy has moved from Coremaker B to Core Machine Operator A. Michael Crawford has moved from Melter B to Melter A. Miguel Munoz has moved from Swing Grinder Operator to Melter A. Nancy Ballenger has moved from Crane Operator to Storekeeper. Nathaniel Logan has moved from General Foundryman to Molding Machine Operator B. Oneal Jones has moved from General Foundryman to Crane Operator. Oscar Elijah has moved from Melter B to Melter A. Otha Thompson has moved from General Foundryman to Melter A. Pete Minton has been promoted from Mechanic A to Foreman 9. Raimundo Luna has moved from General Laborer to Burner. Raul Castillo has moved from Swing Grinder Operator to Casting Painter. Refugio Rojas has moved from Pattern Tender B to Core Machinist A. R.D. McClendon has been promoted from Foreman (Pattern Shop) to Cost Estimator. Robert Drouet has moved from General Foundryman to Storekeeper. Roger Horace has moved from Core Machine Operator B to Core Machine Operator A. Roger Hurts has moved from General Foundryman to Crane Operator. Roger Sowell has moved from Molding Machine Operator B to Molding Machine Operator A. Roy Conway has moved from Blacksmith Helper to Assembler A. Simmie Moffett, Jr. has moved from Molding Machine Operator B Moldong Machine Operator A. Steven Ford has moved from General Laborer to Fork Lift Operator. Thomas O'Quinn has moved from Electrician A to Electrical Technician. Tommy Smotherman has moved from General Foundryman to Main Bay Mold Closer. Vickie Oates has moved from General Foundryman to Core Finisher. William Jefferson has moved from General Labor to Fork Lift Operator. William Monmouth has moved from Core Machine Operator B to Core Finisher. Willie Hartsfield has moved from Fork Lift Operator to Melter B.

MACHINE SHOP: Armando Guerrero has moved from Machine Operator Trainee to Machine Operator A. Bobby Landrum has moved from Helper (Trailer) to Machine Operator C. Calvin Lofton has moved from Machine Operator Trainee to Machine Operator A. Charles Burse has moved from Helper (Trailer) to Assembler A Specialist. Charles Franks has moved from Machine Helper to Machine Operator Trainee. Charles L. Morgan has moved from Helper (Trailer) to Machine Operator C. Charlton Hough has moved from Storekeeper (Foundry) to Machine Operator Trainee. Colin Hatcher has moved from Yardman (Canada) to Crane Operator B (Canada). David Goolsby has moved from Machine Helper to Machine Operator Trainee. David L. Jinkins, Jr. has moved from Laborer to Heat Treat Helper. David Landrum has been promoted from Machinist to Production Technician. Debbie Vann has been promoted from Secretary A (Engineering) to Quality Assurance Tech. 6. Donald Renner has moved from Crane Operator (Canada) to Yard Supervisor (Canada). Elbert L. Maiden has moved from Helper (Trailer) to Machine Helper. Frank Sander has been promoted from Manufacturing Engineering Technologist II to Project Technologist.

ON THE ROAD TO SUCCESS

Gary Lawrence has moved from Machine Helper to Machine Operator Trainee. Gary Long has been promoted from Manufacturing Engineering Technologist II to Project Technologist. Gary Mays has moved from Laborer to Machinist Helper. Gary Underwood has been promoted from Stock Clerk to Tool Storage Attendant. Gene White has moved from Trailer Builder B (Trailer) to Machine Operator A. Herbert Logan has moved from Trailer Builder B (Trailer) to Machine Operator C. James A. Bryant has moved from Welder B (Trailer) to Fork Lift Operator. James Bryant has moved from Truck Operator to Machine Operator Trainee. James Chamblee has been moved from Laborer to Machinist Helper. James Glass has moved from Machinist Helper to Assembler B. James Reaves has moved from Laborer to Machinist Helper. Jeff Stephens has moved from Truck Operator to Machine Operator Trainee. Jeffery Yount has moved from Machine Operator Trainee to Machine Operator C. Jerry Wilson has been promoted from Industrial Engineering Draftsman to Design Draftsman/Computer Graphics. Johnny Davis has moved from Machine Operator Trainee to Machine Operator A. Johnny Johnson has moved from Trailer Builder B (Trailer) to Machine Operator C.

Jose Bahena has moved from Laborer to Truck Driver. Joy Ouseph has moved from Trailer Builder B (Trailer) to Machine Operator C. Kenneth Estes has been promoted from Reporting Clerk (Material Control) to Scheduler. Kenneth Singleton has moved from Helper (Trailer) to Truck Operator. Kenneth Townsend has moved from Machine Operator B to Machine Operator A. LaDonna Stapleton has moved from Helper (Trailer) to Machine Operator C.

Larry Mayo has moved from Machine Operator B to Machine Operator A. Lemon Hamilton has moved from Machine Operator C to Machine Operator B. Leroy Mooney, Jr. has moved from Machine Operator A to Inspector. Linda Dunn has been promoted from Machine Operator Trainee to Shop Floor Controller. Lovell Lee has moved from Helper to Machine Operator C. Mark Townley has been promoted from Manufacturing Engineering Technologist I to Technologist II. Michael May has moved from Machine Operator A to Assembler-Commercial Gears. Aline Jones has been promoted from Clerk 5 to PERMAC Operator. Norm Cleary has moved from Yardman (Canada) to Crane Operator B (Canada). Peedikayil K. Joseph has moved from Helper (Trailer) to Machinist Helper. Peter Mancill has been promoted from Utility Maintenance Machinist A to Working Foreman-Utility Maintenance. Ralph J. Alaniz, Jr. has moved from Material Handler A (Trailer Plant) to Machine Operator C. Randall Luck has moved from Welder B (Canada) to Welder A (Canada). Ray Manley has moved from Assembler A to Machine Operator A. Rickey Higgins has moved from Mechanical Maintenance C to Mechanical Maintenance B. Ricky Davis has moved from Machine Helper to Machine Operator Trainee. Robert Fredericks has moved from Machine Operator Trainee to Machine Operator A. Rodney Blanton has moved from Machine Helper to Machine Operator C. Roy Butler, Jr. has moved from Laborer to Machinist Helper. Samuel Price has moved from Material Handler A (Trailer) to Machine Operator B. Troy Troutman has moved from Maintenance to Machine Molding (Little Rock to Arkansas). Virgil Shelton has been promoted from Industrial Engineering Draftsman to Manufacturing Engineering Technologist I. Walter F. Peden has moved from Machine Operator Trainee to Machine Operator A. Wanda Smitherman has been promoted from Part Time to Blue Print Clerk. Wayne Shelton has been promoted from Industrial Engineering Draftsman to Manufacturing Engineering Technologist I.

STRUCTURAL FABRICATION: Alfonso Compean has moved from Welder C to Welder B. Alvaro Alvarez has moved from Welder C to Belt Cover & Crank Guard Builder. Antonio Santana has moved from Structural Worker B to Structural Worker

A. Arthur Anderson has moved from Welder C to Burner B. Arthur Young, Jr. has moved from Helper to Welder B. Benjamin Pinkerton has moved from Welder C to Welder B. Billy Jones has moved from Helper to Spray Painter. Bobby Greenville has moved from Welder B to Belt Cover & Crank Guard Builder. Brenda Taylor has moved from Helper to Welder C. Byron Menefee has moved from Helper to Welder C. Carl Coutee has moved from Welder C to Burner A. Claudie Heaton has moved from Helper to Welder B. Cradie Wortham has moved from Helper to Belt Cover & Crank Guard Builder. Craig Anglin has moved from Helper to Machine Operator Structural II. Curtis Crocker has moved from Welder C to Welder B. Dale Staten has moved from Structural Worker B to Machine Operator Structural IV. Daniel Torres has moved from Welder B to Welder A. Daryl Christie has moved from Helper to Welder C. Donny Garton has moved from Welder B to Welder A. Douglas Steel has moved from Welder B to Belt Cover & Crank Guard Builder. Douglas Walters has moved from Helper to Assembler B. Eddie Loche has moved from Welder B to Welder A. Elma Holloway has moved from Helper to Welder C. Eusevio Martinez has moved from Laborer to Welder C.

Evan L. Davis has moved from Helper to Electrician C. Gayland Davis has moved from Welder C to Welder B. Gene A. Hill has moved from Welder B to Welder A. George Johnson has moved from Structural Worker B to Belt Cover & Crank Guard Builder. Gilberto De Jesus, Jr. has moved from Welder C to Structural Worker B. Gregory Dempsey has moved from Helper to Welder C. Guadalupe Sanchez has moved from Structural Worker B to Structural Worker A. Hipolito Tierablanca has moved from Welder C to Machine Operator Structural IV. Ira D. Mott has moved from Structural Worker A to Welder A. James Adams has moved from Helper to Welder A. James Colter has moved from Helper to Structural Worker B.

James Dalahite has moved from Welder B to Welder A. James Hambrick has moved from Welder C to Structural Worker B. James M. Jones has moved from Helper to Maintenance Mechanic B. James Thompson has moved from Welder B to Welder A. Janie Garner has moved from Grinder Structural I to Machine Operator Structural II. Jerry Jackson has moved from Grinder Structural to Fork Lift Operator. Jerry Walker has moved from Helper to Machine Operator Structural IV. Jerry Williams has moved from Structural Worker B to Structural Worker A. Jimmy Jackson has moved from Helper-Fab B to Fork Lift Operator-Fab A. Jo Hugg has been promoted from Secretary 6 to Secretary-Technical. Joe Stewart has moved from Helper to Welder C. John Anthony has moved from Helper to Welder C. John Blankley has moved from Welder C to Welder B. John Richard has moved from Assembler B to Burner B. Judy Bussey has moved from Helper to Structural Worker B. June Garton has moved from Welder C to Structural Worker B. Kim Frels has moved from Helper to Structural Worker B. Lorenzo Reyes has moved from Welder B to Welder A. Lupita Lerma has moved from Helper to Welder C. Mark Phelps has moved from Welder C to Structural Worker B.

Martin Reyes has moved from Welder C to Welder B. Mark Wright has been promoted from Cycle Counter (Material Control) to Reporting Clerk. Martin Walden has moved from Welder C to Welder B. Michael Kimmelshue has moved from Structural Worker B to Welder C. Milton Grimes has moved from Welder B to Welder A. Milton Warren has moved from Helper to Welder B. Norman Stewart has moved from Welder C to Welder B. Oscar Vasquez has moved from Welder B to Welder A. Philip Mistretta has moved from Helper to Welder C. Rafael Guevara has moved from Helper to Spray Painter. Raymundo Espinoza has moved from Welder B to Welder A. Rene Esteves has moved from Welder C to Welder B. Ricardo Ibarra has moved from Welder C to Welder B. Ronald Klem has moved from Helper to Welder B. Ronald Swint has moved from Helper to Welder B. Ronney A. Smith has moved from Welder B to Welder A. Ronnie Fredrick has moved from

ON THE ROAD TO SUCCESS

Welder C to Welder B. Royce Hopson has moved from Welder B to Welder A. Russell Ash has moved from Helper to Welder B. Sabrina Bowers has moved from Helper to Welder C. Sherry Meaux has moved from Welder C to Structural Worker B. Theodore Perez has moved from Helper to Rough Carpenter. Thomas L. Burnett has moved from Helper to Machine Operator Structural II. Thurmon O. Davis has moved from Helper to Welder B. Tomas Fuentes has moved from Welder C to Welder B. Tommy Dennis has moved from Fork Lift Operator to Crane Operator. Tracy King has moved from Helper to Welder B. Vera Hogen has moved from Helper to Welder C. Viel Cooper, Jr. has moved from Welder C to Welder B. William Forsythe has moved from Helper to Structural Worker B. William Gann has moved from Welder B to Welder A. Willie Bell has moved from Helper to Burner B.

TRAILER PLANT: Albert Larabell has moved from Trailer Builder B to Trailer Builder A. Andrew Shoffitt has moved from Helper to Trailer Builder A. Betty Coleman has been promoted from Order Clerk to Senior Order Clerk. Billy Durham has been promoted from Chief Inspector to Van Department Superintendent. Bonnie Doyle has moved from Helper to Trailer Builder B. Bruce Dalme has moved from Helper to Welder A. Bryan Squyres has moved from Machine Operator B to Plasma Torch & Punch Press Operator. Calvin Hammer has moved from Machine Operator A to Plasma Torch Operator. Christian Duval has been promoted from Parts Helper to Salesman. Curtis Strock has moved from Helper to Welder A. Dariet Stripling has moved from Helper to Trailer Builder A. David Compton has moved from Trailer Builder B to Trailer Builder A. David Ellis has moved from Helper to Welder A. David Ferguson has moved from Trailer Builder A to Welder A. David Holt has moved from Trailer Builder B to Trailer Builder A.

Delbert McGuire has moved from Machine Operator Specialist to Plasma Torch & Punch Press Operator. Donald May has been promoted from Foreman-Assembly to Foreman 9. Dwight Walter has moved from Welder A to Welder Specialist. Elmer Lynch has moved from Material Handler A to Fork Lift Operator. Eric Watson has moved from Helper to Welder A. Florine Thompson has moved from Helper to Cleaner Grinder. Garland Davis has moved from Helper to Trailer Builder B. Gene White has moved from Material Handler A to Trailer Builder B. Glenn Coutee has moved from Material Handler B to Fork Lift Operator. Harold Roland has moved from Helper to Machine Operator B. Isabel Coleman has moved from Helper to Trailer Builder. J. L. Horace has moved from Helper to Cleaner & Grinder. Jackie Short has moved from Helper to Cleaner Grinder. Jacob Marquez has moved from Helper to Trailer Builder A. James Goolsby has moved from Cleaner & Grinder to Welder B. James Nerren has moved from Helper to Trailer Builder B. James Stuckey has moved from Helper to Painter B. James Tucker has been promoted from Billing Clerk A to Senior Billing Clerk. Jerry Mericle has moved from Maintenance Mechanic B to Maintenance Mechanic A. Jimmy Releford has moved from Helper to Trailer Builder B.

Jimmy Swindle has moved from Helper to Painter B. Jimmy Vann has moved from Machine Operator Specialist to Pullmax CNC Pressbrake. John Brown has moved from Trailer Builder B to Trailer Builder A. John M. Jones has moved from Helper to Plasma Torch Operator. John Molandes has moved from Maintenance Mechanic B to Trailer Builder A. John Taylor has been promoted from Salesman B(Machine Sales) to Salesman (Oklahoma Trailers). Johnny Charanza has moved from Trailer Builder B to Trailer Builder A. Johnny Davis has moved from Helper to Trailer Builder B. Johnny Ebarb has moved from Maintenance Mechanic B to Maintenance Mechanic A. Jose Diaz has moved from Helper to Painter B. Jose

Ibanez, Jr. has moved from Painter B to Material Handler A. Joseph C. Waller has moved from Purchasing Inventory Specialist to Mechanic A (Dallas). Joy Ouseph has moved from Helper to Trailer Builder B. Juan Betancourt has moved from Trailer Builder B to Trailer Builder A. Kevin Wynne has been promoted from Draftsman A to Design Draftsman/Computer Graphics. L. G. Dove has moved from Helper to Machine Operator B. Larry Farr has moved from Helper to Maintenance Mechanic B. Loyd Fror has moved from Trailer Builder B to Trailer Builder A. Maria Boonstra has moved from Helper to Trailer Builder A. Mark D. Allen has moved from Welder A to Welder Specialist. Marvin McKnight has moved from Trailer Builder A to Material Handler Specialist.

Michael Menefee has moved from Helper to Painter B. Ndon Emah has moved from Helper to Trailer Builder B. Oran White has moved from Welder A to Welder Specialist. Pablo Soliz has moved from Helper to Painter B. Pattie Smith has moved from Welder B to Welder Specialist. Randall Havard has moved from Electrical Maintenance B to Electronics Trainee. Robert Garrett has moved from Material Handler A to Trailer Builder A. Robert Lambright has moved from Welder A to Welder Specialist. Roy Traweek has moved from Helper to Trailer Builder A. Roy Weathers has been promoted from Pullmax Press Brake Operator to Production Technician. Ruben Acevedo has moved from Cleaner & Grinder to Painter A. Russell Harvey has moved from Trailer Builder A to Material Handler A. Sam Greenville has been promoted from Group Supervisor Mechanical Maintenance (Foundry) to Plant Superintendent. Sandra DiStefano has been promoted from Secretary A to Purchasing/Inventory Control Specialist. Scott Rayburn has moved from Welder A to Welder Specialist. Sylvester McClain has been promoted from Inspector to Chief Inspector. Thomas Coutee has moved from Helper to Cleaner Grinder. Tim Landrum has moved from Helper to Trailer Builder B. Troy Tucker has been promoted from Billing Clerk A to Senior Billing Clerk. Vandy Sowell has moved from Welder A to Welder Specialist. Virgil Reynolds has moved from Trailer Builder Specialist to Inspector. Walter Murphy has moved from Helper to Trailer Builder B. Walter Oder has moved from Trailer Builder B to Trailer Builder A. Wesley Monk has moved from Helper to Welder A.

INDUSTRIAL SUPPLIES: Lynne Owens has been promoted from Secretary to General Manager to Administrative Assistant. Claudia Holland has been promoted from Sales Clerk/Receptionist to Sales Clerk/Order Control. Robert Elliot has been promoted from Production Helper (Trailer) to Pipeyard Supervisor.

ENGINEERING: Beverly Hunt has been promoted from Microfilm Clerk to Secretary B. Karen Roebuck has been promoted from Secretary B to Secretary A in the Engineering Department. Kurt Ulmer has been promoted from Helper to Engineering Lab Technician. Roy Wright has been promoted from System Analyst/Office Manager to Engineering Data Base Coordinator. Arthur Myers has been promoted from Draftsman A to Designer B.

PERSONNEL: Cindy Watts has been promoted from Part Time to Trainer/Technical Writer. Gary Day has been promoted from Purchasing Agent to Senior Personnel Officer. John Bagley has been promoted from Machine Shop Laborer to Security Officer.

ACCOUNTING: Judy Cain has been promoted from Lead Data Entry Operator to Department Secretary. Pam Thompson has been promoted Systems Analyst to Senior Systems Analyst. Ronald Sharp has been promoted from Senior Programmer/Applications to Senior Programmer/Technical Support. Pat Talley has been promoted from Programmer to Senior Programmer-Technical Support.

LUFKIN INDUSTRIES, INC.

P.O. Box 849, Lufkin, Texas, 75902-0849

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Address Correction Requested

In This Issue...

From The President

Around The Plant

On The Road To Success

Anniversaries & Insurance 7

The Lufkin Team

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Sam Blair



Judge Burrell

On The Cover

The Lufkin Trailer Plant in Lowell, Arkansas is nearing completion with expectations of full operation by mid-January. The Lufkin Trailer Plant in Dallas has begun full operation in the newly remodeled and much larger facility to meet the needs of the growing trailer industry.



Henry Sumlin